

VIETNAM DAILY

[Market Commentary]

Stocks plunged in the afternoon session alongside regional markets as COVID-19 fears mount, with Vietnam announcing 13 more cases over the weekend

[Futures/ETFs]

The basis collapsed at the close despite heavy covering of intraday short positions after locals actively sold March contracts in the morning session

[Market Movers] VIC, HPG, POW March 16, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	747.86	-1.83
VN30	698.18	-2.58
VN30 futures	674.90	-5.25
Hanoi	99.62	-1.74
HNX30	180.21	-0.74
UPCoM	50.15	-0.67
USD/VND	VND23,227	+0.06
10-yr govt bond (%)	2.33	-5
Overnight rate (%)	2.13	+1
Oil (WTI, \$)	31.73	+0.00
Gold (LME, \$)	1,524.05	-0.38

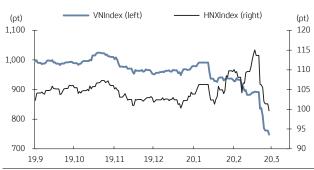


Market Commentary

VNIndex 7	747.86P (-1.83%)
Volume (mn shrs)) 222.8 (-22.9%)
Value (U\$mn)	196.9 (-25.9%)
HNXIndex	99.62P (-1.74%)
Volume (mn shrs) 41.2 (-55.5%)
Value (U\$mn)	18.1 (-49.3%)
UPCoM	50.15P (-0.67%)
Volume (mn shrs)	26.8 (-5.6%)
Value (U\$mn)	6.1 (-39.5%)
Net foreign buy	(U\$mn) -18.1

Stocks plunged in the afternoon session alongside regional markets as COVID-19 fears mount, with Vietnam announcing 13 more cases over the weekend. Sabeco (SAB, +4.2%), PV Gas (GAS, +4.0%), Petrolimex (PLX, +1.8%) and Hoa Phat Group (HPG, +0.3%) were the only four gainers among 24 laggards in the VN30 index. Vin family stocks – Vingroup (VIC, Unch), Vinhomes (VHM, -0.3%) and Vincom Retail (VRE, -2.1%) – recovered throughout the day after opening near floor prices with the postponement of April's F1 race in Hanoi. The growing burden from support measures caused a pullback in recent bank outperformers, with VPBank (VPB, -6.9%), Vietinbank (CTG, -6.6%) and Bank for Investment & Development (BID, -6.3%) all down sharply. A 65% drop in earnings due to COVID-19 at the industry leader – Thanh Cong Textile Garment Investment Trading (TCM, -2.5%) – led to the drop in several textile companies, including TNG Investment & Trading (TNG, -3.7%) and Duc Quan Investment & Development (FTM, -3.8%). Foreign investors were heavy net sellers, focusing on Masan (MSN, -0.7%), Vingroup (VIC, Unch), & HDBank (HDB, -5.7%).

VN Index & HNX Index



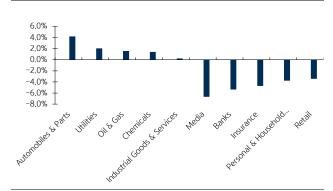
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



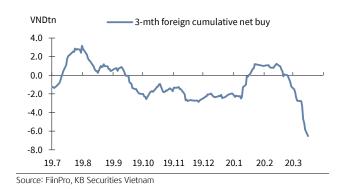
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Futures/ETFs

VN30	698.18P (-2.58%)
VN30 futures	674.9P (-5.25%)
Open	699.0P
High	705.0P
Low	668.0P
Contracts	189,101 (-18.5%)
Open interes	t N/A

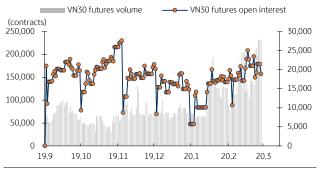
The basis collapsed at the close despite heavy covering of intraday short positions after locals actively sold March contracts in the morning session. The basis traded weak all day but moved deeper into backwardation in the afternoon session when regional markets rolled over and forced futures to break below 700. The basis closed at its weakest of the day at minus 23.28 basis points. Foreigners unwound positions or rolled over to June contracts as open interest continued to fall ahead of Thursday's expiry.

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

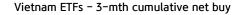
VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



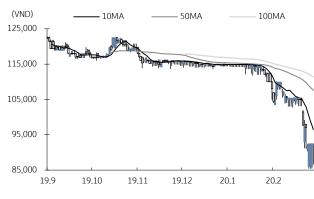




Source: FiinPro, KB Securities Vietnam

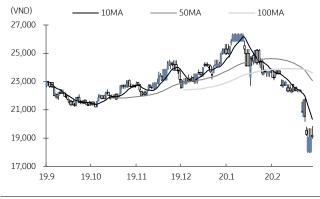
Vingroup (VIC)

Market Movers



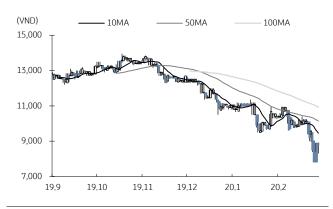
Source: Bloomberg, KB Securities Vietnam

Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

PV Power (POW)



- VIC closed flat at VND92,500
- VIC's subsidiary Vietnam Grand Prix Co. Ltd (VGPC) postponed April's Vinfast–sponsored F1 race in Hanoi due to the coronavirus outbreak. The start of 2020's F1 season is now expected to begin after May. VIC's 41%–owned GVGPC has a charter capital of VND1,000 billion and is the host of Vietnam's first ever F1 race event.

- HPG closed up 0.3% to VND19,100
- HPG announced a delay in operations for its hot-rolled coil line after its Italian partner – Danieli Group – could not send its technicians to Vietnam due to the COVID-10 outbreak.
- The hot-rolled coil line at the Dung Quat Complex was scheduled for trial runs from April 1st but will need to wait for the Italian technicians to start up the new line. Danieli will dispatch its team after the pandemic come under control.

- POW closed down 0.2% to VND8,880
- POW recorded revenue of VN2,716 billion for the first two months of the year (down 5% YoY) or 14.2% of its full-year target. Ca Mau 1 & 2, Trach 2 and Vung Ang power plants were the largest contributors to revenue at 38%, 23% and 33%, respectively.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-2.58%	-3.36%
Cum. return	-20.58%	-26.18%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/03/16	Daily return (%)	Cumulative return (%)	M ain investment catalysts
Mobile World					- Optimizing revenue from DM G & TGDD chains
(MWG)	19/08/09	76,000	-3.8%	-34.4%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	22,000	-6.8%	-17.9%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	57,300	-7.0%	-25.2%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank	18/12/18	16,450	-3.8%	-16.6%	- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(MBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	28,050	-0.5%	- 17.5%	- Strategic investments in utility industry provides stable/long-term dividend stream
EDT Core					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	47,600	-1.1%	23.6%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
(1 + 1)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	20,500	-6.6%	-16.0%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	100,000	-1.0%	-22.6%	- Lower fuel costs silver lining to offset lower passenger volumes
(VJC)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	19,100	0.3%	-18.6%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	12,000	-3.2%	-12.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Market Monitors

Ho Chi Min – Net foreign buys/sells

Chg	For. Ownership	Net buy
(%)	(%)	(VND bn)
6.9%	4.5%	11.1
1.2%	7.5%	6.4
4.0%	3.6%	3.9
-3.3%	1.7%	3.9
-0.9%	16.7%	3.0
Chg	For. Ownership	Net sell
(%)	(%)	(VND bn)
-0.7%	38.0%	-45.8
0.0%	14.6%	-41.7
0.0 %	14.070	11.7
-5.7%	23.2%	-36.1
		-
	(%) 6.9% 1.2% 4.0% -3.3% -0.9% Chg (%) -0.7%	(%) (%) 6.9% 4.5% 1.2% 7.5% 4.0% 3.6% -3.3% 1.7% -0.9% 16.7% Chg For. Ownership (%) (%)

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

-		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Food & Beverage	-3.3%	SSC, TAC
Chemicals	-3.5%	HAI, VAF
Real Estate	-5.6%	QCG, AMD
Technology	-6.1%	ICT, SGT
Health Care	-6.5%	DCL, VDP
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Insurance	-22.5%	BVH, BMI
Oil & Gas	-20.3%	PLX, PVD
Retail	-19.7%	MWG, FRT
Personal & Household Goods	-16.9%	PNJ, TLG
Banks	-16.6%	BID, VCB

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
ART	7.4%	4.7%	0.6
KLF	5.9%	1.1%	0.5
NRC	-2.6%	29.0%	0.1
VCS	-0.7%	2.5%	0.1
NBC	-1.6%	7.3%	0.1
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
PVS	-1.8%	19.1%	-6.8
TIG	-10.0%	16.6%	-2.3
SHB	0.0%	6.6%	-1.3
IDJ	9.6%	6.4%	-1.2
TNG	-3.7%	16.5%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Media	37.7%	YEG, YEG
Chemicals	-4.1%	HAI, PHR
Health Care	-10.6%	PME, OPC
Food & Beverage	-12.3%	AAM, SSC
Technology	-13.0%	ITD, ICT
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Automobiles & Parts	-34.0%	TCH, DRC
Oil & Gas	-30.8%	PLX, PVD
Insurance	-29.1%	BVH, BMI
Retail	-27.7%	MWG, DGW
Utilities	-26.3%	BID, VCB

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince(%)	
000101	0000	company name	1100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	92,500	312,875 (13.470)	81,560 (3.5)	22.0	33.1	21.0	48.4	8.2	18.9	3.6	3.1	0.0	-5.3	- 15.9	- '
	VHM	VINHOMES JSC	71,800	236,187 (10.168)	53,555 (2.3)	34.1	8.8	7.2	35.8	38.2	32.3	2.8	2.0	-0.3	-4.6	- 18.0	- '
Real	VRE	VINCOM RETAIL JS	23,700	53,854 (2.318)	46,391 (2.0)	16.3	16.6	12.7	17.5	11.2	12.6	1.8	1.6	-2.1	- 10.7	-25.4	-:
estate	NVL	NO VA LAND INVES	51,600	50,028 (2.154)	29,209 (1.3)	32.2	16.5	14.8	-6.0	12.7	11.9	2.0	-	-2.6	-2.6	-4.8	-
	KDH	KHANG DIEN HOUSE	20,350	11,079 (477)	5,569 (0.2)	4.6	9.4	8.5	18.9	14.9	14.2	1.3	1.2	-3.6	- 11.5	- 16.9	-
	DXG	DAT XANH GROUP	10,650	6,457 (278)	27,071 (1,2)	5.8	3.9	3.0	0.3	17.5	21.2	0.7	-	-3.2	- 16.5	- 18.4	
	VCB	BANK FOR FOREIGN	67,100	248,866 (10.714)	82,249 (3.5)	6.2	12.2	10.4	22.3	23.2	21.9	2.3	1.9	-5.5	- 14.6	-24.9	
	BID	BANK FOR INVESTM	32,800	131,922 (5.679)	48,198 (2.1)	12.0	15.5	12.3	14.6	12.9	12.4	1.6	1.4	-6.3	-24.8	-34.4	
	TCB	VIETNAM TECHNOLO	17,450	61,077 (2.629)	74,075 (3.2)	0.0	5.5	4.7	9.3	16.7	16.6	0.8	0.7	-4.4	- 15.1	-25.1	
	CTG	VIETNAM JS COMM	20,500	76,330 (3,286)	203,727 (8.8)	0.3	7.9	5.4	35.2	13.8	17.0	0.9	0.8	-6.6	- 14.6	-23.5	
Denko	VPB	VIETNAMPROSPERI	20,950	51,071 (2,199)	109,778 (4.7)	0.0	5.1	4.4	16.3	21.1	21.1	1.0	0.8	-6.9	- 18.2	-22.8	
Banks	MBB	MILITARYCOMMERC	16,450	39,668 (1,708)	147,695 (6.4)	0.0	4.4	3.8	18.2	21.2	20.5	0.8	0.7	-3.8	- 14.5	-24.4	
	HDB	HDBANK	21,700	20,889 (899)	43,473 (1.9)	6.8	5.5	4.7	16.9	21.4	21.4	0.9	0.8	-5.7	- 16.7	-24.1	
	STB	SACOMBANK	9,990	18,018 (776)	147,862 (6.4)	11.6	7.0	5.5	39.1	10.1	12.7	0.6	0.5	-3.9	- 12.4	- 13.9	
TP	ТРВ	TIEN PHONG COMME	20,450	16,903 (728)	5,178	0.0	4.7	4.1	40.1	24.3	21.6	1.1	-	4.1	-0.2	-6.2	
	EIB	VIETNAM EXPORT-I	16,000	(728) 19,671 (847)	3,808	0.0	21.2	21.8	18.6	5.8	5.3	1.2	1.1	-2.4	-5.9	-7.5	
	BVH	BAOVIETHOLDING	38,500	28,579 (1,230)	12,921 (0.6)	19.7	21.2	17.1	6.2	8.1	9.1	1.5	1.4	-4.8	-25.0	-32.5	
Insurance	BMI	BAOMINHINSURANC	18,200	(1,230) 1,663 (072)	(0.8) 1,915 (0.1)	11.5	-	-	-	-	-	-	-	- 1.1	- 13.9	-22.7	
	SSI	SSI SECURITIES C	13,300	6,890 (297)	38,586	46.8	6.7	5.9	- 11.4	10.5	11.2	0.7	0.6	0.0	- 14.5	-25.3	
	VCI	VIET CAPITAL SEC	19,300	(137)	1,149	64.8	5.3	4.5	- 14.5	14.1	14.8	0.7	0.6	-6.8	-24.3	-31.4	
Securities	HCM	HOCHIMINHCITY	13,150	4,015	(0.0) 22,621	45.2	7.7	4.5	- 16.4	12.5	17.7	0.9	0.8	-6.1	-22.2	-31.5	
	VND	VNDIRECT SECURIT	13,200	(173) 2,753	(1.0) 5,573	9.6	7.6	5.8	-4.2	12.5	15.1	0.8	0.8	-0.8	-2.2	-7.0	
	VNM	VIETNAM DAIRYP	97,000	(119) 168,914	(0.2)	41.2	16.9	15.6	4.7	38.3	39.1	5.8	5.3	-2.1	0.0	-9.0	
Consumer	SAB	SAIGON BEER ALCO	150,000	(7,272) 96,192	(5.5) 13,049	36.7	20.6	18.0	8.4	25.1	26.6	4.9	4.6	4.2	-3.4	-21.0	
staples	MSN	MASAN GROUP CORP	49,500	(4,141) 57,863	(0.6) 103,959	11.0	20.3	17.0	-31.3	8.3	8.3	1.4	1.2	-0.7	-4.8	-0.6	
	HNG	HOANG ANH GIA LA	12,950	(2,491) 14,356	(4.5) 2,704	48.7	-	-	-	-	-	-		0.0	- 1.9	-4.8	
				(618) 52,384	(0.1) 44,615	10.7	11.8	10.4	-5.2	27.2	27.3	2.9	2.7	- 1.0	- 11.9	-22.2	
	VJC	VIETJETAVIATION	100,000														
	VJC GMD	VIETJETAVIATION GEMADEPTCORP	100,000 15,800	(2,255) 4,691	(1.9) 6,966	0.0	9.1	8.7	-47.2	8.9	8.9	0.8	0.7	0.0	- 11.5	-20.6	
				(2,255) 4,691 (202) 4,907	6,966 (0.3) 10,059	0.0 20.5	9.1 5.6	8.7 7.1	-47.2 217.5	8.9 17.5	8.9 11.9	0.8 0.8	0.7	0.0 -5.7	- 11.5 - 5.7	-20.6 -16.8	
	GMD	GEMADEPTCORP	15,800	(2,255) 4,691 (202) 4,907 (211) 2,810	6,966 (0.3) 10,059 (0.4) 37,114												
(transport)	GMD CII	GEMADEPT CORP HOCHI MINH CITY	15,800 19,800	(2,255) 4,691 (202) 4,907 (211) 2,810 (121) 6,542	6,966 (0.3) 10,059 (0.4) 37,114 (1.6) 16,064	20.5					11.9			-5.7	-5.7	- 16.8	
Industrials (transport) Industrials (capital goods)	GMD CII ROS	GEMADEPT CORP HOCHI MINH CITY FLC FAROS CONSTR	15,800 19,800 4,950	(2,255) 4,691 (202) 4,907 (211) 2,810 (121)	6,966 (0.3) 10,059 (0.4) 37,114 (1.6)	20.5 45.3	5.6	7.1	217.5	17.5	11.9	0.8	-	-5.7	-5.7 -27.6	- 16.8 - 46.2	

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	PER	(X)	EP S C A G	ROE	(%)	P/B	(X)	Pe	erforma	ince (%	6)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	59,300	113,497 (4.886)	31,566 (1.4)	45.4	10.3	9.2	-0.8	21.3	22.7	2.1	1.9	4.0	- 17.8	-33.0	-36
Utilities	NT2	PETROVIETNAMNHO	16,800	4,836 (208)	5,327 (0.2)	30.6	6.7	6.1	-2.1	17.5	19.1	1.1	1.1	-4.0	- 11.1	-20.0	-22
	PPC	PHA LAI THERMAL	22,900	7,342 (316)	7,632 (0,3)	32.6	7.2	7.1	-4.5	17.9	17.4	1.3	-	0.4	-8.2	- 18.1	- 14
	HPG	HOA PHAT GRP JSC	19,100	52,737 (2.270)	147,014 (6.3)	10.9	6.5	5.4	-3.4	17.2	18.4	1.0	0.8	0.3	-8.4	- 19.4	- 18
	DPM	PETROVIETNAM FER	11,050	4,324 (186)	7,278 (0.3)	30.1	9.6	7.5	-20.9	6.3	7.5	0.5	0.5	-2.6	-4.7	-7.1	- 14
Materials	DCM	PETROCA MAU FER	5,530	2,928 (126)	2,773 (0.1)	47.0	-	9.1	-	-	-	-	-	4.5	-3.2	- 10.5	- 14
	HSG	HOA SEN GROUP	6,000	2,539 (109)	29,348 (1.3)	30.9	6.5	4.9	0.0	7.0	8.5	0.4	0.4	1.7	- 15.1	-25.6	-23
	AAA	ANPHATBIOPLAST	10,800	1,849 (080)	24,945 (1.1)	37.2	4.4		56.9	15.9		0.6	-	6.9	-6.1	- 12.2	- 15
	PLX	VIETNAM NATIONAL	36,800	43,822 (1,887)	15,516 (0.7)	6.7	10.7	9.7	11.2	19.1	19.5	2.1	2.1	1.8	-20.4	-31.0	-34
Energy	PVD	PETROVIETNAM DRI	9,220	3,883 (167)	42,373 (1.8)	32.3	18.4	7.2	18.1	1.7	4.1	0.3	0.3	-0.9	- 19.1	-30.9	-38
	PVT	PETROVIETTRANSP	9,090	2,558 (110)	10,427 (0,4)	17.9	3.8	4.2	5.3	13.4	13.0	0.5	0.6	- 1.2	-21.3	-32.7	-45
	MWG	MOBILEWORLDINV	76,000	34,444 (1,483)	105,288 (4.5)	0.0	7.2	6.0	25.8	33.9	32.5	2.1	1.6	-3.8	-20.8	-29.0	-33
	PNJ	PHUNHUANJEWELR	57,300	12,903 (556)	50,846 (2.2)	0.0	9.9	8.6	18.8	27.4	27.0	2.3	2.0	-7.0	-23.7	-30.7	-33
Consumer discretionary	YEG	YEAH1GROUP CORP	70,000	2,065 (089)	5,117 (0.2)	68.3	42.2	32.4	-40.0	4.9	6.1	2.1	1.9	-6.9	-9.3	42.6	89
	FRT	FPT DIGITAL RETA	15,000	1,185 (051)	10,152 (0.4)	6.1	4.6	5.6	- 13.2	17.8	13.9	0.7	0.7	-3.8	-23.7	-22.5	-28
	PHR	PHUOC HOA RUBBER	41,500	5,623 (242)	32,272 (1.4)	41.5	5.1	6.5	31.3	35.3	22.0	1.6	1.3	1.2	-6.8	3.2	ł
Healthcare	DHG	DHGPHARMACEUTIC	82,000	10,721 (462)	3,681 (0.2)	45.6	16.7	15.6	4.7	19.6	19.9	3.0	2.8	-4.7	-7.6	- 14.1	- 10
	PME	PYMEPHARCOJSC	58,500	4,388 (189)	(0.1)	37.9	-	-		-	-		-	- 1.7	-5.0	6.4	
IT	FPT	FPTCORP	47,600	32,286 (1,390)	107,436 (4.6)	0.0	9.2	8.0	21.0	25.1	25.9	2.1	1.8	- 1.1	-5.4	- 12.7	- 18

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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