

VIETNAM DAILY

[Market Commentary]

Stocks slightly rose thanks to the support from Vin family stocks, while the global stock markets also traded better on better-than-expected corporate earnings

[Futures/ETFs]

Futures outperformed VN30 Index when investors covered short positions in the afternoon session amid global stock market rebounds

[Market Movers]

STB

July 23, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	856.75	+0.20
VN30	800.29	+0.31
VN30 futures	797.10	+0.64
Hanoi	113.87	-1.26
HNX30	214.03	-0.69
UPCoM	57.32	-0.43
USD/VND	23,182	-0.01
10-yr govt bond (%)	2.87	+3
Overnight rate (%)	0.17	+7
Oil (WTI, \$)	42.26	+0.86
Gold (LME, \$)	1,880.24	+0.47



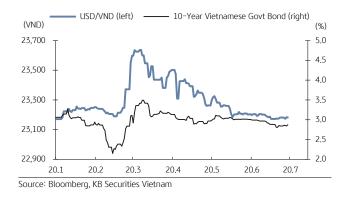
Market Commentary

VNIndex 85	56.75P (+0.20%)
Volume (mn shrs) 221.3 (+8.5%)
Value (U\$mn)	166.6 (-10.7%)
HNXIndex	113.87P (-1.26%)
Volume (mn shrs	s) 39.3 (-0.9%)
Value (U\$mn)	15.3 (+7.4%)
UPCoM	57.32P (-0.43%)
Volume (mn shrs	3) 12.2 (-56.5%)
Value (U\$mn)	7.1 (-45.6%)
Net foreign buy	(U\$mn) -3.7

Stocks slightly rose thanks to the support from Vin family stocks, while the global stock markets also recovered on better-than-expected 2Q earnings. Vinhomes (VHM, +1.68%), Vincom Retail (VRE, +5.01%) & Vingroup (VIC, +0.22%) all gained on the unofficial news that Vin has successfully offered Vincom Center Dong Khoi for sale. Oil & gas stocks like PV Gas (GAS, +1.28%) & Petrolimex (PLX, +1.55%) surged in line with the global oil price rebounds. Fishery stocks like Vinh Hoan Corp (VHC, +2.01%) and Minh Phu Corp (MPC, +1.12%) gained counting down the effective date of the EVFTA. The increase in 2Q non-performing loans due to COVID-19 still weighed on banks like Bank for Investment & Development (BID, -0.4%) and Military Bank (MBB, -0.6%). Foreign investors sold on VPBank (VPB, +0.22%), Hoa Phat Group (HPG, +.36%), and Novaland (NVL, +0.48%)

VNIndex (left) HNXIndex (right) (pt) (pt) 1.100 130 1,000 120 900 110 800 100 700 90 80 600 20.1 20.2 20.3 20.5 20.6 20.7 20.4 Source: Bloomberg, KB Securities Vietnam

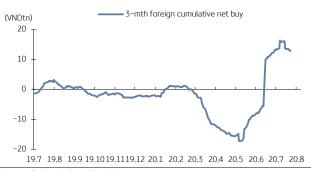
USD/VND & 10-year government bond rates



VN Index sector performance

Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

VN Index & HNX Index

Futures/ETFs

VN30	800.29P (+0.31%)
VN30 futures	797.1P (+0.64%)
Open	793.5P
High	798.5P
Low	787.6P
Contracts	176,190 (+19.8%)

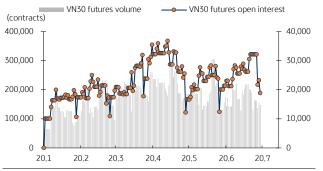
Futures outperformed VN30 Index when investors covered short positions in the afternoon session amid global stock market rebounds. The basis opened at minus 4.25 bps and quickly fell to the intraday low at minus 9.15 bps due to the weakening cash market, before gaining back some points at the morning close. In the afternoon, the basis narrowed when investors covered short positions amid raising Dow futures, and closed at minus 3.19 bps. Foreigners were net buyers today. Market liquidity improved and stayed healthy.

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



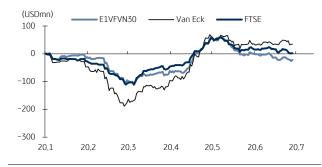
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis





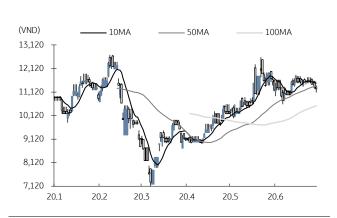
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Market Movers

Sacombank (STB)



Source: Bloomberg, KB Securities Vietnam

- STB closed down 0.4% to VND 11,250
- STB released 2Q consolidated earnings of VND343 billion (up 12% YoY). The bank's net interest income was VND2,637 billion (up 30% YoY), profit from service activities reached VND 698 billion (down 6% YoY), profit from foreign exchange trading reached VND166 billion (up 55% YoY), profit from securities trading saw a loss of VND50.5 billion and other activities brought a net profit of VND110.3 billion (down 74% YoY).
- STB's total non-performing loans were 6,682 (up 17% YoY), of which subprime debts were 850.8 (up 80% YoY). NPL ratio increased from 1.93% early this year to 2.15%.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.85%	-0.85%
Cum. return	-9.24%	-13.79%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/07/23	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	83,200	-0.6%	-28.2%	- BHX expects to reach break-even point soon at stores and distribution centers
(111110)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	25,400	0.4%	-5.2%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	58,600	-1.3%	-23.5%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
Military Bank (MBB)	18/12/18	17,150	-0.9%	-13.0%	- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)
					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	32,350	-0.9%	-4.9%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	47,400	-0.8%	41.6%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
(111)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	23,350	-2.1%	-4.3%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet	19/02/05	107,400	-0.9%	-16.9%	- Lower fuel costs silver lining to offset lower passenger volumes
(VJC)					- Growth prospects intact as Long Thanh airport project schedule pulled forward
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	28,100	0.0%	19.8%	- Construction steel prices show signs of rising again
(1-0)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	14,850	-1.3%	8.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Market Monitors

Ho Chi Min – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VRE	5.0%	30.8%	48.6
FUESSVFL	-1.2%	97.5%	25.1
KDC	0.2%	22.1%	15.0
VHM	1.7%	20.2%	9.1
PLX	1.6%	14.6%	5.2
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
HPG	0.4%	36.0%	-22.2
VPB	0.2%	23.5%	-21.5
NVL	0.5%	6.2%	-20.9
CII	-1.7%	37.1%	-19.1
MBB	-0.6%	23.0%	-16,4

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Automobiles & Parts	0.3%	SVC, HHS
Technology	-1.2%	SAM, CMG
Health Care	-1.2%	SPM, OPC
Utilities	-1.3%	BWE, PGD
Industrial Goods & Services	-1.4%	REE, DVP
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-9.4%	YEG, PNC
Chemicals	-8.3%	DGC, GVR
Insurance	-4.0%	BVH, BIC
Financial Services	-3.3%	SSI, HCM
Food & Beverage	-2.9%	VNM, MSN

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%, −1d)	Net buy (VND bn)
		. , .	
DHT	2.1%	3.3%	1.6
SHS	-3.4%	5.8%	1.0
AMV	0.0%	3.6%	0.6
LHC	5.3%	23.3%	0.1
BVS	0.0%	24.9%	0.1
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
SHB	-3.9%	6.8%	-2.6
NTP	-1.0%	18.9%	-1.9
TNG	-0.8%	6.2%	-0.4
MST	-3.5%	0.4%	-0.1
VCS	-0.2%	2.8%	-0.0

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Industrial Goods & Services	4.3%	GEX, LGC
Food & Beverage	2.8%	SAB, GTN
Technology	2.2%	FPT, SAM
Construction & Materials	2.1%	VGC, CTD
Automobiles & Parts	1.9%	SVC, TCH
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Chemicals	-8.7%	DGC, GVR
Insurance	-4.2%	BVH, BIC
Travel & Leisure	-1.5%	HVN, VJC
Media	-1.4%	YEG, PNC
Retail	-0.9%	MWG, FRT

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	PER	(X)	EPS CAGR	ROE	(%)	P/B	(X)	I	Performa	nce(%)	
Sector	Code	Company name	THEE	(VNDDN, USDmn)	(VNDmn, USDmn)	(%, - 1d)	19E	20E	(%)	19E	20E	19E	20E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	90,000	304,419 (13.132)	24,903 (1.1)	22.8	48.6	31.1	19.0	7.4	8.9	3.4	3.0	0.2	-3.2	-4.5	-2
	VHM	VINHOMES JSC	78,800	259,214 (11.182)	119,144 (5.1)	28.9	9.7	8.7	34.3	38.5	29.4	3.1	2.3	1.7	-3.3	1.4	
Real	VRE	VINCOM RETAIL JS	28,300	64,307 (2.774)	54,276 (2.3)	18.3	24.4	18.6	4.6	9.4	11.9	2.2	2.1	5.0	3.7	4.0	-
estate	NVL	NO VA LAND INVES	63,000	61,081 (2.635)	57,324 (2.5)	32.1	18.6	20.0	-2.0	13.4	12.2	2.4	2.1	0.5	1.4	8.1	
	KDH	KHANG DIEN HOUSE	24,800	13,010 (561)	13,506 (0.6)	5.0	12.6	10.2	12.6	14.1	15.3	1.6	1.5	0.2	-2.2	2.9	
	DXG	DATXANHGROUP	10,150	5,266 (227)	39,110 (1.7)	8.6	5.1	4.5	- 14.2	12.3	14.3	0.6	0.6	- 1.9	-9.0	- 19.8	
	VCB	BANK FOR FOREIGN	82,500	305,982 (13.199)	61,505 (2.7)	6.3	18.4	15.1	12.2	19.9	19.7	3.1	2.6	0.0	-1.2	-4.1	
	BID	BANK FOR INVESTM	39,850	160,277 (6.914)	34,742 (1.5)	12.3	34.7	19.5	- 11.3	9.1	12.3	2.1	1.9	-0.4	-3.6	-2.1	
	TCB	VIETNAM TECHNOLO	20,300	71,053 (3.065)	25,216 (1.1)	0.0	7.0	5.9	3.8	15.8	15.5	1.0	0.9	0.2	-3.3	- 1.7	
	CTG	VIETNAM JS COMM	23,350	86,941 (3.750)	84,567 (3.6)	0.0	13.0	9.6	16.4	10.1	12.0	1.1	1.0	0.0	-3.1	0.4	
Banks	VPB	VIETNAM PROSPERI	22,500	54,849 (2.366)	55,812 (2.4)	0.0	7.1	5.9	0.4	16.5	16.7	1.1	0.9	0.2	-0.4	- 1.1	
	MBB	MILITARYCOMMERC	17,050	41,115 (1.774)	53,404 (2.3)	0.0	5.6	4.7	7.8	18.4	18.2	0.9	0.8	-0.6	-2.6	-2.6	
	HDB	HDBANK	26,600	25,694 (1.108)	22,685 (1.0)	9.5	6.7	5.3	16.8	20.4	21.9	1.1	1.0	1.1	-2.2	0.4	
	STB	SACOMBANK	11,250	20,291 (875)	101,557 (4.4)	14.8	11.2	7.3	10.6	8.3	10.0	-	-	-0.4	-3.0	-2.6	
	TPB	TIEN PHONG COMME	21,400	17,475 (754)	1,565 (0.1)	0.0	6.1	5.1	34.4	22.4	18.4	1.1	0.9	-0.5	-3.2	0.5	
	EIB	VIETNAM EXPORT-I	17,300	21,269 (917)	2,039	0.0	37.2	35.7	-6.9	3.6	3.6	1.3	1.3	-0.3	- 1.7	-3.9	
Insurance	BVH	BAOVIETHOLDING	45,900	34,073 (1.470)	22,597 (1.0)	20.8	32.8	24.7	-5.4	6.2	8.0	1.7	1.7	-0.2	-4.4	-5.6	
	BMI	BAOMINHINSURANC	21,600	1,973 (085)	2,248	13.8	-	-	-	7.6	8.6	0.9	0.8	0.0	-0.9	0.0	
	SSI	SSI SECURITIES C	14,900	8,954 (386)	85,255 (3.7)	50.8	10.5	8.3	- 17.7	8.2	10.7	0.9	0.8	- 1.0	- 10.2	-7.5	
Securities	VCI	VIET CAPITAL SEC	22,500	3,696 (159) 5,599	16,133 (0.7) 36,090	72.4	8.0	6.3	-24.9	11.1	13.0	0.8	0.8	-0.4	-3.6	-5.7	
	HCM	HOCHIMINHCITY	18,350	(242) 2,617	(1.6) 6,074	48.1	12.6	7.8	-22.5	11.0	17.1	1.3	1.2	-0.8	-4.4	- 10.0	
	VND	VNDIRECT SECURIT	12,550	(113) 198,865	(0.3)	13.3	11.3	7.1	- 19.1	7.4	11.2	0.8	0.7	0.4	-5.6	-9.1	
	VNM	VIETNAM DAIRYP	114,200	(8.578) 120,433	(4.4) 27,800	41.2	19.6	18.4	5.4	37.6	38.5	6.6	5.9	0.1	-2.8	- 1.6	
Consumer staples	SAB	SAIGON BEER ALCO	187,800	(5.195) 63,006	(1.2) 56,235	36.7	29.6	24.6	1.2	21.5	23.8	5.8	5.1	- 1.2	-2.7	14.5	
stupies	MSN	MASAN GROUP CORP	53,900	(2.718) 14,411	(2.4) 8,211	10.2	55.8	26.5	-50.7	3.0	7.2	1.4	1.4	-0.6	-5.4	-7.7	
	HNG	HOANGANH GIA LA	13,000	(622) 56,522	(0.4)	48.7	-	-	-	-		-	-	-5.8	-9.4	- 17.2	
ndustrials	VJC	VIETJETAVIATION	107,900	(2.438) 5,775	(1.4) 3,604	12.0	197.6	13.3	-76.5	9.6	24.2	3.5	3.8	0.5	-3.7	- 1.4	
transport)	GMD	GEMADEPTCORP	19,450	(249) 4,251	(0.2) 23,266	0.0	15.0	13.4	-54.2	6.9	7.7	1.0	1.0	-0.5	- 1.0	-2.8	
	CII	HOCHIMINHCITY	17,800	(183)	(1.0)	32.9	12.5	13.3	105.5	7.7	7.0	0.9	0.9	-1.7	-0.8	-6.8	
n alunator - 1 -	ROS	FLC FAROS CONSTR	2,600	(064) 9,493	(1.3) 57,544	47.2	-	-	-	-	-	-	-	-5.8	- 13.0	- 18.0	
Industrials (capital	GEX		20,200	(410) 6,035	(2.5) 70,190	33.6	13.0	10.2	- 16.2	11.7	13.9	-	-	-1.7	-5.8	16.4	
goods)	CTD	COTECCONS CONSTR	79,100	(260) 10,418	(3.0) 9,967	3.1	10.7	10.7	-39.4	6.6	6.8	0.7	0.7	0.1	-5.3	9.1	
	REE	REE	33,600	(449)	(0.4)	0.0	6.8	6.1	- 10.3	12.9	14.0	0.9	0.8	3.9	1.5	7.2	

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	PER	(X)	EP S C A G	ROE	(%)	P/B	(X)	P e	rforma	ince (%	<u>。)</u>
360101	Code	company name	riice	(VNDBN, USDmn)	(VNDmn, USDmn)	avan (%, -1d)	19 E	20E	R (%)	19 E	20E	19 E	20E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	71,100	136,082 (5.870)	34,803 (1.5)	45.7	18.7	14.2	-20.1	15.2	19.5	2.8	2.6	1.3	- 1.5	-3.8	-24
Utilities	NT2	PETROVIETNAMNHO	21,700	6,247 (269)	7,001 (0.3)	30.7	8.7	8.4	-2.4	16.9	18.1	1.5	1.4	0.5	-5.7	- 1.1	(
	PPC	PHA LAI THERMAL	24,400	7,823 (337)	2,945 (0.1)	32.6	8.2	8.8	-7.7	16.3	14.7	1.3	1.3	-0.4	- 1.8	-2.4	- 9
	HPG	HOA PHAT GRP JSC	28,200	77,862 (3.359)	328,794 (14.2)	13.0	8.7	7.0	1.9	18.2	19.6	1.4	1.2	0.4	- 1.4	4.4	2
	DPM	PETROVIETNAM FER	14,850	5,811 (251)	34,341 (1.5)	38.2	9.7	10.0	-0.7	8.8	8.1	0.7	0.7	-0.7	0.7	-2.9	1
Materials	DCM	PETROCA MAUFER	8,790	4,653 (201)	16,857 (0.7)	47.1	-	-	-	-	-	-	-	-0.1	-2.4	-8.2	3
	HSG	HOA SEN GROUP	11,000	4,888 (211)	113,563 (4.9)	38.0	6.5	6.6	38.6	13.2	11.4	0.7	0.7	- 1.8	-4.3	-7.6	4
	AAA	ANPHATBIOPLAST	12,500	2,640 (114)	19,987 (0.9)	96.9	6.6	7.4	37.9	13.4	10.4	0.7	0.6	0.4	0.4	-5.3	-
	PLX	VIETNAM NATIONAL	46,000	55,467 (2.393)	45,950 (2.0)	5.4	38.9	16.1	-34.7	7.1	15.3	2.3	2.0	1.5	- 1.8	-0.5	- 1
Energy	PVD	PETROVIETNAM DRI	10,400	4,380 (189)	27,753 (1.2)	37.2	39.9	19.7	- 14.7	1.0	0.9	0.3	0.3	1.0	- 1.9	-4.6	-3
	PVT	PETROVIETTRANSP	10,300	2,899 (125)	10,478 (0.5)	26.6	6.9	5.8	- 19.1	8.9	9.9	0.5	0.5	0.0	-2.8	-5.9	-3
	MWG	MOBILEWORLDINV	83,000	37,584 (1.621)	44,777 (1.9)	0.0	9.7	7.7	13.0	29.8	29.2	2.4	1.9	-0.2	-2.1	-2.7	-2
	PNJ	PHUNHUANJEWELR	59,000	13,282 (573)	22,252 (1.0)	0.0	14.8	12.1	- 1.9	21.5	24.2	2.6	2.4	0.7	-2.5	- 1.3	-3
Consumer discretionary	YEG	YEAH1GROUP CORP	53,000	1,564 (067)	1,038 (0.0)	69.3	22.3	16.2	-28.1	6.7	8.5	1.4	1.3	- 1.9	-9.9	-3.1	4
	FRT	FPT DIGITAL RETA	24,700	1,951 (084)	15,363 (0.7)	14.0	12.3	11.3	-31.7	11.8	12.1	1.4	1.2	-0.8	-4.3	- 1.8	1
	PHR	PHUOC HOA RUBBER	54,500	7,385 (319)	54,572 (2.4)	38.8	7.1	7.6	27.8	36.8	29.8	2.4	2.1	0.4	3.6	4.6	4
Healthcare	DHG	DHGPHARMACEUTIC	92,800	12,133 (523)	878 (0.0)	45.4	18.8	17.5	4.6	19.5	19.4	3.4	3.2	0.0	-0.4	1.5	
	PME	PYMEPHARCOJSC	61,500	4,613 (199)	500 (0.0)	37.9	-	-	-	-	-	-	-	0.0	-2.4	-3.3	
IT	FPT	FPTCORP	47,750	37,431 (1.615)	62,115 (2.7)	0.0	10.7	9.1	19.5	24.3	25.9	2.4	2.1	0.7	- 1.7	0.4	-

KB SECURITIES VIETNAM RESEARCH

Head of Research – Nguyen Xuan Binh binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy – Tran Duc Anh anhtd@kbsec.com.vn

Macro Analyst – Thai Thi Viet Trinh trinhttv@kbsec.com.vn

Market Strategist – Le Anh Tung tungla@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) – Duong Duc Hieu hieudd@kbsec.com.vn

Information Technology & Logistics Analyst – Nguyen Anh Tung tungna@kbsec.com.vn

Property Analyst – Pham Hoang Bao Nga ngaphb@kbsec.com.vn

Power & Construction Material Analyst – Le Thanh Cong conglt@kbsec.com.vn

Financials Analyst – Nguyen Thi Thu Huyen huyenntt@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) – Harrison Kim harrison.kim@kbfg.com

Consumer & Retailing Analyst – Dao Phuc Phuong Dung dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst – Nguyen Thanh Danh danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst – Nguyen Vinh vinhn@kbsec.com.vn

Research Marketing

Korea Marketing Analyst – Seon Yeong Shin shin.sy@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.