

# **VIETNAM DAILY**

# [Market Commentary]

Stocks posted a modest drop and were supported by more details of the government's VND250 trillion (USD10.8 billion) credit support package from the banks

# [Futures/ETFs]

March futures closed up 0.4% despite the underlying VN30 index closing flat on the day on good strength in the basis

# [Market Movers]

VNM, AAA, VIC

# March 04, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	889.37	-0.14
VN30	837.99	+0.00
VN30 futures	841.10	+0.37
Hanoi	114.02	+1.28
HNX30	206.92	+1.82
UPCoM	55.54	+0.13
USD/VND	VND23,210	-0.05
10-yr govt bond (%)	2.48	-25
Overnight rate (%)	2.10	+10
Oil (WTI, \$)	47.18	+0.00
Gold (LME, \$)	1,636.81	-0.25



# Market Commentary

VNIndex 889.37P (-0.14%) Volume (mn shrs) 195.3 (+14.1%) Value (U\$mn) 167.1 (-2.1%)

**HNXIndex** 114.02P (+1.28%) Volume (mn shrs) 87.9 (+9.5%) Value (U\$mn) 42.8 (+10.0%)

**UPCoM** 55.54P (+0.13%) Volume (mn shrs) 20.7 (+0.0%) Value (U\$mn) 9.2 (+16.9%)

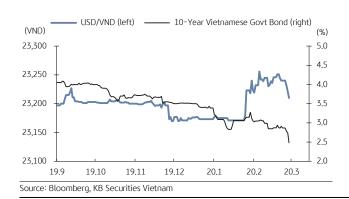
-20.5 Net foreign buy (U\$mn)

Stocks posted a modest drop and were supported by more details of the government's VND250 trillion (USD10.8 billion) credit support package from the banks. The government will provide companies with low-interest loans from the banks to offset the negative impact from the COVID-19 outbreak. The aid package triggered the surge in airline stocks, with Vietnam Airlines (HVN, +6.8%) trading limit high and Airports Corporation of Vietnam (ACV, +4.3%) up sharply, while Vietjet (VJC, +0.4%) lagged peers after announcing the cancellation of all flights to Korea due to the coronavirus outbreak. Oil & gas stocks outperformed again as PV Drilling & Well Services (PVD, +3.7%), PV Technical Services (PVS, +1.3%) and Binh Son Refining (BSR, +1.2%) all traded higher. Vin family stocks - Vingroup (VIC, Unch), Vinhomes, Unch) and Vincom Retail (VRE, Unch) - dropped suddenly in the closing auction (with Vingroup and Vinhomes limit down for a brief period) after announcing the temporary closure of hotels in Nha Trang, Da Nang and Phu Quoc due to low occupancy from the coronavirus outbreak. Foreigners were active net sellers, focusing on Masan Group (MSN, Unch), Vinhomes (VHM, Unch) and Thien Long Group (TLG, +1.3%).

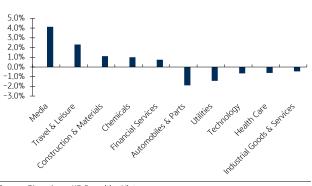
#### VN Index & HNX Index



# USD/VND & 10-year government bond rates

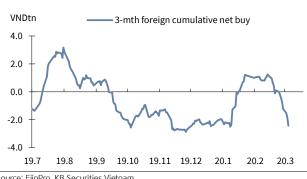


# VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

# Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro. KB Securities Vietnam

# **Futures/ETFs**

VN30 837.99P (+0.00%)
VN30 futures 841.1P (+0.37%)
Open 836.2P
High 842.4P
Low 834.6P

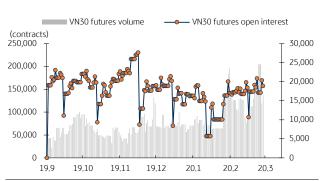
Contracts 123,625 (-9.9%) Open interest N/A March futures closed up 0.4% despite the underlying VN30 index closing flat on the day on good strength in the basis. The basis only briefly traded in backwardation at the open after weak overnight markets but then moved into contango for the rest of the day and closed at 3.71 points. Trading was most active around the unchanged level and foreigners closed out long positions carried over from the previous day at the close after March contacts staged a late-day rally to finish in positive territory.

#### VN30 futures & VN30 index

#### (pt) VN30 futures VN30 975 950 925 900 875 850 825 800 19.9 19.10 19.11 19.12 20.1 20.3 20.2

Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

# Vietnam ETFs - 3-mth cumulative net buy

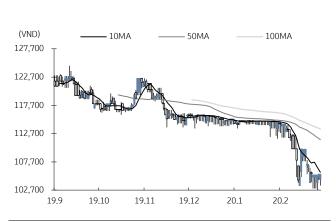


Source: FiinPro, KB Securities Vietnam

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# **Market Movers**

## Vingroup (VIC)



Source: Bloomberg, KB Securities Vietnam

- VIC closed flat at VND105,500
- Vinpearl the hotel and resort subsidiary of VIC announced the temporary closure of its hotels and resorts in Nha Trang,
   Da Nang and Phu Quoc to conduct maintenance during the low season and due to low occupancy arising from the coronavirus outbreak.

### Vinamilk (VNM)

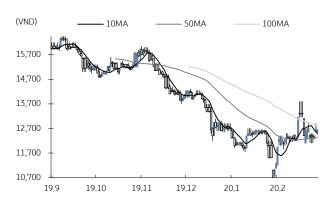


Source: Bloomberg, KB Securities Vietnam

#### - VNM closed down 0.5% to VND104,800

- F&N Dairy Investments Pte. Ltd successfully purchased 6.0
  million in additional shares in VNM to raise its stake to 17.7%
  from 17.3%. F&N Dairy Investments is an investment arm of
  Fraser & Neaves, a food & beverages company headquartered
  in Singapore.
- VNM's three largest shareholders are the State Capital Investment Corporation (SCIC) with a 36.0% stake, F&N Dairy Investments at 17.7% and Platinum Victory PTE at 10.6%

## An Phat Bioplastics (AAA)



Source: Bloomberg, KB Securities Vietnam

- AAA closed flat at VND12,650
- An Phat Holdings the parent company of AAA announced plans to issue 20 million in new shares over three tranches to boost charter capital. The shares will be sold via public bidding on the Ho Chi Minh stock exchange and/or through a right issue as well as a private placement for strategic partners.
- The first tranche may include 4.3 million shares (2.5% of the
  outstanding) at a starting price of VND25,000 via public
  bidding on the Ho Chi Minh stock exchange. If the plan is
  successful, An Phat Holdings expects to raise VND107.5 billion
  in proceeds and the funds will be used to build its
  biodegradable material factory.

# **KBSV Model Portfolio**

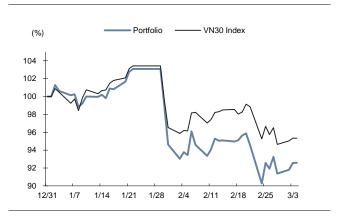
# **KBSV Research Team**

# Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.00%	0.04%
Cum. return	-4.67%	-7.41%

# Performance vs VN30 Index



# KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/03/04	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	106,000	-0.4%	-8.5%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	25,800	0.0%	-3.7%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	82,200	0.2%	7.2%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military David					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	20,750	-0.7%	5.2%	- Retail Ioan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(MBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Defeir Flor From					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	32,400	0.0%	-4.7%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	55,500	-0.7%	44.2%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	26,450	0.0%	8.4%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
\/:-+:-+					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	121,300	0.4%	-6.1%	- Lower fuel costs silver lining to offset lower passenger volumes
(٧٥٥)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
Ha - Bh - O					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	22,350	0.2%	-4.7%	- Construction steel prices show signs of rising again
(TIF G)					- Increased capacity from Dung Quat project helps HPG expand market share
Petro Tech					- Despite strong share price rebound in early 2019, 2019E P/E still below regional peers
Services (PVS)	18/08/15	15,400	1.3%	-12.8%	- 9%EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Min - Net foreign buys/sells

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	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
E1VFVN30	-1.5%	99.0%	31.2
PHR	-0.9%	6.2%	6.2
SVC	-3.2%	39.2%	4.7
HSG	1.5%	18.2%	2.0
GAB	6.6%	0.3%	1.0
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
MSN	0.0%	38.5%	-46.6
VHM	0.0%	15.0%	-42.0
TLG	1.3%	31.4%	-39.0
VJC	0.4%	19.5%	-23.6
VNM	-0.5%	58.7%	-21.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	<u> </u>	
	Chg	Key
Top 5 best performers	(%)	stocks
Media	21.9%	AAA, YEG
Chemicals	2.8%	DPM, PHR
Construction & Materials	2.4%	CTD, GAB
Technology	1.2%	FPT, CMG
Industrial Goods & Services	1.0%	LGC, CAV
	Chg	Key
Top 5 worst performers	(%)	stocks
Automobiles & Parts	-4.3%	TCH, DRC
Utilities	-1.9%	GAS, POW
Health Care	-1.9%	DHG, TRA
Food & Beverage	-1.6%	SAB, MSN
Banks	-1.2%	VCB, BID

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
SLS	1.3%	2.8%	0.5
DHT	0.0%	3.3%	0.2
TIG	0.0%	16.7%	0.2
EID	-0.8%	23.8%	0.1
SD6	0.0%	12.0%	0.0
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
SHB	6.2%	9.8%	-103.9
PVS	1.3%	20.4%	-34.9
NTP	0.0%	18.9%	-4.2
BVS	0.0%	28.0%	-0.2
ART	7.7%	3.7%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	•	
	Chg	Key
Top 5 best performers	(%)	stocks
Media	36.5%	AAA, YEG
Chemicals	4.5%	PHR, DPM
Technology	1.9%	FPT, CMG
Construction & Materials	-0.1%	GAB, SII
Personal & Household Goods	-1.4%	TLG, STK
	Chg	Key
Top 5 worst performers	(%)	stocks
Automobiles & Parts	-16.3%	TCH, DRC
Travel & Leisure	-8.8%	HVN, VJC
Utilities	-7.5%	GAS, POW
Real Estate	-5.4%	VIC, VHM
Financial Services	-5.3%	E1VFVN30, VCI

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE(%)		P/B (X)		Performance (%)			
Sector	Code	Company name	11106	(VNDbn, USDmn)	(VNDmn, USDmn)	(% - 1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUPJSC	105,500	356,846 (15.375)	71,900 (3.1)	22.0	37.7	23.9	48.4	8.2	18.9	4.1	3.6	0.0	-0.4	-8.1	
	VHM	VINHOMES JSC	80,500	264,806 (11.409)	53,636 (2.3)	34.0	9.7	7.9	36.9	38.2	31.9	3.1	2.3	0.0	-0.5	-6.1	
Real	VRE	VINCOM RETAIL JS	28,450	64,647 (2.785)	44,896 (1.9)	16.1	19.9	15.2	17.5	11.2	12.6	2.2	2.0	0.0	-1.9	-2.7	
estate	NVL	NO VA LAND INVES	53,800	52,161	29,756	32.1	17.2	15.4	-6.0	12.7	11.9	2.1	-	0.2	0.0	-2.2	
	KDH	KHANG DIEN HOUSE	24,800	13,502 (582)	5,210	4.5	11.2	10.4	20.1	14.9	14.2	1.6	1.5	0.8	1.2	0.4	
	DXG	DATXANH GROUP	12,950	(338)	28,940	5.7	4.8	3.7	0.3	17.5	21.2	0.8	-	3.6	7.9	21.0	
	VCB	BANK FOR FOREIGN	81,700	303,015	71,922 (3.1)	6.2	14.8	12.7	22.3	23.2	21.9	2.8	2.4	-0.6	-3.9	-9.0	
	BID	BANK FOR INVESTM	46,150	185,616 (7.997) 78,928	48,757 (2.1) 67,049	12.0	22.8	17.1	11.0	12.5	12.9	2.3	2.1	-1.6	-1.8	-15.2	
	TCB	VIETNAMTECHNOLO	22,550	(3.401) 98,484	(2.9) 229,150	0.0	7.2	6.1	8.7	16.8	16.6	1.1	0.9	0.2	0.9	3.7	
	CTG	VIETNAMJSCOMM	26,450	(4,243) 66,185	(9.9) 122,259	0.4	10.2	7.0	33.5	13.8	17.0	1.2	1.0	0.0	2.5	-1.7	
Banks	VPB	VIETNAMPROSPERI	27,150	(2,852) 50,037	(5.3) 163,050	0.0	6.7	5.7	15.8	21.0	21.1	1.3	1.0	0.0	-4.1	15.8	
	MBB	MILITARYCOMMERC	20,750	(2,156) 27,098	(7.0) 47,121	0.0	5.7	4.8	17.0	21.2	20.6	1.1	0.9	-0.7	1.2	-1.9	
	HDB	HDBANK	28,150	(1,168) 22,546	(2.0)	6.5	7.0	6.0	18.3	20.4	20.5	1.3	1.2	1.6	1.6	2.2	
	STB	SACOMBANK	12,500	(971) 18,102	(5.6) 3,106	11.3	8.8	6.8	39.1	10.1	12.7	0.8	0.7	2.0	11.6	22.5	
	TPB	TIEN PHONG COMME	21,900	(780) 21,515	(0.1) 1,987	0.0	5.1	4.4	40.1	24.3	21.6	1.1	-	2.3	5.5	4.3	
	EIB	VIETNAM EXPORT-I	17,500	(927) 41,347	(0.1)	0.0	23.2	23.8	18.6	5.8	5.3	1.3	1.2	0.0	1.4	-0.3	
Insurance	BVH	BAOVIETHOLDING	55,700	(1,781) 2,005	(0.5) 1,452	19.6	29.6	12.1	8.0	8.8	16.6	2.2	1.9	0.0	0.4	0.0	
	BMI	BAOMINHINSURANC	21,950	(086) 8,418	(0.1)	11.5	-	-			-	-		-0.9	-1.6	-11.1	
	SSI	SSISECURITIES C	16,250	(363) 4,273	(1.4) 931	46.2	8.2	7.2	-11.4	10.5	11.2	0.8	0.8	1.9	0.9	-4.4	
Securities	VCI	VIET CAPITAL SEC	26,000	(184) 5,420	(0.0) 24,031	64.9	7.2	6.0	-14.5	14.1	14.8	0.9	0.8	0.0	-1.9	-3.0	
	HCM	HOCHI MINH CITY	17,750	(234) 2,868	(1.0) 4,314	45.1	10.4	6.1	-16.4	12.5	17.7	1.2	1.0	2.6	3.8	-1.7	
	VND	WINDIRECT SECURIT	13,750	(124) 182,496	(0.2) 120,836	9.3	7.9	6.1	-4.2	12.5	15.1	0.8	0.8	-0.4	0.7	-1.8	
	VNM	VIETNAM DAIRYP	104,800	(7,863) 108,377	(5.2) 14,837	41.3	17.9	16.7	6.0	38.7	39.1	6.1	5.5	-0.5	-0.2	-0.2	
Consumer staples	SAB	SAIGON BEER ALCO  MASAN GROUP CORP	169,000 49,000	(4,669) 57,278	(0.6) 64,610	36.6 10.5	21.2	15.9 16.4	13.5	27.7 9.0	33.7 8.7	5.3 1.4	4.8	-0.6	-4.5 -1.5	-16.7 -2.0	
	HNG	HOANG ANH GIA LA	13,400	(2,468) 14,855	(2.8) 3,196	48.6	10.2	10.4	-20.1	9.0	0.7	1.4	1.2	0.0	0.0	-0.7	
	VJC	VIETJETAVIATION	121,300	(640) 63,542	(0.1) 47,427	10.5	12.4	9.4	1.1	31.9	37.6	3.4	2.8	0.4	-3.0	-6.0	
Industrials	GMD	GEMADEPTCORP	19,150	(2,738) 5,686	(2.0) 7,352	0.0	11.0	10.5	-47.2	8.9	8.9	0.9	0.9	0.0	1.3	1.9	
transport)	CII	HOCHIMINH CITY	22,650	(245) 5,614	(0.3) 7,923	19.9	6.4	8.1	217.5	17.5	11.9	0.9	0.9	0.7	1.6	-6.4	
	ROS	FLC FAROS CONSTR	7,960	(242) 4,518	(0.3) 39,509	44.9	-			-	-	-		7.0	6.1	-1.5	
Industrials	GEX	VIETNAMELECTRIC	17,500	(195) 8,544	(1.7) 11,110	33.6	9.8	7.7	-10.8	12.5	15.5	1.1	1.2	-3.0	-6.2	-7.9	
(capital	CTD	COTECCONS CONSTR	68,500	(368) 5,226	(0.5) 14,311	2.2	8.2	10.2	-30.7	7.8	6.1	0.6	-	0.1	9.6	36.7	
goods)			,0	(225)	(0.6)												

Source: Bloomberg, KB Securities Vietnam

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**Ж**Ы KB Securities ⊢ VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	PER	( X)	EPS CAG	ROE	( %)	P/B	( X)	Pe	rforma	nce (%	,)
Sector	Code	Company name	FIICE	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	78,100	149,479 (6.440)	24,044 (1.0)	45.4	13.6	12.3	-1.1	21.4	22.6	2.8	2.6	-2.4	-2.3	-4.8	- 16.
Utilities	NT2	PETROVIETNAMNHO	19,950	5,743 (247)	4,673 (0.2)	30.5	8.1	7.3	-2.9	17.9	19.7	1.4	1.4	0.3	1.0	5.0	-7.
	PPC	PHA LAITHERMAL	27,000	8,657 (373)	7,054	32.6	8.4	8.4	-4.5	17.9	17.4	1.5	-	0.0	-3.6	6.7	0.
	HPG	HOA PHATGRP JSC	22,350	61,710 (2.659)	155,164 (6.7)	10.5	7.6	6.3	-3.4	17.2	18.4	1.1	0.9	0.2	- 1.8	-9.1	-4.
	DPM	PETROVIETNAM FER	12,750	4,990 (215)	3,731 (0.2)	30.1	11.1	8.7	-16.1	6.3	7.5	0.6	0.6	2.8	6.7	10.4	-1.
Materials	DCM	PETROCA MAU FER	6,260	3,314 (143)	2,179 (0.1)	46.9	-	10.2	-	5.3	5.1	0.5	0.5	3.8	2.8	8.9	-3.
	HSG	HOA SEN GROUP	7,700	3,259 (140)	34,206 (1.5)	30.8	8.3	6.2	0.0	7.0	8.5	0.5	0.5	1.4	-0.6	-3.1	- 1.
	AAA	ANPHATBIOPLAST	12,650	2,166 (093)	26,811 (1,2)	37.1	5.1		56.9	15.9	-	0.7	-	0.0	0.4	15.0	-0.
	PLX	VIETNAMNATIONAL	50,300	59,898 (2,581)	18,954 (0.8)	6.6	14.7	13.2	11.2	19.1	19.5	2.8	2.9	0.0	0.4	-0.8	- 10.
Energy	PVD	PETROVIETNAM DRI	12,550	5,285 (228)	42,854 (1.8)	31.2	25.4	8.8	17.4	1.6	4.5	0.4	0.4	3.7	2.9	2.9	- 16.
	PVT	PETROVIETTRANSP	12,000	3,377 (146)	8,204 (0,4)	17.9	5.0	5.6	5.3	13.3	12.4	0.6	-	-1.2	-2.4	-5.5	-28.
	MWG	MOBILEWORLD INV	106,000	48,040 (2,070)	89,497 (3.9)	0.0	10.0	8.4	25.8	33.9	32.5	3.0	2.3	-0.4	-0.2	-1.8	-7.
	PNJ	PHUNHUANJEWELR	82,200	18,510 (798)	49,355 (2.1)	0.0	14.2	12.3	18.8	27.2	27.0	3.3	2.8	0.2	-1.0	-2.1	-4.
Consumer discretionary	YEG	YEAH1GROUP CORP	73,700	2,175 (094)	2,244 (0.1)	68.4	44.4	-	-40.0	4.9	-	2.2	-	7.0	39.8	102.2	99.
	FRT	FPT DIGITAL RETA	19,500	1,540 (066)	8,818 (0.4)	5.7	6.0	7.3	-13.2	17.8	13.9	1.0	0.9	- 1.5	-12.2	18.2	-7.
	PHR	PHUOC HOA RUBBER	46,600	6,314 (272)	26,295 (1.1)	42.8	5.8	21.1	31.3	35.3	-	1.8	-	-0.9	3.9	40.4	22.
Healthcare	DHG	DHGPHARMACEUTIC	93,800	12,264 (528)	4,539 (0.2)	45.7	19.1	17.8	4.7	19.6	19.9	3.5	3.3	0.0	-3.4	-7.1	2.
carrical e	PME	PYMEPHARCOJSC	58,100	4,358 (188)	1,430 (0.1)	37.9	-	-	-	-	-	-	-	-0.5	2.8	3.8	7.
IT	FPT	FPTCORP	55,500	37,644 (1,622)	85,871 (3.7)	0.0	10.5	9.3	22.8	24.9	26.1	2.4	2.2	-0.7	0.9	7.1	-4.

Source: Bloomberg, KB Securities Vietnam

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# Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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