

VIETNAM DAILY

[Market Commentary]

Stocks surged after news came out that the Prime Minister committed to minimum 5% GDP growth for this year in a follow up speech made to government officials yesterday

[Futures/ETFs]

Futures closed at the high of the day after strong cash markets and foreign short covering sharply narrowed the basis

[Market Movers]

BHN

May 6, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	782.59	+2.41
VN30	725.94	+2.10
VN30 futures	718.00	+3.26
Hanoi	106.66	+1.19
HNX30	204.14	+1.23
UPCoM	52.34	+0.69
USD/VND	VND23,413	+0.00
10-yr govt bond (%)	3.06	+8
Overnight rate (%)	2.06	+7
Oil (WTI, \$)	24.65	+0.37
Gold (LME, \$)	1,703.22	-0.16



Market Commentary

VNIndex 782.59P (+2.41%) Volume (mn shrs) 210.3 (+27.3%) Value (U\$mn) 272.0 (+86.5%)

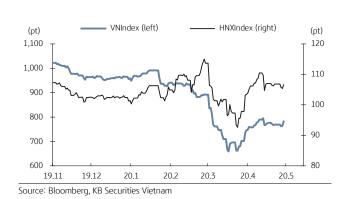
HNXIndex 106.66P (+1.19%) Volume (mn shrs) 51.3 (+95.8%) Value (U\$mn) 17.0 (+62.3%)

UPCoM 52.34P (+0.69%) Volume (mn shrs) 14.3 (+72.2%) Value (U\$mn) 6.5 (+56.7%)

Net foreign buy (U\$mn) -112.9

Stocks surged after news came out that the Prime Minister committed to minimum 5% GDP growth for this year in a follow up speech made to government officials yesterday. Construction and construction-material stocks all rose sharply, with Hoa Phat Group (HPG, +3.7%) and Hoa Sen Group (HSG, +5.5%) taking the steel sector higher and Coteccons Construction (CTD, +6.9%) and Cuong Thuan IDICO Development (CTI, +3.7%) leading the rally in construction stocks. Industrial parks, like Sonadezi Corp (SNZ, +6.5%) and Sonadezi Long Thanh (SZI, +5.9%) also spiked on the news. Vinhomes (VHM, +5.3%) rebounded as locals jumped back into the stock after a large foreigner finished selling its position. The strength also helped Vincom Retail (VRE, +6.2%) and Vingroup (VIC, +2.5%) finish the day higher. The state-owned banks Bank for Investment & Development (BID, +2.0%) and Vietinbank (CTG, +1.8%) traded better today when the Governor of the State Bank of Vietnam revealed that sector credit growth had recovered since the second half of April. Foreigners were large net sellers, focusing on Vinhomes (VHM, +5.4%), Sacombank (STB, +1.9%) and Vincom Retail (VRE, +6.2%).

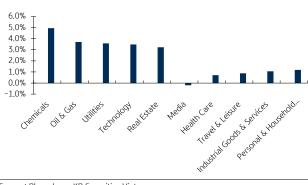
VN Index & HNX Index



USD/VND & 10-year government bond rates

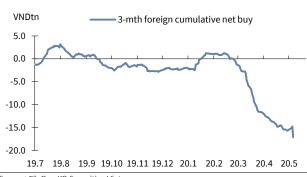


VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	725.94P (+2.10%)
VN30 futures	718.0P (+3.26%)
Open	696.0P
High	718.0P
Low	695.3P

Contracts 180,248 (-5.7%)

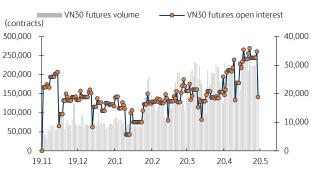
Futures closed at the high of the day after strong cash markets and foreign short covering sharply narrowed the basis. The basis opened better at the start of trading at minus 17.26 but tightened in the afternoon session as foreigners reversed morning short positions and closed strong at only minus 7.94 basis points. Locals enjoyed the rally in cash and futures and took intraday profits at the close on long positions accumulated in the morning session. Trading volumes improved but still remain below levels seen before last week's holidays.

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



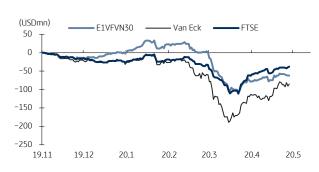
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

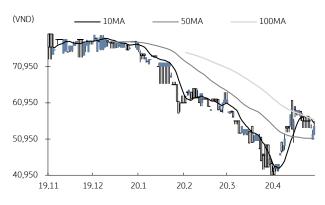


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

Hanoi Beverage (BHN)



Source: Bloomberg, KB Securities Vietnam

- BHN closed up 4.2% to VND 54,500
- BHN announced a 1Q loss of VND72 billion (vs VND98 billion in earnings for 1Q in 2019) on revenue of VND774 billion (down 51% YoY). Poor performance was largely due to the revenue impact from stricter drunk driving laws and the COVID-19 shutdown and limited ability to cut costs. Selling costs remained high at VND 185 billion (down 3% YoY) and administrative costs rose to VND 81 billion (+4% YoY).

KBSV Model Portfolio

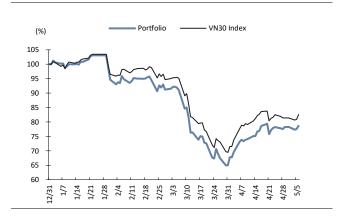
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	2.10%	1.42%
Cum, return	-17.42%	-21.32%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/05/06	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	81,200	2.4%	-29.9%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	22,450	0.2%	-16.2%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	56,500	0.9%	-26.3%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Militani Dank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	15,950	0.9%	-19.1%	- Retail Ioan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(WBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	30,400	1.3%	-10.6%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	52,900	3.9%	37.4%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(****)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	20,200	1.8%	-17.2%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
Vietiet					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	112,100	0.5%	-13.2%	- Lower fuel costs silver lining to offset lower passenger volumes
(\$30)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	22,200	3.7%	-5.3%	- Construction steel prices show signs of rising again
(11-0)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	12,700	-1.6%	-7.3%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

THE CHI PHILI	rice for eight buys,	36113	
	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
HSG	5.5%	0.0%	9.3
VPB	2.5%	0.0%	6.7
DGW	5.7%	0.0%	5.5
PLX	3.8%	0.0%	4.5
MSN	2.8%	0.0%	4.2
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
VHM	5.4%	0.0%	-2,380.3
STB	1.9%	0.0%	-40.7
VRE	6.2%	0.0%	-27.3
CTG	1.8%	0.0%	-27.0
VCB	1,2%	0.0%	-15.0

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	5.4%	TCH, SVC
Utilities	4.5%	GAS, SHP
Oil & Gas	4.2%	PLX, PVD
Real Estate	3.6%	VHM, VIC
Technology	3.5%	FPT, SGT
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-5.8%	YEG, PNC
Travel & Leisure	-2.4%	VJC, HVN
Retail	-0.7%	MWG, FRT
Personal & Household Goods	-0.2%	PNJ, STK
Financial Services	-0.1%	FIT, VDS

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For, Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
PVI	0.0%	0.0%	0.5
VCG	0.0%	0.0%	0.2
LAS	-1.6%	0.0%	0.1
SLS	0.0%	0.0%	0.1
TIG	1.9%	0.0%	0.1
	Chg	For, Ownership	Net sell
Ticker	(0/)	(01)	/· · · · · · · ·
пскег	(%)	(%)	(VND bn)
PVS	2.5%	0.0%	(VND bn) -18.9
PVS	2.5%	0.0%	-18.9
PVS SHB	2.5% 2.0%	0.0% 0.0%	-18.9 -3.4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	, ,	
	Chg	Key
Top 5 best performers	(%)	stocks
Chemicals	23.0%	GVR, DCM
Travel & Leisure	18.5%	HVN, VJC
Basic Resources	18.2%	HPG, HSG
Automobiles & Parts	14.3%	TCH, SVC
Technology	12.1%	FPT, CMG
	Chg	Key
Top 5 worst performers	(%)	stocks
Insurance	-1.2%	BVH, BIC
Banks	0.5%	BID, STB
Real Estate	0.9%	VHM, FLC
Financial Services	4.4%	TVB, IBC
Personal & Household Goods	5.2%	PNJ, STK

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)		Performa	nce(%)	
CCCTO	Oode	Oompany name	11100	(VNDbii, USDmn)	(VNDmn, USDmn)	(% - 1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	95,000	321,331 (13.719)	90,001	22.6	42.9	25.5	31.3	8.8	12.4	3.8	3.3	2.5	3.3	-2.4	-1
	VHM	VINHOMES JSC	67,000	220,397 (9.409)	90,395	34.3	8.3	6.8	35.3	38.5	32.5	2.6	1.9	5.3	3.9	8.6	-:
Real	VRE	VINCOM RETAIL JS	25,000	56,808 (2.425)	77,877 (3.3)	17.7	20.4	15.6	8.8	10.2	11.7	2.0	1.8	6.2	6.4	19.9	-
estate	NVL	NO VA LAND INVES	53,000	51,386 (2.194)	41,090 (1.8)	32.3	17.5	18.6	-11.3	12.0	11.8	2.1	1.9	0.4	0.4	1.9	
	KDH	KHANGDIENHOUSE	21,000	11,433 (488)	12,863	4.8	9.9	8.7	16.8	14.6	15.2	1.4	1.3	0.0	2.4	12.3	
	DXG	DATXANH GROUP	9,500	4,929 (210)	29,575	9.1	4.5	4.0	- 11.5	12.3	15.2	0.6	0.6	1.1	-2.5	6.9	
	VCB	BANK FOR FOREIGN	67,600	250,720 (10.704)	(4.4)	6.5	14.3	11.7	16.7	20.4	20.2	2.6	2.2	1.2	1.2	-0.6	
	BID	BANK FOR INVESTM	36,000	144,793 (6.182)	41,715 (1.8)	12.3	19.2	15.3	5.8	11.9	11.5	1.8	1.7	2.0	2.6	-1.9	
	TCB	VIETNAM TECHNOLO	17,550	61,427 (2.623)	(1.3)	0.0	5.7	4.8	8.2	16.9	17.4	0.8	0.7	0.9	2.9	3.5	
	CTG	VIETNAM JS COMM	20,200	75,213	120,609 (5.1)	0.4	8.6	6.1	28.8	12.3	15.0	0.9	0.8	1.8	7.2	0.5	
Banks	VPB	VIETNAM PROSPERI	20,850	50,827 (2.170)	92,592	0.6	5.6	4.8	10.3	19.3	18.0	1.0	0.9	2.5	-0.7	11.2	
	MBB	MILITARYCOMMERC	15,950	38,462 (1.642)	98,293	0.0	4.5	3.9	15.0	20.3	20.2	8.0	0.7	0.9	1.6	1.3	
	HDB	HDBANK	21,400	20,671 (882)	33,757 (1.4)	8.7	5.7	4.8	13.8	20.6	20.2	0.9	0.7	-1.2	4.4	4.4	
	STB	SACOMBANK	9,140	16,485 (704) 14,657	(3.5)	13.9	7.0	5.5	39.1	9.4	10.8	0.6	0.5	1.9	1.7	2.4	
	TPB	TIEN PHONG COMME	17,950	(626)	1,988 (0.1)	0.0	3.9	3.6	44.5	25.7	21.6	0.9	-	2.0	2.6	2.9	
	EIB	VIETNAM EXPORT-I	15,000	18,441 (787)	6,552 (0.3)	0.0	32.3	30.9	-6.9	3.6	3.6	1.1	1.1	0.0	-0.7	-3.2	
Insurance	BVH	BAOVIETHOLDING	46,500	34,518	28,683	20.3	28.3	20.8	1.0	6.9	9.0	1.8	1.7	3.3	0.1	2.8	
	BMI	BAOMINHINSURANC	22,400	2,046 (087) 7,782	8,847 (0,4) 43,863	12.9	-	-	-	-	-	-	-	0.0	5.7	35.3	
	SSI	SSISECURITIESC	12,950	(332)	(1.9)	48.9	8.0	7.3	- 11.9	10.5	10.6	-	-	2.4	-1.1	6.2	
Securities	VCI	VIET CAPITAL SEC	18,400	3,023 (129)	8,515 (0.4)	66.2	-	-	-	14.1	-	-	-	-0.5	4.2	16.1	
	HCM	HOCHI MINH CITY	16,400	5,006 (214)	(1.4)	45.2	9.6	5.7	-16.4	12.5	17.7	1.1	0.9	3.1	-3.5	21.0	
	VND	VNDIRECTSECURIT	10,900	(097)	(0.4)	12.4	-	-	-	8.6	-	-	-	1.9	-0.5	-4.4	
	VNM	VIETNAM DAIRYP	101,500	176,750 (7.546)	149,927 (6.4)	41.6	18.0	16.6	3.7	38.2	38.8	6.0	5.5	1.0	-1.3	5.5	
Consumer	SAB	SAIGON BEER ALCO	158,000	101,322 (4.326)	(0.8)	36.6	22.1	18.6	7.5	24.3	26.5	5.0	4.5	4.2	-12.2	19.7	
staples	MSN	MASAN GROUP CORP	58,000	67,799 (2.895)	(3.6)	13.0	25.6	20.1	-30.3	7.4	8.3	1.6	1.4	2.8	-0.9	3.8	
	HNG	HOANG ANH GIA LA	12,950	14,356 (613)	(0.1)	48.7	-	-	-	-	-	-	-	0.0	0.0	2.0	
Industrials	VJC	VIETJET AVIATION	112,100	58,722 (2.507)	35,689 (1.5) 8,384	11.3	13.9	11.7	-9.5	25.6	27.3	3.4	3.1	0.5	-1.2	12.2	
transport)	GMD	GEMADEPTCORP	18,000	5,345 (228)	(0.4)	0.0	13.1	11.4	-53.2	7.3	8.3	0.9	0.9	0.0	2.9	10.8	
	CII	HOCHI MINH CITY	19,400	4,808 (205)	22,299 (1.0)	24.4	10.7	9.7	133.4	9.3	9.6	1.0	1.0	0.0	-0.3	0.0	
	ROS	FLC FAROS CONSTR	3,610	2,049 (087)	72,794	46.6	-	-	-	-	-	-	-	0.6	-7.0	-9.3	
Industrials (capital	GEX	VIETNAMELECTRIC	15,200	7,421 (317)	20,562 (0.9)	33.7	8.9	6.7	-12.1	9.6	15.5	1.0	1.0	1.0	-4.1	4.8	
goods)	CTD	COTECCONS CONSTR	65,200	4,974 (212)	17,121 (0.7)	2.6	8.8	8.8	-39.4	6.4	6.8	0.6	0.6	6.9	1.9	26.4	
	REE	REE	30,400	9,426 (402)	18,626	0.0	5.6	4.8	-2.8	14.9	15.6	0.8	0.7	1.3	-0.3	0.7	

Source: Bloomberg, KB Securities Vietnam

7

Жь KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	PER	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	<u>。) </u>
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	68,600	131,297 (5.605)	60,723 (2.6)	45.7	16.1	13.1	-17.3	15.5	20.1	2.6	2.5	4.7	6.9	8.9	-26.
Utilities	NT2	PETROVIETNAMNHO	20,200	5,815 (248)	9,778 (0.4)	31.4	8.2	7.7	-2.9	16.9	18.4	1.3	1.3	1.3	-1.0	11.6	-6.
	PPC	PHA LAITHERMAL	24,800	7,951 (339)	4,993 (0,2)	32.5	8.3	8.5	-10.4	16.0	15.6	1.3	1.3	1.2	-3.1	5.1	-7.
	HPG	HOA PHATGRP JSC	22,200	61,296 (2.617)	159,439 (6.8)	12.3	7.4	5.7	-1.7	17.2	19.1	1.1	0.9	3.7	1.1	17.8	-5.
	DPM	PETROVIETNAM FER	13,950	5,459 (233)	38,889 (1.7)	34.0	10.0	9.3	-4.9	7.9	7.8	0.7	0.7	4.1	0.4	8.6	7.
Materials	DCM	PETROCA MAU FER	8,100	4,288 (183)	13,669	47.1	10.0	22.0	-14.7	7.8	3.5	0.7	0.7	0.6	3.8	38.2	24.
	HSG	HOA SEN GROUP	8,120	3,608 (154)	47,948 (2.0)	31.6	9.2	6.9	0.0	7.0	8.5	0.6	0.5	5.5	9.7	53.3	9.
	AAA	ANPHATBIOPLAST	11,950	2,046 (087)	29,505 (1.3)	36.6	5.2	8.7	51.8	14.8	9.0	0.6	0.5	-1.2	-5.9	10.6	-5
	PLX	VIETNAM NATIONAL	41,950	49,955 (2.133)	57,192 (2.4)	6.9	13.3	12.0	6.8	17.0	19.8	2.4	2.1	3.8	4.4	4.6	-25
Energy	PVD	PETROVIETNAM DRI	9,710	4,089 (175)	60,918 (2.6)	35.5	31.4	12.5	-7.6	0.9	1.8	0.3	0.3	2.1	7.6	20.5	-35.
	PVT	PETROVIETTRANSP	9,970	2,806 (120)	22,781 (1.0)	23.0	5.3	4.8	-9.6	11.5	12.2	0.6	0.5	2.6	-0.3	8.3	-40.
	MWG	MOBILEWORLD INV	81,200	36,769	(5.4)	0.0	9.1	7.4	15.4	29.9	30.7	2.4	1.8	2.4	-1.2	16.2	-28
0	PNJ	PHUNHUANJEWELR	56,500	12,723 (543)	(2.2)	0.0	12.2	10.2	6.3	23.6	23.1	2.4	2.0	0.9	-2.6	1.8	-34
Consumer discretionary	YEG	YEAH1GROUP CORP	53,500	1,579 (067)	(0.1)	68.8	22.5	16.4	-28.1	6.7	8.5	1.4	1.4	0.0	-3.6	4.7	44.
	FRT	FPT DIGITAL RETA	20,000	1,580 (067)	(0.7)	9.0	10.5	9.7	-33.4	11.1	10.6	1.0	0.8	1.0	-11.9	47.6	-5.
	PHR	PHUOC HOA RUBBER	44,900	6,084 (260)	37,366	40.3	5.7	5.2	30.3	38.0	35.0	2.0	1.7	1.9	-2.1	15.6	17
Healthcare	DHG	DHGPHARMACEUTIC	95,100	12,434 (531)	2,887 (0.1)	45.7	19.4	17.9	4.1	19.5	19.2	3.5	3.3	1.4	4.4	13.2	3
	PME	PYMEPHARCOJSC	60,500	4,538 (194)	1,175 (0.1)	37.9	-	-	-	-	-	-	-	1.0	2.5	8.0	11
IT	FPT	FPTCORP	52,900	36,060 (1.540)	99,846 (4.3)	0.0	10.8	9.3	17.2	24.1	25.0	2.3	2.0	3.9	4.3	11.4	-9.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Head of Research - Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative:
Outperform the market Perform in line with the market Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.