

VIETNAM DAILY

[Market Commentary]

Stocks were led down by the recently announced 3Q bad debt increases in banks like Military Bank (MBB, -2.7%) & Sacombank (STB, -5.7%).

[Futures/ETFs]

Futures posted further declines as global stocks ended down from concerns about the increase in Coronavirus infections

[Market Movers]

HPG, PHR

October 27, 2020

		Chg
	Index	(%, bp)
Ho Chi Minh	946.47	-0.46
VN30	915.46	-0.45
VN30 futures	920.00	-0.76
Hanoi	137.13	-1.37
HNX30	253.19	-1.29
UPCoM	63.40	-0.27
USD/VND	23,177	+0.05
10-yr govt bond (%)	2.56	-1
Overnight rate (%)	0.16	+6
Oil (WTI, \$)	38.88	+0.83
Gold (LME, \$)	1,900.42	-0.09



Market Commentary

VNIndex 946.47P (-0.46%) Volume (mn shrs) 414.9 (+8.8%) Value (U\$mn) 376.8 (+2.1%)

HNXIndex 137.13P (-1.37%)
Volume (mn shrs) 48.1 (-14.1%)
Value (U\$mn) 29.1 (-13.0%)

UPCoM 63.40P (-0.27%)
Volume (mn shrs) 18.0 (-22.8%)
Value (U\$mn) 7.8 (-23.1%)

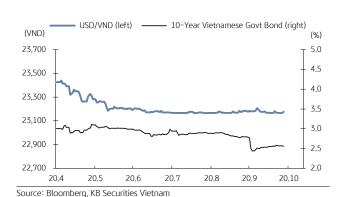
Net foreign buy (U\$mn) -7.5

Stocks were led down by the recently announced 3Q bad debt increases in banks like Military Bank (MBB, -2.7%) & Sacombank (STB, -5.7%). Industrial parks such as Kinh Bac City Development (KBC, -3.8%) & Long Hau Group (LHG, -4.7%) plunged after the Ministry of Planning and Investment announced the total newly registered, adjusted and contributed FDI logged a 20% slump over the same period. PV Drilling & Well Services (PVD, -1.8%) & PV Technical Services (PVS, -0.7%) closed down along with world oil prices from fears of resurgent COVID-19 cases and and soon-recovered supplies from Libya. Hoa Phat Group (HPG, +1.9%) jumped on strong 3Q performance and led Hoa Sen Group (HSG, +0.7%) and Nam Kim Steel (NKG, +1.5%) higher. Foreigners netsold on Masan Group (MSN, Unch), Vingroup (VIC, +0.6%), and Sacombank (STB, -5.7%).

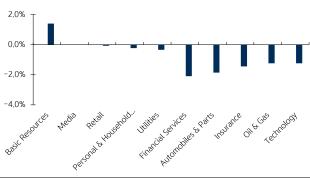
VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 915.46P (-0.45%)
VN30 futures 920.0P (-0.76%)
Open 926.9P
High 931.9P
Low 916.7P

Futures posted further declines as global stocks ended down from concerns about the increase in Coronavirus infections. The basis opened at 6.94 bps and ranged from 2.6 to 8.4 before narrowing down to 3.55 bps at the closing session. Foreigners were net sellers and trading volumes were heavier.

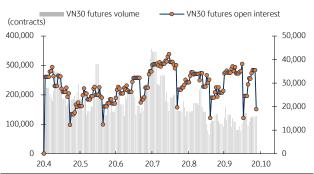
Contracts 179,290 (+39.9%)

VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

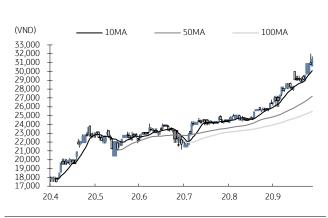


Source: FiinPro, KB Securities Vietnam

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Market Movers

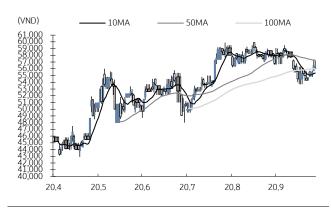
Hoa Phat Group (HPG)



Source: Bloomberg, KB Securities Vietnam

- HPG closed up 1.9% to VND31,400
- HPG recorded VND3,785 billion in 3Q earnings (up 110.9% YoY) and VND24,686 billion in revenue (up 63.6% YoY).
 Outperformed results were achieved thanks to the revenue gained from the market expansion to the South and improved gross profit margin (reaching 20.9% vs 18% last year) albeit higher ore prices benefiting from low-priced inventories. HPG still hold the leading position in the industry with 32.6% market share.

Phuoc Hoa Rubber (PHR)



Source: Bloomberg, KB Securities Vietnam

- PHR closed down 0.9% to VND56,000
- PHR reported 3Q earnings of VND169.9 billion (down 64% YoY) on revenue of VND391 billion (down 34% YoY) and a sharp fall of gross profit margin from 32.9% to 14.8%.
 Management explained this was because this year the company could not recognize one-time revenue from leasing industrial park land as in 2019. In addition, 3Q financial profit decreased by 39% due to downturn dividend income and the lack of earnings surprises from compensation money for industrial zone land of VND300 billion as recorded in 2019.

KBSV Model Portfolio

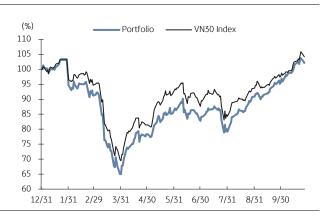
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.45%	-0.47%
Cum, return	4.14%	2,12%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/10/27	Daily return (%)	Cumulative return (%)	M ain investment catalysts
NA - 1-11-10/					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	110,000	0.0%	-5.1%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 00 0)					- In the long term, BHX aims to capture 10-15% of the food retail market
Name I am a laward					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	26,700	-0.2%	9.2%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	69,400	0.6%	-9.5%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military Bank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
(MBB)	18/12/18	17,900	-2.7%	4.4%	- Retail Ioan mix (Mcredit) supports 4%NIM against pricing competition (ACB/MBB)
(WBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	41,900	0.0%	23.2%	- Strategic investments in utility industry provides stable/long-term dividend stream
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
(FPT)	18/09/06	52,100	-1.3%	55.6%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	30,750	0.8%	26.0%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(0.0)					- Already improved asset quality and benign credit risks for 2020
\/:-+:-+					- nCoV outbreak impact meaningful but short-lived & fully-reflected in stock price
Vietjet (VJC)	19/02/05	104,500	0.0%	-19.1%	- Lower fuel costs silver lining to offset lower passenger volumes
((((((((((((((((((((- Growth prospects intact as Long Thanh airport project schedule pulled forward
Ha - Dh - Our					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	31,400	1.9%	60.7%	- Construction steel prices show signs of rising again
(11-0)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	13,850	-3.8%	1.1%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
CTG	0.8%	29.3%	64.2
VNM	-0.8%	58.0%	40.7
VPB	0.2%	23.1%	35.2
HSG	0.7%	9.2%	29.9
FUEVFVND	-1.7%	98.3%	8.8
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
MSN	0.0%	36.6%	-233.2
VIC	0.6%	13.9%	-25.9
STB	-5.7%	9.2%	-17.5
HPG	2.0%	34.4%	-16.6
HDB	-1.8%	20.1%	-13.1

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

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	Chg	Key
Top 5 best performers	(%)	stocks
Basic Resources	5.1%	HPG, DHC
Real Estate	3.4%	VIC, VHM
Retail	2.2%	MWG, COM
Personal & Household Goods	2.0%	PNJ, RAL
Food & Beverage	1.8%	VNM, MSN
	Chg	Key
Top 5 worst performers	(%)	stocks
Financial Services	-5.0%	VCI, SSI
Automobiles & Parts	-3.4%	TCH, DRC
Banks	-2.9%	VCB, BID
Construction & Materials	-2.7%	HT1, CTD
Chemicals	-2.3%	GVR, AAA

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
BAX	-4.1%	3.0%	2.0
IDV	-3.0%	15.9%	0.7
NTP	-0.8%	19.0%	0.7
PLC	-1.4%	0.9%	0.4
TIG	-3.0%	14.9%	0.2
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
TNG	-4.1%	9.1%	-2.5
VCG	-1.7%	0.3%	-1.6
VCS	-0.5%	2.9%	-0.6
SHB	-1.3%	6.5%	-0.4
TAR	-0.5%	0.5%	-0.3

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

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	Chg	Key
Top 5 best performers	(%)	stocks
Basic Resources	16.0%	HPG, TTF
Insurance	9.9%	BVH, BIC
Personal & Household Goods	9.2%	PNJ, RAL
Chemicals	8.3%	GVR, DCM
Food & Beverage	7.8%	MSN, VNM
	Chg	Key
Top 5 worst performers	(%)	stocks
Media	-4.6%	AAA, PNC
Automobiles & Parts	-3.1%	TCH, SVC
Oil & Gas	-2.6%	PLX, PVD
Construction & Materials	-2.1%	CTD, TTA

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	(X)	EPS	ROE	(%)	P/B	(X)	Performance (%)			
Sector	Code	Company name	FIICE	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	CAGR (%)	20E	21E	20E	21E	1D	1W	1M	YT
	VIC	VINGROUP JSC	105,700	357,523 (15.426)	48,891 (2.1)	22.8	57.7	42.3	19.2	6.6	8.7	4.1	3.7	0.6	8.1	13.9	
	VHM	VINHOMES JSC	77,600	255,266 (11.014)	173,099 (7.5)	27.0	9.4	8.3	35.7	38.6	31.1	2.9	2.2	-1.1	1.8	0.6	
Real	VRE	VINCOM RETAIL JS	27,000	61,353 (2.647)	101,554 (4.4)	18.5	24.5	17.4	0.1	8.8	11.7	2.1	2.0	-2.7	-1.6	-4.9	-
estate	NVL	NO VA LAND INVES	62,100	61,204	86,694	32.7	16.6	17.2	1.6	15.3	12.7	2.4	-	0.2	0.2	-2.2	
	KDH	KHANGDIENHOUSE	24,300	13,579	15,321	8.0	12.5	10.4	14.7	14.1	15.8	1.6	1.4	-1.2	1.7	0.4	
	DXG	DAT XANH GROUP	11,700	6,064	63,876	13.5	11.7	5.7	-39.2	5.5	14.0	0.8	0.6	-0.8	-4.5	14.1	
	VCB	BANK FOR FOREIGN	86,000	318,963 (13.762)	83,648	6.4	19.5	16.8	10.3	19.7	18.8	3.2	2.7	0.0	-1.9	0.0	
	BID	BANK FOR INVESTM	40,700	163,696	93,605	12.6	26.0	18.2	-5.3	9.3	11.8	2.0	1.8	-0.7	-3.1	-0.2	
	тсв	VIETNAM TECHNOLO	23,300	81,553	407,275	0.0	8.0	6.9	4.1	15.5	15.4	1.1	1.0	-0.2	-2.5	4.0	
	CTG	VIETNAM JS COMM	30,750	114,495	265,244	0.7	15.4	12.7	18.7	10.6	11.9	1.4	1.3	0.8	-4.2	17.4	
	VPB	VIETNAM PROSPERI	24,350	59,359 (2.561)	192,445	0.3	7.3	6.5	5.4	17.8	16.0	1.2	1.0	0.2	-1.8	4.5	
Banks	MBB	MILITARYCOMMERC	17,900	49,639	136,709	0.0	6.6	5.7	8.8	18.0	17.5	1.1	0.9	-2.7	-4.3	5.0	
	HDB	HDBANK	24,550	30,827	41,688	1.4	7.6	6.7	20.3	19.1	18.5	1.4	1.2	-1.8	-3.0	2.5	
	STB	SACOMBANK	13,300	23,989	276,241	14.4	12.6	9.6	16.4	10.4	9.2	0.9	0.8	-5.7	-6.3	0.0	
	TPB	TIEN PHONG COMME	23,750	(1.035) 19,394	(11.9) 68,891	0.0	6.4	5.2	29.4	22.4	20.3	1.2	1.0	-1.0	-7.4	1.1	
	EIB	VIETNAM EXPORT-I	17,300	(837) 21,269	(3.0) 6,401	0.0	37.2	35.7	-6.9	3.6	3.6	1.3	1.3	0.0	-1.1	1.2	
	BVH	BAOVIETHOLDING	53,000	(918) 39,343	63,744	20.6	32.2	27.2	2.6	6.3	7.7	2.0	1.9	-1.7	-1.9	7.1	
Insurance	ВМІ	BAOMINHINSURANC	27,250	(1.698) 2,489	9,203	14.4	-	-	-	8.2	9.1	1.1	1.1	-1.4	- 1.1	-2.2	
	SSI	SSI SECURITIES C	17,200	10,336	101,716	49.8	11.6	10.7	- 15.9	9.2	9.7	-	-	-2.3	-5.5	4.6	
	VCI	VIET CAPITAL SEC	34,650	(446) 5,738	(4.4) 40,362	73.1		-	_				_	-3.2	-13.4	22.4	
Securities	НСМ	HOCHI MINH CITY	21,500	(248) 6,558	(1.7) 66,337	51.2		-					-	-1.8	-6.5	6.4	
	VND	VNDIRECTSECURIT	15,350	(283) 3,201	(2.9) 23,789	16.5	-	-	-	_			-	-1.6	-4.1	14.6	
	VNM	VIETNAM DAIRYP	109,600	(138) 229,025	203,947	42.0	22.6	20.8	6.1	38.2	38.4	7.8	7.1	-0.8	3.2	3.0	
Canaumas	SAB	SAIGON BEER ALCO	185,100	(9.882) 118,701	(8.8) 19,276	36.9	27.8	23.6	1.8	22.3	25.0	5.8	5.1	0.1	-0.3	-1.0	
Consumer staples	MSN	MASAN GROUP CORP	87,900	(5.122) 103,255	(0.8) 277,870	12.4	118.2	44.7	-59.5	2.3	5.9	3.2	3.1	0.0	5.0	60.7	
	HNG	HOANG ANH GIA LA	11,700	(4.455) 12,970	(12.0) 22,368	48.8	-				-	-	-	0.4	-0.8	-3.3	
	VJC	VIETJET AVIATION	104,500	(560) 54,741	(1.0) 43,896	12.5	-	13.3	-91.0	7.0	25.0	3.4	2.8	0.0	0.0	-1.0	
ndustrials	GMD	GEMADEPTCORP	23,300	(2.362) 6,918	(1.9) 11,936	0.0	17.4	15.0	-53.8	6.7	7.5	1.2	1.1	-0.9	-1.7	-2.1	
transport)	CII	HOCHI MINH CITY	16,700	(299) 3,989	(0.5) 37,647	37.6	8.4	7.8	142.2	9.6	9.4	0.8	0.7	-1.8	-11.2	-7.2	
	ROS	FLC FAROS CONSTR	2,230	(172) 1,266	(1.6) 21,146	47.1	-	-			-	-	-	-1.3	-3.0	4.2	
Industrials	GEX	VIETNAMELECTRIC	20,000	(055) 9,399	(0.9) 138,689	35.7	24.5	10.5	-20.9	10.5	13.6	_		-2.4	-3.1	-16.8	
(capital	CTD	COTECCONS CONSTR	55,800	(406) 4,257	(6.0) 93,126	2.4	6.8	7.3	-33.3	7.5	7.0	0.5	0.5	-1.2	-6.7	- 10.8	
goods)	REE	REE	41,900	(184) 12,991	(4.0) 18,499	0.0	8.3	6.9	-8.5	13.9	15.2	1.1	1.0	0.0	0.7	3.7	
	NEE	KEE	41,500	(561)	(8.0)	0.0	0.3	0.9	-0.0	13.8	10.∠	1.1	1.0	0.0	0.7	3.1	

Source: Bloomberg, KB Securities Vietnam

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Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	nce (%	,)
Sector	Code	Company name	Price	(VNDbn, USDmn)	(VNDmn, USDmn)	avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	72,000	137,804 (5.946)	66,160 (2.9)	45.9	17.6	14.6	-15.7	16.4	18.4	2.7	2.6	0.0	-0.8	-1.5	-23.
Utilities	NT2	PETROVIETNAMNHO	22,200	6,391 (276)	4,427 (0.2)	29.7	9.5	9.2	-5.7	16.1	17.1	1.5	1.5	-0.9	-5.1	-5.9	2.
	PPC	PHA LAITHERMAL	22,900	7,342 (317)	4,642 (0,2)	33.3	8.4	7.7	- 11.7	15.2	15.8	1.2	1.1	-0.7	-2.6	-3.8	- 14.
	HPG	HOA PHATGRP JSC	31,400	104,037 (4.489)	473,871 (20.4)	14.6	10.1	8.3	9.4	19.0	19.5	1.8	1.5	1.9	7.0	21.9	60.
	DPM	PETROVIETNAM FER	16,800	6,574 (284)	47,062 (2.0)	37.1	10.6	11.3	1.4	8.9	8.0	0.8	0.8	-0.9	-1.8	0.3	29.
Materials	DCM	PETROCA MAU FER	12,250	6,485 (280)	46,818 (2.0)	45.6	15.0	18.3	-14.4	7.6	6.2	-	-	-2.4	-1.6	19.5	88.
	HSG HOA SEN	HOA SEN GROUP	15,350	6,820 (294)	188,306 (8.1)	39.8	8.2	7.9	45.5	14.4	13.0		-	0.7	-1.6	0.7	106.
,	AAA	ANPHATBIOPLAST	11,250	2,495 (108)	21,534 (0.9)	97.7	5.6	6.4	45.6	13.3	10.5	0.7	0.6	-2.6	-5.1	-3.6	-7
	PLX	VIETNAM NATIONAL	49,400	60,209 (2.598)	14,588 (0.6)	4.0	50.3	16.9	-41.4	5.4	15.3	2.5	2.1	-1.2	0.6	-4.3	- 11.
Energy	PVD	PETROVIETNAM DRI	10,800	4,548 (196)	75,791 (3.3)	39.7	49.9	26.9	-22.3	8.0	1.5	0.3	0.3	-1.8	-6.5	-6.9	-28.
	PVT	PETROVIET TRANSP	13,200	3,715 (160)	35,414 (1.5)	31.4	8.7	7.6	-18.0	9.2	9.9	0.7	0.7	-1.1	-3.3	0.4	-21
	MWG	MOBILEWORLD INV	110,000	49,787 (2.148)	(3.8)	0.0	13.5	10.1	10.2	26.6	28.2	3.3	2.6	0.0	3.0	9.5	-3.
Consumer	PNJ	PHUNHUANJEWELR	69,400	15,624 (674)	59,573	0.0	17.5	14.6	-0.9	19.3	22.5	3.1	2.8	0.6	3.6	11.9	- 19
discretionary	YEG	YEAH1GROUP CORP	44,800	1,401 (060)	(0.0)	69.3	18.8	13.7	-28.1	6.7	8.5	1.2	1.1	0.0	-0.2	-7.2	21
	FRT	FPT DIGITAL RETA	22,100	1,745 (075)	(0.5)	13.2	16.4	13.9	-66.3	3.2	10.4	-	-	-3.5	-4.3	-9.4	5.
	PHR	PHUOC HOA RUBBER	56,000	7,588	52,441 (2.3) 440	36.6	7.7	7.2	24.4	35.7	31.2	2.5	2.2	-0.9	1.8	-3.6	46.
Healthcare	DHG	DHGPHARMACEUTIC	102,600	13,415 (579)	(0.0)	45.2	19.8	18.2	8.0	20.7	20.1	3.8	3.5	-0.4	-0.4	-2.4	12
	PME	PYMEPHARCOJSC	70,200	5,266	(0.0)	37.9	14.9	-	7.3	16.4	-	2.4	-	0.1	1.3	1.6	29.
IT	FPT	FPTCORP	52,100	40,841 (1.762)	113,395 (4.9)	0.0	11.7	10.1	20.0	23.4	24.5	2.5	2.2	-1.3	-2.1	2.6	2.

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Head of Research - Nguyen Xuan Binh

binhnx@kbsec.com.vn

Macro/Strategy

Head of Macro & Strategy - Tran Duc Anh

anhtd@kbsec.com.vn

Macro Analyst - Thai Thi Viet Trinh

trinhttv@kbsec.com.vn

Market Strategist - Le Anh Tung

tungla@kbsec.com.vn

Equity analyst - Tran Thi Phuong Anh

anhttp@kbsec.com.vn

Equity (Hanoi)

Head of Equity Research (Hanoi) - Duong Duc Hieu

hieudd@kbsec.com.vn

Information Technology & Logistics Analyst - Nguyen Anh Tung

tungna@kbsec.com.vn

Property Analyst - Pham Hoang Bao Nga

ngaphb@kbsec.com.vn

Power & Construction Material Analyst - Nguyen Ngoc Hieu

hieunn@kbsec.com.vn

Equity (Ho Chi Minh)

Head of Equity Research (Ho Chi Minh) - Harrison Kim

harrison.kim@kbfg.com

Consumer & Retailing Analyst - Dao Phuc Phuong Dung

dungdpp@kbsec.com.vn

Fisheries & Pharmaceuticals Analyst - Nguyen Thanh Danh

danhnt@kbsec.com.vn

Oil & Gas & Chemicals Analyst - Nguyen Vinh

vinhn@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative: Outperform the market Perform in line with the market Underperform the market

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