

# **VIETNAM DAILY**

### [Market Commentary]

The VN-Index claimed back some losses, led by oil & gas and chemical stocks

### [Futures/ETFs]

Futures contracts dropped sharply at the end of the session on late selling pressure in the cash market

### [Market Movers] FMC, TNG

[Company Updates] FPT

### June 6, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,290.01	+0.16
VN30	1,327.04	-0.03
VN30 futures	1,315.00	-0.27
Hanoi	306.81	-1.18
HNX30	558.64	-1.76
UPCoM	93.90	-0.29
USD/VND	23,197	+0.00
10-yr govt bond (%)	3.14	-1
Overnight rate (%)	0.63	+21
Oil (WTI, \$)	119.25	+0.32
Gold (LME, \$)	1,851.59	+0.02



### Market Commentary

VNIndex 1,2	290.01P (+0.16%)
Volume (mn shrs	) 589.9 (+45.5%)
Value (U\$mn)	730.4 (+31.2%)
HNXIndex	306.81P (-1.18%)
Volume (mn shr	s) 85.9 (+3.0%)
Value (U\$mn)	73.7 (+11.9%)
UPCoM	93.90P (-0.29%)
Volume (mn shrs	s) 76.5 (+15.7%)
Value (U\$mn)	74.9 (+75.2%)
Net foreign buy	(U\$mn) +8.1

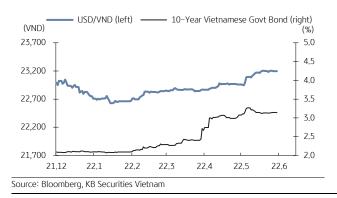
The VN-Index claimed back some losses, led by oil & gas and chemical stocks. Oil prices kept spiraling after Saudi Arabia announced to raise July crude oil prices for Asian buyers, signaling tight supply despite the OPEC+ deal to boost production over the next two months. It led to increases in oil and gas stocks Binh Son Refinery (BSR, +10.1%), PV Technical Services (PVS, +1%). The Governor of the State Bank directed banks to continue the tight credit control for risky sectors like real estate since its outstanding loans surpassed VND2,288 million billion (+10.19% YoY), accounting for 20.44% of total outstanding loans, and its bad debt ratio hit 1.62% or VND37,000 billion. The bad news dragged down real estate stocks Dat Xanh Group (DXG, -7%), Development Investment Construction (DIG, -7%), Novaland (NVL, -1.5%). Vietjet Aviation (VJC, +0.5%) rallied after the Civil Aviation Authority of Vietnam (CAAV) forecast airports to welcome about 87.8 million passengers (+190% YoY), with about 5 million international arrivals (+844% YoY) and 82.8 million arrivals domestic visitors (+178% YoY). Foreign investors were net buyers, focusing on PV Fertilizer & Chemicals (DPM, +5.6%), PV Ca Mau Fertilizer (DCM, +6.3%), Dragon Capital Vietfund Management (FUEVFVND, -0.4%).

### VN Index & HNX Index

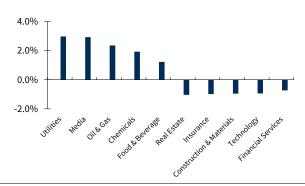


Source: Bloomberg, KB Securities Vietnam

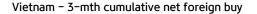
USD/VND & 10-year government bond rates



#### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam





KB Securities | VIETNAM

### **Futures/ETFs**

VN30	1,327.04P (-0.03%)
VN30 futures	1,315.0P (-0.27%)
Open	1,320.7P
High	1,332.0P
Low	1,315.0P

Futures contracts dropped sharply at the end of the session on late selling pressure in the cash market. The basis was negative throughout the session and closed at the lowest level of −12.04 bps, with investors on edge. Foreigners were net buyers today, with market liquidity continuing to decrease.

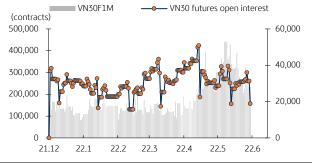
Contracts 230,810 (-1.4%)

### VN30 futures & VN30 index



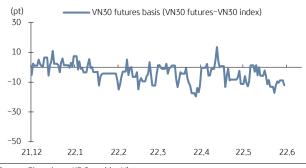
Source: Bloomberg, KB Securities Vietnam

### VN30 futures volume & open interest

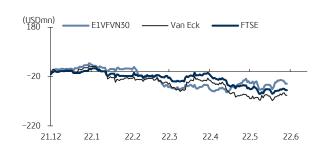


Source: Bloomberg, KB Securities Vietnam

### Front month VN30 futures basis







Source: FiinPro, KB Securities Vietnam

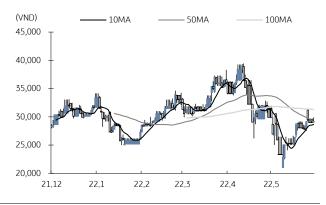
Sao Ta Foods (FMC)

### **Market Movers**

#### (VND) 100MA 10MA 50MA 85,000 75,000 65,000 55,000 45,000 35,000 21,12 22,1 22.2 22.3 22,4 22.5

Source: Bloomberg, KB Securities Vietnam

### TNG Investment and Trading (TNG)



- FMC closed down 1.16% to VND68,000.
- FMC announced to invest VND200 billion in Vinh Thuan Co.,
   Ltd by receiving the stake transfer of existing shareholders to expand an additional 203 ha of shrimp farming for production and business activities. Specifically, in phase 1, the enterprise would spend VND90 billion to buy a 95.24% stake in Vinh Thuan Co., Ltd and contribute another VND90 billion. In phase 2, the enterprise would pour an additional VND20 billion to raise the ownership to 100%.

- TNG closed up 0.69% to VND29,200.
- TNG announced sales revenue to reach VND666 billion (+42% YoY, +21% MoM) in May and VND2,479 billion in 5M22 (+42% YoY, fulfilling 41% of the full-year plan). The company plans to pay a 4% cash dividend and an 8% stock dividend with the record date of June 3.



## **FPT Corporation** (FPT)

### Outstanding growth in 1Q22

June 6, 2022	Senior Analyst Nguyen Anh Tung tungna@kbsec.com.vn
1Q22 PAT reached VND1,539 billion, up 33.7% YoY	In 1Q22, FPT Corporation (FPT) saw outstanding growth with NPAT of VND1,539 billion (+33.7% YoY) and revenue of VND9,730 billion (+28.3% YoY). The main contributions to the revenue growth were technology (up 34.6% YoY), telecommunications (up 18.7% YoY), and education & investment (up 31.8% YoY).
4M22 signed revenue jumped by 40.3% YoY, with new large-scale clients on the rise	Over the first four months of this year, newly signed tech orders (signed revenue) of foreign IT services hit VND9,018 billion (+40.3% YoY). By the end-1Q22, the number of new large-scale clients continued to rise, with revenue of over USD500,000 deals up 30.6% YoY and over USD1 million deals up 47.6% YoY.
FPT targets PBT to grow by 20.2% YoY	FPT sets a positive business plan for 2022, with revenue from the technology, telecommunications, and education segments increasing by 21.1%, 14.8%, and 32.5%, respectively. PBT should reach VND7,618 billion, up 20.2% YoY in 2022, and the investment cost is about VND4,000 billion.
FPT plans to pay dividends in cash (20%) and stock (20%) in 3Q22	At the FY22 AGM, the BOD approved the plan for dividend payment for 2021 in 3Q22, including cash dividend payment at the rate of 20% and stock dividend payment at the rate of 20%.
We recommend BUY for FPT shares with a target price of VND137,800	We recommend BUY for FPT stock based on valuation results, business outlook, and possible risks. The target price is VND137,800/share, 23.3% higher than the closing price on June 1, 2022.

### Buy maintain

Forecast earnings & valuation

Net revenue (VNDbn)

Revenue growth (%)

Gross profit (VNDbn)

Net profit (VNDbn)

Earnings growth (%)

EPS (VND)

P/E (x)

EPS growth (%)

Gross profit margin (%)

FY-end

Target price	VND137,800		
Upside/Downside	23.3%		
Current price (June 1, 2022)	VND111,800		
Consensus target price	VND134,790		
Market cap (VNDbn)	89,774		

2020A

29,830

11,814

39.6%

3,538

12.8%

4,513

-2.4%

24.4

7.6%

2021A

35,657

19.5%

13,632

38.2%

4,337

22.6%

4,779

5.9%

23.0

Trading data	
Free float	87.1%
3M avg trading value (VNDbn/USDmn)	375/16.2
Foreign ownership	49%
Major shareholder	Truong Gia Binh
	(7.05%)

2022F

44,495

24.8%

17,353

39.0%

5,497

26.7%

6,057

26.7%

18.1

2023F

53,645

20.6%

20,921

39.0%

6,637 20.7%

7,313

20.7%

15.0

(%)	1M	3M	6M	12M
Absolute	7	17	14	34
Relative	19	29	23	28



### **KBSV Model Portfolio**

### **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.03%	0.82%
Cum. return	-13.59%	4.49%

### Performance vs VN30 Index



### KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/06/06	Daily return (%)	Cumulative return (%)	Main investment catalysts
M obile World					- Optimizing revenue from DM G & TGDD chains
(MWG)	19/08/09	154,700	1.0%	100.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
PVFCCo					-Fertilizer prices continue to remain high with limited supply, while domestic demand recover
(DPM)	22/03/04	67,500	5.6%	11.9%	- Healthy financials, highest ROE in the industry
Phu Nhuan Jewelry					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
(PNJ)	19/03/22	125,000	1.5%	63.1%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(110)					- Core business activities growing again after the "ERP" incident
Nam Tan Uyen					- NTC-3 is expected to be the main growth force in 2022
(NTC)	2 1/ 11/ 11	170,000	0.6%	- 11.5%	- Positive long-term outlook for industrial park industry
(110)					- Healthy financial structure
Defric Flee Fee					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	91,800	-1.3%	210.5%	- Strategic investments in utility industry provides stable/long-term dividend stream
EDT O					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	113,000	-0.9%	288.2%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
(1 - 1)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	27,200	-0.7%	43.9%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	129,900	4.6%	77.0%	- Expectation on global oil price recovery
(040)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	33,300	-0.3%	130.0%	- Construction steel prices show signs of rising again
(160)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	43,750	-1.9%	219.3%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

### **Market Monitors**

### Ho Chi Minh – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
DPM	5.6%	14.6%	198.9
DCM	6.3%	9.6%	109.4
FUEVFVND	-0.4%	98.8%	92.2
MSN	3.7%	28.7%	45.5
CTG	-0.7%	26.1%	43.1
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
HPG	-0.3%	21.1%	-130.8
STB	-3.1%	20.7%	-108.4
GMD	2.2%	45.1%	-93.3
	2,270		
DXG	-7.0%	30.4%	-94.5

Source: FiinPro, KB Securities Vietnam

### Sectors - Top 5 best/worst weekly performance

•		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Utilities	12.6%	GAS, VSH
Media	8.5%	YEG, PNC
Chemicals	6.9%	DGC, DCM
Retail	5.6%	MWG, FRT
Oil & Gas	3.2%	PLX, PVD
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Basic Resources	-5.7%	HPG, HSG
Travel & Leisure	-4.6%	HVN, VJC
Automobiles & Parts	-3.9%	TCH, HHS
Financial Services	-3.2%	VND, SSI
Banks	-2.4%	BID, TCB

Source: Bloomberg, KB Securities Vietnam

### Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
TNG	0.7%	2.1%	2.0
NVB	1.4%	12.3%	0.5
KLF	-7.7%	0.4%	0.4
IDC	-4.9%	1.5%	0.4
TA9	2.6%	13.8%	0.3
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVS	1.0%	9.2%	-38.7
THD	-2.4%	1.4%	-3.3
PLC	-2.0%	1.7%	-1.6
PTI	-9.6%	38.3%	-1.0
HUT	-2.9%	0.6%	-0.3
1101	E1770	0.070	*1*

Source: FiinPro, KB Securities Vietnam

### Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Utilities	17.2%	GAS, POW
Technology	16.7%	FPT, ICT
Media	13.3%	YEG, PNC
Retail	11.7%	MWG, DGW
Personal & Household Goods	11.0%	PNJ, TLG
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Basic Resources	-14.0%	HPG, HSG
Insurance	-7.5%	BVH, BIC
Health Care	-2.9%	DHG, TRA
Travel & Leisure	-1.6%	HVN, DAH
Automobiles & Parts	-1.3%	TCH, HHS

### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE(%)		P/B(X)		Performance (%)			
000101			1100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	163,549 (7.1)	22.5	266.4	94.0	14.7	1.0	3.0	2.9	2.8	-0.4	0.0	- 1.6	- '
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	248,614 (10.8)	26.6	9.3	7.9	35.9	23.4	22.3	2.0	1.7	-0.1	-1.7	0.9	- '
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	96,816 (4.2)	17.8	30.2	19.4	-7.6	7.3	10.7	2.1	2.0	0.0	0.0	1.2	
estate	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	215,610 (9.3)	31.3	27.1	21.2	6.7	15.1	16.6	3.7	3.2	- 1.5	-3.0	-5.6	-
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	43,603 (1.9)	11.6	19.6	16.1	13.7	13.1	14.0	2.3	2.1	-0.4	-4.1	- 11.8	-
	DXG	DATXANHGROUP	21,130	12,594 (547)	251,307 (10.9)	13.9	12.1	11.7	-	13.9	12.2	1.4	1.3	-7.0	- 17.6	-28.6	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	77,899 (3.4)	6.3	14.7	11.9	11.7	20.7	22.1	2.7	2.4	2.8	2.2	0.4	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	41,196 (1.8)	12.7	12.9	10.4	-5.3	16.2	17.6	1.8	1.5	-0.4	-4.3	-7.6	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	243,503 (10.5)	0.0	6.0	5.0	14.3	20.4	19.4	1.1	0.9	- 1.1	-4.5	- 13.1	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	128,244 (5.5)	1.4	6.9	5.6	50.3	18.2	21.8	1.2	1.0	-0.7	-0.4	0.7	
Banks	VPB	VIETNAM PROSPERI	22,944	101,381 (4.406)	362,159 (15.7)	0.0	7.0	6.9	18.8	20.8	16.8	1.3	1.1	-0.5	-3.2	- 10.4	
	MBB	MILITARYCOMMERC	19,407	73,327 (3.187)	215,871 (9.3)	0.0	6.6	5.3	14.6	24.4	22.8	1.4	1.1	-0.5	-3.0	-2.7	
	HDB	HDBANK	20,400	40,641 (1.766)	61,108 (2.6)	4.2	6.9	6.0	23.3	22.2	20.6	1.4	1.2	-0.4	-2.1	5.2	
	STB	SACOMBANK	18,600	33,548 (1.458) 28,732	434,181 (18.8) 97,152	14.0	9.2	7.7	26.5	12.0	16.4	1.0	0.9	-3.1	- 10.1	- 19.6	
	TPB	TIEN PHONG COMME	20,630	(1.249)	(4.2)	0.0	7.5	6.0	37.4	22.4	22.5	1.5	1.2	-3.6	-7.0	-8.6	
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	5,980 (0.3)	0.2	-	-	27.3			-	-	-0.2	-7.5	6.3	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	92,553 (4.0)	21.0	16.9	13.9	15.8	11.0	12.2	1.7	1.6	-0.2	1.1	- 15.2	
	BMI	BAOMINHINSURANC	22,250	2,439 (106)	12,733 (0.6)	14.2	15.2	12.3	9.1	13.0	15.2	1.7	1.6	2.0	- 1.6	- 15.4	
	SSI	SSI SECURITIES C	21,998	19,947 (867)	536,136 (23.2)	55.4	11.8	12.2	-3.2	17.4	12.9	-	-	-0.9	-3.0	0.5	
Securities	VCI	VIET CAPITAL SEC	27,500	9,108 (396)	161,968 (7.0)	71.9	8.7	-	-4.0	27.1	-	-	-	0.6	0.4	5.9	
	HCM	HOCHIMINHCITY	22,265	8,907 (387)	101,630 (4.4)	52.4	8.3	-	- 19.0	19.5	-	-	-	- 1.3	-3.9	-0.2	
	VND	VNDIRECTSECURIT	6,983	5,734 (249)	240,320	27.2	-	-	36.3	-	-	-	-	- 1.0	-3.4	- 10.7	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	148,356 (6.4)	42.1	16.3	14.9	4.0	28.0	28.8	4.3	4.0	0.7	-2.3	0.9	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	29,866 (1.3)	36.9	23.2	19.3	7.3	20.0	21.4	4.3	3.8	2.1	3.3	-5.4	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	112,994 (4.9)	16.5	26.8	22.0	-51.9	18.3	19.9	4.0	3.4	3.7	6.4	0.0	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	29,366 (1.3) 86.057	48.8	-	-	-	-	-	-	-	0.7	-7.6	- 12.2	
ndustrials	VJC	VIETJETAVIATION	131,800	69,042 (3.001) 9,976	86,057 (3.7)	11.0	56.2	-	-88.5	7.7	-	-	-	0.5	-3.7	-0.3	
transport)	GMD	GEMADEPTCORP	33,100	(434)	166,238 (7.2)	10.8	22.8	18.2	-57.0	12.6	13.5	2.6	2.4	2.2	5.7	6.6	
	CII	HOCHIMINHCITY	22,600	5,398 (235)	115,465 (5.0)	38.4	7.0	34.1	65.7	14.1	2.6	0.9	0.9	-5.4	-8.5	-2.9	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	42,358 (1.8)	46.4	-	-	-92.4	-	-	-	-	-6.7	-20.1	-31.6	
Industrials (capital	GEX	GELEXGROUP JSC	15,802	10,411 (452) 5,438	263,340 (11.4) 31,378	37.7	-	-	- 14.4	-	-	-	-	-2.3	- 10.0	- 18.6	
goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236) 18,419	31,378 (1.4)	3.6	48.1	11.6	-52.4	1.3	4.5	-	-	-0.2	13.0	7.5	
	REE	REE	51,826	18,419 (800)	114,482 (4.9)	0.0	14.7	13.2	-4.5	15.5	14.1	2.6	2.2	- 1.3	-3.1	22.8	

### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	value (VNDmn	For	P/E(X)		EP S C A G	ROE (%)		P/B(X)		Performance (%)			
						avail (%, -1d)	20E	E 21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	115,486 (5.0)	46.1	20.2	19.6	- 17.5	22.6	21.2	4.5	4.1	4.6	18.1	18.3	35.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	18,393 (0.8)	31.4	12.6	10.6	- 10.5	14.9	16.1	1.6	1.5	6.8	10.1	11.8	-4.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	2,415 (0.1)	34.1	19.3	10.5	-5.1	6.7	11.9	-	-	2.7	5.9	0.3	-22
	HPG	HOA PHAT GRP JSC	32,481	145,287 (6.314)	799,687 (34.6)	18.0	5.0	5.0	21.9	31.8	23.7	1.3	1.0	-0.3	-6.1	-20.3	-28
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	298,111 (12.9)	36.5	6.8	10.6	-0.5	36.1	19.2	1.9	1.8	5.6	19.5	6.0	35
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	213,190 (9.2)	46.5	8.2	11.7	-4.5	35.7	20.6	2.4	2.2	6.3	24.1	20.8	17
	HSG	HOA SEN GROUP	22,636	11,063 (481)	182,377 (7.9)	38.9	3.5	4.3	67.9	29.2	18.5	0.8	0.7	-2.7	-6.7	- 17.3	-42
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	48,606 (2.1)	97.2	-	-	17.2	-	-	-	-	- 1.6	-3.9	-4.7	-39
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	61,476 (2.7)	4.6	21.4	16.8	-51.0	10.8	12.3	-	-	3.2	3.5	-2.0	- 16
Energy	PVD	PETROVIETNAM DRI	19,500	9,854 (428)	164,729 (7.1)	39.9	42.4	21.2	- 11.9	1.9	4.1	0.8	0.8	- 1.7	1.8	18.3	-8
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	72,746 (3.1)	35.9	9.4	8.8	2.2	14.6	14.4	1.3	1.3	0.9	5.6	13.5	-9
	MWG	MOBILEWORLDINV	93,000	65,024 (2.826)	195,555 (8.5)	0.0	17.7	14.9	14.4	28.3	29.0	4.7	4.3	1.0	6.5	5.5	13
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	117,957 (5.1)	0.0	20.4	16.0	2.4	22.3	22.2	3.6	3.0	1.5	3.7	17.4	29
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	7,820 (0.3)	70.6	-	-	-	-	-	-	-	6.8	31.7	34.0	- 10
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	141,804 (6.1)	30.3	19.1	16.8	-75.2	29.8	26.0	-	-	-0.7	3.4	-4.7	35
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	28,156 (1.2)	34.6	9.6	11.3	41.2	33.5	22.9	2.7	2.1	1.5	6.2	4.5	-3
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	1,407 (0.1)	45.4	13.9	12.8	10.7	22.3	21.7	2.8	2.5	-0.8	-2.6	-9.6	- 19
licantiouro	PME	PYMEPHARCOJSC	80,200	6,016 (261)	# N/ A (# N/ A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	68,000	61,301 (2.664)	239,507 (10.4)	0.0	22.5	16.6	15.5	26.3	28.2	4.9	4.0	-0.9	1.5	12.8	2

### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

### Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information Technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Real Estate, Construction & Materials ngaphb@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Retails & Consumers dungInt@kbsec.com.vn

Tieu Phan Thanh Quang Analyst – Oil & Gas, Utilities quangtpt@kbsec.com.vn

Nguyen Duc Huy Analyst - Banks, Insurance & Securities huynd1@kbsec.com.vn Research Division research@kbsec.com.vn

### Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst – Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

### Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

### Investment ratings & definitions

### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)							
Positive:	Neutral:	Negative:					
Outperform the market	Perform in line with the market	Underperform the market					

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.