

# **VIETNAM DAILY**

# [Market Commentary]

Vietnam's stock market dropped after the International Monetary Fund (IMF) lowered its forecast for 2021 global economic growth, raised the projected inflation rate, and warned about risks of higher prices

# [Futures/ETFs]

Futures moved up and down continuously like the underlying cash market

[Market Movers] LAS, TNG

# October 19, 2021

		Chg
	Index	(%, bp)
Ho Chi Minh	1,395.33	-0.01
VN30	1,507.19	-0.22
VN30 futures	1,510.60	+0.01
Hanoi	387.00	+0.55
HNX30	608.66	-0.07
UPCoM	99.60	+0.23
USD/VND	22,758	+0.00
10-yr govt bond (%)	2.15	-1
Overnight rate (%)	0.64	+10
Oil (WTI, \$)	83.11	+0.81
Gold (LME, \$)	1,781.51	+0.94



# Market Commentary

VNIndex	1,395.33P (-0.01%)
Volume (mn s	shrs) 639.4 (-13.6%)
Value (U\$mn)	893.9 (-14.0%)
HNXIndex	387.00P (+0.55%)
Volume (mn s	hrs) 115.2 (-8.7%)
Value (U\$mn)	94.5 (-22.2%)
UPCoM	99.60P (+0.23%)
Volume (mn s	
-	, , , , ,
Value (U\$mn)	69.6 (-27.6%)
	(
Net foreign bu	ıy (U\$mn) −21.8

Vietnam's stock market dropped after the International Monetary Fund (IMF) lowered its forecast for 2021 global economic growth, raised the projected inflation rate, and warned about risks of higher prices. The Import and Export Department reported rubber prices on Asian markets rebounded in the first week of October thanks to the hopes of a quick economic recovery promoted by the new Government of Japan. This raised rubber shares like Hoa Binh Rubber (HRC, +6.6%) and Tay Ninh Rubber (TRC, +2.4%). Real estate stocks Vinhomes (VHM, +0.6%) and Novaland (NVL, +0.9%) closed up as Savills expected the supply and trading volume of apartments to recover in 4Q. The Agricultural Products Processing and Market Development Department said that low demand amid high supply caused pork prices to drop by 60% compared to the beginning of the year, which upset pork shares like Masan MeatLife (MML, -1.2%) and Dabaco (DBC, -0.5%). Foreign net sell focused on Hoa Phat Group (HPG, -1.2%), Vinhomes (VHM, +0.6%) and Novaland (NVL, +0.9%).

#### VN Index & HNX Index

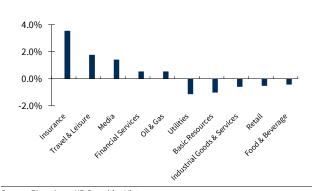


# Source: Bloomberg, KB Securities Vietnam

## USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam





Source: FiinPro, KB Securities Vietnam

# **Futures/ETFs**

VN30	1,507.19P (-0.22%)
VN30 futures	1,510.6P (+0.01%)
Open	1,511.1P
High	1,513.5P
Low	1,503.1P
Contracts	157,573 (+2.4%)

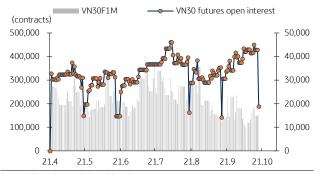
Futures moved up and down continuously like the underlying cash market. The basis was in backwardation for most of the day and hit the intraday bottom at – 4.49bps before closing up to 3.41bps. Foreign investors were net sellers, and market liquidity remained unchanged compared to the last two sessions.

### VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

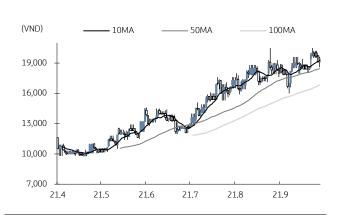
#### Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

# **Market Movers**

## Lam Thao Fertilizers & Chemicals (LAS)



- LAS closed up 1.57% to VND19,400.
- LAS posted VND7.2 billion (+18% YoY) in 3Q earnings on revenue of VND354 billion (-12% YoY).
- Of that, NPK fertilizers and phosphate fertilizers are the main revenue contributors with VND235 billion and VND92 billion respectively. The rest of the company's revenue comes from acid and other products.

Source: Bloomberg, KB Securities Vietnam

### TNG Investment and Trading (TNG)



Source: Bloomberg, KB Securities Vietnam

- TNG closed down 0.64% to VND31,200.
- TNG announced 3Q earnings at VND85 billion (+31% YoY) on revenue of VND1,710 billion (flat YoY). Gross profit margin improved from 13.1% to 14%.
- TNG said the positive profit growth was attributable to the orientation to focus on raising the proportion of FOB customers (so that the company can has a proactive role from raw material providing to finished product distribution) and customers' moving orders from countries heavily affected by the COVID-19 to Vietnam.

# **KBSV Model Portfolio**

# **KBSV Research Team**

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.22%	-0.59%
Cum. return	40.76%	62.65%

### KBSV domestic model portfolio

### Performance vs VN30 Index



Ticker	Inclusion date	Close 21/10/19	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	129,700	-0.8%	67.9%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 00 G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	49,000	-0.9%	100.4%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	98,000	-1.0%	27.9%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military Bank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
(MBB)	18/12/18	28,200	-0.7%	124.0%	- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
(					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	74,800	1.1%	120.0%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	98,600	-0.4%	238.7%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	01/31/2020	30,300	0.3%	60.3%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	114,500	-1.7%	56.0%	- Expectation on global oil price recovery
(0,(0)					- Attractive valuation
Hoa Pha Group					- Steel consumption starts to rebound
(HPG)	19/12/04	57,200	-1.2%	295.2%	- Construction steel prices show signs of rising again
(					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	43,600	-0.6%	218.2%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

# **Market Monitors**

# Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
DCM	4.5%	4.0%	54.7
DPM	6.8%	10.6%	50.5
VHC	1.2%	24.2%	33.3
VJC	3.1%	17.6%	29.3
CTG	0.3%	24.5%	27.0
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
HPG	-1.2%	25.3%	-129.3
	1,2 /0	25.570	127.5
VHM	0.6%	22.9%	-133.9
VHM NVL			
	0.6%	22.9%	-133.9

Source: FiinPro, KB Securities Vietnam

### Sectors - Top 5 best/worst weekly performance

Chg	Кеу
(%)	stocks
4.2%	ADG, YEG
2.1%	DPM, DCM
2.0%	VCI, VND
1.6%	GAS, TMP
1.6%	LGC, REE
Chg	Кеу
(%)	stocks
-1.6%	MWG, DGW
-1.3%	MSN, SAB
-0.3%	DHG, DMC
-0.2%	HVN, HOT
-0.2%	VHM, VIC
	(%) 4.2% 2.1% 2.0% 1.6% 1.6% (%) -1.6% -1.3% -0.3% -0.2%

Source: Bloomberg, KB Securities Vietnam

# Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVS	-1.0%	8.0%	7.0
NDN	0.0%	0.8%	1.0
PSD	0.9%	0.8%	0.8
NBC	-4.2%	4.6%	0.8
DL1	8.8%	1.7%	0.7
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
TNG	-0.6%	6.9%	-9.8
	-2.9%	7.0%	-6.2
NRC	2.770	1.070	
NRC VNR	2.6%	27.3%	-2.3

Source: FiinPro, KB Securities Vietnam

## Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Utilities	22.5%	GAS, POW
Basic Resources	11.5%	HPG, NKG
Oil & Gas	11.5%	PLX, PVD
Insurance	9.8%	BVH, MIG
Personal & Household Goods	6.5%	PNJ, TCM
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Health Care	-1.2%	DHG, VMD
Food & Beverage	0.4%	MSN, HNG
Banks	0.5%	VCB, CTG
Financial Services	0.8%	SSI, APG
Automobiles & Parts	0.9%	TCH, DRC

Source: Bloomberg, KB Securities Vietnam

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	nce(%)	
000101	0000	company name	1100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	220,011 (9.7)	22.5	61.4	59.0	14.7	4.1	5.7	3.8	3.6	-0.2	-0.5	6.5	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	429,149 (18.9)	26.6	9.9	9.3	35.9	32.1	27.1	2.8	2.2	0.6	- 1.9	-2.2	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	137,272 (6.0)	17.8	27.4	19.0	-7.6	6.8	10.4	2.3	2.2	- 1.6	- 1.6	3.8	
estate	NVL	NOVA LAND INVES	60,068	86,712 (3.768)	223,552 (9.8)	31.3	35.4	18.9	6.7	19.4	17.4	4.3	3.4	0.9	-0.4	-0.6	1
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	109,957 (4.8)	11.6	26.6	19.6	18.0	12.3	14.4	3.0	2.6	0.6	2.3	6.1	
	DXG	DATXANHGROUP	21,130	12,594 (547)	102,079 (4.5)	13.9	12.2	9.0		16.3	18.5	1.8	1.5	0.0	- 1.4	11.2	
	VCB	BANK FOR FOREIGN	102,000	378,305 (16.441)	87,960 (3.9)	6.3	18.2	14.2	11.7	19.7	20.1	3.1	2.5	0.4	-0.6	-0.8	
	BID	BANK FOR INVESTM	43,400	174,556 (7.586)	54,235 (2.4)	12.7	17.3	12.3	-5.3	13.2	16.8	1.8	1.8	1.9	-0.5	0.1	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	521,463 (22.9)	0.0	11.0	9.2	14.3	20.4	20.2	2.0	1.7	-0.4	-0.6	5.9	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	278,802 (12.3)	1.4	10.6	8.0	61.1	18.3	20.5	1.3	1.1	0.3	-1.6	-4.7	
Banks	VPB	<b>METNAM PROSPERI</b>	22,944	101,381 (4.406) 73,327	455,874 (20.0)	0.0	13.4	11.4	18.8	18.5	16.6	2.2	1.9	0.3	4.9	3.4	
	MBB	MILITARYCOMMERC	19,407	(3.187) 40,641	326,392 (14.3) 53,419	0.0	8.8	7.2	14.6	22.1	22.3	1.6	1.3	-0.7	- 1.9	1.3	
	HDB	HDBANK	20,400	(1.766) 33,548	(2.3) 345,120	4.2	9.3	8.1	23.3	22.2	21.5	1.7	-	- 1.0	-0.4	0.0	
	STB	SACOMBANK	18,600	(1.458) 28,732	(15.2) 293,153	14.0	18.0	13.2	26.5	10.3	12.6	1.4	1.3	-2.6	- 1.5	-2.2	
	TPB	TIEN PHONG COMME	27,850	(1.249) 22,745	(12.9) 8,751	0.0	10.2	8.6	37.5	22.6	20.3	2.0	1.6	-0.2	2.8	7.6	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(0.4)	0.2	•		27.3	-	-	•		2.2	2.2	-8.8	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(4.7) 40,332	21.0	27.6	24.9	15.8	8.2	8.6	2.1	2.0	3.0	-0.8	14.6	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(1.8) 325,657	14.2	17.0	17.6	9.1	12.0	12.0	1.9	1.7	4.3	1.5	11.4	
	SSI	SSI SECURITIES C	21,998	(867) 9,108	(14.3) 250,042	55.4	15.7	14.1	-3.2	17.3	17.7	-	-	0.1	-1.2	-4.9	
Securities	VCI	VIET CAPITAL SEC	27,500	(396) 8,907	(11.0) 210,714	71.9	-	-	-4.0	-	-	-	-	1.1	5.2	2.2	
	HCM	HOCHIMINHCITY	22,265	(387) 5,734	(9.3) 298,372	52.4	-	-	-25.5	-	-		-	0.8	1.2	-4.9	
	VND	VNDIRECTSECURIT	17,211	(249)	(13.1) 329,121	27.2	11.7	19.9	36.3	-	-	3.9	3.6	0.9	3.3	- 1.3	
	VNM		109,000	(9.900) 123,447	(14.5) 17,399	42.1	19.0	17.6	4.0	32.8	34.1	5.8	5.5	0.6	-0.1	4.4	
Consumer staples	SAB	SAIGON BEER ALCO	192,500	(5.365) 111,712	(0.8) 127,707	36.9	23.7	19.7	7.3	21.2	23.0	4.6	4.0	-0.9	-2.8	- 1.6	
	MSN HNG	MASAN GROUP CORP HOANG ANH GIA LA	95,100	(4.855) 13,801	(5.6) 50,025	16.5 48.8	49.2	28.6	-51.9	17.5	22.8	8.5	6.6	-1.4	-3.1	-3.4	
	VJC	VIETJET A VIATION	12,450	(600) 69,042	(2.2) 110,508	48.8	-	37.9	- 88.5	0.4	- 16.2	-		- 1.9	- 1.2	-2.1	
ndustrials	GMD	GEMADEPTCORP	33,100	(3.001) 9,976	(4.9) 159,836	10.8	- 29.6	20.1	-00.5	9.4	12.9	2.5	2.3	0.0	2.0	-2.1	
transport)	CII	HOCHIMINHCITY	22,600	(434) 5,398	(7.0) 66,167	38.4	35.6	11.3	65.7	3.4	8.4	2.5	2.3	0.0	0.8	-2.1	
	ROS	FLC FAROS CONSTR	3,670	(235) 2,083	(2.9) 69,880	46.4	50.0		-92.4		- 0.4	. I		0.0	-3.5	5.0	
Industrials	GEX	GELEXGROUP JSC	17,224	(091) 10,411	(3.1) 120,294	37.7	-		- 13.2	- 12.1	- 12.7	-	-	-1.8	-3.5	-2.0	
(capital goods)	CTD	COTECCONS CONSTR	73,200	(452) 5,438	(5.3) 17,939	3.6	34.7	16.9	- 52.4	1.8	3.7	0.6	0.6	0.0	- 1.4	-0.1	
yoodsj	REE	REE	59,600	(236) 18,419	(0.8) 59,182	0.0	14.1	11.8	-52.4	13.2	14.1	1.7	1.7	1.1	3.3	-0.1	
			53,000	(800)	(2.6)	0.0	199.1	11.0	4.5	10.2	144.1	1.7	1.7	1. 1	0.0	11.0	

Source: Bloomberg, KB Securities Vietnam

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For	P/E	(X)	EP S C A G	ROE	(%)	P/B	(X)	P e	rforma	nce (%	<b>)</b>
Sector	Code	company name	FIICe	USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	220,904 (9.7)	46.1	24.1	19.8	- 17.5	18.4	20.9	4.4	4.0	- 1.7	2.2	24.6	32
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	28,361 (1.2)	31.4	16.7	12.4	- 10.5	11.1	13.6	1.6	1.6	1.1	2.0	6.1	-8
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	12,201 (0.5)	34.1	17.8	10.6	-5.1	7.9	13.9	1.5	1.4	0.7	- 1.9	-4.4	-
	HPG	HOA PHAT GRP JSC	32,481	145,287 (6.314)	1,355,239 (59.5)	18.0	8.2	8.3	21.9	40.2	29.4	2.7	2.0	- 1.2	0.4	10.4	8
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	280,661 (12.3)	36.5	14.9	23.8	-0.5	15.1	8.9	2.0	1.9	6.7	15.7	24.1	13
Materials	DCM	PETROCA MAUFER	13,650	7,226 (314)	168,186 (7.4)	46.5	21.7	20.4	-4.5	13.3	13.6	2.6	2.4	4.5	11.9	29.7	13
	HSG	HOA SEN GROUP	22,636	11,063 (481)	517,464 (22.7)	38.9	5.8	8.0	67.9	47.7	26.8	2.2	1.7	- 1.1	2.0	4.9	14
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	86,740 (3.8)	97.2	-	-	17.2	-	-	-	-	-0.3	-0.9	-2.7	2
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	90,448 (4.0)	4.6	18.7	16.4	-51.0	16.0	16.1	-	-	0.7	-0.4	8.1	
Energy	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	234,037 (10.3)	39.9	301.1	41.3	- 11.9	0.2	2.2	0.8	0.7	-0.8	3.8	26.3	5
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	144,234 (6.3)	35.9	11.5	10.5	1.2	14.7	13.8	1.5	1.4	-2.8	-0.8	- 1.2	7
	MWG	MOBILE WORLD INV	93,000	65,024 (2.826)	204,144 (9.0)	0.0	19.2	14.9	13.7	24.5	27.4	4.3	3.7	-0.8	- 1.8	5.4	6
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	55,976 (2.5)	0.0	20.8	16.5	2.4	20.2	23.4	3.8	3.3	- 1.0	-2.0	5.9	2
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	2,535 (0.1)	70.6		-				-	-	1.0	0.7	- 1.3	-6
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	76,552 (3.4)	30.3	38.7	24.1	-75.2	8.0	12.1	3.0	2.8	-0.5	- 1.3	-0.1	4
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	25,453 (1.1)	34.6	17.2	9.6	41.2	13.8	26.3	2.2	2.2	- 1.5	1.3	0.6	-
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	2,073 (0.1)	45.4	17.3	16.3	10.7	20.3	20.3	3.3	3.0	-0.5	-0.9	-4.7	
ricarricale	PME	PYMEPHARCOJSC	80,200	6,016 (261)	043 (0.0)	11.7	-	-	1.6	-	-	-	-	0.0	0.0	1.9	
IT	FPT	FPTCORP	68,000	61,301 (2.664)	197,777 (8.7)	0.0	21.9	18.6	15.5	24.3	25.3	4.6	4.2	-0.4	-0.4	3.0	9

Source: Bloomberg, KB Securities Vietnam

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

## Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Property ngaphb@kbsec.com.vn

Le Anh Tung Senior Analyst – Oil & Gas & Banks tungla@kbsec.com.vn

Nguyen Ngoc Hieu Analyst – Power & Construction Materials hieunn@kbsec.com.vn

Pham Nhat Anh Analyst - Industrial Real Estate & Logistics anhpn@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Consumers & Retailing dungInt@kbsec.com.vn Research Division research@kbsec.com.vn

### Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst – Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

#### Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.