

VIETNAM DAILY

[Market Commentary]

The local stock market tiptoed up on retail and real estate stocks

[Futures/ETFs]

Futures contracts managed to buck the downtrend of the VN30-Index

[Market Movers]

PVD, MSN

September 12, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,249.62	+0.07
VN30	1,275.60	-0.00
VN30 futures	1,276.80	+0.14
Hanoi	283.08	-0.54
HNX30	506.06	-1.09
UPCoM	90.25	-0.43
USD/VND	23,523	+0.03
10-yr govt bond (%)	3.65	-1
Overnight rate (%)	4.49	+2
Oil (WTI, \$)	86.86	+0.08
Gold (LME, \$)	1,724.72	+0.46



Market Commentary

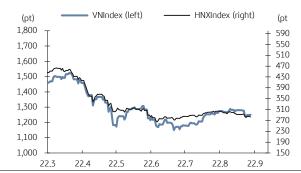
VNIndex 1,2	249.62P (+0.07%)
Volume (mn shrs) 410.2 (-19.8%)
Value (U\$mn)	456.9 (-22.1%)
HNXIndex	283.08P (-0.54%)
Volume (mn shrs	58.9 (-19.3%)
Value (U\$mn)	47.1 (-16.5%)
UPCoM	90.25P (-0.43%)
Volume (mn shrs	31.0 (-52.7%)
Value (U\$mn)	20.0 (-25.1%)

The local stock market tiptoed up on retail and real estate stocks. Foreign investors continued to be net buyers, focusing on PV Drilling & Well Services (PVD, +3%), Hoa Phat Group (HPG, unch), and Duc Giang Chemicals Group (DGC, +2.8%).

Savills Vietnam assessed that the extension of credit growth ceiling would help the real estate market slowly emerge, driving Vinhomes (VHM, +2.5%), Tu Liem Urban Development (NTL, +1%) higher.

According to the Trade Remedies Authority of Vietnam, the US Department of Commerce (DOC) kept imposing anti-dumping duties on warm water shrimp imported from four countries, including Vietnam, causing Sao Ta Foods (FMC, – 0.4%) to inch down.

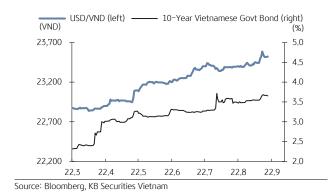
Net foreign buy (U\$mn) +7.0



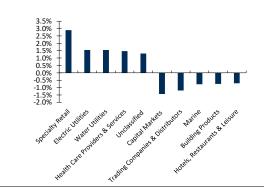
VN Index & HNX Index

Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam





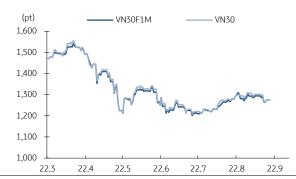
KB Securities | VIETNAM

Futures/ETFs

VN30	1,275.60P (-0.00%)
VN30 futures	1,276.8P (+0.14%)
Open	1,281.0P
High	1,283.2P
Low	1,275.1P
Contracts	157,078 (-38.3%)

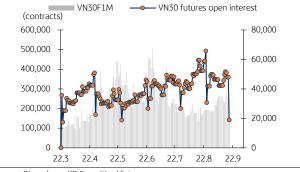
Futures contracts managed to buck the downtrend of the cash market. The basis opened at the intraday high of +6.9bps, then fluctuated throughout the sessions and hit the low of -3.5bps before closing at 1.2bps. Trading volume dropped steeply today.

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest

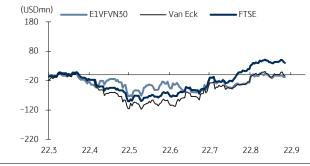


Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



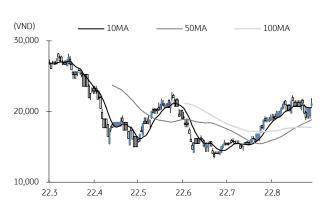
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Market Movers

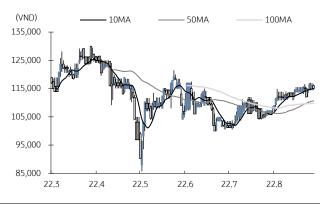
PV Drilling & Well Services (PVD)



- PVD closed up 2.93% to VND21,100.
- PVD signed a charter contract for PV Drilling I Rig with the Vietnam-Russia Joint Venture-Vietsovpetro.
- The enterprise owns six drilling rigs, including 4 jack-up rigs, 1 land rig, and 1 semi-submersible tender assist drilling rig (TAD).

Source: Bloomberg, KB Securities Vietnam

Masan Group (MSN)



- MSN closed down 0.95% to VND115,000.
- MSN has just launched the WINLife ecosystem. Initially, MSN established a chain of 27 WIN stores in two megacities Hanoi and Ho Chi Minh City. WINLife serves essential daily use items, ranging from grocery (WinMart+), financial services (Techcombank), pharmacy (Dr. Win), F&B (Phuc Long) to telecommunication services (Reddi). In 2022, Masan plans to launch 80–100 WIN stores nationwide.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.00%	0.20%
Cum. return	-16.94%	-3.77%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/09/12	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	74,000	2.8%	91.5%	- BHX expects to reach break-even point soon at stores and distribution centers
(- In the long term, BHX aims to capture 10-15% of the food retail market
Dinh Con Dofinent					- High crack spreads would boost BSR's revenue and profit
Binh Son Refinery (BSR)	22/06/30	24,300	-0.8%	- 14.7%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung
Phu Nhuan Jewelry					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
(PNJ)	19/03/22	112,200	0.4%	46.4%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022
(110)					- Core business activities growing again after the "ERP" incident
No. To a Uhara					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	176,000	-0.3%	-8.3%	- Positive long-term outlook for industrial park industry
(- Healthy financial structure
Defric Flee Fre					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	85,100	0.2%	187.8%	- Strategic investments in utility industry provides stable/long-term dividend stream
					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas
FPT Corp (FPT)	18/09/06	84,600	0.4%	248.7%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	27,050	0.7%	43.1%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
()					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	113,700	-0.3%	54.9%	- Expectation on global oil price recovery
(0.10)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	23,800	0.0%	113.7%	- Construction steel prices show signs of rising again
(- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 $$
Development	20/03/09	31,250	- 1.1%	204.1%	- Beneficiary of more production facilities from EU companies after EU- Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID- 19 scare

Market Monitors

Ho Chi Minh – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVD	2.9%	9.9%	72.6
HPG	0.0%	20.5%	71.4
DGC	2.8%	13.3%	60.5
VRE	4.6%	32.0%	30.3
NLG	-0.5%	41.1%	13.8
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
GEX	-2.1%	10.6%	-13.8
VNM	-0.8%	54.9%	-35.9
SAB	0.6%	62.8%	-0.8
FUEVFVND	-0.1%	97.0%	-28.8
TCH	0.0%	2.8%	-4.0

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Commercial Services & Supplies	6.9%	TLG, ILB, APC, ST8
Beverages	3.6%	SAB, BHN, SMB, SCD
Electric Utilities	3.5%	PGV, NT2, PPC, TTA
Independent Power and Renewable	3.0%	POW, VSH, GEG, TMP
Electricity Producers		
Pharmaceuticals	2.4%	DHG, IMP, TRA, DBD
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Building Products	-7.3%	VGC, BMP, SHI, DAG
Capital Markets	-6.2%	SSI, VND, HCM, VCI
Unclassified	-4.8%	CKG, PSH, NHH, ABS
Insurance	-4.5%	BVH, MIG, BIC, BMI
Banks	-4.1%	VCB, BID, VPB, TCB

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVS	0.0%	10.1%	6.8
IDC	-0.2%	0.2%	6.6
SD5	8.3%	4.9%	0.3
ONE	2.9%	6.9%	0.3
PVG	1.8%	2.4%	0.3
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
BCC	0.7%	1.7%	-2.1
THD	-0.9%	1.2%	-0.5
TIG	0.8%	9.8%	-0.5
HLD	1.1%	5.7%	-0.4
SHS	-1.6%	8.4%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Commercial Services & Supplies	20.8%	TLG, ILB, APC, ST8
Specialty Retail	16.4%	MWG, FRT, CTF, HAX
Beverages	7.9%	SAB, BHN, SMB, SCD
Food Products	6.1%	VNM, MSN, KDC, VHC
Industrial Conglomerates	5.9%	REE, BCG, PET, EVG
	Chg	Key
Top 5 worst performers	(%)	stocks
Trading Companies & Distributors	-8.1%	VPG, TSC, BTT, TNA
Health Care Providers & Services	-7.9%	TNH, JVC, VMD
Capital Markets	-7.6%	SSI, VND, HCM, VCI
Marine	-7.5%	VSC, VOS, SKG, VTO
Containers & Packaging	-6.2%	TDP, SVI, MCP, TPC

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value (VNDmn,	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	Р	erforma	ince (%)	
				USDmn)	USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YTD
	VIC	VINGROUP JSC	97,778	372,067 (16,170)	78,992 (3.4)	22.5	27.6	40.1	14.7	7.6	5.4	2.3	2.1	-0.6	0.0	-3.3	-32.7
	VHM	VINHOM ES JSC	79,385	339,478 (14,753)	119,928 (5.1)	26.6	8.8	7.1	35.9	212	22.0	1.8	1.5	2.5	0.7	0.3	-25.1
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	44,781 (1.9)	17.8	26.7	18.7	-7.6	7.7	10.1	2.0	1.9	4.5	4.4	-2.0	-4.5
estate	NVL	NO VA LAND INVES	45,853	86,712 (3,768)	247,658 (10.6)	31.3	28.3	24.5	6.7	16.4	16.7	4.1	3.6	-0.9	2.9	2.9	-7.8
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833)	35,689 (1.5)	11.6	18.2	16.8	13.7	13.0	12.8	2.1	1.9	0.8	-2.7	-7.7	-22.8
	DXG	DAT XANH GROUP	21,130	12,594 (547)	276,632 (11.8)	13.9	14.8	13.5	-	11.5	11.2	-	-	-2.2	-4.8	-12.0	-29.6
	VCB	BANK FOR FOREIGN	79,937	378,305 (16,441)	94,795 (4.0)	6.3	13.9	11.5	11.7	21.8	22.5	2.7	2.2	0.4	-4.2	-3.1	0.4
	BID	BANK FOR INVESTM	34,507	174,556 (7,586)	66,133 (2.8)	12.7	13.3	10.3	-5.3	17.4	19.9	1.9	1.6	-0.3	-6.6	-5.9	-0.5
	тсв	VIETNAM TECHNOLO	38,900	136,341 (5,925)	132,717 (5.7)	0.0	6.0	5.2	14.3	21.0	20.1	1.2	0.9	-0.4	-2.8	-3.4	-25.0
	CTG	VIETNAM JSCOMM	28,512	137,021 (5,955)	103,202 (4.4)	1.4	7.0	5.6	50.3	19.7	22.1	1.2	1.1	0.7	-3.2	-5.6	-20.2
Banks	VPB	VIETNAM PROSPERI	22,944	101,381 (4,406)	418,578 (17.8)	0.0	7.1	7.0	18.8	20.9	17.3	1.3	1.1	-0.2	-2.7	1.8	-14.9
Danks	МВВ	MILITARY COMMERC	16,173	73,327 (3,187)	222,362 (9.5)	0.0	6.0	5.2	14.6	24.5	23.6	1.3	1.0	-0.4	-4.2	0.3	-6.2
	HDB	HDBANK	20,400	40,641 (1,766)	70,629 (3.0)	4.2	6.4	5.5	23.3	23.7	21.7	-	-	-0.6	-2.8	1.0	-16.9
	STB	SACOMBANK	18,600	33,548 (1,458)	273,887 (11.7)	14.0	10.2	4.5	26.5	12.0	21.2	1.1	1.0	-2.7	-6.5	-9.9	-26.7
	трв	TIEN PHONG COMME	20,630	28,732 (1,249)	41,479 (1.8)	0.0	6.9	5.3	37.4	21.6	22.0	1.3	11	-0.2	-3.8	-5.8	-34.3
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	10,906 (0.5)	0.2	-	-	27.3	10.8		-	-	-0.5	0.5	17	-9.6
	BVH	BAO VIET HOLDING	61,900	45,950 (1,997)	78,348 (3.3)	21.0	19.8	16.1	15.8	9.9	11.5	1.8	1.8	0.0	-5.0	-2.7	1.1
nsurance	BMI	BAOM INH INSURANC	22,250	2,439 (106)	11,228 (0.5)	14.2	15.6	13.9	9.1	12.8	13.6	1.7	1.6	0.5	2.3	4.9	-28.6
	SSI	SSI SECURITIES C	20,676	19,947 (867)	444,785 (19.0)	55.4	13.1	12.0	-3.2	11.8	12.1	-	-	-1.6	-7.8	-12.2	-55.1
Coourition	VCI	VIET CAPITAL SEC	21,154	9,108 (396)	230,371 (9.8)	71.9	-	-	-4.0	-		-	-	-3.2	-4.3	-2.8	-36.1
Securities	нсм	HO CHI MINH CITY	22,265	8,907 (387)	203,180 (8.7)	52.4	-	-	-19.0	-		-	-	-1.2	-5.1	-8.1	-44.8
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	402,284 (17.2)	27.2		-	36.3			-		-1.5	-6.1	-10.7	-39.6
	VNM	VIET NAM DAIRY P	109,000	227,805 (9,900)	204,580 (8.7)	42.1	17.9	16.1	4.0	27.4	29.6	4.6	4.5	-0.8	-2.8	4.7	-12.8
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5,365)	27,731 (1.2)	36.9	25.1	21.7	7.3	22.3	22.9	5.1	4.6	0.6	3.7	7.1	29.1
staples	MSN	MASAN GROUP CORP	79,250	111,7 12 (4,855)	71,845 (3.1)	16.5	29.2	20.9	-51.9	14.9	17.9	4.3	3.6	-0.9	-0.4	7.3	-19.3
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	69,413 (3.0)	48.8	-	-	-	-	-	-	-	2.8	-7.6	-9.9	-49.4
	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	68,354 (2.9)	11.0	-	-	-88.5	7.6	18.1	-	-	-0.4	-2.1	-5.5	-8.4
ndustrials transport)	GMD	GEM ADEPT CORP	33,100	9,976 (434)	52,351 (2.2)	10.8	16.7	14.8	-57.0	13.7	14.1	2.2	2.0	-0.7	-3.8	-5.1	3.9
. ,	СІІ	HO CHI MINH CITY	22,600	5,398 (235)	179,355 (7.7)	38.4	7.6	40.7	65.7	14.3	2.4	1.0	1.0	-2.6	-7.2	-6.2	-52.5
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	#N/A (#N/A)	46.4	-	-	-92.4			-	-	-	-	0.0	-81.5
ndustrials	GEX	GELEX GROUP JSC	15,802	(031) 10,411 (452)	252,982 (10.8)	37.7		-	-14.4			-	-	-2.1	-5.7	-6.3	-43.5
(capital goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236)	51,532 (2.2)	3.6	276.1	13.2	-52.4	0.2	4.6	-	-	1.8	-2.8	11.4	-36.7
	REE	REE	51,826	(200) 18,419 (800)	97,889	0.0	12.5	11.9	-4.5	16.0	14.8	1.8	1.6	0.2	-1.6	5.6	41.6

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mikt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAG R	ROE	(%)	P/B	(X)	Ρe	erforma	ince (%	6)
				USDmn)	(VNDmn	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7,494)	57,532 (2.5)	46.1	15.1	16.1	-17.5	24.9	21.3	3.7	3.4	-0.3	-2.3	-0.6	18.2
Utilities	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	45,446 (1.9)	31.4	11.7	11.4	-10.5	18.2	16.8	1.9	1.7	2.7	7.7	16.1	13.9
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	2,198 (0.1)	34.1	21.0	9.5	-5.1	4.7	9.9	1.2	11	-0.6	-3.0	0.0	-26.0
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6,314)	585,455 (25.0)	18.0	5.7	4.9	21.9	22.9	22.7	1.2	1.0	0.0	-0.4	-0.6	-33.3
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	192,540 (8.2)	36.5	4.4	6.9	-0.5	40.0	22.4	1.5	1.4	-2.2	-4.5	11.9	5.0
Materials	DCM	PETRO CA MAUFER	13,650	7,226 (314)	219,086 (9.3)	46.5	6.5	9.3	-4.5	38.3	22.2	-	-	-1.6	-1.7	16.4	2.7
	HSG	HOA SEN GROUP	22,636	11,063 (481)	273,556 (11.7)	38.9	9.5	7.6	67.9	10.2	11.8	0.9	0.8	0.0	-3.4	-0.9	-42.5
	AAA	AN PHAT BIOPLAST	12,864	3,138 (136)	41,673 (1.8)	97.2	-	-	17.2	-	-	-	-	-0.9	-5.5	- 11.5	-44.6
	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	68,287 (2.9)	4.6	26.7	14.5	-51.0	5.8	10.8	2.1	2.0	0.1	-3.9	-4.1	-25.3
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	233,496 (10.0)	39.9	160.2	20.7	- 11.9	0.3	4.2	0.8	0.8	2.9	-1.9	11.6	-6.1
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	62,488 (2.7)	35.9	8.7	8.2	2.2	15.3	15.5	1.3	11	0.9	-2.0	5.0	-8.1
	MWG	M OB ILE WORLD INV	46,500	65,024 (2,826)	318,887 (13.6)	0.0	18.6	14.3	14.4	25.3	27.2	3.5	2.9	2.8	2.1	17.5	8.9
	PNJ	PHUNHUAN JEWELR	87,500	19,895 (865)	64,237 (2.7)	0.0	15.5	13.5	2.4	25.3	22.5	3.1	2.6	0.4	-1.8	-1.1	16.6
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	2,383 (0.1)	70.6	-	-	-	-	-	-	-	6.8	-2.1	-9.6	-16.7
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	174,755 (7.4)	30.3	19.4	16.1	-75.2	26.8	25.4	4.6	3.6	4.2	0.1	8.6	37.6
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	65,694 (2.8)	34.6	9.4	12.8	41.2	30.4	148.1	2.4	2.0	-1.5	-7.1	-2.3	-6.0
Healthcare	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	853 (0.0)	45.4	13.8	12.6	10.7	22.2	21.7	-	-	1.9	0.7	-0.6	-18.6
ricanicale	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
П	FPT	FPTCORP	56,667	61,301 (2,664)	133,648 (5.7)	0.0	17.3	14.1	15.5	29.3	28.5	4.3	3.4	0.4	-1.9	-2.2	9.2

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

Equity

Duong Duc Hieu – Head of Equity Research hieudd@kbsec.com.vn

Banks, Insurance & Securities

Nguyen Anh Tung – Senior Analyst tungna@kbsec.com.vn

Nguyen Duc Huy – Analyst huynd1@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

Oil & Gas, Utilities

Tieu Phan Thanh Quang – Analyst quangtpt@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

Retails & Consumers

Pham Phuong Linh - Analyst linhpp@kbsec.com.vn Research Division research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

Macroeconomics & Banks

Le Hanh Quyen – Analyst quyenlh@kbsec.com.vn

Strategy, Chemicals

Thai Huu Cong - Analyst congth@kbsec.com.vn

Strategy, Fishery & Textiles

Tran Thi Phuong Anh – Analyst anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho – Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)								
Buy:	Hold:	Sell:						
+15% or more	+15% to -15%	-15% or more						

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.