

VIETNAM DAILY

[Market Commentary]

The VNIndex posted losses against regional markets as banks weighed on the market after Friday's ETF-related strength.

[Futures/ETFs]

Foreigners actively bought January contracts today into the bank-led weakness in the VN30 index,

[Market Movers]

PLX, HVG

January 13, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	965.84	-0.28
VN30	881.79	-0.42
VN30 futures	879.50	+0.09
Hanoi	102.30	+0.08
HNX30	179.71	-0.44
UPCoM	55.64	+0.14
USD/VND	VND23,175	+0.00
10-yr govt bond (%)	3.09	+0
Overnight rate (%)	0.90	-20
Oil (WTI, \$)	59.04	+0.00
Gold (LME, \$)	1,547.41	-0.96



Market Commentary

VNIndex 965.84P (-0.28%) Volume (mn shrs) 118.2 (-26.6%) Value (U\$mn) 119.3 (-44.7%)

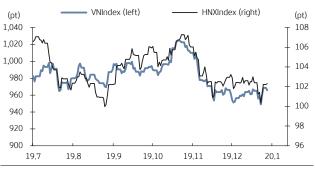
HNXIndex 102.30P (+0.08%)
Volume (mn shrs) 23.7 (-34.7%)
Value (U\$mn) 10.1 (-24.4%)

UPCoM 55.64P (+0.14%)
Volume (mn shrs) 15.0 (+0.0%)
Value (U\$mn) 3.7 (-6.8%)

Net foreign buy (U\$mn) +2.8

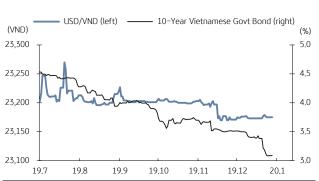
The VNIndex posted losses against regional markets as banks weighed on the market after Friday's ETF-related strength. Falling oil prices led to another session of weakness for oil-related stocks but Petrolimex (PLX) bucked the trend after announcing preliminary 2019 pre-tax earnings that beat expectations and giving rosy outlook for the government stake sale in 2020. Overall volumes were light into the holiday season, with mixed trading for benchmarks. Foreigners net bought on light volumes focusing on Hoa Phat Group (HPG), Vinhomes (VHM) & the VN30 ETF (E1FVN30).

VN Index & HNX Index



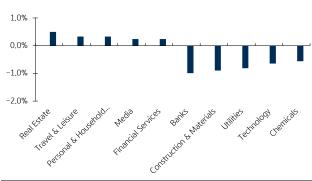
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 881.79P (-0.42%)
VN30 futures 879.5P (+0.09%)
Open 881.0P
High 883.1P
Low 877.6P

Foreigners actively bought January contracts today into the bank-led weakness in the VN30 index. The VN30 index was notably weak due to the heavy weighting of banks in the underlying cash index, falling by 0.42% vs the broader market VN-Index dropping 0.28%. The front contract remained in backwardation but active buying throughout the day saw the basis narrow to close at minus 2.3 basis points vs 6.8 basis points last week.

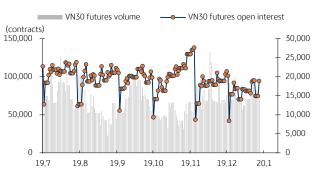
Contracts 70,428 (-15.1%) Open interest N/A

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

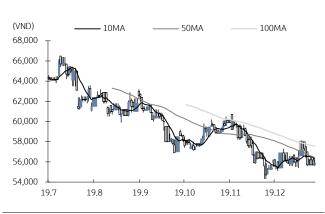


Source: FiinPro, KB Securities Vietnam

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Market Movers

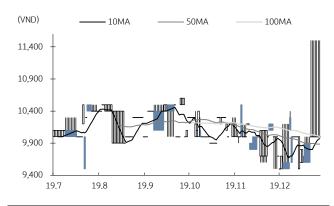
Petrolimex (PLX)



Source: Bloomberg, KB Securities Vietnam

- PLX shares closed up 0.4% to VND55,900.
- PLX announced preliminary pre-tax earnings of VND5,486 billion (up 9% YoY) and contribution to the State budget via dividends at VND41,800 billion (up 7% YoY) for 2019. Total finished product sold in 2019 hit 13.6 million tons (up 6% YoY).
- Guidance for 2020 includes reducing the government's stake to 51% and completing the restructuring of its insurance, banking and non-core investment sectors.

EVNGENCO 3 (PGV)



Source: Bloomberg, KB Securities Vietnam

- PGV shares closed flat at VND10,300.
- PGV announced preliminary 2019 earnings of VND1,640 billion (vs FX-related losses in 2018) that beat its full-year target by 21%. Electricity output reached 35 billion kW/hour or 14% of total output for the EVN Group in 2019.
- Guidance for 2020 includes increasing electricity output at Genco 3 to 36 billion kW/hour or an increase of 3.5%.

KBSV Model Portfolio

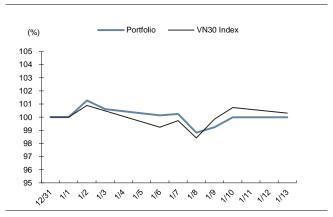
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.42%	-0.04%
Cum, return	0.31%	0.00%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/01/13	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	114,500	-0.5%	-1.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(IVI VVG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	27,050	2.9%	1.0%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	89,000	0.6%	16.1%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military Bank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
(MBB)	18/12/18	21,300	-0.5%	8.0%	- Retail Ioan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(MBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Defei e Elea Ese					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	35,750	0.1%	5.1%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	57,100	-0.7%	48.3%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(****)					- 20%+ earnings momentum by 2020E
PV Drilling					- Oil prices should rebound further in 2020E
(PVD)	20/01/06	14,950	-1.3%	-5.7%	- Offshore rig day rates are rising again
()					- PVD expects to recover some bad debts in 2020
Power Const					- Great contribution from Thanh Xuan Real Estate Project & transmission line construction.
No. 1	19/11/06	17,850	0.8%	-5.8%	- Expect strong growth in power construction segment from investment demand from \ensuremath{EVN}
(PC1)					- Output at PC1s hydroelectric plants expected to increase sharply in 2020
Hoa Pha Group					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	24,250	0.2%	3.4%	- Construction steel prices show signs of rising again
(1 11 0)					- Increased capacity from Dung Quat project helps HPG expand market share
Petro Tech	•		•		- Despite strong share price rebound in early 2019, 2019E P/E still below regional peers
Services (PVS)	18/08/15	18,000	-2.2%	1.9%	- 9%EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

TIO CITI IVIIII	Net foreign buys	, 30113	
	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
HPG	0.2%	38.3%	23.6
E1VFVN30	-0.1%	98.9%	21.9
VHM	2.1%	14.9%	15.7
MSN	0.9%	39.2%	11.5
VIC	0.1%	14.8%	7.9
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
NLG	2.9%	49.0%	-23.2
CTG	1.5%	29.6%	-9.2
VNM	-1.3%	58.7%	-5.9
PVD	-1.3%	19.3%	-2.5
ANV	-2.7%	1.5%	-1.7

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Banks	4.2%	BID, VCB
Personal & Household Goods	2.4%	PNJ, TCM
Automobiles & Parts	2.1%	TCH, DRC
Food & Beverage	1.1%	SAB, MSN
Real Estate	0.9%	VHM, VIC
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-4.5%	YEG, PNC
Construction & Materials	-2.8%	ROS, CTD
Oil & Gas	-2.7%	GAS, POW
Utilities	-2.7%	LGC, GEX
Industrial Goods & Services	-2.7%	PLX, PVD

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
NBC	0.0%	5.9%	0.1
SHS	0.0%	11.5%	0.1
BVS	0.0%	28.1%	0.1
VCS	-1.5%	2.2%	0.1
SHB	1.4%	10.7%	0.1
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
PVS	-2.2%	21.5%	-1.9
VCG	0.0%	0.5%	-0.8
SCI	-0.9%	3.4%	-0.3
WCS	0.0%	26.4%	-0.2
	8,3%	30.5%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

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	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	9.2%	TCH, DRC
Banks	4.1%	BID, CTG
Basic Resources	3.5%	HPG, NKG
Personal & Household Goods	3.4%	PNJ, TCM
Retail	2.3%	MWG, DGW
	Chg	Key
Top 5 worst performers	(%)	stocks
Construction & Materials	-10.3%	ROS, CTD
Insurance	-6.2%	BVH, PGI
Media	-5.1%	YEG, PNC
Chemicals	-4.0%	PHR, DCM
Health Care	-3.4%	DHG, DCL

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
				USDmn)	(VNDmn, USDmn)	(% - 1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	114,900	388,641 (16.770)	52,394 (2.3)	21.9	79.0	44.9	44.1	5.5	7.8	4.9	4.4	0.1	0.3	-0.9	
	VHM	VINHOMES JSC	86,300	283,885 (12.250)	63,644 (2.7)	34.1	15.0	10.8	35.0	33.5	35.9	4.8	3.3	2.1	3.5	-3.1	
Real	VRE	VINCOMRETAILJS	33,750	76,691 (3.309)	37,171 (1.6)	16.1	28.4	22.2	18.3	9.6	10.8	2.7	2.4	-0.6	0.3	0.6	
estate	NVL	NO VA LAND INVES	55,000	53,325 (2.301)	17,423 (0.8)	31.6	17.9	17.0	-4.3	14.6	12.0	2.3	-	-1.4	-1.4	0.0	
	KDH	KHANGDIENHOUSE	25,600	(601)	7,301	4.5	15.0	11.5	20.7	12.9	15.0	1.9	1.7	0.0	-3.4	-5.5	
	DXG	DAT XANH GROUP	13,550	7,107 (303)	20,277	3.4	5.0	4.7	3.3	18.6	18.0	0.9	0.8	1.1	-1.1	-5.2	
	VCB	BANK FOR FOREIGN	89,400	331,574 (14.307)	59,715 (2.6)	6.2	20.0	15.9	23.7	24.7	24.3	4.0	3.1	-0.1	2.2	1.1	
	BID	BANK FOR INVESTM	50,100	201,503 (8.695)	(1.9)	12.0	31.9	22.8	15.9	12.5	14.1	2.6	2.4	-2.3	9.4	19.6	
	TCB	VIETNAM TECHNOLO	22,950	(3.466)	(1.3)	0.0	8.5	7.3	8.1	16.8	16.4	1.3	1.1	-0.9	-0.4	-0.9	
	CTG	VIETNAM JS COMM	23,200	86,383 (3.727) 50,218	84,033 (3.6) 37,128	0.4	11.6	9.4	30.5	11.9	13.4	1.2	1.0	-1.5	8.7	12.6	
Banks	VPB	VIETNAM PROSPERI	20,600	(2.167) 49,537	(1.6) 72,528	0.0	6.4	5.3	13.6	20.8	20.9	1.2	1.0	-2.1	3.3	4.8	
	MBB	MILITARYCOMMERC	21,300	(2.138) 27,370	(3.1) 37,475	0.0	6.5	5.8	17.2	21.2	20.9	1.3	1.1	-0.5	1.7	-2.3	
	HDB	HDBANK	27,900	(1.181) 18,758	(1.6) 27,877	6.9	8.6	7.3	12.8	18.7	19.5	1.5	1.3	-0.7	3.3	-0.2	
	STB	SACOMBANK	10,400	(809) 17,813	(1.2) 2,984	11.5	8.6	6.4	56.6	8.6	10.3	0.7	0.7	-1.0	3.5	3.5	
	TPB	TIEN PHONG COMME	21,550	(769) 22,130	(0.1)	0.0	7.1	5.6	33.5	21.8	22.4	1.4	1.1	0.2	1.9	2.6	
	EIB	VIETNAM EXPORT-I	18,000	(955) 49,513	(0.1)	0.0	28.8	28.0	9.4	5.1	8.0	1.4	1.4	0.0	2.9	7.1	
Insurance	BVH	BAOVIETHOLDING	66,700	(2.136) 2,357	(0.7)	19.5	38.8	29.1	19.2	8.3	9.6	2.8	2.5	-0.4	-1.3	-1.9	
	BMI	BAOMINHINSURANC	25,800	(102)	(0.0)	11.4	13.8		-	7.9	-	-		4.0	1.2	2.6	
	SSI	SSISECURITIESC	18,300	9,297	(0.9)	45.0	4.5	4.2	33.9	9.6	10.5	0.9	0.8	0.0	0.5	-4.7	
Securities	VCI	VIET CAPITAL SEC	29,000	4,766 (206)	(0.0)	63.7	7.7	8.0	-14.5	16.0	13.9	1.2	1.1	0.7	1.4	-8.5	
	HCM	HOCHI MINH CITY	21,450	6,553 (283)	(0.6)	43.4	18.2	12.6	-16.4	9.8	11.5	1.5	1.4	2.1	2.9	-6.1	
	VND	VNDIRECT SECURIT	14,300	(129)	(0.1)	8.7	9.4	8.2	-4.2	11.4	12.3	0.9	0.9	0.0	0.0	-0.3	
	VNM	VIETNAM DAIRYP	117,400	(8.821)	(3.7)	41.3	21.0	19.8	6.9	38.9	38.7	7.3	6.7	-1.3	0.0	-0.5	
Consumer	SAB	SAIGON BEER ALCO	233,900	149,996 (6.472)	7,333	36.7	29.7	24.2	25.1	34.4	36.0	8.8	7.7	0.2	4.5	0.3	
staples	MSN	MASAN GROUP CORP	57,000	66,630 (2.875)	54,639 (2.4)	9.9	15.0	13.6	-6.2	13.8	13.4	2.0	1.7	0.9	0.7	-1.7	
	HNG	HOANG ANH GIA LA	14,000	15,520 (670)	(0.1)	48.6	-	-	-	-	-	-	-	-0.4	-1.4	-1.8	
Industrials	VJC	VIETJET AVIATION	146,500	76,742 (3.311)	(2.6)	10.4	13.9	12.7	10.1	38.7	37.8	4.8	3.9	0.2	0.3	1.4	
transport)	GMD	GEMADEPTCORP	21,500	6,384 (275)	5,469 (0.2)	0.0	11.7	11.4	-44.5	9.4	9.2	1.0	1.0	-2.3	-3.4	-8.9	
	CII	HOCHI MINH CITY	23,750	5,886 (254)	(0.3)	19.0	11.6	10.6	147.6	11.0	12.2	-	-	-0.2	3.3	4.4	
	ROS	FLC FAROS CONSTR	11,300	6,414 (277)	423,761 (18.3)	45.3	-	-	-	-	-	-	-	-7.0	-19.9	-53.1	
Industrials (capital	GEX	VIETNAM ELECTRIC	19,700	9,618 (415) 3,792	10,349 (0.4) 4,901	33.6	7.9	9.9	-2.5	13.2	13.3	1.5	1.4	0.0	-3.9	-0.3	
goods)	CTD	COTECCONS CONSTR	49,700	(164) 11,084	(0.2) 22,515	1.6	5.6	5.9	-30.7	8.6	7.9	0.4	0.4	0.3	-5.5	-19.8	
	REE	REE	35,750	(478)	(1.0)	0.0	6.3	6.2	0.4	16.7	15.8	1.1	1.0	0.1	-1.9	-2.1	

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	PER	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	,)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	95,300	182,399 (7.871)	24,353 (1.1)	45.4	15.1	15.0	2.5	25.8	25.5	3.7	3.5	-0.6	-2.6	-2.8	1.
Utilities	NT2	PETROVIETNAM NHO	18,400	5,297 (229)	4,763	30.4	7.2	7.4	-2.6	19.8	18.4	1.3	1.4	-3.2	-14.0	- 17.9	- 15.
	PPC	PHA LAITHERMAL	25,100	8,047 (347)	4,906 (0,2)	32.8	8.9	8.8	-9.1	16.5	16.3	1.4	1.4	-1.8	-2.3	-14.3	-6.
	HPG	HOA PHATGRP JSC	24,250	66,956 (2.889)	122,836 (5.3)	10.7	9.4	7.6	2.5	16.8	18.0	1.4	1.2	0.2	1.0	1.9	3.
	DPM	PETROVIETNAM FER	12,900	5,048 (218)	3,288	30.2	20.0	11.4	-16.2	3.5	6.2	0.6	0.6	1.2	1.6	-3.0	-0.
Materials	DCM	PETROCA MAU FER	6,000	3,176 (137)	1,288 (0.1)	46.6	8.0	9.7	-	6.4	5.3	0.5	0.5	0.3	-4.8	-9.1	-7.
	HSG	HOA SEN GROUP	7,940	3,360 (145)	27,581 (1.2)	31.2	8.9	6.8	-6.4	6.7	8.0	0.5	0.5	-1.9	-1.0	-5.3	1.
	AAA	ANPHATBIOPLAST	12,000	2,054 (089)	23,274	37.3	5.4	5.4	49.2	16.4	16.3	0.7	0.7	-0.8	-2.4	-14.9	-5.
	PLX	VIETNAM NATIONAL	55,900	66,566 (2.872)	10,398	6.6	16.7	16.1	11.9	19.0	19.3	3.1	3.1	0.4	-2.4	0.9	-0.
Energy	PVD	PETROMETNAM DRI	14,950	6,296 (272)	35,240 (1.5)	29.7	39.1	28.4	21.2	1.3	1.8	0.5	0.5	-1.3	-5.7	0.7	-0.
	PVT	PETROVIETTRANSP	15,500	4,362 (188)	4,123 (0.2)	17.1	6.7	6.2	6.9	13.4	13.8	0.8	0.8	-1.0	-6.6	-7.5	-7.
	MWG	MOBILEWORLDINV	114,500	51,893 (2.239)	60,977 (2.6)	0.0	13.4	10.8	25.7	36.1	33.7	4.2	3.2	-0.5	-0.2	1.3	0.
	PNJ	PHUNHUANJEWELR	89,000	20,042 (865)	54,597 (2.4)	0.0	18.0	15.0	20.7	27.8	28.2	4.3	3.5	0.6	3.7	6.6	3.
Consumer discretionary	YEG	YEAH1GROUP CORP	36,300	1,071 (046)	1,084	67.8	-	21.9	-40.0	-4.1	3.6	0.8	0.8	0.3	-4.2	-9.7	-1.9
	FRT	FPT DIGITAL RETA	19,850	1,568 (068)	1,979 (0.1)	1.5	4.9	4.6	0.0	25.3	22.8	1.1	1.0	0.8	-9.8	-26.6	-5.
	PHR	PHUOC HOA RUBBER	38,350	5,196 (224)	22,999	42.9	4.8	4.8	31.3	30.8	35.3	1.7	1.5	- 1.4	- 1.9	-26.0	0.4
Healthcare	DHG	DHGPHARMACEUTIC	87,100	11,388 (491)	1,830 (0.1)	45.5	19.1	17.9	4.0	20.1	20.0	3.4	3.2	- 1.0	-4.5	-8.3	-4.
	PME	PYMEPHARCOJSC	53,500	4,013 (173)	369 (0.0)	37.9	-	-	-	-	-		-	0.9	0.9	-2.4	-1.5
IT	FPT	FPTCORP	57,100	38,730 (1,671)	68,672 (3.0)	0.0	12.3	10.4	25.3	24.3	25.1	2.6	2.3	-0.7	0.2	0.0	-2.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Head of Research – Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative: Outperform the market Perform in line with the market Underperform the market

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