

VIETNAM DAILY

[Market Commentary]

Stocks closed higher after the government proposed another round of economic stimulus packages to the National Assembly

[Futures/ETFs]

Futures closed at the high of the day after the VN30 index staged a late day rally that pushed the basis higher into contango at the closing auction

[Market Movers]

VHM, NVL

[Macro/Strategy]

May Inflation

[Company Updates]

TCB, MWG, VIC, VRE, VHC, VHM

May 20, 2020

	Index	Chg (%, bp)
Ho Chi Minh	852.91	+0.83
VN30	803.32	+0.50
VN30 futures	807.50	+1.00
Hanoi	106.94	-1.74
HNX30	209.75	-1.35
UPCoM	54.01	+0.39
USD/VND	23,278	-0.14
10-yr govt bond (%)	2.91	+1
Overnight rate (%)	0.72	-11
Oil (WTI, \$)	51.72	-2.40
Gold (LME, \$)	1,749.11	+0.23



Market Commentary

VNIndex 852.91P (+0.83%)
Volume (mn shrs) 236.4 (-16.9%)
Value (U\$m) 189.6 (-45.2%)

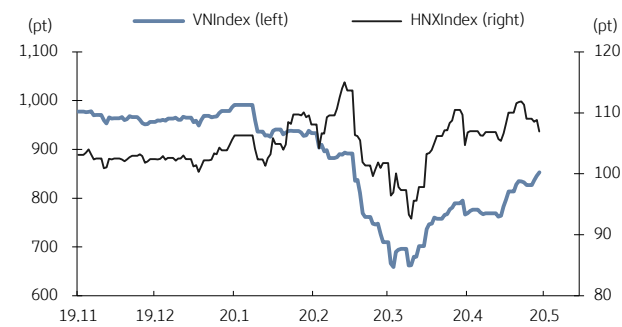
HNXIndex 106.94P (-1.74%)
Volume (mn shrs) 43.3 (-25.7%)
Value (U\$m) 17.0 (-30.3%)

UPCoM 54.01P (+0.39%)
Volume (mn shrs) 13.5 (-38.4%)
Value (U\$m) 6.8 (-36.7%)

Net foreign buy (U\$m) +4.6

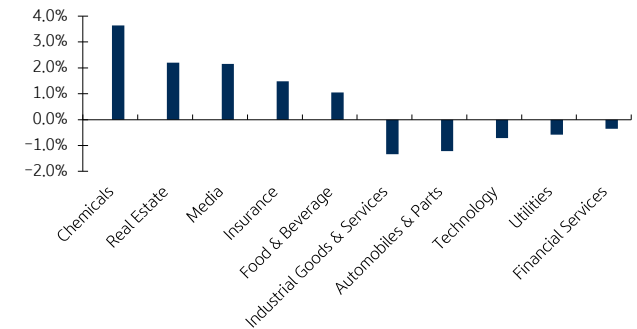
Stocks closed higher after the government proposed another round of economic stimulus packages to the National Assembly. New measures could include tax exemptions or reduced taxes to businesses stricken by the coronavirus, especially to small- and micro-sized businesses. Vinhomes (VHM, +5.3%) surged after releasing bullish earnings guidance that also benefitted the other Vin family names, with Vingroup (VIC, +0.1%) and Vincom Retail (VRE, +6.6%) both up on the day. Thanh Cong Textile Garment (TCM, +2.8%) and Century Synthetic Fiber (STK, +2.1%) led gains in the textile stocks after the EVFTA was submitted to the National Assembly this morning for approval on May 28. Vietcombank (VCB, +0.8%) and Vietinbank (CTG, Unch) closed largely flat when the Government allowed them to suspend cash dividends and use retained earnings to boost charter capital. The state-owned bank usually pay cash dividends to supplement the national budget. Foreigners turned to net buyers after two consecutive days of selling, focusing on Vinhomes (VHM, +5.3%), Vinamilk (VNM, +1.2%) and the Diamond ETF (FUEVFNVD, -1.2%).

VN Index & HNX Index



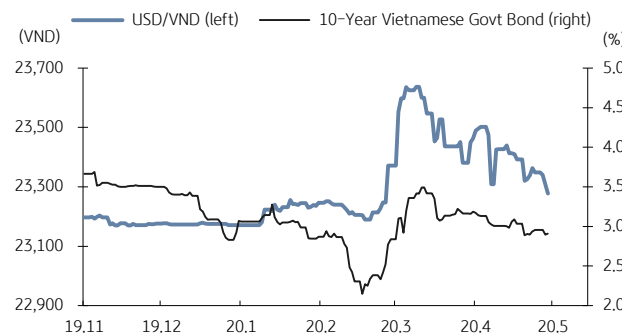
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



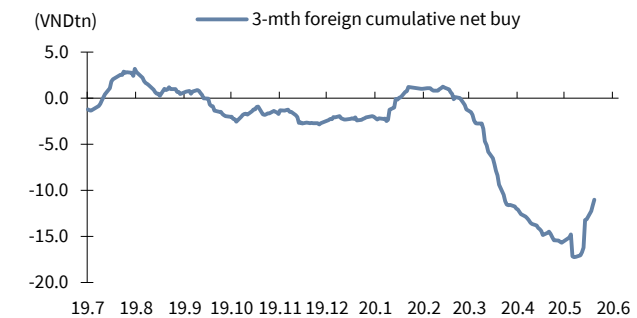
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



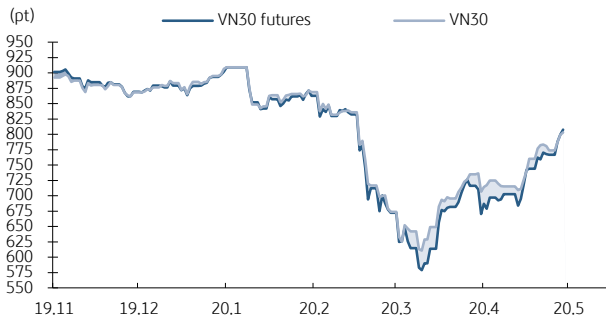
Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	803.32P (+0.50%)
VN30 futures	807.5P (+1.00%)
Open	799.0P
High	807.5P
Low	794.0P
Contracts	168,941 (-1.0%)

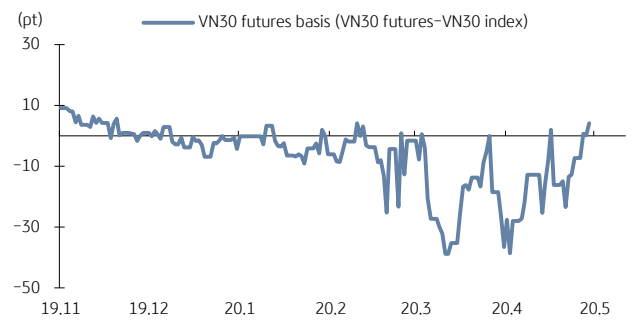
Futures closed at the high of the day after the VN30 index staged a late day rally that pushed the basis higher into contango at the closing auction. The basis opened in backwardation at minus 4.11 basis points but moved in and out of contango throughout the day amid mixed trading in the VN30 cash index. Strength in the VN30 into the close allowed the basis to widen and end the day in contango and at its highest at positive 4.18 basis points. The strong basis triggered selling by foreigners as they rolled over long positions to June contracts before tomorrow's expiry. Trading volumes were light.

VN30 futures & VN30 index



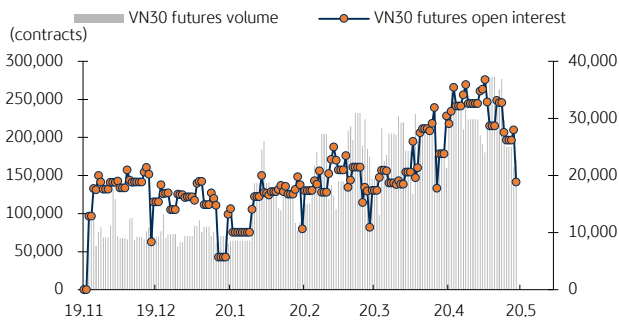
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



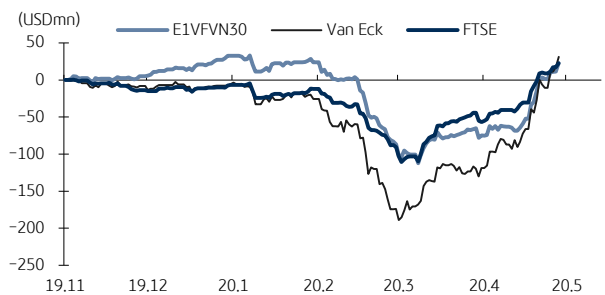
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

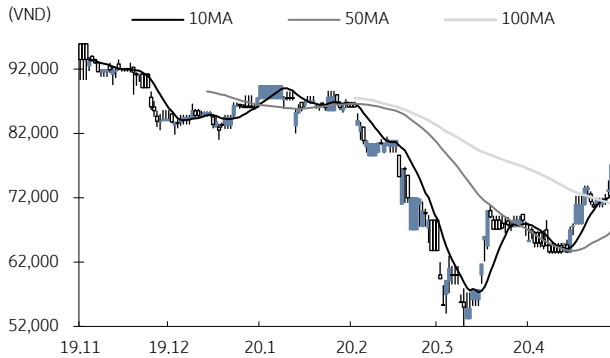
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Market Movers

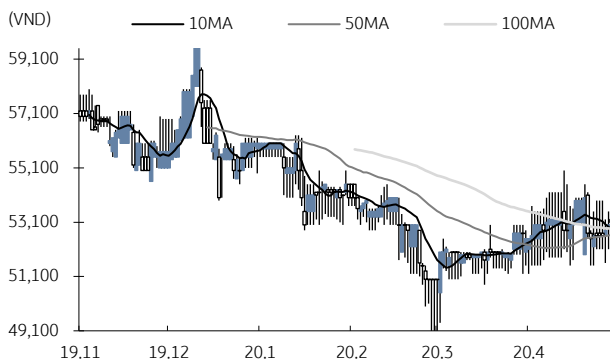
Vinhomes (VHM)



Source: Bloomberg, KB Securities Vietnam

- VHM closed up 5.3% to VND 77,100
- VHM released a 2020 earnings target of VND31,000 billion (up 27% YoY) on revenue of VND97,000 billion (up 88% YoY). The management also proposed suspending cash dividends for 2019 earnings. The company will focus on launching its three mega projects - *Ocean Park*, *Smart City* and *Grand Park* - as main growth drivers for 2020.

Novaland (NVL)



Source: Bloomberg, KB Securities Vietnam

- NVL closed up 0.2% to VND 53,100
- NVL announced a 2020 earnings objective of VND3,650 billion (up 8% YoY) on consolidated revenue of VND14,877 billion (up 36% YoY). The company will focus on developing twenty-two projects located in Ho Chi Minh City, Dong Nai, Binh Thuan, Khanh Hoa and Ba Ria-Vung Tau. Major projects include *NovaWorld Phan Thiet*, *NovaHill Mui Ne Resort & Villas*, *NovaWorld Ho Tram (The Tropicana)* and *NovaWorld Ho Tram (Sakura Beach)*.

May 20, 2020

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May Inflation

Pork prices hit 10-year high

Live hog prices surge to 10-year high at nearly VND 100,000/kg

— Live hog prices skyrocketed this week and reached their highest in ten years. Alarmingly, live hog prices in the South hit VND97,000–98,000/kg and have caught up to the high prices of the North that have seen pork supplies more severely impacted by the *African Swine Flu*. We estimate that average pork prices could increase by 12.5% MoM in the latest CPI calculation period (April 21 to May 20) and could alone add 50 basis points to May's headline CPI. This is in stark contrast to the government's request to suppliers to lower pork prices, which has proven difficult due to local shortages and poor distribution and consumer habits preventing wider access to imported pork supplies. Moreover, hog herds are down by 20% since the 2H of 2019 and should keep pork prices high in the coming months.

Expect May CPI to tick up but tamer inflation into 4Q

— We expect May CPI to increase by 0.46% MoM and a more modest 2.90% YoY to average 4.50% for the first four months of the year. High pork prices and recovering gasoline prices should see inflationary pressure persist for the next three months and limit the possibility of another rate cut from the State Bank of Vietnam in 3Q. That said, we expect CPI to fall below 2020 targets when 2H 2019's strong base effect helps moderate pork prices from 2H and allow the State Bank of Vietnam to resume cutting policy rates in 4Q.

May 20, 2020

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Techcombank (TCB)

Full COVID-19 impact in the coming quarters

Strong 1Q20 results despite COVID-19

— Recorded strong 1Q earnings of VND2,506 billion (up 19.8% YoY) on aggressive bond purchases to sustain overall credit growth at 27.6% YoY but still maintained sound operational safety ratios (Table 1), Techcombank was one of few banks in the industry showing positive performance in the first quarter of 2020. Relief packages to customers related to COVID-19 reached VND 30 trillion or 0.2% of total loans. Key elements of relief were: 1) up to 12 months of debt restructuring; 2) up to 200 bps of interest rate deduction; and 3) waiver of 0.2% early redemption fee. Loans restructured under Circular 01/2020/TT-NHNN were 0.4% of wholesale loans, 0.2% of SME loan and only a modest portion of the retail loan book. As of May 15, management estimates approximately 7% of the total loan book could qualify for potential restructuring.

Prioritizing liquidity and shoring up regulatory capital

— The three-year unsecured USD500 million syndicated loan facility was successfully completed on April 17 at 150 bps above LIBOR and Vietnam's largest for any financial institution. Strong demand upsized the deal from the original USD300 million and opens up another source of funding. Management did not give any specific details on where these funds will be used but will likely focus on onshore activities. The capital adequacy ratio also improved to 16.5% in 1Q from 15.5% at the end of 2019, with the Tier 1 ratio at 16.3% and Tier 2 at 0.4%. The loan-to-deposit ratio based on Circular 22 guidelines was 76.8% and well below the 85% ceiling, while ratio of short-term funding to medium- to long-term loans also improved to 30.7% from 2019's 38.4%.

Upcoming quarters likely to have larger impact from COVID-19

— Formal guidance will be released at the annual general shareholders' meeting planned for next month (no date set yet) and management warned that the upcoming quarters should reflect a larger impact from COVID-19. Soft guidance for 2020 included: 1) a decrease in overall credit growth from 2019's 18.8%; 2) steady net interest margin at 4.2%; 3) slower growth non-interest income than 2019's 12.3%; 4) pick up in the cost-to-income ratio from 2019's 34.7%; 5) higher non-performing loans vs 2019's 1.3%; and 6) an increase in credit costs from 2019's 0.5% of loans. Management will continue the bank's selective strategy for credit activities to ensure strict risk management, focusing on mortgages (80% of the retail loan book in 1Q) for the top rated housing developers and affluent customers. Non-performing loan for mortgages climbed to 0.8% in 1Q vs 2019's 0.6%.

May 20, 2020

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Mobileworld (MWG)

New 2020E earnings guidance down 10% YoY

2020E earnings guidance revised down 10% on weaker consumer demand

— Management revised down 2020E guidance in the proposal for the annual general shareholders' meeting and now expects earnings to fall by 10% to VND3,450 billion and sales growth to slow to 8% to VND110,000 in the upcoming year. Based on the new guidance, MWG completed 27% of its revenue goal and 33% of the profit plan after 1Q results. Reasons for the more cautious outlook were: 1) breakdowns in the supply chain; 2) significant drop in consumer demand; and 3) disruption to operations during the social distancing measures introduced by the government to contain the spread of COVID-19.

Big focus on making *Bach hoa Xanh* the *top-of-mind* grocery brand

— MWG's strategy to maintain positive sales growth for the year include: 1) continuous conversion of *Thegioididong* stores to *Dien may Xanh* stores; and 2) aggressive expansion of the *Bach hoa Xanh* chain. This assumes the government can successfully prevent any second wave of COVID-19 infections. Management not only expects to gain market share in the mobile phone and consumer electronics space from more *Dien may Xanh* stores but also from the pull back or outright exit of weaker retail chains from the business. MWG will also make a big push this year to make *Bach hoa Xanh* the *top-of-mind* grocery brand in Vietnam by growing its large overall store count. To meet this goal – and also to improve near-term gross profit margins – the company plans to accelerate the opening of new *Bach hoa Xanh* locations in the South and South-Central regions of Vietnam and invest in new provincial distribution centers to improve operating scale and efficiencies.

VND1,500 cash dividend for 2019 earnings and 3% ESOP for 2019 performance

— Management plans to declare a VND1,500 dividend for 2019 earnings at the annual shareholders' meeting scheduled for June 6 (June 5 registration date). It will also seek approval for the Executive Board and Key Management ESOP representing 3% of outstanding shares for 2019 and up to 3% of shares for performance in 2020. Due to delayed shareholder approval arising from the coronavirus, the company will issue these ESOP-related shares for 2019 performance no later than March 31, 2021.

May 20, 2020

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Vingroup JSC (VIC)

2020E earnings guidance down by 35%

2020E earnings guidance down by 35% due to the impact of Covid-19

— Management will submit 2020E earnings guidance at VND5,000 billion or down 35% for shareholder approval on May 28. This would be 26% below the current Bloomberg consensus. The revenue target will be VND145,000 billion and positive 12% growth but still 20% below consensus.

Action taking focused in several different areas to offset negative COVID-19 impact

— Management is undertaking several measures to minimize the negative impact to earnings from COVID-19 and these include: 1) launching new zones in the three mega projects – *Ocean Park*, *Smart City* and *Grand Park* – and launching low-rise products at the new *Wonder Park* project; 2) increasing the contribution from recurring income streams by expanding into office and industrial park leasing; 3) promoting the new retail-tourism format with the opening of *Grand World Phu Quoc* resort; 4) promotions to ramp up visitors at *Vinpearl* hotels and resorts after restarting operations; and 5) narrowing strategic business lines to focus more resources on expanding the presence of *VinFast* and *VinSmart* in the domestic market and developing international markets.

No dividend for 2019

— The Board of Directors submitted a plan to withhold dividends for another year. The company will transfer VND5 billion to the reserve fund and will use all cash resources for operating capital. The company has VND5,185 billion in retained earnings in 2019.

May 20, 2020

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Vincom Retail JSC (VRE)

2020E earnings guidance down by 12%

2020E earnings guidance down 12% on COVID-19

— Management released an earnings target down 12% to VND2,500 billion for the upcoming year or 14% below the current Bloomberg consensus in the proposal for the annual general shareholders' meeting. Expectations for revenue were slower but remained positive at 7% to VND9,900 billion and 11% above consensus. Shareholders will meet to approve these business targets on May 26. Despite the more cautious outlook for the operating environment, management expects to maintain positive growth in GFA in 2020 with the opening of three new malls. The company will also move ahead with plans to launch its new retail-tourism format at *Grand World Phu Quoc* this year.

Suspending dividend for 2019 results

— The Board of Directors also submitted a plan to suspend cash dividends for 2019 performance and will retain cash resources for operations and business activities. The company paid a cash dividend of VND1,050 last year and retained earnings were VND5,592 billion in 2019.

Support package for tenants reached VND300 billion in 1Q & some spillover to 2Q

— The total size of the company's support package for tenants was VND300 billion in 1Q and was primarily for reduced or suspended rent. Management warned that there will be some spillover to 2Q results, with all 79 malls closed from April 1 to April 15 due to social distancing measures from the government. The company's 1Q revenue fell by 26% YoY and earnings dropped by 19% YoY due to the coronavirus.

May 20, 2020

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Vinh Hoan Corp (VHC)

April turns positive & poised to beat full-year target

April exports turn positive for the first time in 9 months

— April exports were up 7% at VND525 billion and the first positive monthly growth figure since July 2019. Positive exports were largely due to retail sales from Europe and the removal of 2019's high base effect. Exports to the EU increased by 68% YoY and 14% MoM to VND142 billion on higher retail sales from consumer stockpiling during the coronavirus lockdowns. This boosted VHC's exports to Europe for the first four months of the year by 26% YoY to VND414 billion. Exports to the US were down 48% MoM to VND153 billion on fewer sales to food service companies with the closure of restaurants during the lockdown but the trough in 2019 monthly data allowed 35% YoY growth. Importantly, China's reopening saw exports move up 8% MoM to VND43 billion and was a promising early recovery sign for all the overseas markets as even the better April numbers still represented a drop of 48% YoY.

Sales for *Pangasius* products rise but dragged down by the fall in feed trading

— April's sales for *pangasius* products increased by 33% YoY, or VND86 billion, but better performance was dragged down by the 70% YoY drop of VND49 billion in feed trading. Feed trading is still plagued by last year's *pangasius* oversupply, with selling prices remaining low at VND18,000 per kg this year as slower farming leads to weak feed demand. Feed trading rose to as high as 14% of VHC's revenue during the *pangasius* boom at the beginning 2019 vs the normal level of 10%.

On track to meet or beat the optimistic scenario for revenue guidance in 2020

— VHC has completed 25% of its optimistic scenario for 2020 revenue with total exports at VND2,161 billion (-5% YoY) for the first four months of the year. The optimistic scenario assumes full recovery in *pangasius* exports by 3Q. But with the EVFTA expected to be approved on May 20 and become effective from June, the elimination of the 5.5% import tariff on *pangasius* shipments to the EU may accelerate the recovery in exports and could allow the company to even beat its optimistic sales outlook.

May 20, 2020

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Vinhomes JSC (VHM)

2020E earnings guidance up by 27%

Bullish 2020E earnings guidance up 27%

— Management released bullish guidance in its proposal for the annual general shareholders' meeting and set a goal to boost 2020E earnings by 27% to VND31,000 billion by increasing revenue by 88% to VND97,000 bn. Earnings guidance is 22% ahead of our forecast and 15% higher than the current Bloomberg consensus. The outlook for revenue is 44% above our estimate and 15% ahead of consensus. Shareholders will meet to approve these business targets on May 29.

Big focus on three mega projects and diversification into industrial parks/office leasing

— Management's main strategies to deliver bullish earnings include: 1) continuing to focus on the three mega projects – *Ocean Park*, *Smart City* and *Grand Park* – as well as launching the new *Wonder Park* project located on 133 hectares of land located in Dan Phuong in Hanoi; 2) launching an online real estate trading platform to complement traditional sales channels and increase the portion of direct sales *vis a vis* agency distribution; 3) developing industrial parks in Hai Phong, Hai Duong and Quang Ninh to benefit from FDI flows into Vietnam; and 4) expanding its office portfolio in Vinhomes projects to capture growth in this promising segment given the high occupancy rates for offices in Hanoi and Ho Chi Minh City.

Suspending cash dividends for 2019 results

— The Board of Directors also submitted a plan to suspend cash dividends for 2019 performance after paying a cash dividend of VND1,000 per share last year. The company will focus cash flow on operations and business activities. Retained earnings were VND11,860 billion in 2019 and management also plans to transfer VND5 billion to the reserve fund.

KBSV Model Portfolio

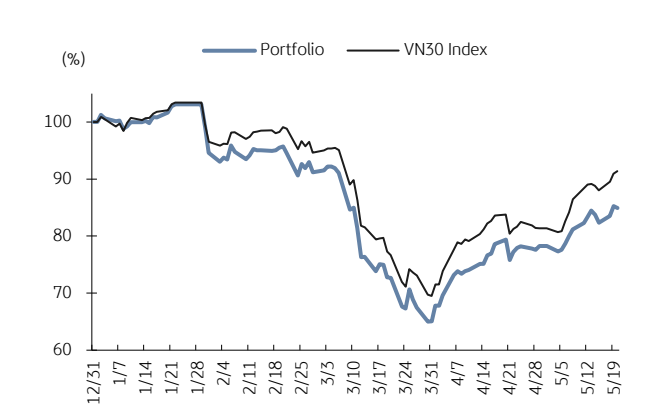
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.50%	-0.42%
Cum. return	-8.62%	-15.08%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/05/20	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	86,500	-0.8%	-25.4%	- Optimizing revenue from DMG & TGDD chains - BHX expects to reach break-even point soon at stores and distribution centers - In the long term, BHX aims to capture 10-15% of the food retail market
Nam Long Invest (NLG)	19/06/03	23,700	-0.8%	-11.5%	- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects - Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan Jewelry (PNJ)	19/03/22	64,000	-0.5%	-16.5%	- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%) - Strongest customer base to capture lucrative watch segment (5% of sales by 2022E) - Core business activities growing again after the "ERP" incident
Military Bank (MBB)	18/12/18	17,300	-0.6%	-12.3%	- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income - Retail loan mix (M credit) supports 4% NIM against pricing competition (ACB/MBB) - M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng (REE)	18/10/11	31,400	-0.2%	-7.6%	- Office lease management & E-town Central occupancy generates stable cash flow - Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp (FPT)	18/09/06	48,900	-0.7%	46.1%	- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR - Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E - 20%+ earnings momentum by 2020E
Vietin Bank (CTG)	20/01/31	22,300	0.0%	-8.6%	- Building on strong earnings recovery in 2019 & optimistic outlook for 2020 - Growing expectations for capital increase in 2020 to offset loan-growth concerns - Already improved asset quality and benign credit risks for 2020
Vietjet (VJC)	19/02/05	113,700	-1.0%	-12.0%	- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price - Lower fuel costs silver lining to offset lower passenger volumes - Growth prospects intact as Long Thanh airport project schedule pulled forward
Hoa Pha Group (HPG)	19/12/04	26,450	1.1%	12.8%	- Steel consumption starts to rebound - Construction steel prices show signs of rising again - Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City Development (KBC)	20/03/09	13,050	-0.8%	-4.7%	- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19 - Beneficiary of more production facilities from EU companies after EU-Vietnam FTA - Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min – Net foreign buys/sells

Ticker	Chg (%)	For. Ownership (%)	Net buy (VND bn)
VHM	5.3%	13.7%	94.9
FUEVFNVD	-1.2%	99.9%	78.2
VNM	1.2%	58.6%	52.1
VCB	0.8%	23.6%	24.3
PLX	0.1%	13.3%	17.2

Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
HPG	1.2%	36.8%	-39.9
DPM	4.4%	13.9%	-23.9
VJC	-1.0%	18.7%	-13.1
BFC	6.9%	7.4%	-12.9
HPG	1.2%	36.8%	-39.9

Source: FinPro, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. Ownership (%)	Net buy (VND bn)
LHC	1.3%	22.5%	1.0
SHB	-9.7%	7.8%	0.3
PVI	-1.3%	54.3%	0.2
PLC	1.1%	0.7%	0.1
DHT	-0.4%	3.1%	0.1

Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
VCS	0.0%	2.6%	-0.7
DGC	1.9%	0.9%	-0.3
PGS	-2.4%	9.6%	-0.2
VCG	-0.4%	0.5%	-0.2
SHS	0.0%	8.9%	-0.2

Source: FinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Media	14.0%	YEG, PNC
Basic Resources	8.1%	HPG, HSG
Real Estate	3.8%	VHM, VIC
Retail	3.0%	MWG, FRT
Financial Services	2.8%	VCI, E1VFN30

Top 5 worst performers	Chg (%)	Key stocks
Automobiles & Parts	-2.8%	TCH, DRC
Insurance	-1.7%	BVH, BIC
Travel & Leisure	-1.4%	HVN, VJC
Personal & Household Goods	-1.4%	PNJ, TLG
Technology	-0.9%	FPT, CMG

Source: Bloomberg, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Basic Resources	24.6%	HPG, HSG
Chemicals	17.9%	GVR, PHR
Oil & Gas	15.2%	PLX, PVD
Banks	14.3%	VCB, TCB
Utilities	12.6%	GAS, POW

Top 5 worst performers	Chg (%)	Key stocks
Travel & Leisure	0.0%	VJC, TCT
Media	3.1%	PNC, YEG
Health Care	3.9%	DCL, DBD
Insurance	4.8%	BIC, PGI
Industrial Goods & Services	5.2%	LGC, REE

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (% -1d)	PER (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	96,600	326,743 (14,034)	69,801 (3.0)	22.6	43.6	25.9	31.3	8.8	12.4	3.9	3.3	0.1	1.7	0.4	-16.0
	VHM	VINHOMES JSC	77,100	253,622 (10,893)	159,900 (6.8)	35.3	9.5	8.3	35.7	38.4	30.8	3.1	2.3	5.3	8.0	12.6	-9.1
	VRE	VINCOM RETAIL JS	26,550	60,330 (2,591)	89,125 (3.8)	18.0	22.7	17.3	6.4	9.6	11.1	2.1	1.9	6.6	8.4	1.3	-21.9
	NVL	NOVA LAND INVES	53,100	51,483 (2,211)	59,389 (2.5)	32.4	17.5	18.7	-11.3	12.0	11.8	2.1	1.9	0.2	1.1	0.8	-10.8
	KDH	KHANGDIEN HOUSE	22,200	12,086 (519)	16,190 (0.7)	5.2	10.7	9.9	15.2	14.4	14.3	1.4	1.3	-0.9	-3.5	6.2	-17.5
	DXG	DATXANH GROUP	10,900	5,655 (243)	35,989 (1.5)	9.5	4.9	4.1	-8.7	14.2	17.5	0.7	0.6	-0.9	-0.5	3.3	-24.8
Banks	VCB	BANK FOR FOREIGN	79,600	295,227 (12,680)	115,577 (4.9)	6.4	17.2	14.2	14.5	21.0	20.8	3.1	2.6	0.8	5.3	10.7	-11.8
	BID	BANK FOR INVESTM	39,150	157,462 (6,763)	53,095 (2.3)	12.3	20.9	16.6	5.8	11.9	11.5	2.0	1.8	0.1	-1.1	5.5	-15.2
	TCB	VIETNAM TECHNOLO	21,050	73,678 (3,165)	50,377 (2.2)	0.0	6.9	6.1	6.9	16.8	16.7	1.0	0.9	-1.2	2.2	18.9	-10.6
	CTG	VIETNAM JS COMM	22,300	83,032 (3,566)	135,830 (5.8)	0.4	10.3	8.4	23.8	11.6	12.7	1.0	0.9	0.0	3.0	12.3	6.7
	VPB	VIETNAM PROSPERI	24,600	59,969 (2,576)	129,986 (5.6)	0.2	7.3	6.1	3.4	17.8	17.0	1.2	1.0	-1.6	2.9	17.1	23.0
	MBB	MILITARYCOMMERC	17,300	41,718 (1,792)	111,704 (4.8)	0.0	5.1	4.3	13.6	19.4	19.6	0.9	0.8	-0.6	-1.1	3.9	-16.8
	HDB	HDBANK	23,450	22,651 (973)	31,376 (1.3)	8.9	6.3	5.2	13.8	20.6	20.2	1.0	0.8	-0.4	-1.1	9.8	-14.9
	STB	SACOMBANK	10,400	18,758 (806)	101,602 (4.3)	14.5	8.5	6.7	31.8	8.8	10.0	0.7	0.6	5.1	4.4	8.9	3.5
	TPB	TIEN PHONG COMME	21,950	17,924 (770)	3,245 (0.1)	0.0	4.8	4.4	44.5	25.7	21.6	1.1	-	-0.2	2.3	19.9	4.3
	EIB	VIETNAM EXPORT-I	16,300	20,040 (861)	6,625 (0.3)	0.0	35.1	33.6	-6.9	3.6	3.6	1.2	1.2	0.3	6.9	7.2	-8.4
Insurance	BVH	BAOVIETHOLDING	49,500	36,745 (1,578)	35,796 (1.5)	20.5	30.1	22.2	1.0	6.9	9.0	1.9	1.8	1.9	-2.0	3.4	-27.8
	BMI	BAOMINH INSURANC	21,750	1,987 (085)	7,855 (0.3)	13.2	-	-	-	6.8	8.6	0.9	0.9	-0.5	-7.1	-1.1	-12.3
Securities	SSI	SSI SECURITIES C	14,300	8,593 (369)	48,354 (2.1)	49.3	8.8	8.1	-11.9	10.5	10.6	-	-	0.0	1.8	4.4	-8.1
	VCI	VIETCAPITAL SEC	24,050	3,951 (170)	13,154 (0.6)	69.3	-	-	-	14.1	-	-	-	-1.8	10.3	25.9	-18.5
	HCM	HOCHI MINH CITY	18,500	5,647 (243)	39,542 (1.7)	45.6	10.9	6.4	-16.4	12.5	17.7	1.2	1.1	-1.1	2.8	12.5	-13.3
	VND	VNDIRECT SECURIT	12,200	2,544 (109)	11,119 (0.5)	12.7	-	-	-	8.6	-	-	-	0.0	1.2	3.4	-15.3
Consumer staples	VNM	VIETNAM DAIRYP	114,000	198,517 (8,527)	187,988 (8.0)	41.4	20.0	18.6	4.5	37.9	39.7	6.6	6.0	1.2	0.3	14.0	-2.1
	SAB	SAIGON BEER ALCO	172,500	110,621 (4,751)	19,427 (0.8)	36.7	24.7	20.6	6.3	23.8	26.4	5.5	5.0	0.3	0.3	-2.5	-24.3
	MSN	MASANGROUP CORP	63,800	74,579 (3,203)	84,484 (3.6)	9.6	39.3	25.0	-43.6	6.0	6.9	1.7	1.6	1.3	3.1	7.4	12.9
	HNG	HOANGANH GIA LA	14,200	15,741 (676)	9,214 (0.4)	48.7	-	-	-	-	-	-	-	1.4	1.4	11.4	2.2
Industrials (transport)	VJC	VIETJET AVIATION	113,700	59,560 (2,558)	47,903 (2.0)	11.3	14.1	11.9	-9.5	25.6	27.3	3.5	3.1	-1.0	-1.0	-3.0	-22.2
	GMD	GEMADEPT CORP	19,500	5,790 (249)	8,946 (0.4)	0.0	15.4	12.9	-54.8	6.9	8.0	1.0	1.0	-0.3	0.0	8.6	-16.3
	CII	HOCHI MINH CITY	20,500	4,896 (210)	20,422 (0.9)	24.6	11.3	10.2	133.4	9.3	9.6	1.0	1.0	0.2	-2.4	3.5	-8.9
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,620	2,055 (088)	35,366 (1.5)	46.6	-	-	-	-	-	-	-	6.8	7.4	-6.2	-79.1
	GEX	VIETNAM ELECTRIC	16,800	8,202 (352)	37,969 (1.6)	33.8	9.8	7.4	-12.1	9.6	15.5	1.2	1.2	-2.9	9.4	0.0	-13.2
	CTD	COTECCONS CONSTR	69,700	5,318 (228)	22,485 (1.0)	2.5	9.5	9.4	-39.4	6.4	6.8	0.6	0.6	2.5	-1.3	13.0	35.9
	REE	REE	31,400	9,736 (418)	19,153 (0.8)	0.0	5.8	4.9	-2.8	14.9	15.6	0.8	0.7	-0.2	-1.9	1.8	-13.5

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	PER (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	74,200	142,015 (6,100)	62,966 (2.7)	45.7	17.1	14.7	-15.7	15.9	19.3	2.9	2.7	-0.8	2.5	7.8	-20.8
	NT2	PETROVIETNAM NHO	20,800	5,988 (257)	9,952 (0.4)	31.3	8.4	7.9	-2.9	16.9	18.4	1.4	1.4	2.0	-2.6	8.3	-3.9
	PPC	PHA LAI THERMAL	24,200	7,759 (333)	4,495 (0.2)	32.6	7.9	8.7	-10.4	16.3	14.8	1.2	1.2	-1.0	-4.2	1.3	-10.0
Materials	HPG	HOA PHAT GRP JSC	26,450	73,030 (3,137)	222,533 (9.5)	12.2	9.1	6.9	-2.9	16.5	18.9	1.4	1.2	1.1	9.8	24.8	12.6
	DPM	PETROVIETNAM FER	14,250	5,577 (240)	45,831 (2.0)	35.1	10.2	9.5	-4.9	7.9	7.8	0.7	0.7	4.4	-1.7	-4.0	10.0
	DCM	PETROCA MAU FER	8,670	4,590 (197)	17,956 (0.8)	47.1	10.7	23.6	-14.7	7.8	3.5	0.7	0.8	5.6	-1.1	22.8	33.4
	HSG	HOA SEN GROUP	9,530	4,235 (182)	75,024 (3.2)	33.5	10.8	8.1	0.0	7.0	8.5	0.7	0.6	-1.8	5.5	49.4	28.1
	AAA	ANPHAT BIOPLAST	12,550	2,149 (092)	31,306 (1.3)	36.4	5.4	9.2	51.8	14.8	9.0	0.6	0.5	2.0	0.0	2.9	-1.2
Energy	PLX	VIETNAM NATIONAL	46,850	55,790 (2,396)	58,128 (2.5)	6.8	14.8	13.4	6.8	17.0	19.8	2.6	2.4	0.1	2.6	6.7	-16.3
	PVD	PETROVIETNAM DRI	10,950	4,611 (198)	67,102 (2.9)	36.5	48.0	21.8	-20.4	0.8	1.1	0.3	0.3	-1.8	2.8	4.8	-27.2
	PVT	PETROVIET TRANSP	10,750	3,025 (130)	23,090 (1.0)	23.6	6.5	5.7	-17.0	10.3	11.2	0.6	0.6	-1.4	-2.3	-2.3	-36.0
Consumer discretionary	MWG	MOBILEWORLD INV	86,500	39,169 (1,682)	118,282 (5.1)	0.0	9.6	7.7	15.9	29.9	30.7	2.5	1.9	-0.8	3.1	2.6	-24.1
	PNJ	PHU NHUAN JEWELR	64,000	14,412 (619)	61,199 (2.6)	0.0	13.8	11.6	6.3	23.6	23.1	2.7	2.3	-0.5	-1.4	6.3	-25.6
	YEG	YEAH1 GROUP CORP	63,000	1,859 (080)	2,520 (0.1)	68.9	26.5	19.3	-28.1	6.7	8.5	1.7	1.6	2.3	14.5	2.4	70.3
	FRT	FPT DIGITAL RETA	23,400	1,848 (079)	23,626 (1.0)	10.6	12.2	11.3	-33.4	11.1	10.6	1.1	1.0	6.8	7.6	24.1	11.2
	PHR	PHUOC HOA RUBBER	45,300	6,138 (264)	61,471 (2.6)	40.1	5.7	5.3	30.3	38.0	35.0	2.0	1.7	1.7	-2.8	3.7	18.6
Healthcare	DHG	DHG PHARMACEUTIC	92,100	12,042 (517)	2,503 (0.1)	45.7	18.8	17.4	4.1	19.5	19.2	3.4	3.2	0.1	-0.5	2.2	0.7
	PME	PYMEPHARCO JSC	61,500	4,613 (188)	1,567 (0.1)	37.9	-	-	-	-	-	-	-	-0.8	-2.4	3.4	13.3
IT	FPT	FPT CORP	48,900	38,334 (1,646)	117,202 (5.0)	0.0	11.4	9.7	18.0	24.1	25.2	2.4	2.1	-0.7	-0.9	9.6	-3.5

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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