

VIETNAM DAILY

[Market Commentary]

Stocks closed lower and gave back gains in a sharp afternoon sell off amid mix trading

[Futures/ETFs]

Futures fell and failed to hold 800 level again after the VN30 cash index witnessed a sharp selloff in the afternoon

[Market Movers]

MWG

[Company Updates]

PNJ

June 23, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	868.20	-0.35
VN30	807.61	-0.29
VN30 futures	796.00	-0.24
Hanoi	114.63	-0.08
HNX30	224,23	+0.16
UРСоM	56.64	-0.07
USD/VND	23,211	+0.04
10-yr govt bond (%)	3.01	-0
Overnight rate (%)	0.20	+10
Oil (WTI, \$)	40.92	+1.14
Gold (LME, \$)	1,757.18	+0.16



Market Commentary

VNIndex 868.20P (-0.35%) Volume (mn shrs) 401.5 (+23.6%) Value (U\$mn) 294.3 (+27.7%)

HNXIndex 114.63P (-0.08%) Volume (mn shrs) 66.9 (+16.2%) Value (U\$mn) 25.5 (+15.9%)

UPCoM 56.64P (-0.07%) 19.1 (-19.3%) Volume (mn shrs) Value (U\$mn) 9.0 (-13.1%)

Net foreign buy (U\$mn) -6.1 Stocks closed lower and gave back gains in a sharp afternoon sell off amid mix trading. The warning by the Ministry of Construction of an oversupply in midand high-end apartments weighed on real estate stocks. News that inventories reached 70-100 million square meters mainly due to higher-end units and affordable low-cost housing units were in shortage caused large real estate companies like Vingroup (VIC, -2.8%), Vinhomes (VHM, -0.8%), and Song Da Urban & Industrial Zone Investment & Development (SJS, -2.3%) to trade lower. Banks were also adversely affected by the news, with Bank for Investment & Development (BID, -1.5%), Vietinbank (CTG, -0.9%) and Techcombank (TCB, -0.5%) also underperforming. Securities stocks staged a sector-wide rally on hopes for outsized gains from proprietary trading books led by SSI Securities (SSI, +5.9%) and Ho Chi Minh Securities (HCM, +5.2%). Oil & gas stocks - PV Gas (GAS, +1.1%) and PV Drilling & Well Services (PVD, +1.9%) - rose on the recent recovery in oil prices. Dabaco (DBC, -7.0%) hit its daily floor price after live-weight hog prices hit two-month lows. Foreigners were net sellers, focusing on Vihamilk (VNM, +0.5%), Bank for Investment & Development (BID, -1.5%) and Hoa Sen Group (HSG, -1.7%).

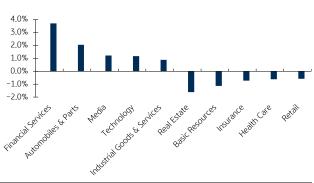
VN Index & HNX Index



USD/VND & 10-year government bond rates

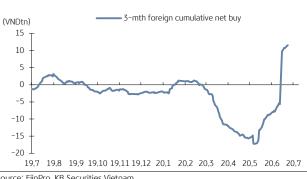


VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro. KB Securities Vietnam

Futures/ETFs

VN30 807.61P (-0.29%)
VN30 futures 796.0P (-0.24%)
Open 791.1P
High 800.4P
Low 791.1P

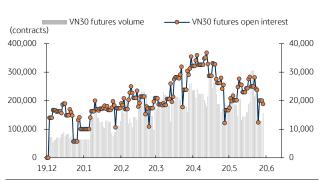
Contracts 176,036 (+12.2%)

Futures fell and failed to hold 800 level again after the VN30 cash index witnessed a sharp selloff in the afternoon. The basis opened weak at the low of the day at minus 18.77 on news the US-China trade talks were over but recovered to trade in the minus 10–14 range after the report was denied. July contracts traded around the unchanged level for most of the day before the sharp selloff in the VN30 cash index accelerated intraday shorts by locals that widened the basis to as much as minus 15.51 basis points. The basis closed at minus 11.61 basis points on local intraday short covering at the close. Foreigners were evenly trading both ways in the July contract. Trading volumes remained light.

VN30 futures & VN30 index

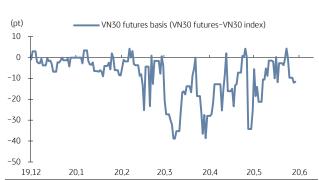


VN30 futures volume & open interest



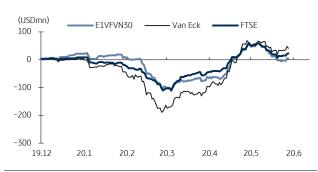
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

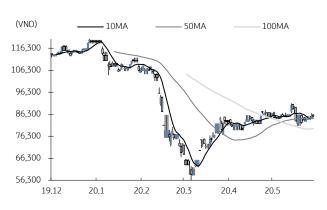


Source: FiinPro, KB Securities Vietnam

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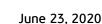
Market Movers

Mobileworld (MWG)



Source: Bloomberg, KB Securities Vietnam

- MWG closed down 0.7% to VND 85,300
- MWG recently met with provincial leaders in the Dong Nai province to introduce its 4KFarm proprietary farming technique to local farmers. The farming model produces vegetables without the use of pesticides, growth stimulants, preservatives or GMOs. MWG hopes that local farmers will adopt the technique to produce crops that it can buy for distribution at its Bach Hoa Xanh grocery stores located in the province. Representatives from the Dong Nai province agreed to use the model as a way for MWG to increase investment in the province.



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Phu Nhuan Jewelry (PNJ)

Earnings up double digits in May

Earnings and sales up double digits for May

— May monthly earnings jump by 22% YoY to VND47 billion on a 20% YoY increase in monthly sales to VND1,019 billion. Year-to-date profits are still down 30% YoY to VND364 billion but sales are now only down by 1% YoY to VND6,561 billion. Performance for the first five months of the year are at 44% of PNJ's annual profit plan and 45% of the total sales target for this year. Strong recovery seen in May results were broad based, with sales up by 103.4% MoM after all locations resumed normal operations with the end of the nationwide lockdown.

Gold bar sales continued to soar

— May monthly retail sales rose sharply by 20% YoY, while wholesale sales also rose by an impressive 18% YoY. Most notably, sales of gold bars continue to gain momentum and soared by 42% YoY. May's gross profit margin recovered to 18.9% from April's 8.4% and now sits just below figures seen in January and February results. Gross profit for the first five months of the year remains down 13% YoY. Efforts to cut costs to offset the impact from April shutdowns and the coronavirus are showing some signs of initial success after management successfully lowered total operating expenses by 2% YoY in May and 4% YoY for the first five months of the year.

New openings progressing well & PNJ continues to launch more PNJ Watch shop-in-shops

— PNJ opened an additional eleven *PNJ Watch* shop-in-shop locations in May, four *PNJ Gold* stores and upgraded two *PNJ Gold* stores. It also closed five underperforming stores during this time (four *PNJ Gold* stores and one *PNJ Silver* store). Store openings until May have now reached nineteen *PNJ Watch* store-in-store locations; twelve jewelry stores; the upgrade of two jewelry stores; and the closing of ten jewelry stores. Total stores at the end of May numbered 350 locations, including 294 *PNJ Gold*; 52 *PNJ Silver*; 4 *CAO Fine Jewelry*; and 44 shop-in-shop *PNJ Watch* locations.

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KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.29%	-0.23%
Cum, return	-8.13%	-13.83%

Performance vs VN30 Index



KBSV domestic model portfolio

• Ticker	Inclusion date	Close 20/06/23	Daily return (%)	Cumulative return (%)	M ain investment catalysts
M obile World					- Optimizing revenue from DMG & TGDD chains
(MWG)	19/08/09	85,300	-0.7%	-26.4%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 000)					- In the long term, BHX aims to capture 10-15% of the food retail market
Name I amondament					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	25,000	-1.4%	-6.7%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	59,800	1.2%	-22.0%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Militan Dani					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	17,500	0.0%	-11.3%	- Retail Ioan mix (Mcredit) supports 4%NIM against pricing competition (ACB/MBB)
(WIDD)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Defeir Flori Fran					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	31,350	0.3%	-7.8%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	47,550	1.2%	42.0%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
()					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	23,250	-0.9%	-4.7%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
Mintint					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	109,400	0.4%	-15.3%	- Lower fuel costs silver lining to offset lower passenger volumes
(٧٥٥)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
Lie - Die - Ore					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	27,000	-1.1%	15.1%	- Construction steel prices show signs of rising again
(1 H ² G)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	14,850	-1.3%	8.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare
,					

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Min - Net foreign buys/sells

	Chg	For, Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
PLX	0.5%	13.5%	16.6
KDC	-0.5%	19.9%	12.3
NVL	-1.2%	6.0%	11.0
DXG	0.4%	40.6%	9.3
VHC	-1.1%	33.0%	5.4
	Chg	For, Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
VNM	0.5%	58.8%	-36.9
BID	-1.5%	17.7%	-17.6
HSG	-1.7%	13.0%	-15.9
HPG	-1.1%	35.9%	-13.9
VIC	-2.8%	14.0%	-13.9

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Financial Services	5.4%	SSI, HCM
Oil & Gas	4.3%	PLX, PVD
Automobiles & Parts	4.2%	TCH, SVC
Construction & Materials	4.0%	CTD, BMP
Basic Resources	2.9%	HPG, HSG
	Chg	Key
Top 5 worst performers	(%)	stocks
Insurance	-1.2%	BVH, BIC
Travel & Leisure	-0.4%	HVN, SCS
Food & Beverage	0.0%	VNM, SAB
Health Care	0.1%	OPC, DCL
Chemicals	0.9%	GVR, HRC

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
NTP	0.5%	18.9%	0.6
HUT	0.0%	3.8%	0.5
CDN	3.3%	21.3%	0.2
TNG	-1.5%	6.4%	0.2
SHE	3.8%	3.3%	0.1
	Chg	For. Ownership	Net sell
Ticker	(%)	(%)	(VND bn)
WCS	-7.1%	26.4%	-2.6
SHS	6.2%	6.4%	-1.6
PGS	0.0%	8.3%	-0.3
	0.000	4 40/	0.2
THT	0.0%	4.4%	-0.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

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	Chg	Key
Top 5 best performers	(%)	stocks
Financial Services	5.4%	FIT, SSI
Construction & Materials	4.0%	HBC, BMP
Health Care	1.5%	PME, IMP
Real Estate	1.2%	NVL, VHM
Banks	1.0%	VCB, HDB
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-7.6%	YEG, PNC
Insurance	-6.0%	BVH, BIC
Personal & Household Goods	-2.9%	PNJ, MSH
Basic Resources	-2.7%	HPG, TNI
Food & Beverage	-2.3%	VNM, SAB

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince (%)	
000101	0000	company name		USDmn)	(VNDmn, USDmn)	(% - 1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUPJSC	94,200	318,625 (13.727)	53,432 (2.3)	22.7	50.8	32.6	20.0	6.8	8.9	3.7	3.2	-2.8	0.9	-2.3	
	VHM	VINHOMES JSC	77,700	255,595 (11.012)	237,088	28.9	9.6	8.6	34.3	38.2	30.4	3.1	2.3	-0.8	3.7	1.6	
Real	VRE	VINCOM RETAIL JS	27,200	61,807 (2.663)	93,360 (4.0)	18.1	24.0	18.3	4.7	9.1	11.1	2.2	2.0	-1.4	1.7	5.4	-
estate	NVL	NO VA LAND INVES	58,300	56,524 (2.435)	65,985 (2.8)	32.3	18.7	20.2	-6.0	12.4	11.5	2.2	2.0	-1.2	3.0	9.4	
	KDH	KHANGDIENHOUSE	24,100	12,642 (545)	17,214 (0.7)	5.1	11.7	10.4	15.2	14.3	14.7	1.6	1.4	-0.6	3.4	13.1	
	DXG	DATXANH GROUP	12,650	6,563 (283)	55,050	8.4	6.4	5.6	-14.2	12.0	14.3	0.8	0.7	0.4	3.3	14.0	
	VCB	BANK FOR FOREIGN	86,000	318,963	(3.5)	6.2	18.8	15.5	13.0	20.4	20.2	3.3	2.7	0.6	2.7	6.2	
	BID	BANK FOR INVESTM	40,700	163,696 (7.053)	(2.6)	12.3	30.5	19.0	-11.3	9.1	12.3	2.2	2.0	- 1.5	0.0	3.6	
	TCB	VIETNAM TECHNOLO	20,650	72,278	(1.8)	0.0	7.0	6.0	4.9	16.3	16.3	1.0	0.9	-0.5	0.2	- 1.9	
	CTG	VIETNAM JS COMM	23,250	86,569 (3.730)	142,017 (6.1)	0.1	12.9	9.6	16.4	10.1	12.0	1.1	1.0	-0.9	0.0	2.0	
Banks	VPB	VIETNAM PROSPERI	22,750	55,459 (2.389)	(5.1)	0.0	7.2	5.9	0.4	16.7	16.7	1.1	0.9	0.2	2.5	-5.8	
	MBB	MILITARYCOMMERC	17,500	42,200 (1.818)	126,073 (5.4)	0.0	5.5	4.6	7.8	18.2	18.5	0.9	8.0	0.0	0.6	1.4	
	HDB	HDBANK	26,500	25,597 (1.103)	29,532	9.1	7.5	6.1	10.2	20.0	21.6	1.1	0.9	0.0	-2.9	10.9	
	STB	SACOMBANK	11,550	20,832 (898) 17,393	193,637 (8.3) 3,087	14.8	11.5	7.4	10.6	7.2	10.0	0.7	0.6	-1.3	-2.9	13.2	
Т	TPB	TIEN PHONG COMME	21,300	(749)	(0.1)	0.0	5.7	4.8	44.5	24.0	21.6	1.1	-	1.7	1.4	1.4	
	EIB	VIETNAM EXPORT-I	18,000	22,130 (953)	4,481 (0,2)	0.0	38.7	37.1	-6.9	3.6	3.6	1.4	1.3	-1.1	0.6	6.5	
Insurance	BVH	BAOVIETHOLDING	48,600	36,077 (1.554)	53,879 (2.3) 6,287	20.7	34.7	26.1	-5.4	6.1	8.0	1.8	1.8	-0.8	-1.2	-1.1	
	BMI	BAOMINHINSURANC	21,600	1,973 (085) 9,675	(0.3)	13.4	-	-	-	6.8	8.6	0.9	0.8	-1.8	-1.4	2.4	
	SSI	SSISECURITIESC	16,100	(417)	(4.1)	49.6	11.4	8.9	-17.7	8.8	10.7	0.9	0.9	5.9	5.9	12.6	
Securities	VCI	VIET CAPITAL SEC	23,850	3,918	22,352 (1.0)	71.7	8.5	6.6	-24.9	11.1	13.0	0.9	0.8	4.1	7.2	2.8	
	HCM	HOCHI MINH CITY	20,400	6,224 (268)	55,516	47.6	14.0	8.7	-22.5	11.0	17.1	1.4	1.3	5.2	8.8	10.3	
	VND	VNDIRECT SECURIT	13,800	2,878	10,992	13.1	12.4	7.8	-19.1	7.4	11.2	0.9	0.8	4.5	5.7	11.3	
	VNM	VIETNAM DAIRYP	116,000	(8.703)	(6.0)	41.2	20.4	18.9	4.5	37.9	39.2	6.7	6.1	0.5	-0.9	1.4	
Consumer	SAB	SAIGON BEER ALCO	164,000	105,170 (4.531)	(0.5)	36.7	25.9	21.5	1.2	21.6	24.2	5.2	4.6	-1.2	-1.3	-5.7	
staples	MSN	MASAN GROUP CORP	58,400	68,266 (2.941)	(4.5)	9.9	42.7	27.4	-45.3	4.0	7.1	1.5	1.4	0.2	1.4	-5.8	
	HNG	HOANG ANH GIA LA	15,700	17,404 (750)	12,834 (0.6)	48.7	-	-	-	-	-	-	-	1.9	1.9	8.3	
	ATC	VIETJET AVIATION	109,400	57,308 (2.469)	56,010 (2.4)	11.7	23.5	11.4	-31.3	14.3	27.0	3.3	3.0	0.4	1.6	-4.0	
Industrials transport)	GMD	GEMADEPTCORP	20,000	5,938 (256)	(0.4)	0.0	15.2	14.3	-53.9	6.0	7.0	1.0	1.0	1.0	2.3	3.6	
	CII	HO CHI MINH CITY	19,100	4,562 (197)	39,088	30.3	13.4	14.3	105.5	7.7	7.0	0.9	0.9	0.5	0.3	-3.0	
	ROS	FLC FAROS CONSTR	3,170	1,799 (078)	(4.5)	47.1	-	-	-	-	-	-	-	2.6	2.3	-9.2	
Industrials (capital	GEX	VIETNAMELECTRIC	17,350	(351)	34,057	34.0	11.2	8.7	-16.2	11.7	13.9	1.2	1.2	0.0	6.4	1.5	
goods)	CTD	COTECCONS CONSTR	72,500	5,531	40,863	2.7	9.8	9.8	-39.4	6.4	6.8	0.7	0.6	6.9	13.6	6.5	
	REE	REE	31,350	9,720 (419)	19,311	0.0	6.2	5.4	-5.9	14.1	14.5	0.9	0.8	0.3	2.1	0.5	

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAG	ROE	(%)	P/B	(X)	P 6	rforma	nce (%	a)
Sector	Code	Company name	FIICE	(VNDBn, USDmn)	(VNDmn, USDmn)	avaii (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	73,900	141,441 (6.094)	47,692 (2.1)	45.7	18.5	14.7	-17.1	15.7	19.2	2.8	2.7	1.1	1.1	0.0	-21.
Utilities	NT2	PETROVIETNAMNHO	21,950	6,319 (272)	8,414 (0.4)	31.0	8.9	8.4	-2.9	16.8	18.4	1.5	1.5	-1.8	8.1	7.1	1.
	PPC	PHA LAITHERMAL	25,000	8,015 (345)	5,613 (0.2)	32.6	8.4	9.0	-9.4	16.3	14.8	1.3	1.3	1.2	3.5	4.0	-7.
	HPG	HOA PHATGRP JSC	27,000	74,549 (3.212)	347,884 (15.0)	13.1	8.7	6.8	-1.4	17.4	19.0	1.4	1.2	-1.1	3.1	-0.9	14.
	DPM	PETROVIETNAM FER	15,300	5,987 (258)	59,166 (2.5)	37.9	10.5	10.2	-2.2	7.9	8.6	0.7	0.7	-0.3	7.0	5.5	18.
Materials	DCM	PETROCA MAU FER	9,580	5,072 (219)	19,584	47.1	11.8	26.1	-14.7	7.8	3.5	0.8	0.8	1.7	12.7	11.7	47.
	HSG	HOA SEN GROUP	11,900	5,288 (228)	142,344 (6.1)	36.0	9.4	8.4	20.0	9.9	9.8	0.8	0.7	-1.7	8.7	22.7	60.
	AAA	ANPHATBIOPLAST	13,200	2,260 (097)	35,303 (1.5)	95.8	6.9	7.8	37.9	13.4	10.4	0.7	0.6	1.1	4.8	6.9	3.
	PLX	VIETNAM NATIONAL	46,250	55,075 (2.373)	49,415 (2.1)	6.5	21.2	16.0	-11.4	13.0	17.2	2.6	2.3	0.5	4.4	-0.3	- 17.
Energy	PVD	PETROVIETNAM DRI	10,900	4,590 (198)	66,951 (2.9)	36.8	36.7	25.0	-9.0	1.0	0.9	0.3	0.3	1.9	2.8	1.4	-27.
	PVT	PETROVIETTRANSP	10,950	3,082 (133)	17,600 (0.8)	23.5	7.1	6.1	- 17.0	9.4	10.5	0.6	0.6	-1.8	2.3	4.3	-34.
	MWG	MOBILEWORLDINV	85,300	38,625 (1.664)	104,292	0.0	9.9	8.0	13.3	29.6	29.3	2.5	1.9	-0.7	1.1	0.4	-25.
	PNJ	PHUNHUANJEWELR	59,800	13,466 (580)	51,928 (2.2)	0.0	14.9	12.1	-0.5	21.8	24.0	2.6	2.4	1.2	1.7	-5.4	-30.
Consumer discretionary	YEG	YEAH1GROUP CORP	54,700	1,614 (070)	1,440 (0.1)	69.3	23.0	16.8	-28.1	6.7	8.5	1.5	1.4	1.3	0.9	-7.3	47.
	FRT	FPT DIGITAL RETA	25,150	1,986 (086)	33,870 (1.5)	13.9	12.5	11.5	-31.7	12.2	12.1	1.4	1.3	-1.4	3.1	0.6	19.
	PHR	PHUOC HOA RUBBER	52,100	7,060 (304)	85,792 (3.7)	38.6	6.6	6.4	30.3	38.0	32.7	2.3	2.0	-1.0	3.8	14.5	36.
Healthcare	DHG	DHGPHARMACEUTIC	91,400	11,950 (515)	1,802 (0.1)	45.5	18.6	17.1	4.4	19.6	19.3	3.3	3.2	-1.1	-0.1	-1.6	-0.
carricare	PME	PYMEPHARCOJSC	63,600	4,771 (206)	1,209 (0.1)	37.9	-	-	-	-	-	-	-	-1.4	1.3	7.8	17.
IT	FPT	FPTCORP	47,550	37,275 (1.606)	80,515 (3.5)	0.0	10.9	9.5	18.0	24.1	25.2	2.4	2.1	1.2	2.0	-1.9	-6.

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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