

# **VIETNAM DAILY**

# [Market Commentary]

Vietnamese and global stocks posted losses after the US President Donald Trump caught COVID–19  $\,$ 

# [Futures/ETFs]

The news of Donald Trump's positive test for Coronavirus triggered declines in futures today

# [Market Movers]

VNM, VCG

# October 2, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	909.91	-0.46
VN30	861.51	-0.70
VN30 futures	861.50	-0.63
Hanoi	134.91	+1.06
HNX30	251.52	+0.16
UPCoM	62.35	-0.11
USD/VND	23,191	+0.05
10-yr govt bond (%)	2.44	-6
Overnight rate (%)	0.15	+5
Oil (WTI, \$)	37.54	-3.05
Gold (LME, \$)	1,905.81	-0.01



# Market Commentary

VNIndex 909.91P (-0.46%) Volume (mn shrs 501.3 (+55.4%) Value (U\$mn) 370.5 (+27.0%)

**HNXIndex** 134.91P (+1.06%) Volume (mn shrs) 87.9 (+62,2%) Value (U\$mn) 55.1 (+85.3%)

**UPCoM** 62.35P (-0.11%) Volume (mn shrs) 57.1 (+50.6%) Value (U\$mn) 25.6 (+30.3%)

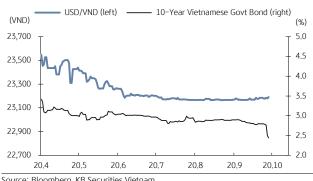
-10.7 Net foreign buy (U\$mn)

Vietnamese and global stocks posted losses after the US President Donald Trump caught COVID-19. The VN30 basket recorded 21 laggards and only five gainers on the breaking news. However, VietinBank (CTG, +1.3%) and Asia Commercial Bank (ACB, +2.2%) managed to go up, buoyed by the State Bank rate cuts yesterday. Infrastructure stocks like Vinaconex (VCG, +0.3%) and Hoa Binh Construction (HBC, +1.4%) reacted positive to the Ministry of Planning and Investment's report showing that September public disbursement reached fiveyear highs. Oil and gas stocks PV Drilling (PVD (-0.9%) and PV Technical Services (PVS, -2.2%) retreated when oil prices tanked from concerns about weak demand amid increasing supplies from OPEC. Textile companies Thanh Cong Garment (TCM, -0.6%) and TNG Investment (TNG, -1.5%) closed down as investors are plagued by the plunging nine-month exports. Foreign investors netsold on Vinamilk (VNM, -1.2%), VietinBank (CTG, +1.3%) and Hoa Phat Group (HPG, -1.1%).

#### VN Index & HNX Index

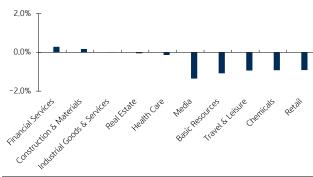


# USD/VND & 10-year government bond rates



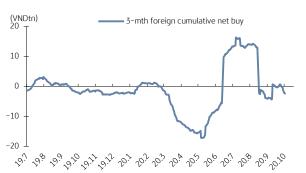
Source: Bloomberg, KB Securities Vietnam

#### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

# Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

# **Futures/ETFs**

VN30 861.51P (-0.70%)
VN30 futures 861.5P (-0.63%)
Open 865.6P
High 867.5P
Low 854.0P

Contracts 137,847 (+19.8%)

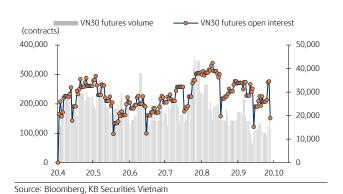
The news of Donald Trump's positive test for Coronavirus triggered declines in futures today. The basis opened at minus 1.98 bps and mostly traded in minus 3.6 – 0.3 range before plummeting to a low of minus 9.93 bps from the shocking news. The basis then quickly regained and closed at minus 0.01 when investors covered short positions at the end of the session. Trading volumes were heavier and foreigners netsold.

### VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

### VN30 futures volume & open interest



### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

### Vietnam ETFs - 3-mth cumulative net buy

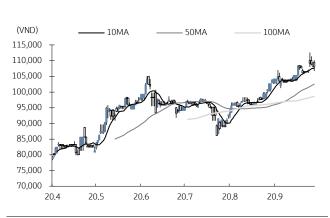


Source: FiinPro, KB Securities Vietnam

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# **Market Movers**

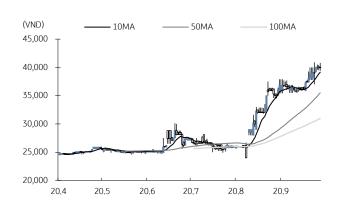
#### Vinamilk (VNM)



Source: Bloomberg, KB Securities Vietnam

- VNM closed down 1.2% to VND108,000
- VNM estimates preliminary 3Q earnings at VND3,106 billion (up 16% YoY) on revenue of VND15,561 billion (up 8.8% YoY), raising the company's nine-months earnings and revenue to VND8,967 billion (up 7% YoY) and VND45,277 billion (up 7.4% YoY).
- The company announced the record date in September to issue VND348 million bonus shares, raising charter capital to VND20,900 billion. It also closed the list of shareholders to advance VND2,000 cash dividends for the first time in 2020.

#### Vinaconex (VCG)



Source: Bloomberg, KB Securities Vietnam

- VCG closed up 0.3% to VND40,000
- The Ho Chi Minh City Stock Exchange (HSX) announced the receipt of VCG's listing registration documents. VCG is known to register to list 441.7 million shares, equivalent to a charter capital of VND4,417 billion.
- Earlier at the 2020 annual shareholders' meeting, shareholders
  approved the change of VCG share listing from Hanoi Stock
  Exchange (HNX) to HSX. The Management believe the
  advantages of HSX over HNX in terms of larger scale, higher
  capitalization standards and better transparency would help
  VCG to improve its market position and attract more
  investment capital, especially from foreign investors.

# **KBSV Model Portfolio**

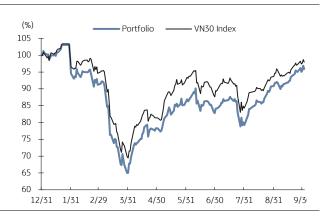
### **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.70%	-0.97%
Cum, return	-2.00%	-4.07%

### Performance vs VN30 Index



# KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/10/02	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	104,000	-1.0%	-10.3%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	26,000	-1.0%	6.3%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	61,000	-1.1%	-20.4%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military David					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	19,850	0.0%	0.6%	- Retail Ioan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(WBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Defeir Flor From					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	40,150	-3.9%	18.1%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	50,300	-1.0%	50.2%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(/					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	26,950	1.3%	10.5%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
Vietiet					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	104,900	-0.6%	-18.8%	- Lower fuel costs silver lining to offset lower passenger volumes
(٧٥٥)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
H Dh- O					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	26,700	-1.1%	36.6%	- Construction steel prices show signs of rising again
(11-3)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	14,100	-1.4%	2.9%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

	Ch.	F	M. C.
	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
SSI	-0.3%	49.6%	20.4
VIC	1.6%	13.8%	15.7
KDC	0.0%	24.1%	12.6
VCB	-0.9%	23.6%	12.2
POW	2.9%	10.6%	5.2
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VNM	-1.2%	58.4%	-70.4
CTG	1.3%	30.0%	-67.3
HPG	-1.1%	34.2%	-59.5
VRE	-1.4%	30.9%	-17.2
PVD	-0.9%	11.7%	-16.8

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

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	Chg	Key
Top 5 best performers	(%)	stocks
Financial Services	5.4%	SSI, VCI
Automobiles & Parts	3.6%	TCH, DRC
Basic Resources	3.1%	HPG, HSG
Retail	2.8%	MWG, DGW
Industrial Goods & Services	1.6%	ASG, LGC
	Chg	Key
Top 5 worst performers	(%)	stocks
Insurance	-1.9%	BVH, BIC
Oil & Gas	-1.8%	PLX, PVD
Media	-1.4%	PNC, LIX
Technology	-1.1%	FPT, CMG
Utilities	-0.7%	GAS, NT2

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
NTP	-0.3%	18.9%	1.9
WCS	0.0%	26.6%	0.2
VIX	0.8%	0.6%	0.2
DC4	-1.4%	0.1%	0.1
CDN	2.6%	21.4%	0.1
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVS	-2.2%	10.0%	-7.0
TIG	-2.8%	15.3%	-3.2
DXP	6.2%	34.1%	-2.8
ART	0.0%	5.4%	-1.1
LHC	0.2%	23,9%	-0.7

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Retail	9.1%	MWG, DGW
Financial Services	9.0%	SSI, HCM
Basic Resources	7.9%	HPG, HSG
Chemicals	6.1%	GVR, DCM
Industrial Goods & Services	5.0%	LGC, REE
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-5.5%	PNC, LIX
Insurance	-4.1%	BVH, BIC
Oil & Gas	-1.6%	PLX, PVD
Utilities	-1.2%	GAS, TTE
Real Estate	-0.9%	VHM, VRE

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
000101	0000	company name	11100	USDmn)	(VNDmn, USDmn)	(% - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	94,000	317,948 (13.711)	50,846	22.9	51.3	37.6	21.9	6.6	8.7	3.6	3.3	1.6	1.3	1.4	-1
	VHM	VINHOMES JSC	75,900	249,674 (10.766)	160,957 (6.9)	26.9	9.3	8.1	35.0	38.5	30.8	2.9	2.2	-1.6	-1.6	-3.6	
Real	VRE	VINCOM RETAIL JS	27,300	62,034 (2.675)	82,964 (3.6)	18.1	24.5	18.1	2.8	9.1	11.7	2.2	2.0	-1.4	-3.9	0.2	-
estate	NVL	NO VA LAND INVES	63,500	62,583 (2.699)	86,863 (3.7)	32.6	16.9	17.6	1.9	14.1	11.9	2.4	-	-0.3	0.0	8.0	
	KDH	KHANGDIENHOUSE	24,250	13,551 (584)	14,105 (0.6)	7.4	12.5	10.4	14.7	14.1	15.8	1.6	1.4	-0.4	0.2	-0.8	
	DXG	DAT XANH GROUP	10,300	5,338 (230)	37,375 (1.6)	14.4	7.6	5.1	-29.0	7.4	14.0	0.6	0.6	-0.5	0.5	4.3	
	VCB	BANK FOR FOREIGN	84,000	311,546 (13.434)	103,698	6.4	18.6	15.6	11.6	19.7	19.1	3.2	2.7	-0.9	-2.3	1.2	
	BID	BANK FOR INVESTM	40,650	163,495 (7.050)	56,995 (2.5)	12.5	34.8	20.1	-10.3	9.1	12.3	2.2	2.0	-0.7	-0.4	- 1.8	
	TCB	VIETNAM TECHNOLO	22,550	78,928 (3.404)	63,396 (2.7)	0.0	7.8	6.6	3.9	15.6	15.5	1.1	0.9	-1.1	0.7	3.9	
	CTG	VIETNAM JS COMM	26,950	100,346 (4.327)	140,576 (6.1)	0.0	14.5	11.8	18.7	10.2	11.4	1.3	1.2	1.3	2.9	3.1	
Banks	VPB	VIETNAM PROSPERI	23,650	57,653 (2.486)	111,806 (4.8)	0.0	7.0	6.1	5.4	17.7	16.6	1.1	1.0	-1.9	1.5	1.1	
Daliks	MBB	MILITARYCOMMERC	19,850	47,867 (2.064)	123,390 (5.3)	0.0	6.6	5.5	8.0	18.0	17.6	1.0	0.9	0.0	1.3	9.7	
	HDB	HDBANK	24,700	31,016 (1.337)	45,005 (1.9)	9.6	7.7	6.8	20.1	20.2	20.1	1.3	1.2	-0.4	3.1	12.7	
	STB	SACOMBANK	13,450	24,259 (1.046)	203,359 (8.8)	14.5	14.9	9.5	1.6	6.8	9.0	0.9	0.8	-2.2	1.1	19.0	
	TPB	TIEN PHONG COMME	24,850	20,292	38,696	0.0	6.7	5.5	29.4	22.4	20.3	1.2	1.0	0.6	5.7	6.2	
	EIB	VIETNAM EXPORT-I	17,000	20,900	4,917	0.1	36.6	35.1	-6.9	3.6	3.6	1.3	1.2	0.0	-0.6	-1.2	
	BVH	BAOVIETHOLDING	48,500	36,003 (1.553)	39,890	20.8	29.5	24.9	2.6	6.3	7.7	1.8	1.8	-0.7	-2.0	-5.8	
Insurance	ВМІ	BAOMINHINSURANC	28,500	2,604	12,624	14.4	-	-	-	8.2	9.1	1.1	1.1	-1.7	2.3	17.8	
	SSI	SSISECURITIESC	17,750	10,667	108,743	50.4	12.3	9.9	-16.8	9.0	10.6	1.0	1.0	-0.3	7.9	17.5	
	VCI	VIET CAPITAL SEC	31,500	5,213	26,565	71.3	11.2	8.8	-24.9	11.1	13.0	1.2	1.1	2.3	11.3	21.4	
Securities	НСМ	HOCHI MINH CITY	21,800	6,650	70,055	50.6	14.9	9.3	-22.5	11.0	17.1	1.5	1.4	-1.6	7.9	16.0	
	VND	VNDIRECTSECURIT	14,250	2,971	19,108	14.5	12.8	8.0	-19.1	7.4	11.2	0.9	0.8	0.0	6.3	17.3	
	VNM	VIETNAM DAIRYP	108,000	225,683 (9.732)	200,268	41.6	22.1	20.6	5.7	37.9	38.6	7.6	6.8	-1.2	1.5	5.2	
Consumer	SAB	SAIGON BEER ALCO	184,500	118,316 (5.102)	16,624	36.9	28.5	24.3	0.6	21.6	23.8	5.8	5.2	0.0	-1.3	-2.9	
staples	MSN	MASAN GROUP CORP	54,100	63,550	61,358	10.9	72.2	28.2	-57.2	2.2	6.2	1.6	1.7	-1.5	-1.1	-0.9	
	HNG	HOANG ANH GIA LA	11,900	13,192	29,517	48.8	-	-	-	-	-	-	-	0.4	-1.7	-2.9	
	VJC	VIETJET AVIATION	104,900	54,951	46,597	12.4	-	15.9	-	8.9	21.4	3.4	3.2	-0.6	-0.7	-0.6	
Industrials transport)	GMD	GEMADEPTCORP	24,200	(2.370) 7,186	(2.0) 15,186	0.0	18.2	15.9	-54.0	6.8	7.5	1.2	1.2	0.4	1.7	5.2	
ιταπομυπι)	CII	HOCHI MINH CITY	18,900	(310) 4,514	(0.7) 27,902	35.2	9.5	8.8	142.2	9.6	9.4	0.9	0.8	3.6	5.0	1.1	
	ROS	FLC FAROS CONSTR	2,160	(195) 1,226	10,997	47.0	-	-	-	-	-	-	-	0.0	0.9	-4.0	
Industrials	GEX	VIETNAMELECTRIC	23,700	(053) 11,138	(0.5) 187,658	34.8	29.0	12.5	-20.9	10.5	13.6	-	-	-1.7	- 1.5	0.4	
(capital		COTECCONS CONSTR	68,700	(480) 5,241	(8.1) 45,984	2.2	8.3	9.0	-33.3	7.5	7.0	0.6	0.6	-0.4	-3.6	-8.4	
(capital goods)	CTD	OCILOCONO CONOTIC		(226)	(2.0)												

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

Sector Cod		Company name	Price	Mkt cap	Trading value	For avail	P/E	( X )	EPS CAG	ROE (%)		P/B (X)		Performance (%)			
Sector	Code	Company name	riice	(VNDbn, USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	71,900	137,613 (5.934)	45,955 (2.0)	45.8	18.4	14.4	-18.6	15.5	19.2	2.8	2.6	-0.7	-1.6	-4.6	-23.
Utilities	NT2	PETROVIETNAMNHO	23,200	6,679 (288)	5,550 (0.2)	30.0	9.5	9.4	-2.8	16.8	17.4	1.6	1.5	-0.4	- 1.7	1.8	7.
	PPC	PHA LAITHERMAL	23,600	7,566 (326)	5,251 (0.2)	33.0	8.1	8.6	-8.9	15.5	14.5	1.2	1.2	0.0	-0.8	-0.2	- 12.
	HPG	HOA PHATGRP JSC	26,700	88,465 (3.815)	359,025 (15.5)	14.8	9.3	7.9	4.1	17.9	18.8	1.6	1.3	-1.1	3.7	7.7	36.
	DPM	PETROVIETNAM FER	17,250	6,751 (291)	58,261 (2.5)	36.8	11.2	12.1	-0.7	8.9	7.9	0.8	0.8	-3.1	3.0	4.2	33.
Materials	DCM	PETROCA MAU FER	11,700	6,194 (267)	33,177 (1.4)	46.9	-	-	-	-	-	-	-	-0.4	14.1	25.8	80.
	HSG	HOA SEN GROUP	15,450	6,865 (296)	196,030 (8.5)	38.8	8.2	8.3	45.8	14.4	12.5	1.0	0.9	-2.2	1.3	30.9	107.
	AAA	ANPHATBIOPLAST	12,150	2,566	27,720	97.8	5.7	6.6	45.6	13.3	10.5	0.6	0.6	-0.8	-0.8	-2.8	-4.
	PLX	VIETNAM NATIONAL	50,600	61,672 (2.659)	(2.0)	3.9	49.2	18.1	-40.0	5.8	15.1	2.5	2.2	-0.4	-1.9	-4.3	-9.
Energy	PVD	PETROVIETNAM DRI	11,550	4,864 (210)	68,080 (2.9)	37.4	50.8	27.3	-20.4	0.8	0.7	0.4	0.3	-0.9	-0.4	0.9	-23.
	PVT	PETROVIETTRANSP	14,100	3,968 (171)	29,611	29.1	9.3	8.1	-18.0	9.2	9.9	0.7	0.7	3.7	7.2	18.5	- 16
	MWG	MOBILEWORLD INV	104,000	47,079 (2.030) 13,733	93,924 (4.1) 38,650	0.0	13.0	10.0	9.5	26.7	27.7	3.1	2.5	-1.0	3.5	10.9	-8.
Consumer	PNJ	PHUNHUANJEWELR	61,000	(592) 1,410	(1.7) 528	0.0	15.6	13.1	-1.8	21.0	22.7	2.7	2.5	-1.1	-1.6	0.0	-29
discretionary	YEG	YEAH1GROUP CORP	47,800	(061) 1,903	(0.0) 17,523	69.3	20.1	14.6	-28.1	6.7	8.5	1.3	1.2	-1.4	-1.0	-7.2	29.
	FRT	FPT DIGITAL RETA	24,100	(082) 7,832	(0.8) 50,612	13.4	16.1	10.9	-41.1	9.1	12.6	1.3	1.2	-0.4	-1.2	0.6	14.
	PHR	PHUOC HOA RUBBER	57,800	(338) 13,846	(2.2)	36.1	7.4	7.1	29.4	36.8	29.8	2.6	2.3	-0.9	-0.5	0.3	51.
Healthcare	DHG	DHGPHARMACEUTIC	105,900	(597) 5,153	(0.0) 499	45.2	20.8	19.2	8.0	20.3	19.8	3.9	3.7	0.0	0.8	1.0	15.
	PME	PYMEPHARCOJSC	68,700	(222)	(0.0)	37.9	14.6	-	7.3	16.4	-	2.4	-	-0.3	-0.6	-0.4	26.
IT	FPT	FPTCORP	50,300	(1.700)	(3.5)	0.0	11.2	9.6	20.7	23.7	24.7	2.4	2.1	-1.0	-1.0	0.8	-0.

Source: Bloomberg, KB Securities Vietnam

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### Investment ratings & definitions

#### **Investment Ratings for Stocks**

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

#### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

Positive:		Neutral:	Neg	ative:
Outperform the	market Per	form in line with the ma	rket Underperform the m	narket

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