

# **VIETNAM DAILY**

### [Market Commentary]

Stocks rallied thanks to the bottom-fishing demand after the market dropped

### [Futures/ETFs]

Futures gained in line with the positive movement of the underlying market

### [Market Movers]

HAX, BMI

### [Macro/Strategy]

2H22 stock market outlook

### July 12, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,174.82	+1.69
VN30	1,219.44	+0.86
VN30 futures	1,213.50	+1.07
Hanoi	281.99	+1.83
HNX30	504.32	+2.77
UPCoM	86.78	+0.61
USD/VND	23,366	+0.06
10-yr govt bond (%)	3.24	-0
Overnight rate (%)	0.74	+7
Oil (WTI, \$)	101.29	-2.69
Gold (LME, \$)	1,734.75	+0.05



# Market Commentary

VNIndex 1,174.82P (+1.69%) Volume (mn shrs) 525.1 (+15.1%) Value (U\$mn) 456.3 (-6.9%)

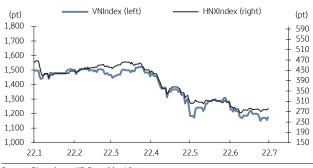
HNXIndex 281.99P (+1.83%) Volume (mn shrs) 60.6 (+7.6%) Value (U\$mn) 53.1 (+13.6%)

UPCoM 86.78P (+0.61%)
Volume (mn shrs) 35.5 (+27.2%)
Value (U\$mn) 23.7 (+18.5%)

Net foreign buy (U\$mn) -14.2

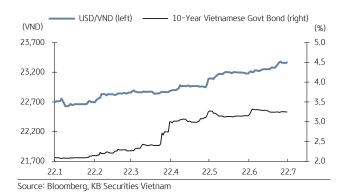
Stocks rallied thanks to the bottom–fishing demand after the market dropped. The Vietnam Association of Seafood Exporters and Producers (VASEP) noted seafood exports to China in 1H22 nearly doubled last year's volume thanks to the lack of supply in this country as many factories in China were stalled or closed. This made local fishery stocks like Nam Viet Corp (ANV, +6.9%) and Vinh Hoan Corp (VHC, +6.9%) record sharp gains today. According to Reuters, Vietnamese rice export prices went up on strong demand, which benefited rice companies like Loc Troi Group (LTG, +3.5%) and Trung An Hi–Tech Farming (TAR, +3.7%). Foreigners were net sellers, and net sell volume focused on Vinhomes (VHM, -0.5%), Vietcombank (VCB, -0.1%) and Vietinbank (CTG, +0.8%).

#### VN Index & HNX Index

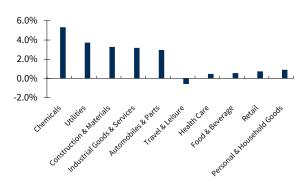


Source: Bloomberg, KB Securities Vietnam

### USD/VND & 10-year government bond rates



### VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

### Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

# **Futures/ETFs**

VN30 1,219.44P (+0.86%)
VN30 futures 1,213.5P (+1.07%)
Open 1,202.0P
High 1,216.0P
Low 1,201.9P

Futures gained in line with the positive movement of the underlying market. The basis fluctuated around -2.7bps for most of the session and closed at a low level of -5.94bps. Foreign investors traded in balance with market liquidity moving sideways.

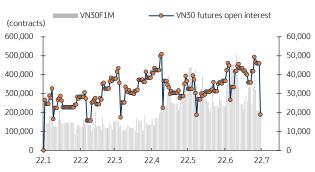
Contracts 227,693 (-0.7%)

### VN30 futures & VN30 index



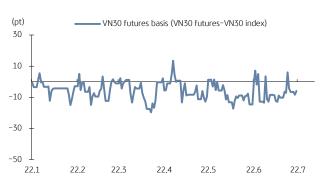
Source: Bloomberg, KB Securities Vietnam

### VN30 futures volume & open interest



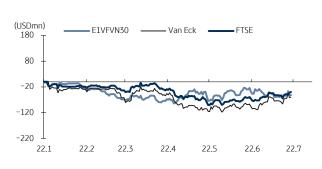
Source: Bloomberg, KB Securities Vietnam

### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

### Vietnam ETFs - 3-mth cumulative net buy

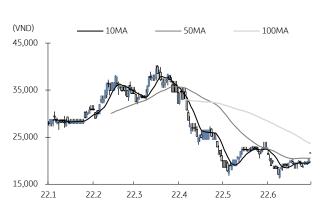


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

### **Market Movers**

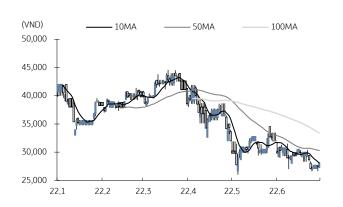
### Hang Xanh Motors Service (HAX)



Source: Bloomberg, KB Securities Vietnam

- HAX closed up 6.91% to VND21,650.
- HAX announced 2Q NPAT at VND82 billion (12.6 times higher than the same period last year) on revenue of VND1,475 billion (up 27% YoY).
- The company said that the reduction of the registration fee for cars which was valid until May helped the company increase sales opportunities and profit margins. The limited supply for cars due to global chip shortage amid the surging demand for luxury cars after the Covid-19 boosted the Mercedes-Benz distributor's profit margin.

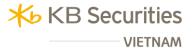
### Bao Minh Insurance (BMI)



Source: Bloomberg, KB Securities Vietnam

- BMI closed up 2.18% to VND28,100.
- BMI recorded 2Q gross premium at VND2,832 billion (up 14.5% YoY), of which the original gross premium reached VND2,538 billion, and reinsurance premium was VND294 billion, up 14.9% and 11.6% respectively vs the figures in 1H21.

### KBSV RESEARCH



Head of Macro & Strategy Tran Duc Anh anhtd@kbsec.com.vn

Analyst Thai Huu Cong congth@kbsec.com.vn

Analyst Tran Thi Phuong Anh anhttp@kbsec.com.vn

Analyst Le Hanh Quyen anhttp@kbsec.com.vn

July 12, 2022

# 2H22 stock market outlook

### Facing headwinds

The local and global stock markets have suffered corrections amid growing concerns about the US economic recession. Historical figures indicate that the VN-Index may fall further in the event of the US economic slowdown, given soaring inflation and the Fed's aggressive rate hikes.

We lower our projection for the VN-Index by the end-2022 to 1,478 (from 1,680 as previously forecast at the end of 2Q22), assuming that the US economy will not tip into a recession by the end of this year in the base case scenario. It is in line with the consensus of financial institutions in the world that the probability of recession in the US is 40% in the next 12 months. Specifically, we maintain our forecast for average EPS growth of companies listed on the (HSX) at 15.1% while revising the target P/E by the end of this year to 14.3x (vs. 16.5x in the 2Q22 strategy report) given rising unfavorable external factors (See also Section I. 2H22 stock market outlook).

The key growth drivers for the stock market in the second half of 2022 should come from resistance of the economy against increased external risks and high earnings growth of listed companies. We expect the market to enter a short-term recovery wave in 3Q22, in response to positive macro indicators and the 2Q22 earnings season, especially after deep corrections across cyclical sectors like banking, securities, real estate, and related industries. However, the VN-Index will hardly bottom out in 3Q22 and can only return to a long-term and sustainable uptrend on reduced risks, especially US economic recession, rising inflation, and the Fed's interest rate increases.

Apart from rising worries about the US economic downturn, other risk factors that can negatively affect the stock market include inflation spikes (especially in late 3Q22 and early 4Q22), exchange rate fluctuations, GDP growth, corporate bonds, monetary policy of the State Bank of Vietnam (SBV), the developments of the COVID-19 pandemic in China, Russia's war in Ukraine, oil price movements...

Entering the second half of 2022, KBSV's Equity Research takes a positive stance on the real estate, electric power, IT, retailers, fisheries, and oil and gas sectors (*Please refer to Section V. Sectors' prospects for further details*).

### **KBSV Model Portfolio**

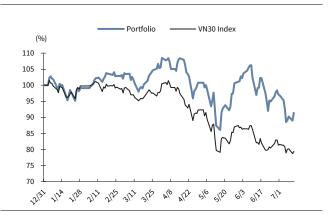
### **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.86%	2.73%
Cum, return	-20.59%	-8.61%

### Performance vs VN30 Index



### KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/07/12	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DMG & TGDD chains
M obile World (M WG)	19/08/09	64,400	-0.2%	66.7%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VV G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- High crack spreads would boost BSR's revenue and profit
Binh Son Refinery (BSR)	22/06/30	23,500	4.4%	-17.5%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat Ref
Dhu Nhuan Jawaleu					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Phu Nhuan Jewelry (PNJ)	19/03/22	116,800	1.1%	52.4%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(FN3)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	164,600	2.4%	-14.3%	- Positive long-term outlook for industrial park industry
(NTC)					- Healthy financial structure
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	75,900	5.4%	156.7%	- Strategic investments in utility industry provides stable/long-term dividend stream
EDT 0					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
FPT Corp (FPT)	18/09/06	83,500	0.8%	244.2%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(171)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	25,700	0.8%	35.9%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
DV C					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	99,000	4.3%	34.9%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	22,300	1.1%	100.3%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	35,500	6.9%	245.5%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare
<u> </u>					

Source: Bloomberg, KB Securities Vietnam

# **Market Monitors**

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
STB	2.5%	21.8%	25.1
VNM	0.4%	54.4%	22.2
KBC	6.9%	19.3%	21.3
DGC	5.2%	14.7%	16.6
DIG	7.0%	2.5%	14.6
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
VHM	-0.5%	23.3%	-113.6
VCB	-0.1%	23.5%	-44.6
CTG	0.8%	26.5%	-28.5
VND	2.5%	17.8%	-32.6
HPG	1.1%	20.5%	-24.4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Media	4.8%	YEG, ADG
Construction & Materials	4.3%	VCG, CII
Insurance	4.2%	BVH, MIG
Automobiles & Parts	3.8%	TCH, HHS
Chemicals	2.8%	GVR, PHR
	Chg	Key
Top 5 worst performers	(%)	stocks
Banks	-2.6%	VCB, VPB
Retail	-1.9%	MWG, DGW
Utilities	-1.9%	GAS, BWE
Technology	-1.5%	FPT, ITD
Personal & Household Goods	-0.7%	PNJ, TCM

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVS	7.1%	9.0%	2.0
SD5	2.3%	3.6%	0.2
PVI	1.8%	58.5%	0.1
ICG	-1.3%	6.5%	0.1
MCF	-1.2%	6.4%	0.1
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
CEO	3.8%	0.0%	-13.1
SHS	2.1%	7.1%	-7.7
NVB	0.0%	12.3%	-5.4
IDC	4.2%	1.9%	-3.2
DP3	1.1%	1.5%	-2.0

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

•		
	Chg	Key
Top 5 best performers	(%)	stocks
Insurance	4.6%	BVH, PGI
Food & Beverage	2.7%	VNM, HAG
Banks	0.3%	BID, SSB
Travel & Leisure	-1.8%	VJC, SKG
Automobiles & Parts	-2.8%	HAX, HHS
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Utilities	-15.3%	GAS, POW
Chemicals	-13.4%	DGC, GVR
Retail	-11.1%	MWG, DGW
Oil & Gas	-9.5%	PLX, PVD
Industrial Goods & Services	-8.4%	REE, TMS

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector Code		Companynomo	Drice	Mkt cap	Trading value	For	P/E	(X)	EPS	ROE	(%)	P/B	(X)	F	Performa	nce (%)	
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (% - 1d)	20E	21E	CAGR (%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	135,393	22.5	77.5	32.9	14.7	3.5	7.5	2.6	2.4	-0.1	-3.3	-10.4	-2
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	192,233	26.6	8.2	6.9	35.9	22.8	21.9	1.7	1.4	-0.5	-0.5	- 11.9	-:
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	53,061 (2.3)	17.8	26.5	18.0	-7.6	7.2	9.8	1.8	1.7	0.8	-6.3	-14.1	
estate	NVL	NOVA LAND INVES	45,853	86,712 (3.768)	181,336 (7.8)	31.3	26.2	20.7	6.7	15.1	16.4	3.6	3.1	0.0	-0.1	-4.7	
	KDH	KHANGDIENHOUSE	28,347	19,167 (833)	29,347 (1.3)	11.6	18.9	15.4	13.7	12.9	17.2	2.2	2.0	1.7	1.1	-4.4	
	DXG	DAT XANH GROUP	21,130	12,594 (547)	159,735	13.9	11.7	11.5	-	13.5	11.6	1.3	1.3	4.5	9.3	-8.4	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	74,235	6.3	12.7	10.6	11.7	21.3	21.8	2.5	2.1	-0.1	-2.8	-7.5	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	62,848	12.7	14.5	12.0	-5.3	16.0	17.2	1.9	1.6	5.5	0.3	7.7	
	TCB	VIETNAM TECHNOLO	38,900	(5.925)	(7.7)	0.0	5.9	4.9	14.3	20.8	19.8	1.1	0.9	1.4	-4.4	-4.9	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	99,920	1.4	7.0	5.8	50.3	18.3	20.5	1.1	1.0	0.8	-4.8	-5.2	
Banks	VPB	VIETNAM PROSPERI	22,944	101,381 (4.406)	255,066	0.0	6.7	6.4	18.8	20.3	17.0	1.2	1.0	0.9	-5.9	-10.2	
	MBB	MILITARYCOMMERC	19,407	73,327	(9.6)	0.0	6.1	5.0	14.6	23.8	22.8	1.3	1.0	2.7	-1.6	-8.9	
	HDB	HDBANK	20,400	40,641 (1.766)	44,897 (1.9)	4.2	6.3	5.4	23.3	22.4	21.2	1.3	1.1	2.6	-5.1	-9.3	
	STB	SACOMBANK	18,600	33,548 (1.458) 28,732	344,630 (14.8) 56,021	14.0	11.4	10.3	26.5	11.6	14.9	1.1	1.0	2.5	-2.0	3.2	
	TPB	TIEN PHONG COMME	20,630	(1.249) 22,745	(2.4) 9,576	0.0	11.6	6.5	37.4	22.3	21.0	1.3	1.1	2.7	-2.9	-10.1	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(0.4) 70,902	0.2	-	-	27.3	12.6	11.9	-	-	1.3	-4.5	2.1	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(3.0) 8,315	21.0	17.5	14.3	15.8	9.0	11.9	1.8	1.6	2.4	5.9	3.9	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(0.4)	14.2	13.8	11.2	9.1	13.0	15.2	1.5	1.4	2.2	-2.1	-12.3	
	SSI	SSI SECURITIES C	20,676	(867) 9,108	(14.9) 137,013	55.4	7.6	7.1	-3.2	19.3	16.4	1.2	1.0	1.2	6.1	-20.2	
Securities	VCI	VIET CAPITAL SEC	27,500	(396) 8,907	(5.9) 108,525	71.9	8.1	7.7	-4.0	24.7	20.6	1.7	1.5	3.5	1.8	-5.3	
	HCM	HOCHI MINH CITY	22,265	(387) 5,734	(4.7) 448,067	52.4	8.3	8.1	-19.0	18.2	15.9	1.3	1.2	3.8	2.0	4.4	
	VND	VNDIRECT SECURIT	6,983	(249) 227,805	(19.3) 171,875	27.2	7.9	6.7	36.3	25.7	24.3	1.8	1.5	2.5	-1.6	-23.8	
	VNM	METNAM DAIRYP	109,000	(9.900) 123,447	(7.4) 13,967	42.1	16.7	15.4	4.0	28.3	29.3	4.4	4.2	0.4	0.3	5.5	
Consumer staples	SAB	SAIGON BEER ALCO	192,500	(5.365) 111,712	(0.6) 91,834	36.9	23.0	19.2	7.3	20.0	21.3	4.2	3.7	-1.0	1.9	-2.6	
•	MSN	MASAN GROUP CORP	79,250	(4.855) 13,801	(3.9) 31,590	16.5	22.3	17.9	-51.9	18.2	21.2	3.7	3.0	-0.5	0.0	-12.8	
	VJC	HOANG ANH GIA LA	12,450	(600) 69,042	(1.4) 81,386	48.8	52.3	18.4	-88.5	• • •	21.6		-	-15	-0.3	-12.2	
Industrials	GMD	VIETJET AVIATION  GEMADEPT CORP	131,800 33,100	(3.001) 9,976	(3.5) 121,029	11.0	18.4	18.4	-88.5	8.9 11.8	21.6	2.1	10	-1.5 2.1	-0.3	-1.7	
transport)	CII	HOCHI MINH CITY	22,600	(434) 5,398	(5.2) 64,269	38.4	6.6	32.5	-57.0	11.8	2.6	0.9	0.9	4.4	14.8	-10.7	
	ROS	FLC FAROS CONSTR	3,670	(235) 2,083	(2.8) 18,613	46.4	0.0	32.5	-92.4	14.1	2.0	0.9	0.9	6.8	-4.0	-0.3	
Industrials	GEX	GELEXGROUP JSC	15,802	(091) 10,411	(0.8) 187,431	37.7			-14.4				-	5.9	9.0	-9.6	
(capital	CTD	COTECCONS CONSTR	73,200	(452) 5,438	(8.1) 28,064	3.6	61.2	16.5	-52.4	1.1	3.4	0.6	0.6	0.6	12.3	8.8	
goods)	REE	REE	51,826	(236) 18,419	(1.2) 123,246	0.0	11.8	10.5	-4.5	15.8	14.1	1.7	1.7	5.4	-4.0	- 15.8	
		· \	31,020	(800)	(5.3)	0.0	11.0	10.0	7.0	.0.0	17.1	1.7		J.7	7.0	.0.0	

Source: Bloomberg, KB Securities Vietnam

8 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	( X)	EPS CAG	ROE	( %)	P/B	( X)	P @	rforma	ınce (%	<u>。)                                    </u>
Sector	Code	Company name	riice	USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	147,450 (6.3)	46.1	14.3	13.9	-17.5	23.4	22.0	3.2	3.0	4.3	-3.9	-16.6	2.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	69,966 (3.0)	31.4	11.2	10.4	-10.5	15.0	14.8	1.5	1.5	4.3	-0.2	-12.6	-12.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	1,974 (0.1)	34.1	21.2	9.4	-5.1	5.9	12.5	-	-	2.0	0.0	-7.9	-27.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6.314)	500,253 (21.5)	18.0	4.5	4.5	21.9	27.9	22.9	1.1	0.9	1.1	1.8	-13.7	-37.
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	207,265 (8.9)	36.5	4.6	7.5	-0.5	32.3	19.2	1.4	1.3	2.5	2.5	-23.8	-5.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	201,615 (8.7)	46.5	5.4	7.7	-4.5	35.7	20.6	1.6	1.4	3.1	0.4	-27.8	-22.
	HSG	HOA SEN GROUP	22,636	11,063 (481)	137,078 (5.9)	38.9	3.8	4.3	67.9	23.1	15.8	0.7	0.6	1.7	5.2	-16.4	-51.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	38,204 (1.6)	97.2	-	-	17.2		-	-	-	3.5	4.4	-8.2	-41.
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	(1.2)	4.6	18.8	15.4	-51.0	11.0	12.3	2.0	1.8	2.3	0.6	-10.2	-25.
Energy	PVD	PETROVIETNAM DRI	19,500	9,854 (428)	(5.4)	39.9	30.9	15.4	- 11.9	1.9	4.1	0.6	0.6	6.8	0.0	-27.2	-32.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	(2.6)	35.9	8.2	7.5	2.2	13.2	13.6	1.1	1.1	4.8	-3.7	-10.8	- 19.
	MWG	MOBILE WORLD INV	46,500	65,024 (2.826)	255,190 (11.0)	0.0	16.2	14.2	14.4	26.0	26.0	4.0	3.6	-0.2	-1.7	-14.1	-5.
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	(4.9)	0.0	17.9	14.3	2.4	23.5	23.4	3.3	2.8	1.1	-1.5	-3.2	21.
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	(0.3)	70.6	-	-	-		-		-	4.6	8.9	0.8	-2.
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	132,295 (5.7)	30.3	16.7	14.5	-75.2	30.0	27.0	4.4	3.5	4.7	-2.5	-21.2	16.
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	29,536 (1.3)	34.6	9.3	10.7	41.2	33.0	24.6	2.7	2.4	5.6	7.6	-5.3	-7.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	(0.0)	45.4	14.0	13.0	10.7	21.3	20.6	2.7	2.4	1.0	-0.8	-5.3	-22
-	PME	PYMEPHARCOJSC	80,200	6,016 (261)	(#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)		0.0	17.5	14.3	15.5	26.8	28.3	4.4	3.8	0.8	-2.2	-8.9	7.

Source: Bloomberg, KB Securities Vietnam

### KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst - Financials & Information Technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Real Estate, Construction & Materials ngaphb@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Retails & Consumers dungInt@kbsec.com.vn

Tieu Phan Thanh Quang
Analyst - Oil & Gas, Utilities
quangtpt@kbsec.com.vn

Nguyen Duc Huy

Analyst - Banks, Insurance & Securities
huynd1@kbsec.com.vn

Research Division research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen

Analyst - Macroeconomics & Banks
quyenlh@kbsec.com.vn

Thai Huu Cong
Analyst – Strategy & Mid cap Stocks
congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

### Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

### **KB SECURITIES VIETNAM (KBSV)**

### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

### Investment ratings & definitions

### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### **Investment Ratings for Sectors**

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.