

VIETNAM DAILY

[Market Commentary]

Stocks posted modest losses in lackluster trading as banks slid on weak credit growth data for June

[Futures/ETFs]

Futures closed higher and outperformed the VN30 cash index on local short covering after Dow futures turned positive in the afternoon session

[Market Movers]

VCB, EIB

[Company Updates]

VCB

June 17, 2020

| | Index | Chg (%, bp) |
|---------------------|----------|----------------|
| Ho Chi Minh | 854.44 | -0.20 |
| VN30 | 796.43 | -0.30 |
| VN30 futures | 800.70 | +0.34 |
| Hanoi | 113.27 | -1.92 |
| HNX30 | 221.45 | -1.43 |
| UPCoM | 55.88 | -0.36 |
| USD/VND | 23,208 | +0.00 |
| 10-yr govt bond (%) | 3.01 | +1 |
| Overnight rate (%) | 0.23 | -27 |
| Oil (WTI, \$) | 38.66 | +0.73 |
| Gold (LME, \$) | 1,720.86 | -0.33 |



Market Commentary

VNIndex 854.44P (-0.20%)
Volume (mn shrs) 311.4 (-12.0%)
Value (U\$m) 187.3 (-22.5%)

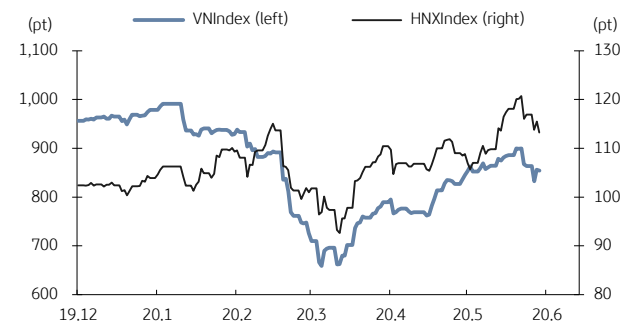
HNXIndex 113.27P (-1.92%)
Volume (mn shrs) 70.3 (+15.3%)
Value (U\$m) 21.7 (-13.1%)

UPCoM 55.88P (-0.36%)
Volume (mn shrs) 19.7 (-7.3%)
Value (U\$m) 6.9 (-27.0%)

Net foreign buy (U\$m) +1.6

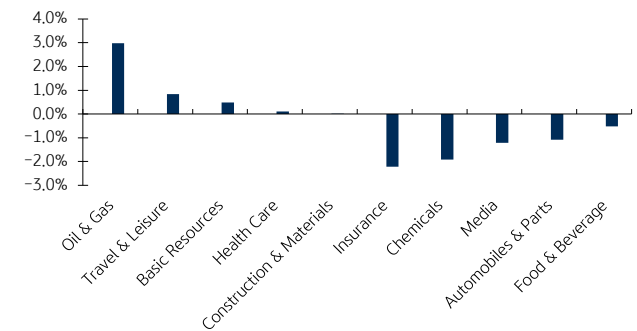
Stocks posted modest losses in lackluster trading as banks slid on weak credit growth data for June. The State Bank of Vietnam released data that showed year-to-date credit growth remained sluggish at 2.1% as of June 16 vs the 5.7% level seen last year. Bank for Investment & Development (BID, -1.0%) and Vietinbank (CTG, -1.1%) led large banks lower, while Saigon-Hanoi Bank (SHB, -9.9%) closed limit down on news of larger losses from the Cocobay condotel project in an agreement with investors. Vietcombank (VCB, +0.6%) bucked the trend as the only state-owned bank to close up when it announced a new share issue that could boost Tier 1 capital by 25%. Hoa Sen Group (HSG, +5.0%), Hoa Phat Group (HPG, +0.2%), Cuong Thuan IDICO (CTI, +1.1%) and Ho Chi Minh City Infrastructure (CII, +0.8%) led construction-related shares higher on expectations for further public disbursements for government projects. Mid-cap real estate stocks failed to hold yesterday's gains, with Dat Xanh Group (DXG, -2.0%) and Development Investment Construction (DIG, -1.2%) pulling back, while Vinhomes (VHM, +1.5%) and Vincom Retail (VRE, +2.8%) extended gains. Foreign investors were net buyers, focusing on Petrolimex (PLX, +1.5%), Vinhomes (VHM, +1.1%) and Vincom Retail (VRE, +0.8%).

VN Index & HNX Index



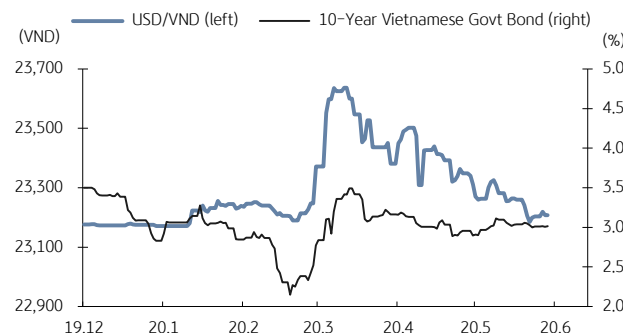
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



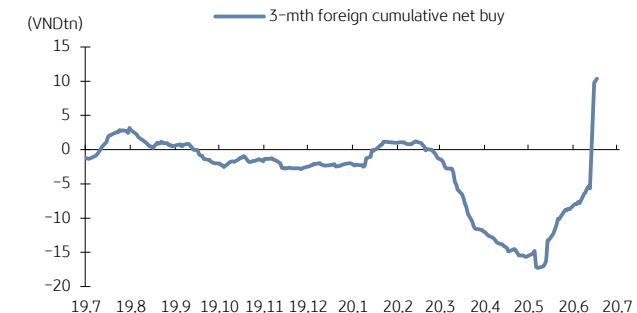
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



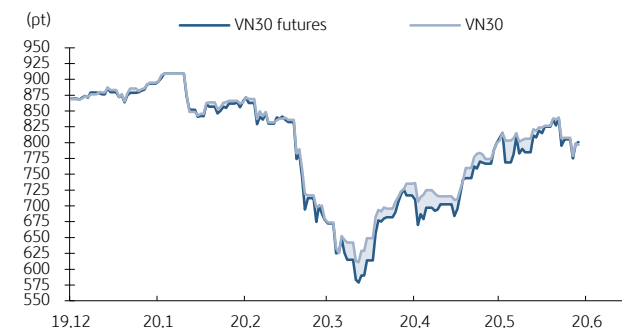
Source: FiinPro, KB Securities Vietnam

Futures/ETFs

| | |
|---------------------|-------------------------|
| VN30 | 796.43P (-0.30%) |
| VN30 futures | 800.7P (+0.34%) |
| Open | 798.8P |
| High | 802.9P |
| Low | 793.1P |
| Contracts | 187,938 (-15.5%) |

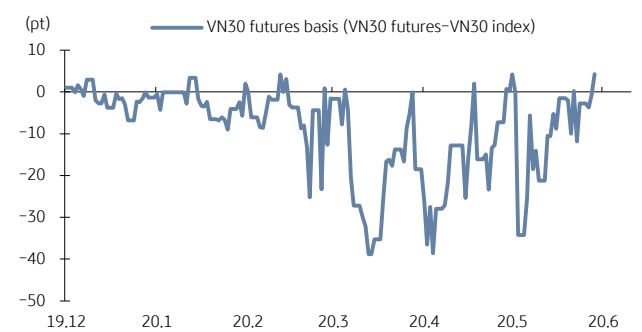
Futures closed higher and outperformed the VN30 cash index on local short covering after Dow futures turned positive in the afternoon session. The basis opened positive at 1.83 basis points but quickly fell into backwardation after the VN30 cash index failed to match the overnight rally and fell into negative territory. The basis traded as low as minus 3.15 basis points in the morning session but moved into contango in the afternoon and closed at positive 4.27 basis points as locals covered intraday shorts when Dow futures turned positive during Asian trading hours. Foreigners failed to rollover long positions to July contracts for the second day and heavily sold June contracts to unwind long positions before tomorrow's expiry. Trading volume was lighter on the day.

VN30 futures & VN30 index



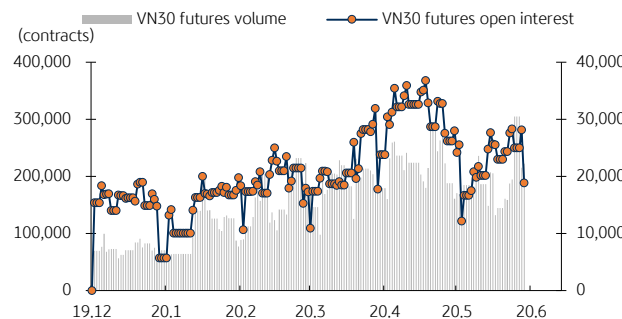
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



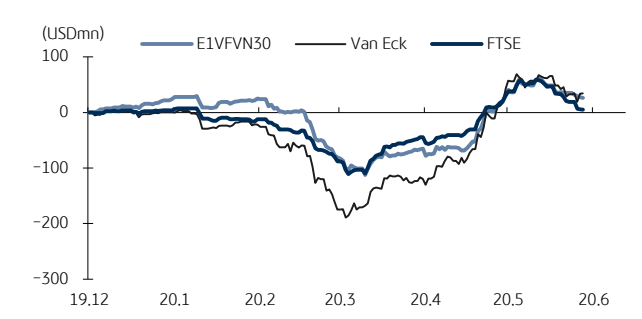
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

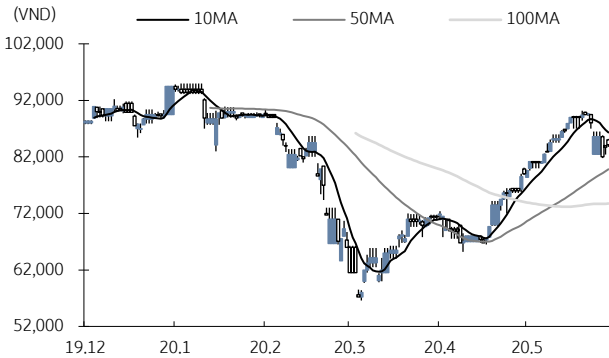
Vietnam ETFs - 3-mth cumulative net buy



Source: FinPro, KB Securities Vietnam

Market Movers

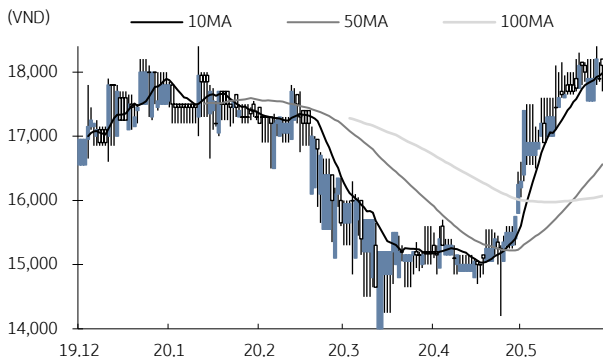
Vietcombank (VCB)



Source: Bloomberg, KB Securities Vietnam

- VCB closed up 0.6% to VND 84,200
- VCB will ask shareholders to approve plans to raise charter capital to VND39,499 billion from VND37,088 billion via a new share issuance in 2020E or 2021E. Management plans to issue no more than 241 million shares or 6.5% of capital, including 36.2 million shares for Mizuho to allow the strategic partner to maintain its 15% stake and 205 million shares for other investors. The shares will be issued at a price no lower than the average closing price from the previous ten trading sessions before the issue or at a price determined by an authorized third-party valuation.

Vietnam Import Export Bank (EIB)



Source: Bloomberg, KB Securities Vietnam

- EIB closed up 1.1% to VND 18,100
- EIB will ask shareholders to approve management’s 2020E pretax earnings target of VND1,318 billion or up 20% YoY and total credit growth of 8% YoY to VND122,275 billion. Other business objectives include 5% YoY growth in total assets to VND176,000 billion and 6% YoY growth in deposits to VND147,800 billion. The bank also expects to keep the non-performing loan ratio below 2% and buyback all bad debt sold to the Vietnam Asset Management Company (VAMC) this year. As at 1Q, EIB’s total VAMC bonds were VND2,103 billion.

June 17, 2020

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Vietcombank (VCB)

Seeks approval for 25% in fresh Tier 1 capital

Expecting 10% increase in 2020E pretax earnings & big 25% boost to Tier 1 capital base

— Management expects 2020E pretax earnings to increase by 10% YoY to VND25,435 billion and annual credit growth to slow to 10% YoY from 2019's 16%. The bank also announced plans to issue 6.5% in new shares that should increase charter capital to VND39,499 billion from VND37,088. That said, the new shares will be issued at market prices and should allow VCB to utilize its high trading multiple to boost Tier 1 capital by an additional 25% from year-end 2019. Other key metrics for 2020E included: 1) total assets growth of 9% YoY; 2) funding growth of 10% YoY; 3) maintaining the capital adequacy ratio over 9% (vs 9.24% at year-end 2019); and 4) ROE at about 22%. Guidance assumes successful completion of the capital raising and management will seek shareholder approval for its business plan and new share offering on June 26.

VCB's high multiple translates into significant 25% boost to Tier 1 capital base

— The bank plans to issue up to 6.5% in fresh capital or 241.1 million new shares via a private placement in 2020 or 2021. The new shares will be offered to a maximum of 99 institutional investors at a price no lower than the arithmetic average of closing prices for the previous ten trading days prior to the placement and at a valuation conducted by authorized third-party valuation firms. With the new shares being issued at market prices – and VCB's high trading multiple at about a price-to-book ratio of about 3.6x – this offering could allow the bank to raise VND20,300 billion in fresh capital and increase its Tier 1 capital meaningfully by about 25% (with minimal dilution to existing shareholders). The bank will first complete an 18% stock dividend from 2018 retained earnings in 3Q or 4Q to increase shares outstanding by about 667.6 million shares prior to this offering.

Mizuho to maintain 15% stake & no hints of any new strategic investors

— Based on the current share count, management expects the new share offering at 241.1 million shares (or 284.5 million shares after reflecting the bonus element from the stock dividend). Allocations are expected to be 36.2 million shares for Mizuho or 0.92% to allow the strategic investor to maintain its 15% stake post offering and about 205 million shares or 5.19% for new investors. No hints were given for any new strategic investors in the plan and no details were given on whether GIC will maintain its stake at 2.55%. Buyers will need to agree to a one-year lockup and should Mizuho decide to boost its stake to 20% via this placement then it will be entitled to nominate one candidate for the Board of Directors after receiving approval from the State Bank of Vietnam.

KBSV Model Portfolio

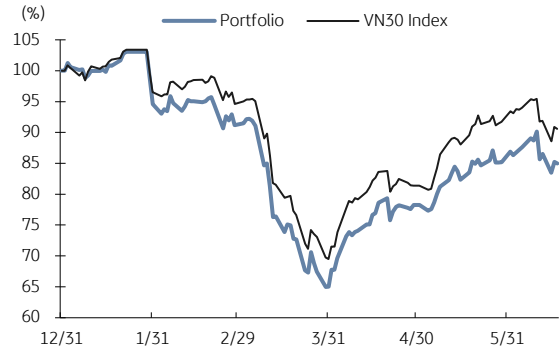
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

| | VN30 Index | Master Portfolio |
|--------------|------------|------------------|
| Daily return | -0.30% | -0.31% |
| Cum. return | -9.40% | -15.01% |

Performance vs VN30 Index



KBSV domestic model portfolio

| Ticker | Inclusion date | Close 20/06/17 | Daily return (%) | Cumulative return (%) | Main investment catalysts |
|--------------------------------|----------------|----------------|------------------|-----------------------|---|
| Mobile World (MWG) | 19/08/09 | 83,800 | -0.7% | -27.7% | <ul style="list-style-type: none"> - Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market |
| Nam Long Invest (NLG) | 19/06/03 | 24,900 | 0.0% | -7.1% | <ul style="list-style-type: none"> - Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US) |
| Phu Nhuan Jewelry (PNJ) | 19/03/22 | 58,300 | -0.9% | -23.9% | <ul style="list-style-type: none"> - Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident |
| Military Bank (MBB) | 18/12/18 | 17,300 | -0.6% | -12.3% | <ul style="list-style-type: none"> - Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income - Retail loan mix (M credit) supports 4% NIM against pricing competition (ACB/MBB) - M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt |
| Refrig Elec Eng (REE) | 18/10/11 | 30,650 | -0.2% | -9.9% | <ul style="list-style-type: none"> - Office lease management & E-town Central occupancy generates stable cash flow - Strategic investments in utility industry provides stable/long-term dividend stream |
| FPT Corp (FPT) | 18/09/06 | 46,350 | -0.5% | 38.4% | <ul style="list-style-type: none"> - Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E |
| Vietin Bank (CTG) | 20/01/31 | 23,000 | -1.1% | -5.7% | <ul style="list-style-type: none"> - Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020 |
| Vietjet (VJC) | 19/02/05 | 109,800 | 1.9% | -15.0% | <ul style="list-style-type: none"> - nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price - Lower fuel costs silver lining to offset lower passenger volumes - Growth prospects intact as Long Thanh airport project schedule pulled forward |
| Hoa Pha Group (HPG) | 19/12/04 | 26,250 | 0.2% | 11.9% | <ul style="list-style-type: none"> - Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share |
| Kinhbac City Development (KBC) | 20/03/09 | 14,900 | -1.3% | 8.8% | <ul style="list-style-type: none"> - Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare |

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min – Net foreign buys/sells

| Ticker | Chg (%) | For. Ownership (%) | Net buy (VND bn) |
|----------|---------|--------------------|------------------|
| PLX | 3.3% | 13.4% | 54.0 |
| VHM | 1.5% | 20.0% | 50.6 |
| VRE | 2.8% | 30.8% | 36.5 |
| FUEVFNVD | -0.4% | 100.0% | 30.3 |
| HPG | 0.2% | 35.8% | 12.2 |

| Ticker | Chg (%) | For. Ownership (%) | Net sell (VND bn) |
|--------|---------|--------------------|-------------------|
| VCB | 0.6% | 23.8% | -13.6 |
| DBC | 1.2% | 6.9% | -10.2 |
| MSN | -0.2% | 39.2% | -9.9 |
| HBC | 0.4% | 20.4% | -9.8 |
| GAS | -0.3% | 3.4% | -7.6 |

Source: FinPro, KB Securities Vietnam

Hanoi – Net foreign buys/sells

| Ticker | Chg (%) | For. Ownership (%) | Net buy (VND bn) |
|--------|---------|--------------------|------------------|
| VCS | 0.5% | 2.8% | 1.1 |
| TIG | 0.0% | 13.8% | 0.7 |
| PVI | -0.7% | 54.4% | 0.2 |
| BVS | 0.0% | 25.8% | 0.1 |
| PLC | -0.7% | 0.8% | 0.1 |

| Ticker | Chg (%) | For. Ownership (%) | Net sell (VND bn) |
|--------|---------|--------------------|-------------------|
| SHS | 0.8% | 6.6% | -1.2 |
| PVS | 0.8% | 11.8% | -0.6 |
| SHB | -9.9% | 7.0% | -0.4 |
| HLD | -1.0% | 8.8% | -0.2 |
| MCC | -9.6% | 1.1% | -0.2 |

Source: FinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

| Top 5 best performers | Chg (%) | Key stocks |
|-----------------------------|---------|------------|
| Health Care | -1.5% | JVC, DCL |
| Real Estate | -2.6% | NVL, FLC |
| Basic Resources | -3.0% | HSG, DTL |
| Industrial Goods & Services | -3.4% | PDN, EMC |
| Construction & Materials | -4.1% | SII, EVG |

| Top 5 worst performers | Chg (%) | Key stocks |
|----------------------------|---------|------------|
| Insurance | -8.4% | BVH, BMI |
| Automobiles & Parts | -8.0% | TCH, DRC |
| Personal & Household Goods | -7.6% | PNJ, TLG |
| Food & Beverage | -6.7% | VNM, SAB |
| Media | -6.7% | YEG, PNC |

Source: Bloomberg, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

| Top 5 best performers | Chg (%) | Key stocks |
|--------------------------|---------|------------|
| Financial Services | 3.1% | FIT, SSI |
| Banks | 2.9% | VCB, BID |
| Construction & Materials | 2.3% | VGC, HBC |
| Health Care | 1.5% | JVC, DCL |
| Basic Resources | 1.1% | HSG, POM |

| Top 5 worst performers | Chg (%) | Key stocks |
|----------------------------|---------|------------|
| Media | -14.2% | YEG, PNC |
| Personal & Household Goods | -5.2% | PNJ, LIX |
| Technology | -3.7% | FPT, SAM |
| Insurance | -3.2% | BVH, BIC |
| Automobiles & Parts | -2.6% | TCH, DRC |

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

| Sector | Code | Company name | Price | Mkt cap (VNDbn, USDmn) | Trading value (VNDmn, USDmn) | For avail (% -1d) | PER (X) | | EPS CAGR (%) | ROE (%) | | P/B (X) | | Performance (%) | | | |
|-----------------------------|------|------------------|---------|------------------------------|---------------------------------------|-------------------------|---------|------|--------------------|---------|------|---------|-----|-----------------|-------|------|-------|
| | | | | | | | 19E | 20E | | 19E | 20E | 19E | 20E | 1D | 1W | 1M | YTD |
| Real estate | VIC | VINGROUP JSC | 91,900 | 310,845 (13,394) | 47,412 (2.0) | 22.7 | 49.6 | 31.8 | 20.0 | 6.8 | 8.9 | 3.6 | 3.1 | -1.6 | -3.9 | -5.3 | -20.1 |
| | VHM | VINHOMES JSC | 76,000 | 250,003 (10,772) | 244,960 (10.5) | 29.0 | 9.4 | 8.4 | 34.3 | 38.2 | 30.4 | 3.0 | 2.3 | 1.5 | -1.9 | 6.1 | -10.4 |
| | VRE | VINCOM RETAIL JS | 27,500 | 62,489 (2,693) | 111,814 (4.8) | 18.3 | 24.3 | 18.5 | 4.7 | 9.1 | 11.1 | 2.2 | 2.0 | 2.8 | -1.6 | 14.1 | -19.1 |
| | NVL | NOVA LAND INVES | 57,100 | 55,361 (2,385) | 60,598 (2.6) | 32.4 | 18.8 | 19.8 | -10.9 | 12.0 | 11.5 | 2.2 | 2.0 | 0.9 | 4.8 | 8.6 | -4.0 |
| | KDH | KHANGDIENHOUSE | 23,300 | 12,223 (527) | 16,704 (0.7) | 5.1 | 11.3 | 10.0 | 15.8 | 14.4 | 14.6 | 1.5 | 1.4 | 0.0 | -1.1 | 5.9 | -13.4 |
| | DXG | DATXANH GROUP | 12,000 | 6,226 (268) | 53,345 (2.3) | 8.6 | 6.1 | 5.3 | -14.2 | 12.0 | 14.3 | 0.7 | 0.7 | -2.0 | -1.6 | 13.2 | -17.2 |
| Banks | VCB | BANK FOR FOREIGN | 84,200 | 312,287 (13,456) | 78,190 (3.4) | 6.2 | 18.4 | 15.2 | 13.0 | 20.4 | 20.2 | 3.2 | 2.7 | 0.6 | -6.0 | 10.8 | -6.7 |
| | BID | BANK FOR INVESTM | 40,300 | 162,087 (6,984) | 65,949 (2.8) | 12.3 | 30.2 | 18.8 | -11.3 | 9.1 | 12.3 | 2.1 | 1.9 | -1.0 | -7.4 | 4.4 | -12.7 |
| | TCB | VIETNAM TECHNOLO | 20,300 | 71,053 (3,062) | 52,126 (2.2) | 0.0 | 6.9 | 5.9 | 4.6 | 16.3 | 16.4 | 1.0 | 0.8 | -1.5 | -7.1 | 0.2 | -13.8 |
| | CTG | VIETNAM JS COMM | 23,000 | 85,638 (3,690) | 163,708 (7.0) | 0.1 | 12.8 | 9.5 | 16.4 | 10.1 | 12.0 | 1.1 | 1.0 | -1.1 | -6.7 | 10.0 | 10.0 |
| | VPB | VIETNAM PROSPERI | 22,350 | 54,484 (2,348) | 144,056 (6.2) | 0.0 | 7.1 | 5.8 | 0.4 | 16.7 | 16.7 | 1.1 | 0.9 | 0.7 | -7.5 | -6.3 | 11.8 |
| | MBB | MILITARYCOMMERC | 17,300 | 41,718 (1,798) | 137,598 (5.9) | 0.0 | 5.4 | 4.5 | 7.8 | 18.2 | 18.5 | 0.9 | 0.8 | -0.6 | -7.0 | 2.1 | -16.8 |
| | HDB | HDBANK | 26,850 | 25,935 (1,118) | 30,425 (1.3) | 8.9 | 7.6 | 6.2 | 10.2 | 19.9 | 21.5 | 1.1 | 0.9 | -1.6 | -4.1 | 17.5 | -2.5 |
| | STB | SACOMBANK | 11,600 | 20,922 (902) | 191,964 (8.3) | 14.5 | 11.6 | 7.5 | 10.6 | 7.2 | 10.0 | 0.7 | 0.6 | -2.5 | 0.9 | 18.4 | 15.4 |
| | TPB | TIEN PHONG COMME | 20,550 | 16,781 (723) | 3,450 (0.1) | 0.0 | 5.5 | 4.6 | 44.5 | 24.0 | 21.6 | 1.0 | - | -2.1 | -6.6 | -5.9 | -2.4 |
| | EIB | VIETNAM EXPORT-I | 18,100 | 22,253 (959) | 5,974 (0.3) | 0.0 | 38.9 | 37.3 | -6.9 | 3.6 | 3.6 | 1.4 | 1.3 | 1.1 | 0.0 | 16.8 | 1.7 |
| Insurance | BVH | BAOVIETHOLDING | 48,000 | 35,631 (1,535) | 56,062 (2.4) | 20.7 | 34.3 | 25.8 | -5.4 | 6.1 | 8.0 | 1.8 | 1.7 | -2.4 | -9.1 | -0.5 | -30.0 |
| | BMI | BAOMINHINSURANC | 21,800 | 1,992 (086) | 6,414 (0.3) | 13.3 | - | - | - | 6.8 | 8.6 | 0.9 | 0.9 | -0.5 | -9.2 | 1.4 | -12.1 |
| Securities | SSI | SSI SECURITIES C | 15,000 | 9,014 (388) | 87,626 (3.8) | 49.7 | 10.6 | 8.3 | -17.7 | 8.8 | 10.7 | 0.9 | 0.8 | -1.3 | -6.3 | 7.5 | -3.6 |
| | VCI | VIETCAPITAL SEC | 22,200 | 3,647 (157) | 22,051 (0.9) | 71.6 | 7.9 | 6.2 | -24.9 | 11.1 | 13.0 | 0.8 | 0.8 | -0.2 | -12.1 | -3.7 | -24.7 |
| | HCM | HOCHIMINH CITY | 18,750 | 5,724 (247) | 53,563 (2.3) | 47.3 | 12.8 | 8.0 | -22.5 | 11.0 | 17.1 | 1.3 | 1.2 | 0.0 | -9.2 | 1.9 | -12.2 |
| | VND | VNDIRECT SECURIT | 13,050 | 2,721 (117) | 10,793 (0.5) | 13.1 | 11.7 | 7.4 | -19.1 | 7.4 | 11.2 | 0.8 | 0.8 | 0.0 | -5.1 | 9.2 | -9.4 |
| Consumer staples | VNM | VIETNAM DAIRYP | 115,600 | 201,303 (8,674) | 144,824 (6.2) | 41.1 | 20.3 | 18.9 | 4.5 | 37.9 | 39.2 | 6.7 | 6.1 | -1.2 | -6.0 | 4.3 | -0.8 |
| | SAB | SAIGON BEER ALCO | 166,100 | 106,517 (4,590) | 13,439 (0.6) | 36.7 | 26.2 | 21.8 | 1.2 | 21.6 | 24.2 | 5.2 | 4.7 | 0.0 | -6.7 | -3.5 | -27.1 |
| | MSN | MASANGROUP CORP | 57,500 | 67,214 (2,896) | 101,141 (4.3) | 9.9 | 42.1 | 27.0 | -45.3 | 4.0 | 7.1 | 1.5 | 1.4 | -0.2 | -8.6 | -7.4 | 1.8 |
| | HNG | HOANGANH GIA LA | 15,350 | 17,016 (733) | 14,387 (0.6) | 48.7 | - | - | - | - | - | - | - | -0.3 | -7.0 | 6.6 | 10.4 |
| Industrials (transport) | VJC | VIETJET AVIATION | 109,800 | 57,517 (2,478) | 57,762 (2.5) | 11.7 | 23.6 | 11.5 | -31.3 | 14.3 | 27.0 | 3.3 | 3.0 | 1.9 | -6.8 | -3.7 | -24.9 |
| | GMD | GEMADEPT CORP | 19,400 | 5,760 (248) | 8,095 (0.3) | 0.0 | 15.1 | 13.9 | -54.5 | 6.0 | 7.0 | 1.0 | 0.9 | -0.8 | -7.2 | -0.3 | -16.7 |
| | CII | HOCHIMINH CITY | 19,200 | 4,586 (188) | 38,601 (1.7) | 30.2 | 13.5 | 14.3 | 105.5 | 7.7 | 7.0 | 0.9 | 0.9 | 0.8 | -4.0 | -5.4 | -14.7 |
| Industrials (capital goods) | ROS | FLC FAROS CONSTR | 3,150 | 1,788 (077) | 103,699 (4.5) | 46.7 | - | - | - | - | - | - | - | 1.6 | -9.2 | -8.2 | -81.8 |
| | GEX | VIETNAM ELECTRIC | 16,300 | 7,660 (330) | 49,170 (2.1) | 34.0 | 10.5 | 8.2 | -16.2 | 11.7 | 13.9 | 1.1 | 1.1 | 0.0 | -7.4 | -0.6 | -15.8 |
| | CTD | COTECCONS CONSTR | 62,700 | 4,784 (206) | 33,301 (1.4) | 2.6 | 8.5 | 8.5 | -39.4 | 6.4 | 6.8 | 0.6 | 0.5 | -1.7 | -9.7 | -6.4 | 22.2 |
| | REE | REE | 30,650 | 9,503 (409) | 21,330 (0.9) | 0.0 | 6.0 | 5.2 | -5.9 | 14.1 | 14.5 | 0.8 | 0.7 | -0.2 | -4.1 | -2.4 | -15.6 |

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

| Sector | Code | Company name | Price | Mkt cap (VNDbn, USDmn) | Trading value (VNDmn, USDmn) | For avail (%, -1d) | PER (X) | | EPS CAGR (%) | ROE (%) | | P/B (X) | | Performance (%) | | | |
|---------------------------|------|------------------|--------|------------------------------|---------------------------------------|--------------------------|---------|------|--------------------|---------|------|---------|-----|-----------------|-------|------|-------|
| | | | | | | | 19E | 20E | | 19E | 20E | 19E | 20E | 1D | 1W | 1M | YTD |
| Utilities | GAS | PETROVIETNAM GAS | 72,900 | 139,527 (6,012) | 56,976 (2.4) | 45.7 | 18.3 | 14.5 | -17.1 | 15.7 | 19.2 | 2.8 | 2.6 | -0.3 | -6.5 | 2.8 | -22.2 |
| | NT2 | PETROVIETNAM NHO | 21,350 | 6,146 (265) | 7,852 (0.3) | 31.1 | 8.7 | 8.1 | -2.9 | 15.5 | 18.4 | 1.4 | 1.4 | 5.2 | -0.9 | 4.1 | -1.4 |
| | PPC | PHA LAI THERMAL | 24,000 | 7,695 (332) | 5,538 (0.2) | 32.6 | 8.0 | 8.6 | -9.4 | 16.3 | 14.8 | 1.2 | 1.2 | -0.6 | -5.1 | -0.6 | -10.8 |
| Materials | HPG | HOA PHAT GRP JSC | 26,250 | 72,478 (3,123) | 366,060 (15.7) | 13.2 | 8.5 | 6.6 | -1.4 | 17.4 | 19.0 | 1.3 | 1.1 | 0.2 | -2.8 | 11.7 | 11.7 |
| | DPM | PETROVIETNAM FER | 14,000 | 5,479 (236) | 54,949 (2.4) | 37.6 | 9.6 | 9.3 | -2.2 | 7.9 | 8.6 | 0.7 | 0.7 | -2.1 | -6.4 | 2.6 | 8.1 |
| | DCM | PETROCA MAU FER | 8,560 | 4,532 (195) | 16,695 (0.7) | 47.1 | 10.6 | 23.3 | -14.7 | 7.8 | 3.5 | 0.7 | 0.8 | 0.7 | -2.7 | 3.1 | 31.7 |
| | HSG | HOA SEN GROUP | 11,500 | 5,110 (220) | 138,460 (6.0) | 35.7 | 9.0 | 8.1 | 20.0 | 9.9 | 9.8 | 0.8 | 0.7 | 5.0 | 4.1 | 29.9 | 54.6 |
| | AAA | ANPHAT BIOPLAST | 12,700 | 2,174 (094) | 35,550 (1.5) | 35.1 | 5.5 | 9.3 | 51.8 | 14.8 | 9.0 | 0.7 | 0.5 | 0.8 | -7.6 | 3.3 | 0.0 |
| Energy | PLX | VIETNAM NATIONAL | 45,750 | 54,480 (2,347) | 42,603 (1.8) | 6.7 | 21.0 | 15.8 | -11.4 | 13.0 | 17.2 | 2.6 | 2.3 | 3.3 | -4.1 | 2.8 | -18.3 |
| | PVD | PETROVIETNAM DRI | 10,550 | 4,443 (191) | 74,211 (3.2) | 36.8 | 35.5 | 24.2 | -9.0 | 1.0 | 0.9 | 0.3 | 0.3 | -0.5 | -9.8 | 1.0 | -29.9 |
| | PVT | PETROVIET TRANSP | 10,750 | 3,025 (130) | 19,714 (0.8) | 23.5 | 7.0 | 6.0 | -17.0 | 9.4 | 10.5 | 0.6 | 0.6 | 0.5 | -8.1 | 0.0 | -36.0 |
| Consumer discretionary | MWG | MOBILEWORLD INV | 83,800 | 37,946 (1,635) | 118,623 (5.1) | 0.0 | 9.6 | 7.7 | 14.3 | 29.1 | 29.8 | 2.4 | 1.9 | -0.7 | -6.3 | 2.1 | -26.5 |
| | PNJ | PHU NHUAN JEWELR | 58,300 | 13,128 (566) | 57,947 (2.5) | 0.0 | 14.4 | 11.7 | 0.3 | 21.8 | 22.7 | 2.5 | 2.2 | -0.9 | -10.3 | -6.0 | -32.2 |
| | YEG | YEAH1 GROUP CORP | 53,500 | 1,579 (068) | 2,180 (0.1) | 69.3 | 22.5 | 16.4 | -28.1 | 6.7 | 8.5 | 1.4 | 1.4 | -1.3 | -7.1 | -2.4 | 44.6 |
| | FRT | FPT DIGITAL RETA | 24,150 | 1,907 (082) | 37,300 (1.6) | 13.5 | 12.0 | 11.1 | -31.7 | 12.2 | 12.1 | 1.3 | 1.2 | -1.0 | -13.0 | 11.8 | 14.7 |
| Healthcare | PHR | PHUOC HOA RUBBER | 50,000 | 6,775 (292) | 86,655 (3.7) | 38.5 | 6.3 | 6.2 | 30.3 | 38.0 | 32.7 | 2.2 | 1.9 | -0.4 | -6.4 | 13.6 | 30.9 |
| | DHG | DHG PHARMACEUTIC | 92,000 | 12,029 (518) | 2,087 (0.1) | 45.6 | 18.7 | 17.2 | 4.4 | 19.6 | 19.3 | 3.4 | 3.2 | 0.5 | -1.3 | -0.1 | 0.5 |
| IT | PME | PYMEPHARCO JSC | 62,800 | 4,711 (203) | 1,550 (0.1) | 37.9 | - | - | - | - | - | - | - | 0.0 | -1.9 | -0.3 | 15.7 |
| | FPT | FPT CORP | 46,350 | 36,334 (1,566) | 89,654 (3.9) | 0.0 | 10.6 | 9.2 | 18.0 | 24.1 | 25.2 | 2.3 | 2.0 | -0.5 | -5.0 | -3.4 | -8.6 |

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

| Buy: | Hold: | Sell: |
|--------------|--------------|--------------|
| +15% or more | +15% to -15% | -15% or more |

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

| Positive: | Neutral: | Negative: |
|-----------------------|---------------------------------|-------------------------|
| Outperform the market | Perform in line with the market | Underperform the market |

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