

# **VIETNAM DAILY**

### [Market Commentary]

Optimism from a recent global business survey and reports of recovering pork supplies sent stocks higher despite news of Vietnam's fifteenth coronavirus patient

### [Futures/ETFs]

February contracts finished above 850 in the closing auction after succumbing to profit taking in the afternoon session

[Market Movers] REE, HPG

### February 11, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	934.67	+0.42
VN30	856.39	+0.41
VN30 futures	850.30	+0.50
Hanoi	104.78	+0.78
HNX30	183.69	+1.10
UPCoM	55.67	+0.54
USD/VND	VND23,242	-0.06
10-yr govt bond (%)	3.08	+2
Overnight rate (%)	2.24	+4
Oil (WTI, \$)	49.57	+0.00
Gold (LME, \$)	1,570.00	-0.14



# Market Commentary

VNIndex 934.67P (+0.42%) Volume (mn shrs) 159.3 (+22.9%) Value (U\$mn) 136.7 (+15.6%)

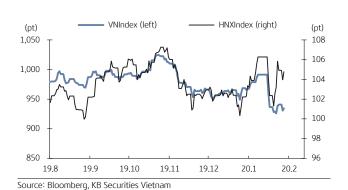
HNXIndex 104.78P (+0.78%)
Volume (mn shrs) 26.3 (-8.7%)
Value (U\$mn) 11.4 (-6.1%)

UPCoM 55.67P (+0.54%) Volume (mn shrs) 7.7 (+14.2%) Value (U\$mn) 4.4 (-6.2%)

Net foreign buy (U\$mn) -2.8

Optimism from a recent global business survey and reports of recovering pork supplies sent stocks higher despite news of Vietnam's fifteenth coronavirus patient. Positive headlines from PWC's global CEO survey on Vietnam's economy offset coronavirus concerns early in the morning session as Vietnam announced its fifteenth coronavirus patient. A report by the Ministry of Agriculture on improving pork supplies also helped boost sentiment with the better outlook for inflation seeing banks trade higher. Bank for Investment & Development (BID, +3.5%), Vietinbank (CTG, +4.3%) and Vietnam Prosperity Bank (VPB, +3.3%) all rose as lower inflation allows the central bank to lift credit limits. Hoa Phat Group (HPG, -3.1%) fell in heavy trading after announcing a larger-than-expected expansion plan that could double capacity at its Dung Quat steel complex. Hoa Sen Group (HSG, -2.2%), Nam Kim Steel (NKG, -1.5%) and Tien Len Steel (TLH, -0.9%) all fell on oversupply concerns. Coteccons Construction (CTD, +3.8%) and FLC Faros Construction (ROS, +7.0%) rallied again on expectations of stimulus measures focusing on infrastructure projects. Foreigners were net sellers for the second day, focusing on Masan Group (MSN, Unch), Vinamilk (VNM, -1.7%) and Hoa Phat Group (HPG, -3.1%).

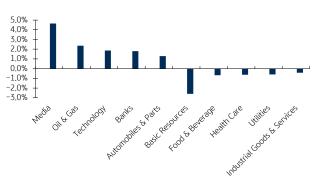
### VN Index & HNX Index



### USD/VND & 10-year government bond rates

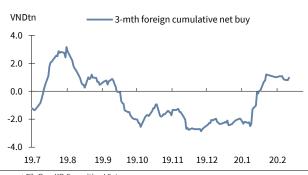


### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

### Futures/ETFs

VN30 856.39P (+0.41%)
VN30 futures 850.3P (+0.50%)
Open 849.0P
High 856.5P
Low 847.1P

February contracts finished above 850 in the closing auction after succumbing to profit taking in the afternoon session. Trading continues in a tight range as volumes fell to an eight–session low, with the basis closing at minus 6.1 points. Active foreign net buying in the auction pushed the active contract higher to end the session above 850.

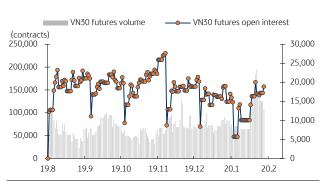
Contracts 104,261 (-3.0%) Open interest N/A

### VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

### Vietnam ETFs - 3-mth cumulative net buy

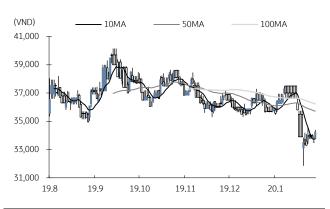


Source: FiinPro, KB Securities Vietnam

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### Market Movers

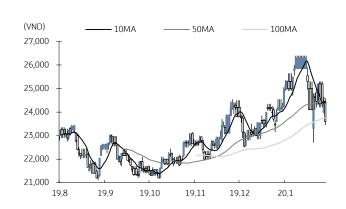
### Refrigeration Electrical Engineering Corporation (REE)



Source: Bloomberg, KB Securities Vietnam

- REE was up 2.1% to VND34,250/share
- REE's major shareholder Platinum Victory Pte. Ltd registered to buy an additional 30 million shares from February 13 to March 13 via put-through or order matching to increase their ownership stake to 29.99% from 29.01%.

### Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

- HPG was down -3.1% to VND23,600/share
- HPG released details of its long-awaited stage two capacity expansion plans for the Dung Quat Iron & Steel Production Complex. The company submitted documents to seek approval from shareholders for VND60 trillion in investments.
- The proposal includes expansion of the Dung Quat facility by 166 ha and a doubling of steel-making capacity by five million tons, including three million tons of hot-rolled coils, one million tons of structural steel beams, 0.5 million tons of highquality wire rods and 0.5 million tons of steel round bars.

# **KBSV Model Portfolio**

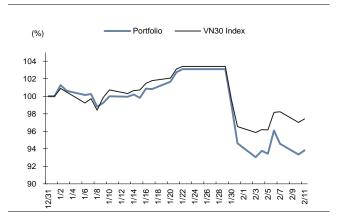
**KBSV Research Team** 

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.41%	0.51%
Cum, return	-2.58%	-6.18%

### Performance vs VN30 Index



### KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/02/11	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World	19/08/09	106,500	0.7%	-8.1%	- BHX expects to reach break-even point soon at stores and distribution centers
(MWG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	26,100	-0.4%	-2.6%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	81,500	0.0%	6.3%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military Bank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
(MBB)	18/12/18	21,200	1.0%	7.5%	- Retail loan mix (Mcredit) supports 4%NIM against pricing competition (ACB/MBB)
(MBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Defrice Floo From					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	34,250	2.1%	0.7%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	53,600	1.9%	39.2%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(** - /					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	27,750	4.3%	13.7%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
Vietjet					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
(VJC)	19/02/05	129,000	0.0%	1.6%	- Lower fuel costs silver lining to offset lower passenger volumes
(100)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
Hoa Pha Group					- Steel consumption starts to rebound
(HPG)	19/12/04	23,600	-3.1%	0.6%	- Construction steel prices show signs of rising again
( 3)					- Increased capacity from Dung Quat project helps HPG expand market share
Petro Tech					- Despite strong share price rebound in early 2019, 2019E P/E still below regional peers
Services (PVS)	18/08/15	16,200	0.6%	-8.3%	- 9%EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Min - Net foreign buys/sells

et buy
ID bn)
70.0
30.0
15.4
15.4
15.4 10.3
15.4 10.3 10.0
15.4 10.3 10.0 7.9
15.4 10.3 10.0 7.9
15.4 10.3 10.0 7.9 let sell
15.4 10.3 10.0 7.9 let sell ID bn) -43.0
15.4 10.3 10.0 7.9 let sell ID bn) -43.0 -28.4

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	6.7%	TCH, HHS
Chemicals	5.6%	PHR, AAA
Media	5.4%	AAA, YEG
Oil & Gas	4.6%	PLX, PVD
Utilities	4.5%	GAS, PGD
	Chg	Key
Top 5 worst performers	Chg (%)	Key stocks
Top 5 worst performers  Basic Resources	3	,
<del></del>	(%)	stocks
Basic Resources	(%) -3.5%	stocks HPG, DTL
Basic Resources Health Care	(%) -3.5% -2.1%	stocks HPG, DTL DHG, DCL

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
		. , ,	
VCS	-1.2%	2.3%	0.6
SHS	0.0%	11.1%	0.5
PVC	3.3%	13.3%	0.5
TNG	0.7%	16.2%	0.5
HAD	0.0%	8.5%	0.1
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
PVS	0.6%	21.2%	-3.8
NTP	0.0%	20.1%	-1.8
INN	0.0%	9.6%	-0.3
SCI	-2.4%	2.3%	-0.2
S55	-2.0%	4.7%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	13.7%	TCH, HHS
Media	5.2%	YEG, AAA
Health Care	4.2%	DHG, IMP
Banks	3.0%	CTG, VPB
Real Estate	-1.9%	SJS, NVT
	Chg	Key
Top 5 worst performers	(%)	stocks
Travel & Leisure	-12.8%	VJC, HVN
Food & Beverage	-11.2%	SAB, VNM
Insurance	-11.0%	BVH, BMI
Utilities	-7.6%	GAS, POW
Retail	-6.0%	MWG, SBV

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Code Company name		Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B (X)		Performance (%)			
Cotton	Code	Company name	Price	(VNDbii, USDmn)	(VNDmn, USDmn)	(%, -1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	YT
	VIC	VINGROUP JSC	113,400	383,568 (16,503)	56,476 (2.4)	22.0	40.5	25.7	48.4	8.2	18.9	4.4	3.9	-0.3	-1.2	-1.2	
	VHM	VINHOMES JSC	86,200	283,556 (12,200)	68,272 (2.9)	34.0	10.5	8.4	38.0	36.7	32.3	3.4	2.4	0.0	0.6	2.0	
Real	VRE	VINCOMRETAILJS	31,400	71,351 (3,070)	47,671 (2.1)	16.0	20.8	16.7	17.1	10.9	11.8	2.3	2.1	1.0	7.4	-7.5	
estate	NVL	NO VA LAND INVES	54,200	52,549 (2,261)	24,908 (1.1)	31.7	18.0	16.0	-7.7	12.4	12.1	2.1	-	0.2	-1.5	-2.9	
	KDH	KHANG DIEN HOUSE	25,000	13,611 (586)	(0.2)	4.4	11.2	10.1	20.7	15.1	14.8	1.6	1.5	0.4	1.2	-2.3	
	DXG	DATXANH GROUP	12,650	7,669 (330)	30,402	5.4	4.4	3.1	3.3	18.0	22.7	0.8	-	2.4	18.2	-5.6	
	VCB	BANK FOR FOREIGN	89,200	330,832 (14,234)	109,300 (4.7)	6.2	15.8	13.8	24.5	24.2	22.1	3.0	2.6	0.3	-0.7	-0.3	
	BID	BANK FOR INVESTM	50,800	204,319 (8,791)	52,504 (2.3)	12.0	23.2	19.1	15.9	13.7	14.5	2.4	2.3	3.5	-6.6	-1.0	
	TCB	VIETNAM TECHNOLO	22,150	77,528 (3,336) 103,324	65,387 (2.8) 214,739	0.0	7.0	6.1	8.1	17.0	16.4	1.1	0.9	1.4	1.8	-4.3	
	CTG	VIETNAM JS COMM	27,750	(4,445) 61,919	(9.3) 96,438	0.3	10.7	7.3	33.5	13.8	17.0	1.2	1.1	4.3	3.2	17.8	
Banks	VPB	VIETNAM PROSPERI	25,400	(2,664)	(4.2)	0.0	6.5	5.7	13.6	20.9	19.6	1.2	1.0	3.3	8.3	20.7	
	MBB	MILITARYCOMMERC	21,200	49,759 (2,141) 27,916	147,541 (6.4) 48,965	0.0	5.9	5.0	15.5	20.9	20.4	1.1	0.9	1.0	0.2	-0.9	
	HDB	HDBANK	29,000	(1,201) 20,471	(2.1) 82,449	6.4	7.6	6.7	12.8	19.5	19.6	1.4	1.2	-1.7	5.3	3.2	
	STB	SACOMBANK TIEN PHONG COMME	11,350 21,000	(881) 17,358	(3.6) 2,157	0.0	7.0 5.4	5.5 4.7	56.6 33.5	10.3	13.2	0.7	0.6	3.7 0.5	0.0	-2.3	
	EIB	VIETNAM EXPORT-I	17,550	(747) 21,577	(0.1) 2,330	0.0	23.2	23.9	18.6	5.8	5.3	1.3	1.2	0.6	0.0	-2.5	
	BVH	BAOVIETHOLDING	57,800	(928) 42,906	11,265	19.5	30.7	12.6	8.0	8.8	16.6	2.3	2.0	0.5	3.8	-13.7	_
Insurance	ВМІ	BAOMINHINSURANC	24,100	(1,846) 2,202 (095)	(0.5) 1,038 (0.0)	11.4	-	-	-	-	-	-	-	-0.8	-2.4	-2.8	
	SSI	SSI SECURITIES C	17,450	9,040	36,596 (1.6)	44.9	4.0	7.5	33.9	10.5	11.4	0.7	0.8	-0.6	2.6	-4.6	
Securities	VCI	VIET CAPITAL SEC	26,500	4,355 (187)	1,147 (0.0)	64.0	7.3	6.1	- 14.5	14.1	14.8	1.0	0.9	0.4	-1.1	-8.0	
Securities	НСМ	HOCHI MINH CITY	18,450	5,637 (243)	25,899 (1.1)	44.3	10.8	6.4	-16.4	12.5	17.7	1.2	1.1	0.5	2.2	-12.1	
	VND	VNDIRECT SECURIT	14,150	2,951 (127)	3,288	8.9	8.1	6.2	-4.2	12.5	15.1	0.9	0.8	2.2	1.1	-1.0	
	VNM	VIETNAM DAIRYP	107,200	186,676 (8,031)	124,723 (5.4)	41.2	18.0	17.2	7.1	39.1	38.6	6.1	5.5	-1.7	2.1	-9.8	
Consumer	SAB	SAIGONBEERALCO	194,000	(5.353)	9,203	36.6	21.9	16.7	19.7	32.0	36.8	6.1	5.5	-0.5	-4.4	-16.9	
staples	MSN	MASAN GROUP CORP	49,900	58,330 (2.510)	43,640 (1.9)	9.9	15.0	12.2	-19.9	11.7	13.1	1.4	1.3	0.0	-0.2	-11.7	
	HNG	HOANG ANH GIA LA	13,600	15,076 (649) 67,575	3,822 (0.2) 62,606	48.6	-	-	-	-	-	-	-	0.0	0.7	-3.2	
Industrials	VJC	VIETJET AVIATION	129,000	(2.907) 5,671	(2.7) 9,413	10.5	11.1	8.9	10.1	37.8	40.5	3.4	2.7	0.0	0.0	-11.8	
transport)	GMD	GEMADEPTCORP	19,100	(244) 5,911	(0.4) 12,310	0.0	10.1	9.9	-44.5	9.2	9.1	0.9	0.9	-1.0	1.6	-13.2	
	ROS	FLC FAROS CONSTR	23,850 8,620	(254) 4,893	(0.5) 41,046	19.1	7.1	9.6	202.7	17.5	12.8	0.9	-	6.9	-1.4	-29.1	
Industrials	GEX	VIETNAM ELECTRIC	18,950	(211) 9,252	(1.8) 11,439	33.5	9.6	7.4	-2.5	13.3	15.8	1.3	1.3	0.0	-0.3	-29.1	
(capital goods)	CTD	COTECCONS CONSTR	63,000	(398) 4,806	(0.5) 10,224	2.2	7.5	9.3	-30.7	7.8	6.1	0.5	-	3.8	25.7	27.1	
	REE	REE	34,250	(207) 10,619	(0.4) 28,924	0.0	6.0	5.3	-0.6	15.7	15.0	0.9		2.1	2.5	-4.1	
				(457)	(1.2)												

Source: Bloomberg, KB Securities Vietnam

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Vietnam – Focus stocks

Sector Co	Code	Company name	Price	Mkt cap	Trading value	For	PER (X)		EPS CAG	ROE (%)		P/B(X)		Performance (%)				
	Code	Company name	FIICE	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD	
	GAS	PETROVIETNAM GAS	85,600	163,834 (7,049)	27,407 (1.2)	45.3	14.3	13.2	-0.4	23.8	24.7	3.1	2.9	-1.4	4.4	-10.7	-8.6	
Utilities	NT2	PETROVIETNAM NHO	20,900	6,017 (259)	4,084	30.3	8.1	7.5	-0.9	18.8	19.7	-	-	2.5	10.0	10.0	-3.5	
	PPC	PHA LAI THERMAL	26,300	8,432	4,709	32.6	9.2	8.9	-9.1	16.3	16.6	1.5	-	-1.7	4.0	2.9	-2.2	
	HPG	HOA PHATGRP JSC	23,600	65,161 (2,803)	203,566	10.4	7.6	6.2	1.6	17.6	18.8	1.2	1.0	-3.1	-4.1	-2.5	0.4	
	DPM	PETROVIETNAM FER	11,700	4,579	4,232	30.2	10.2	7.7	-16.2	6.3	7.9	0.6	0.6	0.4	1.3	-8.2	-9.7	
Materials	DCM	PETROCA MAU FER	5,930	3,139	1,208	46.8	-	9.7	-	5.3	5.1	0.5	0.5	2.2	3.1	-0.8	-8.8	
	HSG	HOA SEN GROUP	7,840	3,318	47,647 (2.1)	30.7	8.6	6.5	-5.5	7.2	8.3	0.5	0.5	-2.2	-1.4	-3.1	0.4	
	AAA	ANPHATBIOPLAST	12,250	2,097	23,123	37.0	5.5	-	49.2	16.3	-	0.7	-	1.2	11.4	1.2	-3.5	
	PLX	VIETNAM NATIONAL	52,800	62,875 (2,705)	18,973	6.7	15.2	13.8	11.9	19.3	19.4	2.9	3.0	2.3	4.1	-5.2	-5.7	
Energy	PVD	PETROVIETNAM DRI	13,350	5,622 (242)	45,430 (2.0)	30.5	25.3	9.5	21.2	1.8	4.6	0.4	0.4	2.7	9.4	- 11.9	-11.3	
	PVT	PETROVIETTRANSP	13,400	3,771	7,066	17.1	5.4	5.5	6.9	13.8	14.9	0.7	-	0.0	5.5	-14.4	-20.2	
	MWG	MOBILEWORLDINV	106,500	48,267 (2,077)	88,255 (3.8)	0.0	10.1	8.5	25.8	34.4	32.5	3.0	2.3	0.7	-1.3	-7.5	-6.6	
	PNJ	PHUNHUANJEWELR	81,500	18,353 (790)	73,491 (3.2)	0.0	13.8	12.3	20.3	27.7	27.1	3.2	2.9	0.0	-3.0	-7.9	-5.2	
Consumer discretionary	YEG	YEAH1GROUP CORP	40,100	1,183	953	68.2	24.2	-	-40.0	4.9	-	1.2	-	6.9	10.0	10.8	8.4	
,	FRT	FPTDIGITAL RETA	18,200	1,437	5,231	2.9	4.6	4.6	-3.9	21.1	18.8	0.9	0.8	-1.1	10.3	-7.6	- 13.5	
	PHR	PHUOC HOA RUBBER	38,900	5,271	14,141	43.1	4.8	17.6	31.3	35.3	-	1.5	-	2.1	17.2	0.0	1.8	
l leeltheer -	DHG	DHGPHARMACEUTIC	99,000	12,944	4,681	45.7	20.1	18.8	4.8	19.7	20.0	3.6	3.4	-2.0	-2.0	12.5	8.2	
Healthcare	PME	PYMEPHARCOJSC	55,000	4,126	859 (0.0)	37.9		-	-	-	-	-	-	0.4	- 1.8	3.8	1.3	
IT	FPT	FPTCORP	53,600	36,356 (1.564)	105,384	0.0	9.7	8.9	26.6	25.1	26.1	2.2	1.9	1.9	3.5	-6.8	-8.1	

Source: Bloomberg, KB Securities Vietnam

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### Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy: Hold: Sell: +15% or more +15% to -15% -15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative: Outperform the market Perform in line with the market Underperform the market

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