

VIETNAM DAILY

[Market Commentary]

Stocks rallied on the third consecutive day of no new COVID-19 cases

[Futures/ETFs]

Futures rose alongside global stock markets while the US dollar sinks to twoyear lows

[Market Movers] HPG

[Macro/Strategy] August Industrial Production; September Rebalancings

[Company Updates] Aviation

September 1, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	891.73	+1.14
VN30	832.03	+0.98
VN30 futures	837.40	+1.61
Hanoi	125.41	+0.45
HNX30	233.13	+0.45
UPCoM	58.80	-0.03
USD/VND	23,175	+0.04
10-yr govt bond (%)	2.89	-0
Overnight rate (%)	0.17	+6
Oil (WTI, \$)	43.06	+1.06
Gold (LME, \$)	1,988.83	+1.07



Market Commentary

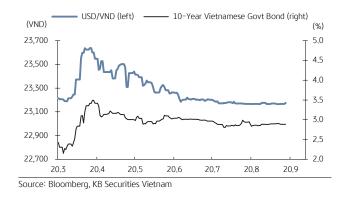
VNIndex 89	1.73P (+1.14%)
Volume (mn shrs)	285.5 (-12.2%)
Value (U\$mn)	258.9 (-5.2%)
HNXIndex 1	25.41P (+0.45%)
Volume (mn shrs)	44.2 (-19.0%)
Value (U\$mn)	22.0 (-17.9%)
UPCoM	58.80P (-0.03%)
Volume (mn shrs)	16.4 (-41.3%)
Value (U\$mn)	9.6 (-27.8%)
Net foreign buy (l	J\$mn) −8.6

Stocks rallied on the third consecutive day of no new COVID-19 cases. The VN30 basket saw 24 gainers and only four laggards. Large caps in the ETF basket FUEVFVND (+0.8%) like VietinBank (CTG, +1.8%) & Gemadept (GMD, +1.3%) rose while waiting for the large disbursement from the CTBC Vietnam Equity Fund. Retailers Mobileworld (MWG, +0.4%) & Phu Nhuan Jewelry (PNJ, +1.7%) traded higher thanks to good control of COVID-19. Vietnam Airlines (HVN, +3.1%) & Vietjet Aviation (VJC, +2.4%) also joined the market rallies on expectations of the reopening of flights to South Korea and Japan. The news about August public disbursement reaching four-year highs helped infrastructure developers like Fecon (FCN, +1.0%), Hoa Binh Construction (HBC, +0.8%) and steel companies like Hoa Phat Group (HPG, +1.0%) & Hoa Sen Group (HSG, +4.4%) post gains today. Foreign investors net-sold in Vietcombank (VCB, Unch), Hoa Phat Group (HPG, +1.0%) & Vinhomes (VHM, +0.3%).

VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance

Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	832.03P (+0.98%)
VN30 futures	837.4P (+1.61%)
Open	821.7P
High	838.0P
Low	821.0P
Contracts	144,312 (+2.6%)

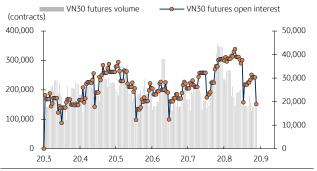
Futures rose alongside global stock markets while the US dollar sinks to twoyear lows. The basis opened at minus 2.53 bps, and then gradually increased and closed at a high of 5.37 bps when investors increased long positions in the auction given rising Dow futures. Foreigners continued to be net sellers, and trading volumes were flat and healthy.

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



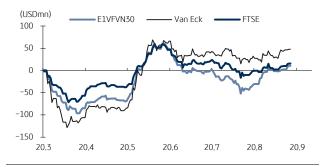
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

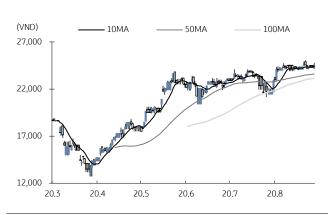
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Market Movers

Hoa Phat Group (HPG)



- HPG closed up 1% to VND24,800
- HPG sold 320,000 tons of finished construction steel (up 65% YoY) in August, of which 54,000 tons were exported to foreign markets (3 times higher than the same period). Domestic steel consumption recorded a surge in the South with 76,000 tons of steel (doubled the figure in August 2019).
- The company also signed contracts to sell 1.5 million tons of steel billets until November 2020, to both domestic and foreign markets.

September Rebalancings

FTSE Vietnam & MVIS estimated changes

GEX likely to be added in the FTSE Vietnam Index

Only PV Drilling & Well Services (PVD) fell slightly short of meeting the free-float adjusted market capitalization requirement and puts the stock at risk of removal. The number of constituents comprising the FTSE Vietnam index may increase in the September rebalancing after Gelex (GEX) met all inclusion requirements. All changes will become effective on Monday, September 21 or after the close of business on Friday, September 18.

MVIS Vietnam Index likely to remain unchanged in the September rebalancing

All constituents met all inclusion requirements during the current review. Changes to the MVIS Vietnam Index take effect on Monday, September 21 or after the close of business on Friday, September 18.

Estimated flow impact for September:

Buys - VJC, VIC, STB, VCB, GEX

Sells - MSN, VRE, PLX, NVL, SSI

<u>We expect VJC to benefit the most from the upcoming rebalancing, with an</u> <u>estimated USD4.96 million in buying or 2.6 trading days' worth of stock</u>. FTSE will announce quarterly changes to the FTSE Vietnam index on September 4 and the MVIS Vietnam index will publish changes on September 11. We estimate the impact to individual stocks from the September balancing based on the AUM of ETFs benchmarked against both indices. Currently, the AUM of the FTSE Vietnam ETF index sits at USD231 million and the VanEck Vectors Vietnam ETF sits at USD379 million. Stocks benefitting from <u>additional buying include</u>: VJC, VIC, STB, VCB, GEX. Stocks coming under <u>selling pressure include</u>: MSN, VRE, PLX, NVL, SSI. KB Securities

Market Strategist – Le Anh Tung tungla@kbsec.com.vn Head of Macro & Strategy – Tran Duc Anh anhtd@kbsec.com.vn

Sep 1, 2020

September 1, 2020

Information Technology & Logistics Analyst Nguyen Anh Tung tungna@kbsec.com.vn

Aviation

August flights down 46% YoY

Total flights operated still down 46% YoY in August

Total flights operated in August fell by 45.7% YoY to 16,413 flights and were down 33.0%
MoM from July. Passenger traffic dropped sharply to 2.8 million passengers or down 57.8%
YoY. Covid-19 return is the main reason for the sharp decline in the demand for domestic travel.

Commercial flights with Korea and Japan will soon be resumed

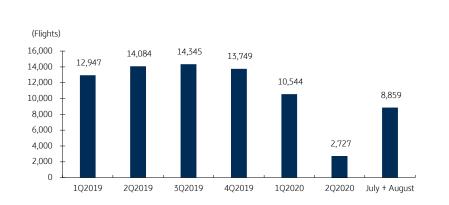
— Recently, the Prime Minister requested the Ministry of Transport to handle the resume of commercial routes between Vietnam and Japan and South Korea, which are high safety places. In 2019, the number of passengers from Japan and Korea accounts for 30% of the total number of international passengers entering Vietnam so that the resume will affect significantly to aviation recovery.

Domestic airlines ask for government loan of USD1.07 - 1.16 billion

— The Vietnam Aviation Business Association has proposed the Government lend domestic Airline a credit package of USD1.07 – 1.16 billion with a preferential interest rate for 3 – 4 years. VABA also recommended for the extension of aviation service charge until end of 2021. If this proposal is approved, the cash flow to maintain the airline's business is temporarily be resolved.

Strong recovery took place in 3Q2020 thanks to a sharp increase in tourism demand in July. KBSV expects that if the Covid–19 is controlled, total flights in September 2020 will maintain or increase slightly compared to August.

Fig 1. Total Vietnam Flights in 2019–2020



Source: CAA, KBSV

September 1, 2020

Macro Analyst Thai Thi Viet Trinh trinhttv@kbsec.com.vn

August Industrial Production

Clear impacts of Covid-19 second wave

August PMI continues to fall further below 50

— Vietnam's PMI fell further below the neutral threshold of 50 points in August – only posted at 45.7 points from 47.6 points in July. The second outbreak of the Covid–19 in Vietnam at the end of July led to weakening domestic demand and reflecting in the decline of new orders and output from all three broad sectors. Meanwhile, new export orders contracted for the seventh consecutive month, showing that exporting companies continue to face many difficulties in finding new orders. Comparing PMI figure in the region, countries with good Covid–19 control such as China, Taiwan, and South Korea recorded the highest PMI in recent months with recovery in new export sales, while Southeast Asian countries have not seen any significant improvement.

August industrial production also posted a negative growth rate

— Vietnam's industrial production index (IIP) declined by 0.6% YoY, of which manufacturing sector posted at -0.1% YoY. Among the secondary industries, notably the electronics IIP fell sharply in August (-2.4% YoY) after two consecutive increase in June and July as Samsung completed the launch of their new flagship phone lines. Other key industries such as clothes and auto production did not see much improve while pharmaceuticals maintained a strong rise (+44.2%).

Industrial production expects to slightly recover in September

— The recent suppression of second wave of Covid-19 in Vietnam and the recovery in new export orders in large partner countries such as China, Taiwan and Korea are positive signals for Vietnam's manufacturing sector, especially consumer goods and intermediaries. We expect both September PMI and IIP will recover slightly, though it will still much depend on how Covid-19 spread will progress in the month

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.98%	0.90%
Cum. return	-5.35%	-8.32%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/09/01	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	93,800	0.4%	-19.1%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 00 G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	27,650	0.2%	3.2%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	61,000	1.7%	-20.4%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	18,100	0.8%	-8.2%	- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	37,000	0.3%	8.8%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	49,900	0.8%	49.1%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
()					- 20%+ earnings momentum by 2020E
Mistin Deals					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	26,150	1.8%	7.2%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet	19/02/05	105,500	2.4%	-18.3%	- Lower fuel costs silver lining to offset lower passenger volumes
(VJC)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	24,800	1.0%	26.9%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	13,650	-0.4%	-0.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PLX	0.8%	15.0%	63.0
BVH	3.2%	28.2%	13.2
GEX	6.3%	15.8%	12.2
GAS	1.8%	3.3%	11.2
VNM	1.8%	58.5%	9.5
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VCB	0.0%	23.7%	-88.2
HPG	1.0%	35.3%	-62.9
VHM	0.3%	20.6%	-62.6
MSN	-0.7%	38.4%	-46.1
	0.776	50.478	10.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Insurance	7.5%	BVH, BIC
Retail	5.9%	MWG, PET
Travel & Leisure	5.9%	VJC, HVN
Oil & Gas	5.1%	PLX, PVD
Media	3.6%	YEG, PNC
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Health Care	-0.7%	DHG, PME
Automobiles & Parts	-0.1%	TCH, CSM
Real Estate	0.6%	VHM, DXG
Construction & Materials	0.7%	CTD, VGC
Basic Resources	1.3%	DHC, DLG

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
LHC	-0.9%	23.4%	0.5
VCG	-0.9%	0.4%	0.4
PVI	-0.6%	54.4%	0.2
SD5	3.8%	3.2%	0.2
SRA	-0.7%	2.2%	0.1
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
SHS	0.9%	6.0%	-1.3
VCS	0.8%	3.1%	-0.6
PVS	1.6%	10.6%	-0.3
BII	12.5%	6.1%	-0.3
LAS	1.8%	1.5%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Retail	19.2%	MWG, DGW
Oil & Gas	19.0%	PLX, PVD
Chemicals	16.1%	GVR, DPM
Insurance	13.5%	BVH, BMI
Industrial Goods & Services	11.9%	APH, GEX
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Real Estate	4.0%	NVL, VHM
Health Care	6.3%	TRA, DBD
Automobiles & Parts	6.4%	CTF, HTL
Media	7.6%	PNC, YEG
Banks	7.8%	VCB, STB

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince (%)	
000101	0000	company name	11100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	92,700	313,551 (13.530)	44,644 (1.9)	22.9	48.4	36.7	21.9	7.9	8.8	3.6	3.3	3.0	1.9	5.9	-1
	VHM	VINHOMES JSC	78,700	258,885 (11.171)	122,273 (5.3)	28.4	9.6	8.4	34.8	38.3	30.6	3.0	2.3	0.3	- 1.1	1.3	
Real	VRE	VINCOM RETAIL JS	27,250	61,921 (2.672)	60,273 (2.6)	18.5	24.4	18.0	2.7	9.1	11.7	2.2	2.0	0.9	1.1	8.6	-
estate	NVL	NO VA LAND INVES	63,000	61,162 (2.639)	96,187 (4.2)	32.5	16.7	17.4	1.8	14.3	11.9	2.4	-	- 1.3	0.2	-3.2	
	KDH	KHANG DIEN HOUSE	24,450	13,663 (590)	11,096 (0.5)	5.5	12.7	10.6	14.3	14.2	15.7	1.7	1.5	0.4	-0.6	12.4	
	DXG	DATXANHGROUP	9,880	5,121 (221)	45,607 (2.0)	13.1	7.3	4.8	-29.0	8.4	14.0	0.6	0.5	2.1	-2.7	12.5	
	VCB	BANK FOR FOREIGN	83,000	307,837 (13.283)	72,965 (3.1)	6.3	18.3	15.3	11.8	19.9	19.6	3.1	2.6	0.0	- 1.1	8.6	
	BID	BANK FOR INVESTM	41,400	166,512 (7.185)	38,758 (1.7)	12.3	34.3	20.5	-8.6	9.1	12.3	2.2	2.0	1.1	4.8	13.0	
	TCB	VIETNAM TECHNOLO	21,700	75,953 (3.277)	44,728 (1.9)	0.0	7.5	6.3	3.6	15.6	15.5	1.1	0.9	1.9	1.9	19.6	
	CTG	VIETNAM JS COMM	26,150	97,367 (4.201)	112,217 (4.8)	0.0	14.1	11.5	18.7	10.2	11.4	1.2	1.1	1.8	5.9	23.3	
Banks	VPB	VIETNAM PROSPERI	23,400	57,043 (2.461)	84,367 (3.6)	0.0	7.3	6.3	1.6	16.7	16.2	1.1	1.0	0.2	1.7	15.8	
	MBB	MILITARYCOMMERC	18,100	43,647 (1.883)	78,651 (3.4)	0.0	6.1	5.1	8.0	18.0	17.8	0.9	0.8	0.8	0.3	14.9	
	HDB	HDBANK	28,500	27,529 (1.188)	24,843 (1.1)	9.3	6.9	6.0	19.5	20.2	20.1	1.2	1.0	0.5	1.1	19.0	
	STB	SACOMBANK	11,300	20,381 (879)	88,497 (3.8)	14.3	12.5	7.9	1.6	6.5	9.3	-	-	0.9	0.4	11.9	
	TPB	TIEN PHONG COMME	23,400	19,108 (825)	2,967 (0.1)	0.0	6.7	5.3	26.3	22.5	20.2	1.2	1.0	4.0	4.2	13.6	
	EIB	VIETNAM EXPORT-I	17,200	21,146 (912)	3,639 (0.2)	0.1	37.0	35.5	-6.9	3.6	3.6	1.3	1.3	-0.3	1.5	3.9	
Insurance	BVH	BAOVIETHOLDING	51,500	38,230	34,588 (1.5) 7 102	20.8	33.4	26.5	-0.7	6.3	7.7	2.0	1.9	3.2	8.6	27.5	
	BMI	BAOMINHINSURANC	24,200	2,211 (095) 9,074	7,103 (0.3) 59,771	14.1	-	-	-	8.2	9.1	1.0	0.9	-0.4	0.0	21.0	
	SSI	SSI SECURITIES C	15,100	(392) 4,263	(2.6) 15,919	51.4	10.4	8.4	- 16.8	9.0	10.6	0.9	0.8	1.3	0.7	11.4	
Securities	VCI	VIET CAPITAL SEC	25,950	(184) 5,736	(0.7) 43,075	71.1	9.3	7.2	-24.9	11.1	13.0	1.0	0.9	3.0	11.4	29.4	
	HCM	HOCHIMINHCITY	18,800	(248) 2,534	(1.9) 6,816	49.2	12.9	8.0	-22.5	11.0	17.1	1.3	1.2	1.3	2.5	13.9	
	VND	VNDIRECTSECURIT	12,150	(109) 214,538	(0.3)	13.8	10.9	6.9	- 19.1	7.4	11.2	0.8	0.7	0.8	2.5	8.5	
	VNM	VIET NAM DAIRYP	123,200	(9.257) 121,843	(6.1) 26,314	41.5	20.8	19.5	6.2	37.6	38.2	7.2	6.4	1.8	5.0	15.1	
Consumer staples	SAB	SAIGON BEER ALCO	190,000	(5.258) 64,138	(1.1) 68,204	36.8	30.0	26.0	- 1.0	20.9	23.2	6.0	5.4	-0.8	1.9	13.1	
	MSN	MASAN GROUP CORP	54,600	(2.768) 13,580	(2.9) 12,115	10.6	71.2	26.8	-56.9	2.4	6.2	1.4	1.5	-0.7	1.9	8.1	
	HNG	HOANGANH GIA LA	12,250	(586)	(0.5) 38,012	48.7	-	-	-	-	-		-	0.4	-0.4	2.5	
ndustrials	VJC	VIETJETAVIATION	105,500	(2.385) 6,829	(1.6) 14,807	12.2	-	16.0	-	8.9	21.4	3.4	3.2	2.4	6.0	11.6	
transport)	GMD	GEMADEPTCORP	23,000	(295) 4,466	(0.6) 20,398	0.0	17.8	15.9	-54.7	6.9	7.5	1.1	1.1	1.3	0.0	25.7	
	CII	HOCHIMINHCITY	18,700	(193) 1,277	(0.9)	34.1	13.0	11.7	108.8	7.7	7.9	0.9	0.9	1.1	3.0	7.5	
	ROS	FLC FAROS CONSTR	2,250	(055) 11,091	(0.7) 116,443	46.4	-	-	-	-	-	-	-	1.4	0.0	7.7	
Industrials (capital	GEX	VIETNAM ELECTRIC	23,600	(479) 5,722	(5.0) 53,610	33.2	28.9	12.4	-20.9	10.5	13.6	-	-	6.3	6.3	27.6	
goods)	CTD	COTECCONS CONSTR	75,000	(247) 11,472	(2.3) 16,346	2.1	9.9	9.9	-37.9	6.7	7.0	0.7	0.7	- 1.6	-8.2	12.3	
	REE	REE	37,000	(495)	(0.7)	0.0	7.5	6.7	-9.9	13.4	14.0	1.0	0.9	0.3	0.4	14.0	

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	(X)	EP S C A G	ROE	(%)	P/B	(X)	P e	rforma	ince (%	a)
Sector	Code	company name	riice	(VNDDN, USDmn)	(VNDmn, USDmn)	avan (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	75,400	144,312 (6.227)	42,892 (1.9)	45.7	19.3	15.1	- 18.6	15.5	19.2	2.9	2.7	1.8	2.2	15.1	- 19
Utilities	NT2	PETROVIETNAMNHO	22,800	6,564 (283)	6,369 (0.3)	30.4	9.4	9.2	-2.8	16.8	17.4	1.5	1.5	0.7	0.9	12.0	5
	PPC	PHA LAI THERMAL	23,650	7,582 (327)	4,040	32.8	8.1	8.6	-8.9	15.5	14.5	1.2	1.2	0.6	- 1.7	2.8	- 1
	HPG	HOA PHAT GRP JSC	24,800	82,169 (3.546)	294,437 (12.7)	13.7	8.6	7.3	4.2	18.1	19.4	1.5	1.3	1.0	1.0	14.3	20
	DPM	PETROVIETNAM FER	16,550	6,477 (279)	55,462 (2.4)	37.8	10.8	11.5	-0.7	8.8	7.9	0.8	0.8	0.3	6.1	21.2	2
Materials	DCM	PETROCA MAUFER	9,300	4,923 (212)	17,088 (0.7)	47.2	-	-	-	-	-	-	-	0.1	2.4	17.7	4
	HSG	HOA SEN GROUP	11,800	5,243 (226)	104,343 (4.5)	39.0	6.3	6.4	45.8	14.4	12.5	0.8	0.7	4.4	0.9	24.2	5
	AAA	ANPHATBIOPLAST	12,500	2,640 (114)	37,313 (1.6)	97.6	5.9	6.7	45.6	13.3	10.5	0.7	0.6	-0.4	2.0	14.7	-
	PLX	VIETNAM NATIONAL	52,900	63,788 (2.752)	51,262 (2.2)	5.0	51.4	18.9	-40.0	5.8	15.1	2.6	2.3	0.8	5.0	25.4	-
Energy	PVD	PETROVIETNAMDRI	11,450	4,822 (208)	62,337 (2.7)	36.9	44.9	23.0	- 15.6	0.9	0.8	0.4	0.3	1.8	7.0	27.4	-2
	PVT	PETROVIETTRANSP	11,900	3,349 (145)	18,597 (0.8)	27.8	7.8	6.8	- 18.0	9.2	9.9	0.6	0.6	2.6	9.2	27.3	-2
	MWG	MOBILEWORLDINV	93,800	42,461 (1.832)	74,358 (3.2)	0.0	12.0	9.4	9.5	26.4	27.0	2.7	2.3	0.4	7.1	25.9	-1
	PNJ	PHUNHUANJEWELR	61,000	13,733 (593)	35,899 (1.5)	0.0	15.6	13.1	- 1.8	21.3	23.2	2.7	2.5	1.7	2.2	18.2	-2
Consumer discretionary	YEG	YEAH1GROUP CORP	51,500	1,520 (066)	636 (0.0)	69.3	21.6	15.8	-28.1	6.7	8.5	1.4	1.3	- 1.0	3.4	12.2	3
	FRT	FPT DIGITAL RETA	23,950	1,892 (082)	13,154 (0.6)	13.4	16.0	10.8	-41.1	9.1	12.6	1.3	1.2	0.6	-2.2	17.4	1
	PHR	PHUOC HOA RUBBER	57,600	7,805 (337)	85,667 (3.7)	36.2	7.4	7.1	29.4	36.8	29.8	2.6	2.3	1.9	-0.9	15.2	5
Healthcare	DHG	DHGPHARMACEUTIC	104,800	13,702 (591)	1,518 (0.1)	45.3	20.6	19.0	8.0	20.3	19.8	3.8	3.6	-0.7	- 1.1	15.0	
	PME	PYMEPHARCOJSC	69,000	5,176 (223)	3,575 (0.2)	37.9	-	-	-	-	-	-	-	0.9	- 1.1	7.8	2
IT	FPT	FPTCORP	49,900	39,117 (1.688)	84,135 (3.6)	0.0	11.5	9.8	18.3	23.9	25.0	2.4	2.2	0.8	2.1	12.1	

KB SECURITIES VIETNAM RESEARCH

Head of Research – Nguyen Xuan Binh binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy – Tran Duc Anh anhtd@kbsec.com.vn

Macro Analyst – Thai Thi Viet Trinh trinhttv@kbsec.com.vn

Market Strategist – Le Anh Tung tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu hieudd@kbsec.com.vn

Information Technology & Logistics Analyst – Nguyen Anh Tung tungna@kbsec.com.vn

Property Analyst – Pham Hoang Bao Nga ngaphb@kbsec.com.vn

Power & Construction Material Analyst – Le Thanh Cong conglt@kbsec.com.vn

Financials Analyst – Nguyen Thi Thu Huyen huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) – Harrison Kim harrison.kim@kbfg.com

Consumer & Retailing Analyst – Dao Phuc Phuong Dung dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst – Nguyen Thanh Danh danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst – Nguyen Vinh vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.