

VIETNAM DAILY

[Market Commentary]

Stocks ended mixed, with strength in retailers helping the VN30 index close higher but the heavier weighting of Vietcombank (VCB) in the VNIndex causing the broad market index to close modestly lower.

[Futures/ETFs]

Futures closed near the highs of the day and avoided the late afternoon sell off in the region as retailers support the VN30 index ahead of the Tet holidays.

[Market Movers]

PNJ, NT2, MWG

[Macro/Strategy]

2019 Fiscal Overview

January 20, 2020

| | | Chg |
|---------------------|-----------|---------|
| | Index | (%, bp) |
| Ho Chi Minh | 978.63 | -0.03 |
| VN30 | 897.40 | +0.29 |
| VN30 futures | 896.90 | +0.38 |
| Hanoi | 104.64 | +0.73 |
| HNX30 | 181.41 | -0.21 |
| UРСоM | 55.49 | +0.14 |
| USD/VND | VND23,171 | +0.00 |
| 10-yr govt bond (%) | 2.92 | +9 |
| Overnight rate (%) | 2.58 | +42 |
| Oil (WTI, \$) | 58.54 | +0.00 |
| Gold (LME, \$) | 1,560.36 | +0.20 |



Market Commentary

VNIndex 978.63P (-0.03%) Volume (mn shrs) 102.4 (-12.6%) Value (U\$mn) 172.2 (+20.8%)

HNXIndex 104.64P (+0.73%) Volume (mn shrs) 23.0 (+9.4%) Value (U\$mn) 11.3 (+12.1%)

UPCoM 55.49P (+0.14%) Volume (mn shrs) 7.1 (-23.0%) Value (U\$mn) 4.0 (+9.4%)

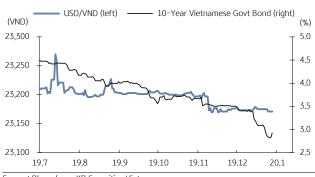
+23.0 Net foreign buy (U\$mn)

Stocks ended mixed, with strength in retailers helping the VN30 index close higher but the heavier weighting of Vietcombank (VCB) in the VNIndex causing the broad market index to close modestly lower, Mobile World Group (MWG) and Phu Nhuan Jewelry (PNJ) traded higher on hopes of strong sales into the Tet holidays. MWG also saw active foreign trading - and was the top bought stock by foreigners - as foreign shares became available with the company's annual issuance of new shares for employees. VCB weighed on the VNIndex after reaching a new historical high during the previous trading session. Masan Group (MSN) traded down as retailers cap pork prices to support government measures to control inflation before Tet. Vingroup (VIC) closed flat after a 1.7% stake held by five individuals were transferred to Vietnam Investment Group or the largest shareholder that is under the control of the group chairman. The real estate sector saw lackluster trading, with several counters closing unchanged, after the government proposed tighter guidelines for new bond issuances mainly targeting mid-sized real estate companies to cool the housing market.

VN Index & HNX Index

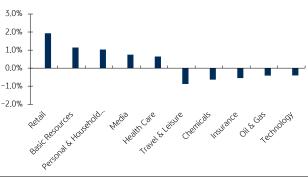


USD/VND & 10-year government bond rates



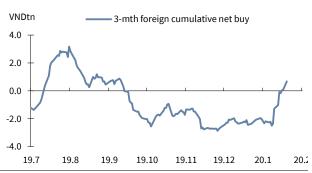
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 897.40P (+0.29%)
VN30 futures 896.9P (+0.38%)
Open 893.0P
High 897.2P
Low 891.6P

Futures closed near the highs of the day and avoided the late afternoon sell off in the region as retailers support the VN30 index ahead of the Tet holidays. Trading remained quiet ahead of the holidays in balanced trading, with foreigners taking modest net short positions in the February contract. The basis closed in backwardation at minus 0.50 basis points.

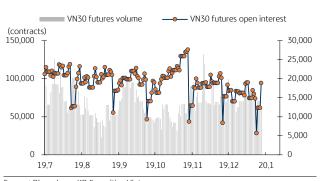
Contracts 60,436 (-14.7%) Open interest N/A

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

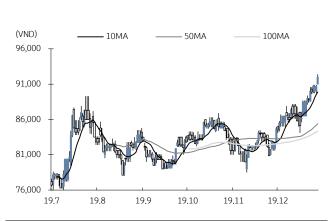


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

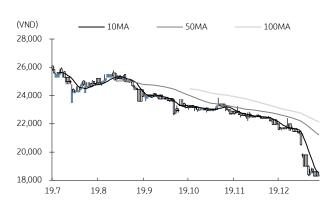
Phu Nhuan Jewelry (PNJ)



Source: Bloomberg, KB Securities Vietnam

- PNJ shares closed up 1.4% to VND92,000.
- PNJ announced 4Q earnings of VND385 billion (up 45% YoY) and consolidated revenue of VND5,300 billion (up 31% YoY) supported by new store expansion (+15 locations), recovery of buying power for jewelry since August 2019 and new products that met good demand from customers.
- Annual earnings for 2019 reached VND1,900 billion (up 24% YoY) or 1% ahead of target on sales of VND17,000 billion (up 17% YoY) or 93% of its full-year plan.

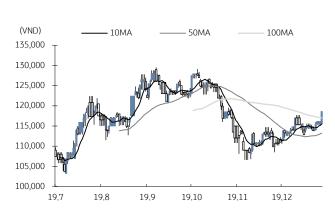
PV Power Nhon Trach 2 (NT2)



Source: Bloomberg, KB Securities Vietnam

- NT2 shares closed up 0.5% to VND18,400.
- NT2 announced 4Q net earnings of VND211 billion (down 17% YoY) and net revenue of 1,900 billion (up 6.2% YoY).
- Annual earnings for 2019 were VND760 billion (down 3% YoY) or 2% ahead of target on sales of VND7,700 billion (down 0.2% YoY) or 3% above its full-year objective, with the company benefitting from lower financing costs and reduced foreign exchange losses on its overseas debt.

Mobile World Investment (MWG)



Source: Bloomberg, KB Securities Vietnam

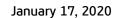
- MWG shares closed up 2.2% to VND118,600.
- MWG listed 10.5 million shares as part of its ESOP -- including 9.6 million new shares and 800,000 treasury shares -- sold to employees at VND10,000 per share and carry a 25% selling restriction over the next four years
- The 9.6 million new shares created 4.7 million shares available for foreigners (MWG has a 49% foreign ownership limit) that were immediately bought up in today's session.

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KB Securities



Market Strategist Le Anh Tung tungla@kbsec.com.vn

2019 Fiscal Overview

Improvements support more public spending in 2020

Vietnam's 2019 budget deficit falls to 3.4% of GDP (Figure 1) & debt lowest in six years

- Overall tax revenue was up 4% in 2019 and preliminary data show revenue from value—added tax (VAT) & corporate income tax increased by 10%, while revenue from personal income tax rose by 20% given the expanded tax base (Figure 2).
- Payment obligations by the government (mainly interest expenses) increased by 14% but total expenditure remained largely flat over the previous year as backlogs and tighter public disbursements limited government spending.
- Public debt to GDP fell to the lowest level in six years at 56.1% (Figure 3) due to the budget deficit growing slower than GDP.

Better numbers from 2019 should support more public spending in 2020

- Public projects in 2020 will likely focus on transportation infrastructure and benefit the construction sector and construction materials as the main suppliers to several government projects. Projects scheduled for launch in 2020 include the North–South Expressway and Long Thanh International Airport projects.
- The law on public investment that recently passed also supports our more positive outlook for public disbursements and is expected to eliminate weakness in the system while greater scrutiny of tax authorities should boost tax revenue to better support expenditures (recent examples include the VND821 billion from Coca Cola and VND917 billion from Heineken in additional taxes arising from the transfer pricing settlement).

Little strain to the State budget from bond maturities in 2020–2021

- About 10.3% of the government's total domestic debt will come due between 2020–2021 (for the five-year maturities issued back in 2015–2016) according to the Ministry of Finance but several factors should mitigate any risk of liquidity strain:
 - 1) improved refinancing options following the extension of bond maturities to 15 years, 20 years and 30 years since 2017;
 - 2) payment capacity at 15%-16% of total budget revenue remains well below the international standard of 25%. Moody's recent downgrade in outlook should only apply to government-guaranteed debt obligations given that the credit action was focused more on the inconsistency in administrative coordination to pay contingent liabilities;
 - 3) new GDP calculations from 2020 should lower public debt to GDP and create more capacity for bond issuances to restructure government debt; &
 - 4) long-term bond yields at record lows (Figure 4) create favorable interest rate conditions to reduce the pressure on government borrowing costs.

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KBSV Model Portfolio

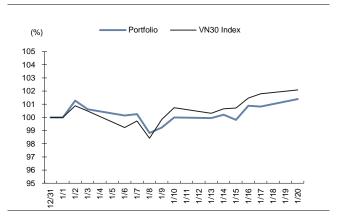
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

| | VN30 Index | Master Portfolio |
|--------------|------------|------------------|
| Daily return | 0.29% | 0.57% |
| Cum, return | 2.09% | 1.40% |

Performance vs VN30 Index



KBSV domestic model portfolio

| Ticker | Inclusion date | Close 20/01/20 | Daily return (%) | Cumulative return (%) | Main investment catalysts |
|--------------------------|-------------------|-------------------|------------------------|-----------------------------|---|
| M - I- 11 - M/ I - I | | | | | - Optimizing revenue from DMG & TGDD chains |
| Mobile World (MWG) | 19/08/09 | 118,600 | 2.2% | -1.6% | - BHX expects to reach break-even point soon at stores and distribution centers |
| (IVI VV G) | | | | | - In the long term, BHX aims to capture 10-15% of the food retail market |
| | | | | | - Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects |
| Nam Long Invest (NLG) | 19/06/03 | 27,600 | 2.2% | 0.8% | - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US) |
| Phu Nhuan | | | | | - Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%) |
| Jewelry | 19/03/22 | 92,000 | 1.4% | 17.4% | - Strongest customer base to capture lucrative watch segment (5%of sales by 2022E) |
| (PNJ) | | | | | - Core business activities growing again after the "ERP" incident |
| Milliano Bank | | | | | - Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income |
| Military Bank (MBB) | 18/12/18 | 22,000 | 0.0% | 8.8% | - Retail Ioan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB) |
| (MDD) | | | | | - M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt |
| Defeir Flor From | | | | | - Office lease management & E-town Central occupancy generates stable cash flow |
| Refrig Elec Eng (REE) | 18/10/11 | 36,750 | 0.7% | 4.6% | - Strategic investments in utility industry provides stable/long-term dividend stream |
| FPT Corp | | | | | - Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR |
| (FPT) | 18/09/06 | 57,400 | -0.3% | 48.1% | - Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E |
| (***) | | | | | - 20%+ earnings momentum by 2020E |
| PV Drilling | | | | | - Oil prices should rebound further in 2020E |
| (PVD) | 20/01/06 | 14,500 | -1.0% | -7.9% | - Offshore rig day rates are rising again |
| (. 12) | | | | | - PVD expects to recover some bad debts in 2020 |
| Power Const | | | | | - Great contribution from Thanh Xuan Real Estate Project & transmission line construction. |
| No. 1 | 19/11/06 | 17,850 | 1.4% | -7.9% | - Expect strong growth in power construction segment from investment demand from EVN $$ |
| (PC1) | | | | | - Output at PC1s hydroelectric plants expected to increase sharply in 2020 |
| Hoa Pha Group | | | | | - Steel consumption starts to rebound |
| Hoa Pha Group (HPG) | 19/12/04 | 25,500 | 2.0% | 7.2% | - Construction steel prices show signs of rising again |
| (111 0) | | | | | - Increased capacity from Dung Quat project helps HPG expand market share |
| Petro Tech | | | | | - Despite strong share price rebound in early 2019, 2019E P/E still below regional peers |
| Services (PVS) | 18/08/15 | 17,800 | -0.6% | 0.8% | - 9%EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects |

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

| 110 0111 11111 | rice for eight buys, | | |
|-------------------|-------------------------------|--------------------------------|----------------------------|
| | Chg | For. Ownership | Net buy |
| Ticker | (%) | (%) | (VND bn) |
| MWG | 2.2% | 49.0% | 588.1 |
| VCB | -0.5% | 23.8% | 16.6 |
| E1VFVN30 | 0.1% | 99.2% | 10.3 |
| VHM | 0.0% | 15.0% | 9.6 |
| VNM | 0.3% | 58.8% | 7.7 |
| | | | |
| • | Chg | For, Ownership | Net sell |
| Ticker | Chg (%) | For. Ownership (%) | Net sell (VND bn) |
| Ticker BID | _ | • | |
| | (%) | (%) | (VND bn) |
| BID | (%) -0.4% | (%) 18.1% | (VND bn) -18.0 |
| BID KBC | (%) -0.4% -4.1% | 18.1% 26.6% | (VND bn) -18.0 -17.1 |
| BID KBC VIC | (%) -0.4% -4.1% 0.0% | (%) 18.1% 26.6% 14.8% | (VND bn) -18.0 -17.1 -16.5 |

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

| | Chg | Key |
|----------------------------|-------|----------|
| Top 5 best performers | (%) | stocks |
| Automobiles & Parts | 9.0% | TCH, DRC |
| Banks | 5.1% | VCB, BID |
| Basic Resources | 4.5% | HPG, HSG |
| Retail | 3.1% | MWG, DGW |
| Personal & Household Goods | 1.4% | PNJ, GMC |
| | Chg | Key |
| Top 5 worst performers | (%) | stocks |
| Utilities | -1.9% | GAS, PGD |
| Insurance | -1.7% | BVH, PGI |
| Media | -1.1% | YEG, PNC |
| Real Estate | -0.5% | VRE, VHM |
| Travel & Leisure | -0.1% | HVN, VNS |

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

| | Chg | For. Ownership | Net buy |
|--------|-------|----------------|----------|
| Ticker | (%) | (%) | (VND bn) |
| SHB | -1.4% | 10.7% | 0.8 |
| NRC | -9.1% | 28.1% | 0.2 |
| PIA | -2.3% | 8.3% | 0.1 |
| NBC | 1.6% | 6.0% | 0.1 |
| VCR | -9.8% | 0.1% | 0.1 |
| | Chg | For. Ownership | Net sell |
| Ticker | (%) | (%) | (VND bn) |
| HUT | 0.0% | 22.9% | -1.0 |
| THT | 8.7% | 6.4% | -0.2 |
| PMS | 7.4% | 5.4% | -0.0 |
| VNR | 1.0% | 28.3% | -0.0 |
| MAC | 1.8% | 2.1% | -0.0 |

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

| | · · · · · · · · · · · · · · · · · · · | |
|----------------------------|---------------------------------------|----------|
| | Chg | Key |
| Top 5 best performers | (%) | stocks |
| Automobiles & Parts | 19.1% | TCH, DRC |
| Banks | 9.5% | BID, CTG |
| Basic Resources | 8.2% | HPG, NKG |
| Retail | 5.4% | MWG, DGW |
| Personal & Household Goods | 4.8% | PNJ, TCM |
| | Chg | Key |
| Top 5 worst performers | (%) | stocks |
| Construction & Materials | -10.0% | ROS, DPG |
| Insurance | -7.9% | BVH, PGI |
| Media | -4.5% | YEG, PNC |
| Utilities | -4.3% | GAS, POW |
| Chemicals | -4.1% | DPM, TSC |

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

| Sector | Code | Company name | Price | Mkt cap (VNDbn, | Trading value (VNDmn, | For avail | PER | (X) | EPS CAGR | ROE | (%) | P/B | (X) | F | Performa | nce(%) | |
|---------------------|------|--------------------|---------|---------------------|-----------------------------|--------------|------|------|-------------|------|------|-----|-----|-------|----------|--------|----|
| | | | | USDmn) | (VNDIIIII, USDmn) | (%, -1d) | 19E | 20E | (%) | 19E | 20E | 19E | 20E | 1D | 1W | 1M | ΥT |
| | VIC | VINGROUP JSC | 114,900 | 388,641 | 39,219 | 21.9 | 79.0 | 44.9 | 44.1 | 5.5 | 7.8 | 4.9 | 4.4 | 0.0 | 0.0 | -0.8 | |
| | | | | (16,773) 282,898 | (1.7) 47,970 | | | | | | | | | | | | |
| | VHM | VINHOMES JSC | 86,000 | (12,209) | (2.1) | 34.0 | 14.9 | 10.8 | 34.6 | 34.2 | 35.9 | 4.8 | 3.3 | 0.0 | -0.3 | 2.1 | |
| | VRE | VINCOM RETAIL JS | 32,000 | 72,714 | 27,735 | 16.0 | 26.9 | 21.1 | 18.3 | 9.6 | 10.8 | 2.5 | 2.3 | - 1.8 | -5.2 | -2.9 | |
| Real estate | | | | (3.138) 54,294 | (1.2) 15,540 | | | | | | | | | | | | |
| estate | NVL | NOVA LAND INVES | 56,000 | (2,343) | (0.7) | 31.6 | 18.2 | 17.3 | -4.3 | 14.4 | 12.0 | 2.3 | - | 0.0 | 1.8 | 0.5 | |
| | KDH | KHANGDIENHOUSE | 25,800 | 14,046 | 6,355 | 4.5 | 15.1 | 11.5 | 20.7 | 12.9 | 15.0 | 1.9 | 1.7 | 0.0 | 0.8 | -3.0 | |
| | | | | (606) | (0.3) | | | | | | | | | *** | | | |
| | DXG | DATXANH GROUP | 12,900 | 6,756 (289) | 19,042 | 3.6 | 4.7 | 4.5 | 3.4 | 18.6 | 18.0 | 0.8 | 8.0 | -0.8 | -4.8 | -6.2 | |
| | VCB | BANK FOR FOREIGN | 94,000 | 348,634 | 76,268 | 6.2 | 21.0 | 16.7 | 23.7 | 24.7 | 24.3 | 4.2 | 3.3 | -0.5 | 5.1 | 6.5 | _ |
| | 102 | Driver on one on | 01,000 | (15.046) | (3.3) | 0.2 | 20 | 10.1 | 20.7 | 2 | 20 | | 0.0 | 0.0 | 0.1 | 0.0 | |
| | BID | BANK FOR INVESTM | 53,300 | 214,374 (9.252) | 44,047 (1.9) | 12.0 | 34.0 | 24.3 | 15.9 | 12.5 | 14.1 | 2.8 | 2.6 | -0.4 | 6.4 | 24.7 | |
| | тсв | VIETNAM TECHNOLO | 23,350 | 81,728 | 38,189 | 0.0 | 8.6 | 7.4 | 8.1 | 16.8 | 16.4 | 1.3 | 1.1 | -0.2 | 1.7 | 2.4 | |
| | ICB | VIETNAM TECHNOLO | 25,550 | (3,527) | (1.6) | 0.0 | 0.0 | 7.4 | 0.1 | 10.0 | 10.4 | 1.5 | 1.1 | -0.2 | 1.7 | 2.4 | |
| | CTG | VIETNAM JS COMM | 25,100 | 93,457 (4.033) | 113,814 | 0.3 | 12.5 | 10.1 | 30.5 | 11.9 | 13.4 | 1.3 | 1.1 | 0.6 | 8.2 | 23.3 | |
| | VPB | VIETNAM PROSPERI | 22,500 | 54,849 | 43,279 | 0.0 | 7.0 | 5.8 | 13.6 | 20.6 | 20.4 | 1.3 | 1.1 | 2.7 | 9.2 | 14.8 | |
| Banks | VFD | VIETNAMEROSPERI | 22,300 | (2,367) | (1.9) | 0.0 | 7.0 | 5.6 | 13.0 | 20.0 | 20.4 | 1.3 | 1.1 | 2.1 | 9.2 | 14.0 | |
| | MBB | MILITARYCOMMERC | 22,000 | 51,165 | 78,342 | 0.0 | 6.8 | 6.0 | 16.3 | 21.3 | 21.0 | 1.3 | 1.1 | 0.0 | 3.3 | 4.8 | |
| | | LIDD AND | | (2.208) 27,194 | (3.4) 39,814 | | | | 40.0 | | | | | | | | |
| | HDB | HDBANK | 28,250 | (1,174) | (1.7) | 6.8 | 8.7 | 7.4 | 12.8 | 18.7 | 19.5 | 1.5 | 1.3 | -1.1 | 1.3 | 7.8 | |
| | STB | SACOMBANK | 10,700 | 19,299 | 35,440 | 11.5 | 8.8 | 6.6 | 56.6 | 8.6 | 10.3 | 0.7 | 0.7 | 0.9 | 2.9 | 7.0 | |
| | | | | (833) 17,771 | (1.5) 2,744 | | | | | | | | | | | | |
| | TPB | TIEN PHONGCOMME | 21,500 | (767) | (0.1) | 0.0 | 7.1 | 5.6 | 33.5 | 21.8 | 22.4 | 1.4 | 1.1 | -0.2 | -0.2 | 2.4 | |
| | EIB | VIETNAM EXPORT-I | 17,800 | 21,884 | 2,397 | 0.0 | 28.5 | 27.7 | 9.4 | 5.1 | 8.0 | 1.4 | 1.3 | 0.0 | -1.1 | 5.0 | |
| | | | | (944) 48,548 | (0.1) 9,295 | | | | | | | | | | | | _ |
| Insurance | BVH | BAOVIETHOLDING | 65,400 | (2.095) | (0.4) | 19.5 | 38.0 | 28.6 | 19.2 | 8.3 | 9.6 | 2.7 | 2.5 | -0.8 | - 1.9 | -9.8 | |
| insurance | ВМІ | BAOMINHINSURANC | 25,500 | 2,330 | 762 | 11.4 | 13.7 | | | 7.9 | - | - | | -0.8 | -1.2 | 2.4 | |
| | | | | (101) 9,780 | (0.0) 23,959 | | | | | | | | | | | | _ |
| | SSI | SSI SECURITIES C | 19,250 | (422) | (1.0) | 45.1 | 4.8 | 4.4 | 33.9 | 9.6 | 10.5 | 0.9 | 8.0 | 0.0 | 5.2 | 5.2 | |
| | VCI | VIET CAPITAL SEC | 28,550 | 4,692 | 865 | 63.9 | 7.6 | 7.9 | -14.5 | 16.0 | 13.9 | 1.1 | 1.0 | -0.9 | -1.6 | -4.8 | |
| Securities | | | | (203) 6,599 | (0.0) 15,071 | | | | | | | | | | | | |
| | HCM | HOCHI MINH CITY | 21,600 | (285) | (0.7) | 43.6 | 18.4 | 12.7 | -16.4 | 9.8 | 11.5 | 1.5 | 1.4 | 0.0 | 0.7 | 5.6 | |
| | VND | VNDIRECT SECURIT | 14,450 | 3,014 | 1,875 | 8.7 | 9.5 | 8.3 | -4.2 | 11.4 | 12.3 | 0.9 | 0.9 | 0.0 | 1.0 | -0.3 | |
| | | | | (130) 207,224 | (0.1) 62,182 | | | | | | | | | | | | |
| | VNM | VIET NAM DAIRYP | 119,000 | (8,943) | (2.7) | 41.3 | 21.3 | 20.0 | 6.9 | 38.9 | 38.7 | 7.4 | 6.8 | 0.3 | 1.4 | -0.8 | |
| 0 | SAB | SAIGON BEER ALCO | 236,000 | 151,342 | 6,621 | 36.7 | 30.0 | 24.4 | 25.1 | 34.4 | 36.0 | 8.9 | 7.8 | 0.6 | 0.9 | 0.8 | |
| Consumer staples | | | | (6.532) 63,474 | (0.3) 43,072 | | | | | | | | | | | | |
| staples | MSN | MASAN GROUP CORP | 54,300 | (2.739) | (1.9) | 9.8 | 13.6 | 13.1 | -7.0 | 14.3 | 13.2 | 1.9 | 1.6 | -1.3 | -4.7 | -1.3 | |
| | HNG | HOANG ANH GIA LA | 13,800 | 15,298 | 2,405 | 48.6 | | | | | _ | | | - 1.4 | -1.4 | -2.8 | |
| | | | , | (660) | (0.1) | | | | | | | | | | | | |
| | VJC | VIETJETAVIATION | 147,000 | 77,004 | 59,636 (2.6) | 10.5 | 13.9 | 12.7 | 10.1 | 38.7 | 37.8 | 4.8 | 3.9 | -0.8 | 0.3 | 3.2 | |
| Industrials | GMD | GEMADEPTCORP | 21,300 | 6,325 | 5,375 | 0.0 | 11.6 | 11.3 | -44.5 | 9.4 | 9.2 | 1.0 | 1.0 | -0.5 | -0.9 | -10.7 | |
| (transport) | CAID | 32 100K | _ 1,000 | (273) | (0.2) | 0.0 | 11.0 | 11.5 | .4.0 | 5.4 | ٥.٤ | 1.0 | 1.0 | 5.5 | 0.0 | .0.7 | |
| | CII | HO CHI MINH CITY | 26,000 | 6,444 (278) | 12,267 | 18.9 | 12.7 | 11.6 | 147.6 | 11.0 | 12.2 | - | - | 0.0 | 9.5 | 14.8 | |
| | ROS | FLC FAROS CONSTR | 10,150 | 5,761 | 226,166 | 45.1 | | | | | | | | 1.5 | -10.2 | -57.0 | _ |
| | NUS | I LUFARUS CUNS IK | 10, 150 | (249) | (9.8) | 45.1 | - | - | - | - | - | - | - | 1.5 | - 10.2 | -57.0 | |
| Industrials | GEX | VIETNAM ELECTRIC | 19,750 | 9,643 | 7,786 | 33.6 | 7.9 | 10.0 | -2.5 | 13.2 | 13.3 | 1.5 | 1.4 | -0.8 | 0.3 | 6.2 | |
| (capital | OTD | COTTOCONIC CONICTS | E0 500 | (416) 4,082 | (0.3) 5,592 | 4.0 | 0.4 | ^ · | 20.7 | 0.0 | 7.0 | 0.5 | 0.5 | 4.5 | 7.0 | 7.0 | |
| goods) | CTD | COTECCONS CONSTR | 53,500 | (176) | (0.2) | 1.8 | 6.1 | 6.4 | -30.7 | 8.6 | 7.9 | 0.5 | 0.5 | 1.5 | 7.6 | -7.8 | |
| goods | | | | 11,394 | 23,365 | | | | | | | | | | | | |

Source: Bloomberg, KB Securities Vietnam

8 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

| Sector | Code | Company name | Price | Mkt cap | Trading value | For | PER | (X) | EPS CAG | ROE | (%) | P/B | (X) | Pe | rforma | ince (% | 6) |
|---------------------------|--------------------|------------------|----------------|--------------------|-------------------|-------------------|------|------|------------|------|------|------|------|-------|--------|---------|-------|
| Sector | Code | Company name | FIICE | (VNDbn, USDmn) | (VNDmn, USDmn) | avail (%, -1d) | 19 E | 20E | R (%) | 19 E | 20E | 19 E | 20E | 1D | 1W | 1M | YTD |
| | GAS | PETROVIETNAM GAS | 93,400 | 178,763 (7.715) | 24,671 (1.1) | 45.4 | 14.8 | 14.7 | 2.5 | 25.8 | 25.5 | 3.7 | 3.4 | 0.2 | -2.0 | -2.7 | -0. |
| Utilities | NT2 | PETROVIETNAM NHO | 18,400 | 5,297 (229) | 4,242 | 30.4 | 7.4 | 6.6 | -2.6 | 18.4 | 19.7 | 1.4 | - | 0.5 | 0.0 | -16.2 | - 15. |
| | PPC | PHA LAITHERMAL | 26,450 | 8,480 (366) | 4,149 (0.2) | 32.7 | 9.4 | 9.2 | -9.1 | 16.5 | 16.3 | 1.5 | 1.5 | 2.1 | 5.4 | -2.8 | -1. |
| | HPG | HOA PHATGRP JSC | 25,500 | 70,407 (3.039) | 126,744 (5.5) | 10.6 | 9.8 | 8.0 | 2.5 | 16.8 | 18.0 | 1.5 | 1.3 | 2.0 | 5.2 | 10.9 | 8. |
| | DPM | PETROVIETNAM FER | 12,600 | 4,931 (213) | 3,398 | 30.1 | 19.6 | 11.1 | -16.2 | 3.5 | 6.2 | 0.6 | 0.6 | 0.8 | -2.3 | -2.7 | -2. |
| Materials | DCM | PETROCA MAU FER | 5,910 | 3,129 (135) | 1,310 (0.1) | 46.6 | 7.9 | 9.5 | - | 6.4 | 5.3 | 0.5 | 0.5 | -0.2 | -1.5 | -10.9 | -9. |
| | HSG | HOA SEN GROUP | 8,300 | 3,513 (152) | 30,451 (1.3) | 31.2 | 9.1 | 6.9 | -5.5 | 7.2 | 8.3 | 0.6 | 0.5 | -1.7 | 4.5 | -0.7 | 6. |
| | AAA ANPHATBIOPLAST | 12,450 | 2,131 (092) | 22,972 | 37.2 | 5.6 | 5.6 | 49.2 | 16.4 | 16.3 | 0.7 | 0.7 | -0.4 | 3.8 | -7.1 | -2. | |
| | PLX | VIETNAM NATIONAL | 56,000 | 66,686 (2.878) | 11,131 (0.5) | 6.6 | 16.7 | 16.1 | 11.9 | 18.8 | 19.3 | 3.1 | 3.1 | -0.4 | 0.2 | -1.6 | 0. |
| Energy | PVD | PETROMETNAM DRI | 14,500 | 6,106 (264) | 36,713 (1.6) | 30.1 | 37.9 | 27.6 | 21.2 | 1.3 | 1.8 | 0.5 | 0.5 | - 1.0 | -3.0 | -4.3 | -3. |
| | PVT | PETROVIETTRANSP | 15,000 | 4,222 (182) | 4,324 (0.2) | 17.0 | 6.5 | 6.0 | 6.9 | 13.4 | 13.8 | 0.8 | 0.7 | -2.0 | -3.2 | -9.6 | -10. |
| | MWG | MOBILEWORLDINV | 118,600 | 53,751 (2.320) | 63,135 (2.7) | 0.0 | 13.9 | 11.2 | 25.7 | 36.1 | 33.7 | 4.4 | 3.3 | 2.2 | 3.6 | 7.1 | 4. |
| | PNJ | PHUNHUANJEWELR | 92,000 | 20,717 (894) | 65,969 (2.8) | 0.0 | 15.6 | 13.6 | 19.9 | 27.8 | 27.4 | 3.6 | 3.3 | 1.4 | 3.4 | 11.1 | 7. |
| Consumer discretionary | YEG | YEAH1GROUP CORP | 37,500 | 1,106 (048) | 832 (0.0) | 68.2 | - | 22.6 | -40.0 | -4.1 | 3.6 | 0.8 | 0.8 | 1.4 | 3.3 | 1.4 | 1. |
| | FRT | FPT DIGITAL RETA | 18,400 | 1,453 (063) | 2,480 | 1.7 | 4.5 | 4.3 | 0.0 | 25.3 | 22.8 | 1.1 | 0.9 | 0.0 | -7.3 | -30.8 | -12. |
| | PHR | PHUOC HOA RUBBER | 39,300 | 5,325 (230) | 18,977 | 43.0 | 4.9 | 4.9 | 31.3 | 30.8 | 35.3 | 1.7 | 1.5 | -2.1 | 2.5 | -17.5 | 2. |
| Haalthaara | DHG | DHGPHARMACEUTIC | 88,400 | 11,558 (499) | 1,559 (0.1) | 45.6 | 19.4 | 18.2 | 4.0 | 19.8 | 20.0 | 3.5 | 3.3 | 0.5 | 1.5 | -5.5 | -3. |
| Healthcare | PME | PYMEPHARCOJSC | 54,000 | 4,051 | 339 | 37.9 | - | - | - | - | - | - | - | 0.0 | 0.9 | -1.1 | -0. |
| IT | FPT | FPTCORP | 57,400 | 38,933 (1,680) | 70,352 | 0.0 | 12.4 | 10.3 | 26.6 | 24.3 | 25.2 | 2.6 | 2.3 | -0.3 | 0.5 | 1.6 | - 1. |

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Head of Research – Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Le Thanh Cong

conglt@kbsec.com.vn

Financials Analyst - Nguyen Thi Thu Huyen

huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin

shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

| Buy: | Hold: | Sell: |
|--------------|--------------|--------------|
| +15% or more | +15% to -15% | -15% or more |

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

| Positive: | Neutral: | Negative: |
|-----------------------|---------------------------------|-------------------------|
| Outperform the market | Perform in line with the market | Underperform the market |

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