

VIETNAM DAILY

[Market Commentary]

ETF-related buying in financials allowed the Ho Chi Minh exchange to outperform Hanoi as the VNIndex gapped up in the close amid heavy market-on-close orders in the banks.

[Futures/ETFs]

Foreigners accelerated profit-taking in January contracts as market-on-close orders related to the financials ETFs led to a gap up in the VN30 index.

[Market Movers]

Vietcombank (VCB)
Airports Corporation of Vietnam (ACV)
Vietnam Leading Financial Index (VNFL)

January 10, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	968.54	+0.87
VN30	885.52	+0.88
VN30 futures	878.70	+0.45
Hanoi	102.22	+0.96
HNX30	180.51	+1.31
UРСоM	55.56	+0.69
USD/VND	VND23,175	+0.00
10-yr govt bond (%)	3.09	+0
Overnight rate (%)	1.28	+28
Oil (WTI, \$)	59.56	+0.00
Gold (LME, \$)	1,550.82	-0.10



Market Commentary

VNIndex 968.54P (+0.87%) Volume (mn shrs) 163.1 (+23.2%) Value (U\$mn) 215.6 (+52.4%)

HNXIndex 102.22P (+0.96%) 32.3 (+45.6%) Volume (mn shrs) Value (U\$mn) 13.3 (+30.4%)

UPCoM 55.56P (+0.69%) Volume (mn shrs) 12.0 (+39.8%) Value (U\$mn) 4.0 (-11.8%)

Net foreign buy (U\$mn) +46.6 ETF-related buying in financials allowed the Ho Chi Minh exchange to outperform Hanoi as the VNIndex gapped up in the close amid heavy marketon-close orders in the banks. Today was the last day to buy underlying financial stocks for an upcoming financials ETF based on the new Vietnam Leading Financials Index launched in November 2019. Foreigners were allowed to place orders with the onshore asset management company managing the new ETF to purchase component stocks without any restrictions from foreign-ownership limits to swap into ETF certificates. Banks also performed well with Vietcombank (VCB) announcing preliminary 2019 results that beat the company's annual target. Weakening momemtum in oil prices led to another day of pullback for oil-related stocks. Foreigners were net buyers and focused on buying PetroVietnam Low Pressure Gas (PVD) in the put-through market but also actively buying Vietinbank (CTG) given foreign availability with the sell down of the International Finance Corporation's (IFC) stake. Techcombank (TCB) witnessed a sharp pick up in trading volume as the largest weighted stock in the new financials ETF on the likelihood of heavy foreign buying via the onshore asset management company managing the new ETF.

VN Index & HNX Index

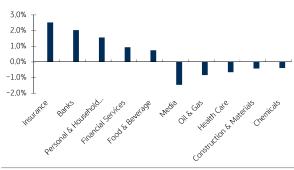


USD/VND & 10-year government bond rates



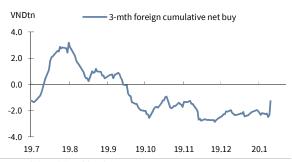
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	885.52P (+0.88%)
VN30 futures	878.7P (+0.45%)
Open	876.1P
High	884.4P
Low	875.4P

Contracts 82,957 (+9.4%) Open interest N/A Foreigners accelerated profit—taking in January contracts as market—on—close orders related to the financials ETFs led to a gap up in the VN30 index. January contracts started the day with foreign profit—taking that eased into the afternoon session despite the VN30 futures trading at the highs of the day. Most opted to sell contracts in the closing auction given expectations for market—on—close orders for financial stocks, with the most volume traded at the closing price today. Market liquidity increased sharply from yesterday's low but most trading remains focused on the January expiry. The basis remained in backwardation at minus 6.82 for the January expiry.

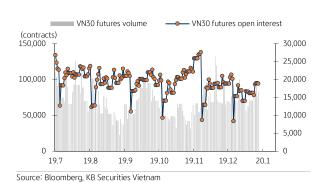
VN30 futures & VN30 index



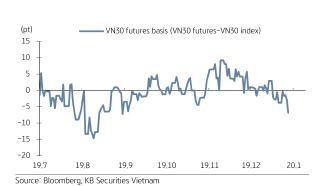
Source: Bloomberg, KB Securities Vietnam

3

VN30 futures volume & open interest



Front month VN30 futures basis



Vietnam ETFs - 3-mth cumulative net buy

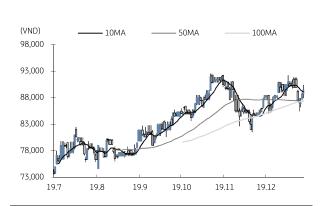


Source: FiinPro, KB Securities Vietnam

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Market Movers

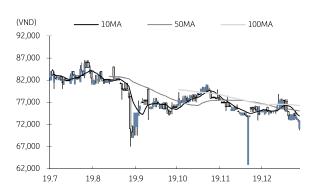
Vietcombank(VCB)



Source: Bloomberg, KB Securities Vietnam

- VCB closed up 0.9% to VND89,500
- VCB announced preliminary 2019 performance at VND23,155 billion of pre-tax profit, up 26% YoY and beating its target by 12%.
- Total deposits reached over VND1,000 trillion or up 14% from 2018.
- The bank's total credit outstanding rose to VND735,446 billion or up 16% YoY, while NPLs fell to 0.77% from 0.97% last year.

Airports Corporation Of Vietnam (ACV)



Source: Bloomberg, KB Securities Vietnam

- ACV closed down 0.4% to VND72,900

- The government's Commission for the Management of State Capital at enterprises approved ACV's proposed business plan for 2020
- ACV's management set 2020 targets for pre-tax profit at VND10,811 billion, net profit at VND8,649 billion, capital expenditure of VND4,800 billion, ROA at 14.1% and ROE at 22.6%.
- The dividend proposal for fiscal 2020 to be paid to the State Budget was set at VND3,159 billion.

Vietnam Leading Financial Index (VNFL)



Source: Bloomberg, KB Securities Vietnam

- The VNFL index closed up 1.9% to 981.61
- Today was the last day to buy underlying financial shares to use for cash substitution to swap into a newly-prepared financials ETF (cash substitution benchmark set to today's closing prices).
- Foreigners were allowed to purchase any financial shares without any restrictions from full foreign-ownership limits via cash deposits at the on-shore asset management company that will launch the ETF.
- Foreigners will then be allowed to use these shares to exchange into ETF certificates as part of a cash substitution.
- The underlying components of stocks is scheduled to be announced on Monday, January 13th.

KBSV Model Portfolio

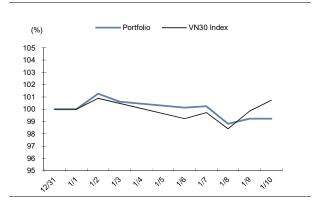
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.88%	0.54%
Cum. return	0.73%	-0.76%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/01/10	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	115,100	0.5%	-2.7%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VV G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	26,300	0.0%	-1.7%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34 %) & ASPs (2018 +5%)
Jewelry	19/03/22	88,500	2.7%	11.0%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
M. D. I					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	21,400	1.7%	5.0%	- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(MBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	35,700	0.0%	5.0%	- Strategic investments in utility industry provides stable/long-term dividend stream
					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
FPT Corp (FPT)	18/09/06	57,500	-0.2%	47.5%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
D/ D :::					- Oil prices should rebound further in 2020E
PV Drilling (PVD)	20/01/06	15,150	-0.3%	-1.3%	- Offshore rig day rates are rising again
(FVD)					- PVD expects to recover some bad debts in 2020
Power Const					- Great contribution from Thanh Xuan Real Estate Project & transmission line construction.
No. 1	19/11/06	17,700	2.9%	-10.3%	- Expect strong growth in power construction segment from investment demand from EVN
(PC1)					- Output at PC1's hydroelectric plants expected to increase sharply in 2020
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	24,200	0.8%	0.0%	- Construction steel prices show signs of rising again
(NPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Petro Tech					- Despite strong share price rebound in early 2019, 2019E P/E still below regional peers
Services (PVS)	18/08/15	18,400	-0.5%	7.0%	- 9%EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
PGD	-6.9%	26.1%	1,020.8
CTG	4.9%	29.6%	55.1
HPG	0.8%	38.3%	26.6
VNM	0.3%	58.7%	21.5
HDB	2.2%	23.1%	10.6
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
VCB	0.9%	23.9%	-59.9
KDC	1.6%	20.5%	-25.6
AGG	1.3%	28.4%	-21.7
PDR	-2.5%	6.1%	-5.3
HCM	1,2%	56.7%	-4.9

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Banks	3.2%	BID, CTG
Automobiles & Parts	2.3%	TCH, DRC
Personal & Household Goods	1.3%	PNJ, TCM
Food & Beverage	0.8%	SAB, VNM
Basic Resources	0.2%	NKG, HPG
	Chg	Key
Top 5 worst performers	Chg (%)	Key stocks
Top 5 worst performers Construction & Materials	-	,
· · · · · · · · · · · · · · · · · · ·	(%)	stocks
Construction & Materials	(%) -3.4%	stocks ROS, CTD
Construction & Materials Health Care	(%) -3.4% -2.7%	stocks ROS, CTD DHG, DCL

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
ART	-4.2%	2.2%	0.7
TNG	-0.6%	11.9%	0.5
DP3	1.4%	0.5%	0.2
BVS	1.0%	28.1%	0.1
IVS	0.0%	76.6%	0.1
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
WCS	0.0%	26.4%	-1.2
INN	0.0%	10.0%	-0.8
SHB	9.2%	10.7%	-0.4
TIG	-3.0%	16.9%	-0.2
CEO	0.0%	15.9%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	9.8%	TCH, DRC
Banks	7.3%	BID, CTG
Personal & Household Goods	2.6%	PNJ, TCM
Basic Resources	0.8%	HPG, NKG
Retail	0.7%	MWG, CMV
	Chg	Key
Top 5 worst performers	(%)	stocks
Construction & Materials	-12.4%	ROS, CTD
Chemicals	-8.5%	PHR, AAA
Media	-5.4%	YEG, PNC
Health Care	-5.0%	DHG, DBD
Utilities	-3.3%	POW, NT2

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	R(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince(%)	
		. ,		USDmn)	(VNDmn, USDmn)	(%, -1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUPJSC	114,800	388,303 (16,755)	51,754 (2.2)	21.9	79.0	44.9	44.1	5.5	7.8	4.9	4.4	0.1	-0.4	-0.9	-
	VHM	VINHOMES JSC	84,500	277,964 (11,994)	62,435	34.1	14.7	10.6	35.0	33.5	35.9	4.7	3.3	1.4	-0.8	-7.7	-
Real	VRE	VINCOM RETAIL JS	33,950	77,145 (3,329)	48,746 (2.1)	16.1	28.6	22.4	18.3	9.6	10.8	2.7	2.5	-0.1	- 1.9	-2.7	
estate	NVL	NOVA LAND INVES	55,800	54,100 (2,334)	17,869	31.6	18.1	17.2	-4.3	14.6	12.0	2.3	-	0.4	-0.4	1.1	
	KDH	KHANG DIEN HOUSE	25,600	13,937 (601) 7,026	7,785 (0.3) 21,250	4.5	15.0	11.5	20.7	12.9	15.0	1.9	1.7	0.0	-3.0	-4.5	
	DXG	DAT XANH GROUP	13,400	(300)	(0.9)	3.5	4.9	4.7	3.3	18.6	18.0	0.9	8.0	-1.1	-3.6	-1.8	
	VCB	BANK FOR FOREIGN	89,500	331,945 (14,323) 206,330	56,493 (2.4) 42,428	6.2	20.0	15.9	23.7	24.7	24.3	4.0	3.1	0.9	-0.4	4.8	
	BID	BANK FOR INVESTM	51,300	(8,903)	(1.8)	12.0	32.7	23.4	15.9	12.5	14.1	2.7	2.5	3.3	9.9	28.6	
	TCB	VIETNAM TECHNOLO	23,150	81,028 (3,496) 87,686	28,856 (1.2) 78,463	0.0	8.6	7.4	8.1	16.8	16.4	1.3	1.1	0.4	-2.1	3.3	
	CTG	VIETNAM JS COMM	23,550	(3,783) 51,315	(3.4) 35,429	0.4	11.8	9.5	30.5	11.9	13.4	1.2	1.0	4.9	10.6	17.5	
Banks	VPB	VIETNAM PROSPERI	21,050	(2,214) 49,770	(1.5) 71,714	0.0	6.5	5.5	13.6	20.8	20.9	1.2	1.0	1.4	3.2	10.5	
	MBB	MILITARYCOMMERC HDBANK	21,400 28,100	(2,147) 27,566	(3.1) 37,842	6.9	6.6 8.7	5.8 7.4	17.2	21.2	20.9	1.3	1.1	1.7 2.2	2.0	1.4	
	STB	SACOMBANK	10,500	(1,189) 18,938	(1.6) 25,593	11.5	8.6	6.5	56.6	8.6	10.3	0.7	0.7	3.4	2.9	4.5	
	TPB	TIEN PHONG COMME	21,500	(817) 17,771	(1.1) 3,004	0.0	7.1	5.6	33.5	21.8	22.4	1.4	1.1	1.9	0.0	1.4	
	EIB	VIETNAM EXPORT-I	18,000	(767) 22,130 (955)	(0.1) 1,773 (0.1)	0.0	28.8	28.0	9.4	5.1	8.0	1.4	1.4	3.2	4.3	7.8	
Insurance	BVH	BAOVIETHOLDING	67,000	49,736 (2,146)	14,948	19.5	38.9	29.3	19.2	8.3	9.6	2.8	2.5	2.9	-2.3	-1.0	
	ВМІ	BAOMINHINSURANC	24,800	2,266	(0.0)	11.4	13.3	-	-	7.9	-	-	-	0.4	-3.3	-1.2	
	SSI	SSISECURITIESC	18,300	9,297 (401)	(1.0)	45.0	4.5	4.2	33.9	9.6	10.5	0.9	0.8	1.9	0.3	-4.7	
Securities	VCI	VIETCAPITALSEC	28,800	4,733 (204)	(0.0)	63.7	7.6	7.9	- 14.5	16.0	13.9	1.2	1.0	-0.3	-0.7	-9.4	
	HCM	HOCHI MINH CITY	21,000	6,416 (277) 2,982	14,698 (0.6) 2,366	43.4	17.8	12.3	-16.4	9.8	11.5	1.5	1.4	1.2	-0.9	-7.9	
	VND	VNDIRECTSECURIT	14,300	(129)	(0.1)	8.7	9.4	8.2	-4.2	11.4	12.3	0.9	0.9	0.4	-0.7	2.9	
	VNM	VIETNAM DAIRYP	118,900	207,050 (8,934)	(3.8)	41.3	21.3	20.0	6.9	38.9	38.7	7.4	6.8	0.3	0.5	0.6	
Consumer	SAB	SAIGONBEERALCO	233,500	149,739 (6,461)	6,784 (0.3) 64,033	36.7	29.7	24.1	25.1	34.4	36.0	8.8	7.7	2.9	4.0	0.2	
staples	MSN	MASAN GROUP CORP	56,500	66,045 (2,850) 15,575	(2.8) 3,205	9.9	14.8	13.2	-4.6	13.9	13.8	1.9	1.7	-0.9	-1.7	-0.2	
	HNG	HOANGANH GIA LA	14,050	(672) 76,585	(0.1) 59,772	48.6	- 40.0	-	-			-	-	0.0	-1.1	-3.1	
Industrials	VJC	VIETJETAVIATION	146,200	(3,305) 6,532	(2.6) 5,675	10.5	13.8	12.6	10.1	38.7	37.8	4.8	3.9	0.0	-1.2	1.7	
transport)	GMD	GEMADEPT CORP HO CHIMINH CITY	22,000 23,800	(282) 5,899	(0.2) 5,684	0.0	11.9	11.7	-44.5 147.6	9.4	9.2	1.1	1.0	3.9	-3.3 3.0	-3.9 4.2	
	ROS	FLC FAROS CONSTR	12,150	(255) 6,896	(0.2) 487,138	45.4	-	-	-	-	-			-6.9	-19.8	-49.4	
Industrials	GEX	VIETNAM ELECTRIC	19,700	(298) 9,618	(21.0) 11,460	33.6	7.9	9.9	-2.5	13.2	13.3	1.5	1.4	0.3	2.6	-1.0	
(capital goods)	CTD	COTECCONS CONSTR	49,550	(415) 3,780 (163)	(0.5) 4,589 (0.2)	1.6	5.6	5.9	-30.7	8.6	7.9	0.4	0.4	-1.3	-7.0	-21.1	
	REE	REE	35,700	11,069	22,266 (1.0)	0.0	6.3	6.2	0.4	16.7	15.8	1.1	1.0	0.0	-2.2	-2.5	
				(4/8)	(1.0)												_

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	PER	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	,)
Sector	Code	Company name	FIICE	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	95,900	183,548 (7,920)	23,441 (1.0)	45.4	15.2	15.1	2.5	25.8	25.5	3.8	3.5	0.7	1.2	-2.0	2.3
Utilities	NT2	PETROVIETNAMNHO	19,000	5,470 (236)	4,588	30.4	7.4	7.7	-2.6	19.8	18.4	1.4	1.4	-4.0	- 11.4	- 15.6	-12.2
	PPC	PHA LAI THERMAL	25,550	8,192 (353)	5,696	32.7	9.0	8.9	-9.1	16.5	16.3	1.4	1.4	0.2	0.0	-11.7	-5.0
	HPG	HOA PHATGRP JSC	24,200	66,818	127,658	10.7	9.3	7.5	2.5	16.8	18.0	1.4	1.2	0.8	0.2	-0.8	3.0
	DPM	PETROMETNAMFER	12,750	4,990	3,219	30.2	19.8	11.3	-16.2	3.5	6.2	0.6	0.6	- 1.9	-0.4	-2.7	- 1.5
Materials	DCM	PETROCA MAUFER	5,980	3,166	1,270	46.6	8.0	9.6	-	6.4	5.3	0.5	0.5	0.3	-6.7	-9.5	-8.0
	HSG	HOA SEN GROUP	8,090	3,424	28,067	31.3	9.0	6.9	-6.4	6.7	8.0	0.5	0.5	0.0	1.4	-3.6	3.6
	AAA	ANPHATBIOPLAST	12,100	2,072	23,004	37.2	5.4	5.4	49.2	16.4	16.3	0.7	0.7	0.4	-4.7	-12.9	-4.7
	PLX	VIETNAMNATIONAL	55,700	66,328 (2,862)	10,183	6.6	16.7	16.0	11.9	19.0	19.3	3.1	3.1	-0.9	-2.5	0.2	-0.5
Energy	PVD	PETROMETNAM DRI	15,150	6,380	34,358	29.7	39.6	28.8	21.2	1.3	1.8	0.5	0.5	-0.3	-0.3	3.4	0.7
	PVT	PETROMET TRANSP	15,650	4,405	3,866	17.1	6.7	6.3	6.9	13.4	13.8	0.8	0.8	- 1.6	-4.3	-5.2	-6.8
	MWG	MOBILEWORLDINV	115,100	52,164 (2,251)	59,824 (2.6)	0.0	13.5	10.9	25.7	36.1	33.7	4.2	3.2	0.5	-0.2	3.7	1.0
	PNJ	PHUNHUANJEWELR	88,500	19,929 (860)	50,448	0.4	17.9	14.9	20.7	27.8	28.2	4.3	3.5	2.7	2.0	6.9	2.9
Consumer discretionary	YEG	YEAH1GROUP CORP	36,200	1,068	1,053	67.8	-	21.8	-40.0	-4.1	3.6	0.8	0.8	-2.2	-2.2	-7.2	-2.2
	FRT	FPT DIGITAL RETA	19,700	1,556	2,130	1.4	4.8	4.6	0.0	25.3	22.8	1.1	1.0	-4.4	-13.2	-27.3	-6.4
	PHR	PHUOCHOA RUBBER	38,900	5,271 (227)	24,696	42.9	4.9	4.8	31.3	30.8	35.3	1.7	1.5	-0.3	-3.5	-27.7	1.8
Healthcare	DHG	DHGPHARMACEUTIC	88,000	11,506 (496)	1,716	45.5	19.3	18.1	4.0	20.1	20.0	3.5	3.3	-1.1	-3.5	-7.9	-3.8
nealthcare	PME	PYMEPHARCOJSC	53,000	3,976	443	37.9	-	-	-	-	-	-	-	0.0	-0.9	-2.6	-2.4
IT	FPT	FPTCORP	57,500	39,001 (1,683)	69,426 (3.0)	0.0	12.4	10.5	25.3	24.3	25.1	2.6	2.3	-0.2	-0.2	3.6	-1.4

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months) $\hspace{-0.5cm}$

Positive:	Negative:	
Outperform the market	Perform in line with the market	Underperform the market

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