

# VIETNAM DAILY

## [Market Commentary]

Stocks extended the rally and closed higher on ratification of the EVFTA by the National Assembly early in the morning

## [Futures/ETFs]

Futures closed higher and basis tightened further as foreigners unwound short positions in June contracts

## [Market Movers]

NT2, VCI

## [Company Updates]

Oil & Gas,  
Vietnam Fisheries,  
MWG,  
PVT

June 8, 2020

	Index	Chg (%, bp)
Ho Chi Minh	899.92	+1.55
VN30	838.52	+1.46
VN30 futures	836.50	+1.39
Hanoi	120.10	+1.71
HNX30	236.85	+2.21
UPCoM	57.30	+1.54
USD/VND	23,260	+0.00
10-yr govt bond (%)	3.06	+2
Overnight rate (%)	0.34	+9
Oil (WTI, \$)	39.88	+0.83
Gold (LME, \$)	1,694.39	+0.55



# Market Commentary

**VNIndex** 899.92P (+1.55%)  
**Volume (mn shrs)** 509.4 (+12.8%)  
**Value (U\$m)** 362.5 (+32.4%)

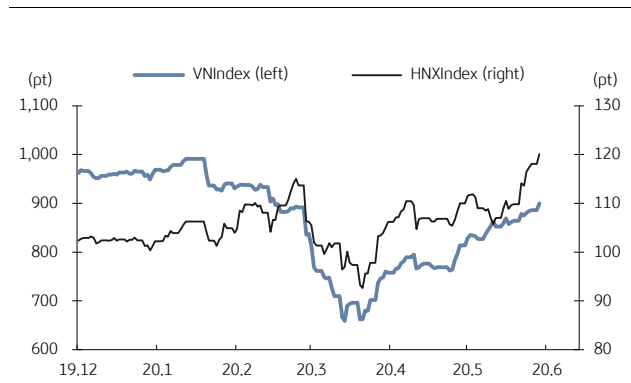
**HNXIndex** 120.10P (+1.71%)  
**Volume (mn shrs)** 120.3 (+78.5%)  
**Value (U\$m)** 43.2 (+39.6%)

**UPCoM** 57.30P (+1.54%)  
**Volume (mn shrs)** 45.2 (-8.8%)  
**Value (U\$m)** 17.9 (-7.9%)

**Net foreign buy (U\$m)** +15.9

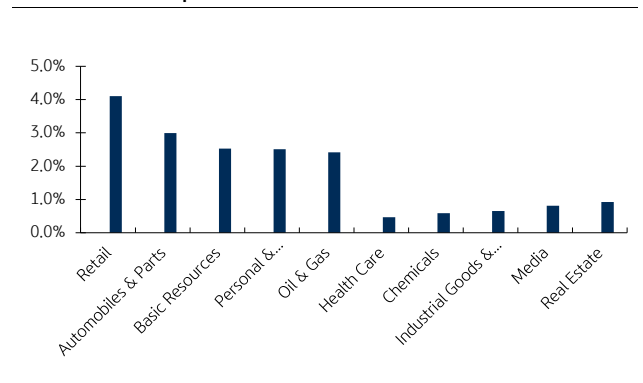
Stocks extended the rally and closed higher on ratification of the EVFTA by the National Assembly early in the morning. Sectors viewed as major beneficiaries surged on the news, including textiles, fisheries, and industrial parks. Saigon Garmex Manufacturing Trade (GMC, +6.8%) and Viet Tien Garment (VGG, +5.1%) led gains for textiles, while Vinh Hoan Corp (VHC, +6.9%) and Nam Viet Corp (ANV, +6.8%) both traded limit high among the fishery stocks. Tan Tao Investment & Industry (ITA, +6.9%) closed at its daily ceiling price for the fourth consecutive session to lead performance in the industrial parks. The rebound in oil prices above USD40 on hopes for a V-shaped recovery and OPEC+ extending deep production cuts for another month saw PV Drilling & Well Services (PVD, +5.7%) and PV Technical Services (PVS, +4.5%) spike higher. News that the Dong Nai province disbursed VND1,200 billion for land acquisition and resettlement as part of the Long Thanh Airport project caused Airports Corporation of Vietnam (ACV, +7.7%) and steel makers Hoa Sen Group (HSG, +6.6%) and Hoa Phat Group (HPG, +2.4%) to trade higher. Foreigners were net buyers, focusing on the Diamond ETF (FUEVFVND, +3.5%), Vinamilk (VNM, +3.0%) and Hoa Phat Group (HPG, +2.4%).

VN Index & HNX Index



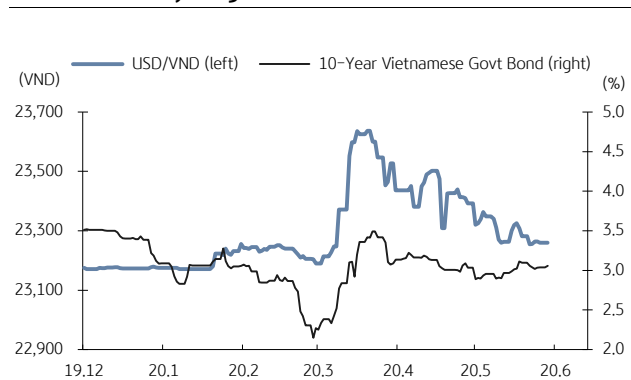
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



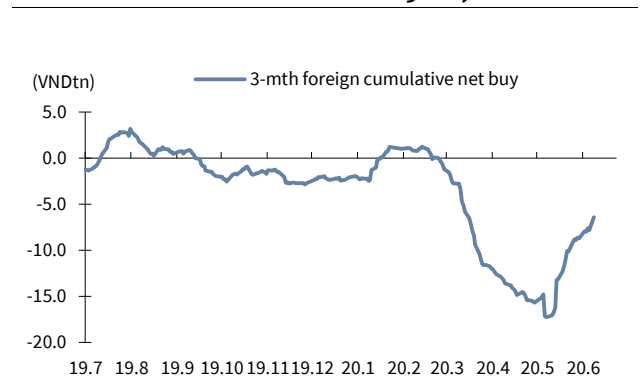
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



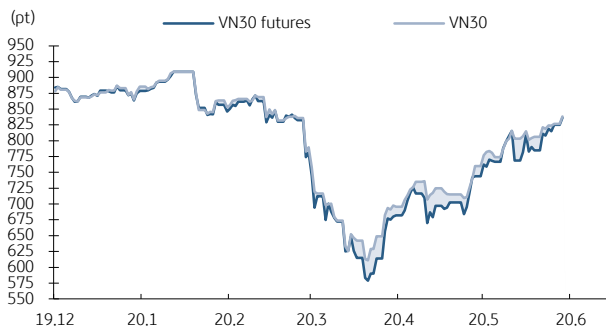
Source: FiinPro, KB Securities Vietnam

# Futures/ETFs

<b>VN30</b>	<b>838.52P (+1.46%)</b>
<b>VN30 futures</b>	<b>836.5P (+1.39%)</b>
<b>Open</b>	<b>832.0P</b>
<b>High</b>	<b>845.0P</b>
<b>Low</b>	<b>831.0P</b>
<b>Contracts</b>	<b>160,749 (+10.9%)</b>

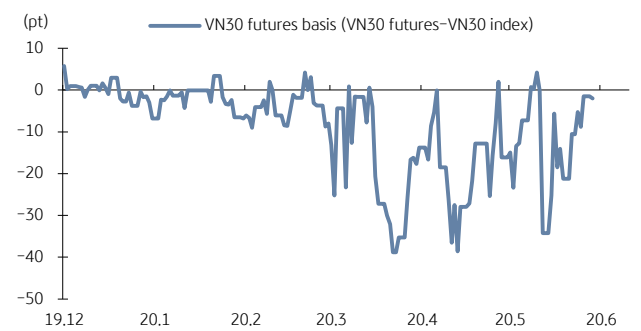
Futures closed higher and basis tightened further as foreigners unwound short positions in June contracts. The basis opened strong at positive 6.33 basis points before turning negative and traded in a narrow band between minus 2-8 basis points. Local intraday trading turned to selling in the afternoon session as the VN30 cash index gave back some gains and short covering in the auction saw the basis tighten and close at minus 2.02 basis points. Foreigners were actively covering short positions and buyers of the June contract. Trading volume was light.

**VN30 futures & VN30 index**



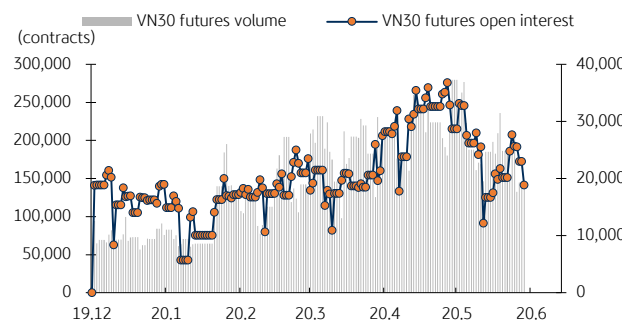
Source: Bloomberg, KB Securities Vietnam

**Front month VN30 futures basis**



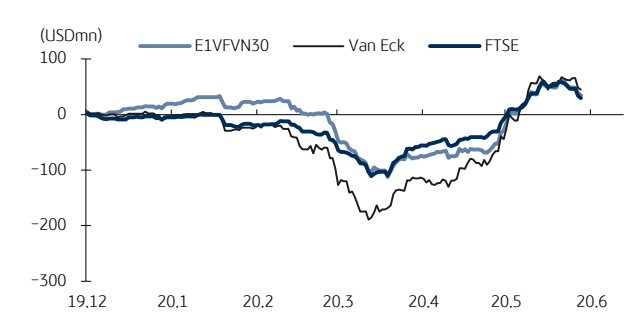
Source: Bloomberg, KB Securities Vietnam

**VN30 futures volume & open interest**



Source: Bloomberg, KB Securities Vietnam

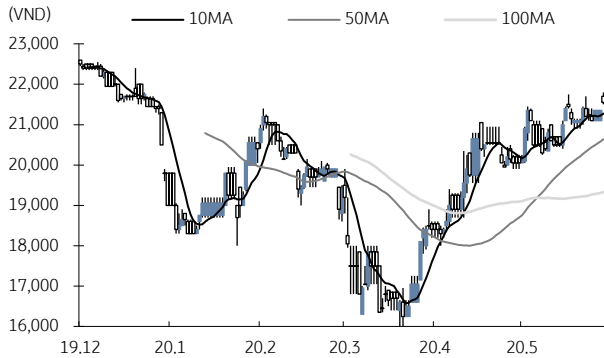
**Vietnam ETFs – 3-mth cumulative net buy**



Source: FiinPro, KB Securities Vietnam

## Market Movers

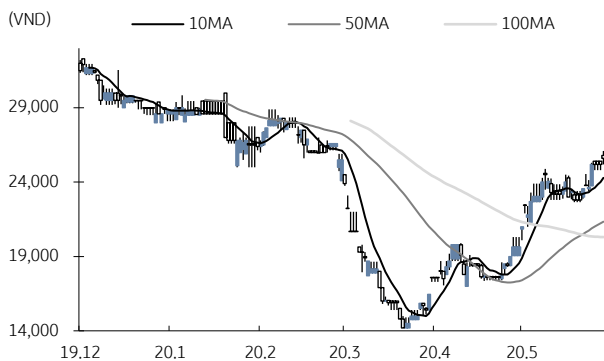
### PV Power Nhon Trach 2 (NT2)



Source: Bloomberg, KB Securities Vietnam

- NT2 closed up 0.9% to VND 21,550
- NT2 will ask shareholders to approve its 2020E earnings target of VND620 billion (down 18% YoY) on revenue of VND7,177 billion (down 7% YoY). The lower outlook for earnings largely reflects concerns on coal and gas shortages in 2020E and plans to shut down facilities for 32 days for maintenance overhauls.
- NT2 also submitted a plan to declare cash dividends at VND2,500 per share for 2019 performance and VND2,000 per share 2020E performance.

### Viet Capital Securities (VCI)



Source: Bloomberg, KB Securities Vietnam

- VCI closed up 1.6% to VND 25,600
- VCI will propose 2020E pretax earnings guidance at VND500 billion (down 55% YoY) on revenue of VND1,390 billion (down 10% YoY) at the annual shareholders meeting. Bearish guidance was based on weak 1Q performance due to the coronavirus. The cautious outlook also reflects increasing competition from Korean securities companies that are cutting rates on margin lending and reducing transaction fees to gain market share.

June 8, 2020

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# Oil & Gas

## Extraordinary production cuts to end in July

### Current production cuts for 9.7 million bbl/day only extended another month

— OPEC+ countries only agreed to extend the extraordinary production cuts for 9.7 million bbl/day until the end of July. This comes despite efforts by Saudi Arabia to maintain deep production cuts to the end of the year. Agreement came as poor compliance companies like Iraq and Nigeria agreed to compensate for excess production during May and June by making additional cuts in July, August and September. Production quotas will begin to rise again after July, with production cuts falling to 7.7 million bbl/day until December before falling to 5.8 million bbl/day until April 2021E.

### Supply-side catalysts from production cuts likely over & focus on V-shaped recovery

— Brent prices moved above USD42 for the first time since March after the extension to cuts was announced, but any sustained move above USD40 will likely be supported more by the outlook for a V-shaped recovery vs any additional production cuts. The sharp improvement in the US jobs market has reinforced the outlook for a V-shaped recovery and better explains the move in Brent oil prices.

### Focus on PV Gas as top pick to fully-capture recovery in oil prices

— Earnings recovery for PV Gas (GAS) are the most directly related to higher Brent oil prices when compared to PV Technical Services (PVS) and PV Drilling & Well Services (PVD). With expectations for a V-shaped recovery already becoming the biggest driver of oil prices, the next hurdle for Brent prices will be the move to USD48 or breakeven level for the most efficient producers of shale gas in the US. GAS remains our top pick to fully-capture the recovery in Brent prices to above the USD55 breakeven level, while the exposure to weak upstream day rates makes PVS and PVD less attractive.

June 8, 2020

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# Vietnam fisheries

## EVFTA approval paves way to EU market

### EVFTA approval should immediately remove tariffs on half of Vietnam exports to the EU

— Vietnam’s National Assembly approved the EU-Vietnam free trade agreement (EVFTA) on June 8 and ratification is expected to allow full implementation from August 1 (the first day of the second month after official notification is sent to the Council of the European Union). Accordingly, about half of Vietnam’s fishery exports to the EU will immediately be exempted from import tariffs, while the remaining tariffs will be eliminated over the next three to seven years according to the EVFTA schedule. Fishery exports to the EU were valued at USD1.25 billion in 2019 and represented about 15% of Vietnam’s total fishery exports.

### Frozen shrimp the biggest beneficiary with zero import tariff from August

— The EVFTA will immediately eliminate the 4.2% import tariff on Vietnam’s frozen shrimp when the treaty comes into force in August. This should allow Vietnamese shrimp exporters to gain market share, especially against Indian exporters. The market share of frozen warm water shrimps are price sensitive in the EU market, with Vietnam ranking third at 9% of the market vs Ecuador’s 25% and India’s 15%. Ecuador has been exempted from import tariffs since 2017 compared to the 4.2% tariff rate applied to frozen shrimp from India and Vietnam. Tariffs on prepared shrimp will remain unchanged until 2025E after which the 7% import tariff will fall to 5%. Nonetheless, Vietnam should continue to dominate and hold about one-third of this market segment as demand shifts to farmed shrimp from wild-caught shrimp.

### EVFTA’s stricter safety requirements may improve image of Vietnam’s *pangasius* exports

— The EVFTA will also gradually reduce the 5.5% import tariff on Vietnam’s frozen *pangasius* fillets until it reaches zero in 2023E. Moreover, the EVFTA will require stricter safety and environmental standards and this may create an opportunity to improve the media-damaged image of Vietnam’s *pangasius* exports. European consumers have been apprehensive in buying *pangasius* and viewed it as an inferior fish grown using unsustainable methods in unhygienic conditions. Tighter safety controls from the EVFTA could help improve this perception and help turnaround market share that has been falling compared to other whitefishes since 2010.

June 8, 2020

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# Mobileworld (MWG)

## Deploying high-tech clean farming model

### 2020E earnings levelling off as aggregate demand matures for mobile phones

— Shareholders approved the 2020E guidance for 10% down in earnings to VND3,450 billion and 8% increase in sales to VND110,000 billion. Management warned that it expects consumption to drop this year due to the domino effect from the coronavirus, with declining exports negatively impacting employment and disposable income. May performance has yet to be released but management indicated that monthly results will see earnings fall at a slower pace than revenue due to some cost savings. Timing wise, the coronavirus outbreak hit during the peak seasons for the mobile phone (*Thegioioididong*) and consumer electronics (*Dien may Xanh*) chains, especially air conditioner sales into the hot season. Moreover, major sporting events have been delayed to 2021E, which usually supports sales for TVs and mobile phones. Air conditioners have since recovered at *Dien may Xanh* stores, with 250,000 sets sold in May or up 38% YoY. Overall, management stressed that growth in consumer electronics and mobile phones sales are reaching maturity as Vietnam's penetration for mobile phones has already moved over 80%.

### *Bach hoa xanh* the next growth driver and expecting breakeven in 2021E

— The *Bach hoa xanh* grocery chain is quickly becoming the company's next growth driver as it enters an important expansion phase to move closer to breakeven. *Bach hoa Xanh* (BHX) will expand its retail network to 25 provinces this year from Dak Lak to Ca Mau (southern and central regions), bringing the total number of stores to 1,800–1,900 by year-end. MWG expects BHX's revenue to reach VND20,000 billion for 2020E and reach profitability by 2021E as the build out of distribution centers to central Vietnam allows the company to scale operations, improve revenue per store and gross profit margins at the chain.

### Launching new *4KFarm* high-tech clean farming agricultural model

— MWG will roll out its *4KFarm* clean farming model that offers fresh produce without the use of pesticides, growth hormones, preservatives or GMO seeds. The clean farming model will recruit farmers and use its agricultural experts to invest in, transfer technology and provide support to farms implementing its *4KFarm* methods. With this system in place, MWG hopes to secure ample supply of safely grown vegetables based on the above four criteria for exclusive sale to the BHX chain. The company developed its methods at the Chau Pha (Vung Tau) greenhouse – where it tested soil and water samples – over an area of 1,000 sqm capable of producing 3.5 tons of clean vegetables a year. The company will now ramp up this system over 60,000 sqm of farming land by year-end or equivalent to 210 tons of vegetables per month or 20% of BHX's total produce needs.

June 8, 2020

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# PV Transportation (PVT)

## Management lowball's guidance again

### Cautious 2020E earnings guidance as expected; volumes likely to suffer in 2020E

— Management released cautious earnings guidance 2020E of VND 433 billion or down 47% on revenue of VND 6,200 billion or down 20% YoY in the proposal for the annual shareholders' meeting scheduled for June 18. This should not pose a concern as management has historically lowballed guidance, with 2019's original full-year guidance for earnings at VND400 billion despite delivering VND642 billion in net profit last year. More importantly, management disclosed that low pricing for oil has boosted rates for VLCCs and Aframax tankers, with year-to-date average day rates up 102% YoY as refiners stockpile additional oil inventory in tankers. Despite the better pricing environment, transport volumes at PVT are likely to suffer in 2020E due to: 1) the two-month maintenance overhaul at Binh Son Refining's *Dung Quat* facility at year-end; and 2) slow ramp up of the *Nghi Son Refinery*. When these two refineries operate at full capacity, PVT's total transport volumes could reach 9 million tons of crude oil per year (Binh Son Refining 6.5–7.0 million tons per year and Nghi Son Refinery 2.5 million tons per year) compared to a little over 6 million tons transported now and PVT's total capacity of 10 million tons per year.

### Multi-year capex budget of USD 300 million & only 15% stock dividend for 2019 results

— Management will also seek shareholder approval for USD300 million in capital expenditures for 14–16 new vessels. The financing plan includes: 1) USD187 million in additional debt; and 2) 91% of the total investment funded in US dollars. This will largely represent the bulk of the company's financial burden in the upcoming years. Given the multi-year expansion proposal, management will suspend the cash dividend for 2019 performance (cash dividend was VND1,000 per share for 2018 performance) and only declare a 15% stock dividend.

### VLCC purchase still being delayed and now need to wait for prices to drop

— PVT's need to purchase a VLCC (Very Large Crude Carrier) remains an outstanding issue for 2020E. Management originally wanted to purchase a used VLCC tanker for USD45 million in 2H 2019 but this plan was pushed back to 2020E after the parent PetroVietnam (Vietnam Oil & Gas Group) delayed approval. Purchase prices for VLCC tankers have now exceeded PVT's maximum USD50 million budget due to the increase in scrapped vessels following the introduction of IMO2020. Management will now need to wait for VLCC prices to fall or purchase an older vessel to resolve this issue. Currently, PVT runs low-margin voyage charters for the *Nghi Son Refinery* using ships from SK Shipping. The purchase of its own VLCC will allow the company to switch to higher-margin time charters that offer fixed rates per day, only require costs for crew and depreciation and avoid fuel costs.



# KBSV Model Portfolio

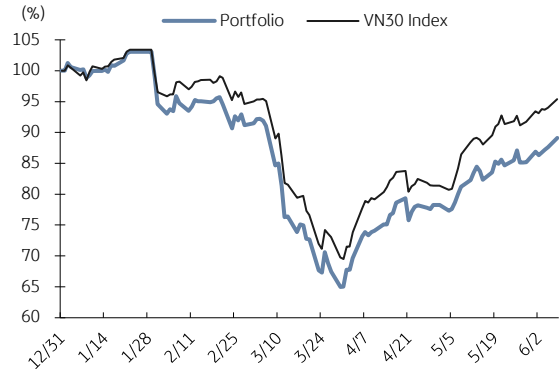
KBSV Research Team

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	1.46%	1.69%
Cum. return	-4.61%	-10.91%

## Performance vs VN30 Index



## KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/06/08	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	90,100	4.6%	-22.3%	<ul style="list-style-type: none"> <li>- Optimizing revenue from DMG &amp; TGDD chains</li> <li>- BHX expects to reach break-even point soon at stores and distribution centers</li> <li>- In the long term, BHX aims to capture 10-15% of the food retail market</li> </ul>
Nam Long Invest (NLG)	19/06/03	24,250	0.0%	-9.5%	<ul style="list-style-type: none"> <li>- Leader in mid- to high-end housing &amp; Japanese partners for large urban area (UA) projects</li> <li>- Largest urban area developer (Mizuki Park UA, Akari City UA &amp; Waterpoint US)</li> </ul>
Phu Nhuan Jewelry (PNJ)	19/03/22	66,100	3.8%	-13.8%	<ul style="list-style-type: none"> <li>- Strong topline supported by transaction volumes (2018 +34%) &amp; ASPs (2018 +5%)</li> <li>- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)</li> <li>- Core business activities growing again after the "ERP" incident</li> </ul>
Military Bank (MBB)	18/12/18	18,100	1.1%	-8.2%	<ul style="list-style-type: none"> <li>- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income</li> <li>- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)</li> <li>- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt</li> </ul>
Refrig Elec Eng (REE)	18/10/11	32,150	0.5%	-5.4%	<ul style="list-style-type: none"> <li>- Office lease management &amp; E-town Central occupancy generates stable cash flow</li> <li>- Strategic investments in utility industry provides stable/long-term dividend stream</li> </ul>
FPT Corp (FPT)	18/09/06	49,350	1.3%	47.4%	<ul style="list-style-type: none"> <li>- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR</li> <li>- Telecoms stable 15% growth/solid subscriber growth &amp; profitable Pay-TV from 2020E</li> <li>- 20%+ earnings momentum by 2020E</li> </ul>
Vietin Bank (CTG)	20/01/31	24,900	1.8%	2.0%	<ul style="list-style-type: none"> <li>- Building on strong earnings recovery in 2019 &amp; optimistic outlook for 2020</li> <li>- Growing expectations for capital increase in 2020 to offset loan-growth concerns</li> <li>- Already improved asset quality and benign credit risks for 2020</li> </ul>
Vietjet (VJC)	19/02/05	115,000	0.6%	-11.0%	<ul style="list-style-type: none"> <li>- nCoV outbreak impact meaningful but short-lived &amp; fully-reflected in stock price</li> <li>- Lower fuel costs silver lining to offset lower passenger volumes</li> <li>- Growth prospects intact as Long Thanh airport project schedule pulled forward</li> </ul>
Hoa Pha Group (HPG)	19/12/04	27,700	2.4%	18.1%	<ul style="list-style-type: none"> <li>- Steel consumption starts to rebound</li> <li>- Construction steel prices show signs of rising again</li> <li>- Increased capacity from Dung Quat project helps HPG expand market share</li> </ul>
Kinhbac City Development (KBC)	20/03/09	14,500	0.7%	5.8%	<ul style="list-style-type: none"> <li>- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q'19</li> <li>- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA</li> <li>- Re-location of supply chains from China after COVID-19 scare</li> </ul>

Source: Bloomberg, KB Securities Vietnam

# Market Monitors

## Ho Chi Min – Net foreign buys/sells

Ticker	Chg (%)	For. Ownership (%)	Net buy (VND bn)
FUEVFVND	3.5%	98.3%	197.6
VNM	3.0%	58.9%	65.1
HPG	2.4%	36.3%	63.9
VCB	0.5%	23.8%	30.1
BID	4.5%	17.7%	27.8

Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
CII	0.5%	43.2%	-41.3
MSN	0.6%	39.3%	-23.1
VJC	0.6%	18.4%	-15.0
HSG	6.6%	14.2%	-13.1
DPM	-0.7%	12.1%	-11.1

Source: FinPro, KB Securities Vietnam

## Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. Ownership (%)	Net buy (VND bn)
VCS	3.8%	2.7%	4.2
CEO	2.4%	15.7%	0.5
INN	4.2%	9.8%	0.4
TVC	-7.1%	0.0%	0.2
HHG	0.0%	1.6%	0.2

Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
SHB	1.5%	7.2%	-13.9
ART	0.6%	5.6%	-3.5
SHS	-1.5%	7.7%	-3.5
PGS	9.4%	9.2%	-2.0
PVX	-1.3%	0.6%	-0.7

Source: FinPro, KB Securities Vietnam

## Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Automobiles & Parts	6.0%	TCH, HHS
Financial Services	5.3%	SSI, HCM
Retail	4.7%	MWG, DGW
Oil & Gas	4.2%	PLX, PVD
Food & Beverage	4.1%	VNM, SAB

Top 5 worst performers	Chg (%)	Key stocks
Real Estate	-0.3%	VHM, VIC
Insurance	-0.1%	BVH, BMI
Media	0.2%	PNC, AAA
Basic Resources	0.7%	TNI, TNI
Industrial Goods & Services	1.2%	LGC, THI

Source: Bloomberg, KB Securities Vietnam

## Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Basic Resources	16.3%	HPG, HSG
Banks	14.9%	VCB, BID
Financial Services	13.9%	SSI, HCM
Chemicals	11.2%	PHR, DPM
Food & Beverage	9.9%	VNM, SAB

Top 5 worst performers	Chg (%)	Key stocks
Automobiles & Parts	0.4%	SVC, TCH
Travel & Leisure	2.1%	VJC, TCT
Health Care	2.2%	DBD, DHG
Real Estate	3.7%	VIC, VPI
Insurance	3.8%	BVH, BMI

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (% -1d)	PER (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	96,000	324,713 (13,960)	60,833 (2.6)	22.7	46.5	28.8	26.7	8.2	11.9	3.9	3.3	1.1	-1.2	-1.5	-16.5
	VHM	VINHOMES JSC	77,800	255,924 (11,003)	223,522 (9.6)	35.1	9.5	8.5	34.7	38.3	30.6	3.0	2.3	0.6	-1.6	9.7	-8.3
	VRE	VINCOM RETAIL JS	28,600	64,988 (2,794)	116,620 (5.0)	18.2	24.5	19.1	6.3	9.6	11.1	2.3	2.1	0.5	2.9	13.0	-15.9
	NVL	NOVA LAND INVES	54,700	53,034 (2,280)	56,161 (2.4)	32.4	18.0	19.0	-10.9	12.0	11.5	2.1	1.9	0.2	-0.5	1.5	-8.1
	KDH	KHANGDIENHOUSE	23,900	12,537 (539)	16,922 (0.7)	5.1	11.6	10.3	15.8	14.4	14.6	1.5	1.4	2.4	7.4	11.9	-11.2
	DXG	DATXANH GROUP	12,400	6,433 (277)	46,443 (2.0)	9.1	6.3	5.5	-14.2	12.0	14.3	0.8	0.7	3.3	9.3	26.8	-14.5
Banks	VCB	BANK FOR FOREIGN	89,400	331,574 (14,255)	91,900 (3.9)	6.2	19.4	15.9	13.6	20.7	20.6	3.4	2.9	0.4	3.4	21.6	-0.9
	BID	BANK FOR INVESTM	44,000	176,969 (7,608)	69,979 (3.0)	12.3	33.0	20.5	-11.3	9.1	12.3	2.3	2.1	4.5	6.2	15.8	-4.7
	TCB	VIETNAM TECHNOLO	21,700	75,953 (3,265)	59,351 (2.5)	0.0	7.3	6.4	5.9	16.6	16.4	1.1	0.9	1.2	1.9	14.8	-7.9
	CTG	VIETNAM JS COMM	24,900	92,713 (3,986)	162,737 (7.0)	0.2	13.8	10.3	16.4	10.1	12.0	1.2	1.1	1.8	6.0	19.1	19.1
	VPB	VIETNAM PROSPERI	24,450	59,603 (2,562)	155,006 (6.7)	0.0	7.7	6.4	1.0	16.8	16.6	1.2	1.0	-0.2	-0.4	7.2	22.3
	MBB	MILITARYCOMMERC	18,100	43,647 (1,876)	147,678 (6.3)	0.0	5.7	4.7	7.8	18.3	18.5	0.9	0.8	1.1	1.4	9.0	-13.0
	HDB	HDBANK	27,400	26,466 (1,138)	27,681 (1.2)	8.8	7.8	6.3	10.2	19.9	21.5	1.2	1.0	-0.4	9.8	22.3	-0.5
	STB	SACOMBANK	10,700	19,299 (830)	138,971 (6.0)	14.6	8.7	6.9	31.8	8.8	10.0	0.7	0.6	1.4	-0.5	12.4	6.5
	TPB	TIENPHONGCOMME	21,800	17,801 (765)	4,984 (0.2)	0.0	5.8	4.9	44.5	24.0	21.6	1.1	-	-0.7	2.3	20.4	3.6
	EIB	VIETNAM EXPORT-I	17,750	21,822 (938)	7,302 (0.3)	0.0	38.2	36.6	-6.9	3.6	3.6	1.3	1.3	0.3	1.7	16.4	-0.3
Insurance	BVH	BAOVIETHOLDING	50,600	37,562 (1,615)	52,425 (2.2)	20.7	36.2	27.2	-5.4	6.1	8.0	1.9	1.8	1.7	-0.2	5.6	-26.2
	BMI	BAOMINHINSURANC	21,400	1,955 (084)	5,510 (0.2)	13.2	-	-	-	6.8	8.6	0.9	0.8	-0.5	-1.8	-4.5	-13.7
Securities	SSI	SSI SECURITIES C	16,050	9,645 (415)	79,989 (3.4)	49.6	11.3	8.9	-17.7	8.8	10.7	0.9	0.9	2.2	5.6	18.9	3.1
	VCI	VIETCAPITAL SEC	25,600	4,206 (181)	21,211 (0.9)	71.3	9.1	7.1	-24.9	11.1	13.0	1.0	0.9	1.6	8.7	30.3	-13.2
	HCM	HOCHIMINH CITY	20,750	6,334 (272)	51,366 (2.2)	46.8	14.2	8.8	-22.5	11.0	17.1	1.4	1.3	3.8	6.4	20.3	-2.8
	VND	VNDIRECTSECURIT	14,000	2,919 (126)	11,962 (0.5)	13.1	12.6	7.9	-19.1	7.4	11.2	0.9	0.8	1.8	7.7	25.6	-2.8
Consumer staples	VNM	VIETNAM DAIRYP	122,800	213,841 (9,194)	160,423 (6.9)	41.1	21.6	20.0	4.4	37.9	39.2	7.1	6.5	3.0	5.8	17.0	5.4
	SAB	SAIGON BEER ALCO	182,000	116,713 (5,018)	14,643 (0.6)	36.6	28.7	23.8	1.2	21.6	24.2	5.7	5.1	1.7	2.4	5.8	-20.2
	MSN	MASANGROUP CORP	63,400	74,111 (3,186)	96,766 (4.2)	9.7	46.4	29.8	-45.3	4.0	7.1	1.7	1.6	0.6	0.5	3.9	12.2
	HNG	HOANGANH GIA LA	15,750	17,460 (751)	15,996 (0.7)	48.7	-	-	-	-	-	-	-	1.6	-1.3	22.1	13.3
Industrials (transport)	VJC	VIETJET AVIATION	115,000	60,241 (2,590)	53,516 (2.3)	11.6	24.7	12.0	-31.3	14.3	27.0	3.5	3.1	0.6	1.5	-4.2	-21.3
	GMD	GEMADEPT CORP	21,100	6,265 (269)	9,243 (0.4)	0.0	16.5	15.1	-54.5	6.0	7.0	1.0	1.0	1.2	7.1	15.9	-9.4
	CII	HOCHIMINH CITY	19,200	4,586 (197)	28,536 (1.2)	26.8	13.5	14.3	105.5	7.7	7.0	0.9	0.9	0.5	-1.0	-2.5	-14.7
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,690	2,094 (090)	75,936 (3.3)	46.6	-	-	-	-	-	-	-	7.0	8.5	4.2	-78.7
	GEX	VIETNAM ELECTRIC	17,950	8,436 (363)	58,216 (2.5)	33.9	11.6	9.0	-16.2	11.7	13.9	1.2	1.2	2.9	2.3	16.2	-7.2
	CTD	COTECCONS CONSTR	71,900	5,485 (236)	34,488 (1.5)	2.4	9.8	9.7	-39.4	6.4	6.8	0.7	0.6	-1.8	-7.0	9.8	40.2
	REE	REE	32,150	9,968 (429)	22,018 (0.9)	0.0	6.3	5.5	-5.9	14.1	14.5	0.9	0.8	0.5	1.4	5.1	-11.4

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	PER (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	79,000	151,202 (6,501)	63,287 (2.7)	45.7	18.2	15.6	-15.7	16.0	19.3	3.0	2.9	2.6	4.9	13.5	-15.7
	NT2	PETROVIETNAM NHO	21,550	6,204 (267)	8,521 (0.4)	31.1	8.7	8.2	-2.9	15.5	18.4	1.4	1.4	0.9	0.7	7.5	-0.5
	PPC	PHA LAI THERMAL	25,750	8,256 (355)	5,451 (0.2)	32.7	8.4	9.2	-8.3	16.3	14.8	1.3	1.3	-0.4	5.1	4.3	-4.3
Materials	HPG	HOA PHAT GRP JSC	27,700	76,482 (3,288)	325,872 (14.0)	12.7	9.1	7.1	-2.3	17.1	18.5	1.4	1.2	2.4	0.2	18.4	17.9
	DPM	PETROVIETNAM FER	14,750	5,772 (248)	53,190 (2.3)	36.9	10.1	9.8	-2.2	7.9	8.6	0.7	0.7	-0.7	-2.0	6.9	13.9
	DCM	PETROCA MAU FER	8,450	4,473 (192)	15,319 (0.7)	47.1	10.4	23.0	-14.7	7.8	3.5	0.7	0.7	0.2	-0.7	5.9	30.0
	HSG	HOA SEN GROUP	11,300	5,021 (216)	117,082 (5.0)	34.8	8.9	8.0	20.0	9.9	9.8	0.8	0.7	6.6	11.9	44.7	51.9
	AAA	ANPHAT BIOPLAST	13,850	2,371 (102)	33,065 (1.4)	35.4	6.0	10.1	51.8	14.8	9.0	0.7	0.6	0.7	9.5	14.9	9.1
Energy	PLX	VIETNAM NATIONAL	48,000	57,159 (2,457)	46,215 (2.0)	6.7	22.0	16.6	-11.4	13.0	17.2	2.7	2.4	2.1	3.7	9.6	-14.3
	PVD	PETROVIETNAM DRI	12,000	5,054 (217)	78,452 (3.4)	36.9	40.3	27.4	-9.0	1.0	0.9	0.4	0.4	5.7	10.1	23.8	-20.3
	PVT	PETROVIET TRANSP	11,750	3,307 (142)	21,788 (0.9)	23.7	7.1	6.3	-17.0	10.3	11.2	0.7	0.6	1.7	7.3	15.8	-30.1
Consumer discretionary	MWG	MOBILEWORLD INV	90,100	40,799 (1,754)	116,954 (5.0)	0.0	10.0	8.1	15.9	29.9	30.7	2.6	2.0	4.6	4.8	7.5	-21.0
	PNJ	PHU NHUAN JEWELR	66,100	14,885 (640)	66,422 (2.9)	0.0	16.1	13.0	1.0	21.2	23.4	2.9	2.5	3.8	3.4	13.6	-23.1
	YEG	YEAH1 GROUP CORP	58,300	1,720 (074)	2,275 (0.1)	69.3	24.5	17.9	-28.1	6.7	8.5	1.6	1.5	0.9	-0.3	6.2	57.6
	FRT	FPT DIGITAL RETA	28,000	2,211 (095)	35,386 (1.5)	13.1	13.9	12.8	-31.7	12.2	12.1	1.6	1.4	2.0	5.7	36.6	33.0
	PHR	PHUOC HOA RUBBER	54,700	7,412 (319)	93,924 (4.0)	39.0	6.9	6.7	30.3	38.0	32.7	2.4	2.1	0.2	3.2	23.9	43.2
Healthcare	DHG	DHG PHARMACEUTIC	93,000	12,159 (523)	1,911 (0.1)	45.6	18.9	17.4	4.4	19.6	19.3	3.4	3.2	0.3	0.2	-3.1	1.6
	PME	PYMEPHARCO JSC	62,600	4,696 (202)	1,656 (0.1)	37.9	-	-	-	-	-	-	-	1.6	6.1	1.6	15.3
IT	FPT	FPT CORP	49,350	38,686 (1,663)	108,356 (4.6)	0.0	11.3	9.8	18.0	24.1	25.2	2.5	2.2	1.3	2.2	5.7	-2.7

Source: Bloomberg, KB Securities Vietnam

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## Investment ratings & definitions

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### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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