

# VIETNAM DAILY

## [Market Commentary]

Stocks posted strong rebounds thanks to the bottom catching demand in the afternoon after sharp declines seen in the last two days

## [Futures/ETFs]

Futures traded well on expectations that the Government's tough measures, including lockdown protocols in Da Nang, would help to control the pandemic

## [Market Movers]

VRE, REE

## [Company Updates]

VHM, TCB, CTG, VRE

July 28, 2020

	Index	Chg (%, bp)
Ho Chi Minh	813.36	+3.59
VN30	756.17	+3.59
VN30 futures	741.70	+4.23
Hanoi	107.98	+4.99
HNX30	200.84	+5.94
UPCoM	55.27	+3.02
USD/VND	23,180	+0.03
10-yr govt bond (%)	2.91	+3
Overnight rate (%)	0.20	+10
Oil (WTI, \$)	41.46	-0.34
Gold (LME, \$)	1,933.43	-0.45



# Market Commentary

**VNIndex** 813.36P (+3.59%)  
**Volume (mn shrs)** 311.5 (-14.8%)  
**Value (U\$mn)** 216.9 (-28.3%)

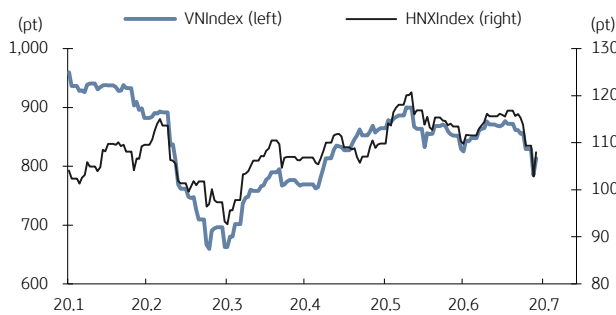
**HNXIndex** 107.98P (+4.99%)  
**Volume (mn shrs)** 48.4 (-25.6%)  
**Value (U\$mn)** 17.1 (-35.2%)

**UPCoM** 55.27P (+3.02%)  
**Volume (mn shrs)** 18.6 (-58.7%)  
**Value (U\$mn)** 10.0 (-48.4%)

**Net foreign buy (U\$mn)** +9.9

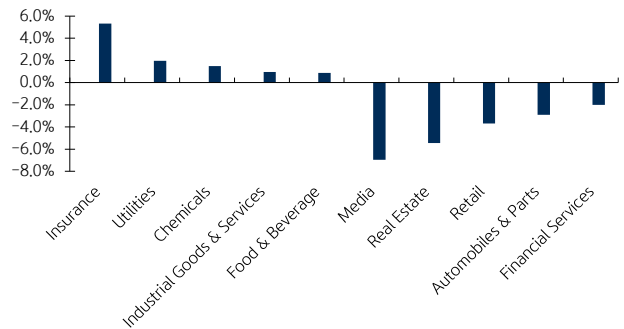
Stocks posted strong rebounds thanks to the bottom catching demand in the afternoon after sharp declines seen in the last two days. The VN30 stock basket had 29 gainers and only one laggard Vietjet (VJC, -1.4%) after the Ministry of Transport decided to suspend all domestic flights to the new COVID-19 epicenter – Da Nang. Bank for Investment & Development (BID, +6.5%) & VietinBank (CTG, +4.8%) led banks' recoveries. Securities stocks like SSI Securities (SSI, +6.8%) and HCM Securities (HCM + 6.9%) trade ceiling prices after the Ministry of Finance issued the Circular No. 70 in order to prolong the application of the Circular No.14 on securities service price cut and exemption for more ten months. Textile stocks like Thanh Cong Garment (TCM, +6.3%) and Century Fiber (STK, +7.0%) and fishery stocks like Vinh Hoan Corp (VHC, +6.5%) and Minh Phu Corp (MPC, +3.8%) gained as the effective date of the EVFTA (August 1) is approaching. Foreign investors net bought again, focusing on Vinhomes (VHM, +6.9%), Hoa Phat Group (HPG, +5.4%) & Vinamilk (VNM, +6.3%).

VN Index & HNX Index



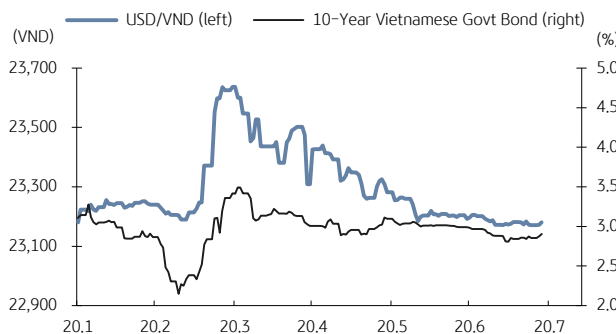
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



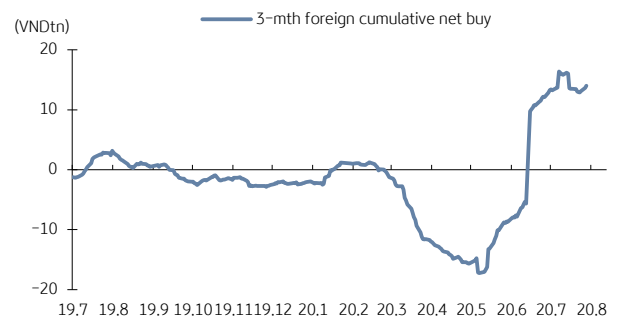
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



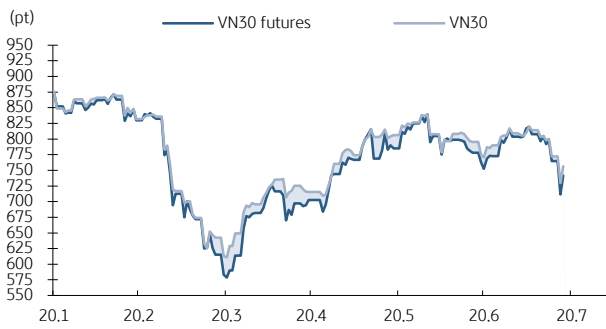
Source: FiinPro, KB Securities Vietnam

# Futures/ETFs

<b>VN30</b>	<b>756.17P (+3.59%)</b>
<b>VN30 futures</b>	<b>741.7P (+4.23%)</b>
<b>Open</b>	<b>715.0P</b>
<b>High</b>	<b>748.3P</b>
<b>Low</b>	<b>715.0P</b>
<b>Contracts</b>	<b>323,190 (+26.0%)</b>

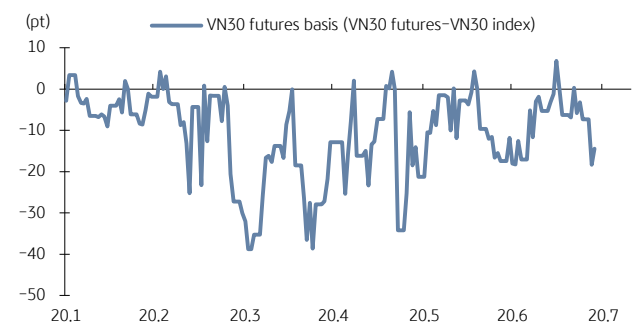
Futures traded well on expectations that the Government's tough measures, including lockdown protocols in Da Nang, would help to control the pandemic. The basis opened at minus 13.93 bps, narrowed and fluctuated around minus 1.5 and minus 9.5 bps amid rising long positions. However, investors covered intraday long positions in the ATC in contrast to the recoveries in the cash market, which made the basis widen and close at minus 14.47 bps. Foreigners were net buyers, and market liquidity was high.

VN30 futures & VN30 index



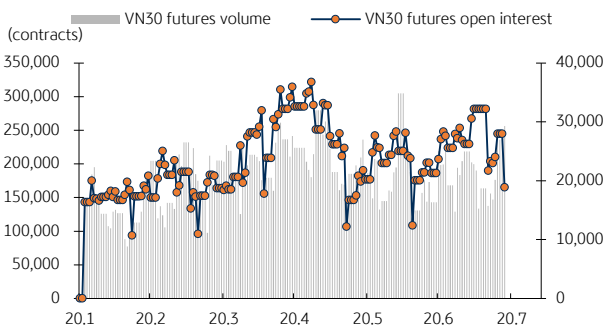
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



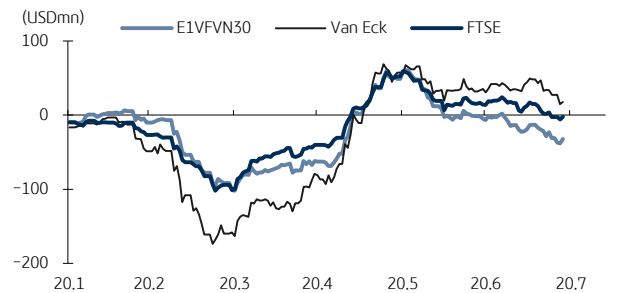
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

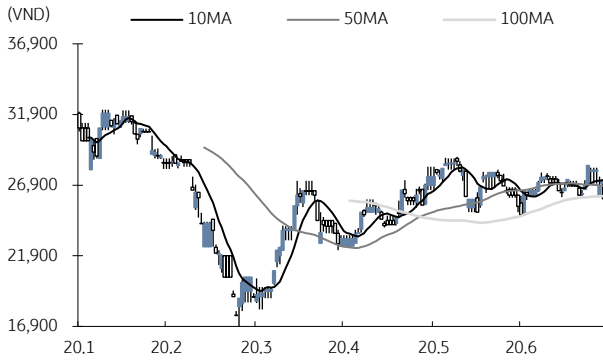
Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

# Market Movers

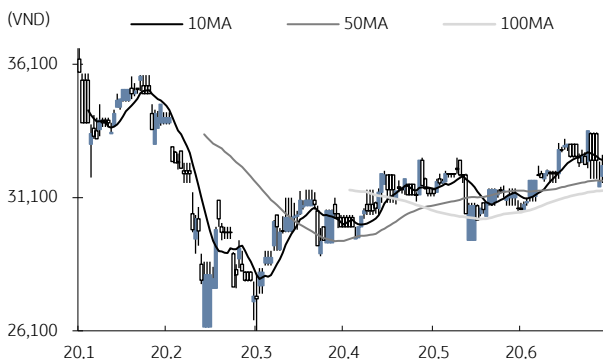
## Vincom Retail (VRE)



Source: Bloomberg, KB Securities Vietnam

- VRE closed up 1.5% to VND 27,300
- VRE announced 2Q earnings of VND343 billion (down 46% yoy) on revenue of VND1,630 billion (down 18% YoY). The company's performance was hit hard by COVID-19, especially when it had to spend VND375 billion to support tenants after the lockdown.

## Refrigeration Electrical Engineering (REE)



Source: Bloomberg, KB Securities Vietnam

- REE closed up 1.9% to VND 32,300
- REE posted VND374 billion in 2Q earnings (down 13.9% yoy) on revenue of VND1,290 billion (up 2.5% YoY). The sharp decline in earnings was largely due to a 35.6% YoY plunge in profit from financial activities to VND42 billion, and a 182% YoY surge in financial expenses to VND93 billion. Besides, profit from associates also dropped to VND176 billion (down 17% YoY).

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# Vinhomes (VHM)

## 2Q earnings down by 55% yoy

### 2Q earnings down 55% YoY due to the decrease of profit from sales of inventory properties and income from business and investment co-operation contracts.

- 2Q earnings down by 55% YoY to VND3,800 billion due to: 1) 22% yoy decrease in revenue from core property sales; 2) 88% YoY down to VND205 billion in income from business and investment co-operation contracts and 3) higher proportion of retail sales transactions that led to a decrease in the GPM to 39% from 44% during the same period last year.
- After the first 6 months, VHM has completed 24% of the revenue plan and 37% profit plan of the whole year.

### Little impact to the handover schedule from COVID-19

- In 2Q2020, Vinhomes successfully launched a number of residential towers in two mega projects *Ocean Park*, *Smart City* and officially launched the two low-rise compounds The Manhattan and The Manhattan Glory at *Grand Park*. In 2Q2020, Vinhomes sold 17,219 units, up 26% yoy with the total presold value of VND31 trillion, up 47% yoy. Two bulksale transactions were closed in 2Q2020 including a transaction of VND2.9 trillion at *Ocean Park* with a local developer and a transaction of VND12.1 trillion at *Grand Park* with an existing Japanese partner.
- Total unbilled bookings by the end of 2Q2020 reached VND93 trillion, up 17% qoq and 50% yoy.
- Covid 10 has little impact to construction progress, so the handover schedule at three mega projects will still follow the plan. In 2Q2020, Vinhomes delivered 7,600 units at 3 mega projects. 21,000 units are expected to deliver in the 2H2020.

### Plan of launching new projects in 2021.

- In 2021, Vinhomes may launch two mega projects *Dream City* (*Ocean Park 2 - Hung Yen*) with the total area of 460ha and *Vu Yen* (*Hai Phong*) with the total area of 873 ha. Two other mega projects *Green Ha Long* (4,109.64ha) and *Long Beach Can Gio* (2,870ha) achieved important milestones in the project approval and development process. This is a positive signal for Vinhomes's outlook as these large-scale projects have significant impact on Vinhomes' business results in the coming years.
- Additionally, Vinhomes will focus on the development of industrial parks in Hai Phong, Quang Ninh and Hai Duong. Vinhomes' industrial land bank has total area of 29 million sqm, including 22 million sqm for sale and 7 million sqm for lease.

# Techcombank (TCB)

## Sound 2Q results due to under-controlled costs

### 2Q pretax earnings increased 19% YoY due to cost management

- 2Q pretax earnings of VND3,617 billion (+16% QoQ, +19% YoY), making 1H20 pretax earnings of VND6,738 billion or 52% of 2020 plan. Credit decelerated when loans to customer leveled out and total credit decreased by 5.3% QoQ (vs +4% QoQ in 2Q19) due to the impact of the COVID-19 epidemic on the credit activity. Up to 2Q, total credit increased by 7.5% YoY vs to 1Q's 27.6% YoY and customer loan growth reached 24.9% YoY vs 1Q's 41.6% YoY. Deposits of customer deposits reached VND249,857 billion (+6% QoQ, +13% YoY), Techcombank continued to maintain its strength of cheap capital sources when current account & saving account ratio (CASA) was stable at 32.6% vs 1Q's 30.7% and 2Q19's 32.9%.
- 2Q's total bond portfolio of VND 78,587 billion (-18% QoQ, +4% YTD) accounting for 25% of total credit (vs 1Q's 29%) of which corporate bonds occupied 49% (vs 1Q's 41%) and Government bonds held 27% (vs 1Q's 36%). Available-for-sale investment bonds decreased to VND 69,556 billion (-19% QoQ, -9% YoY) in which bonds issued by economic institutions decreased by 16% YoY whilst up 26% YTD from to the beginning of 2020. Held to maturity bonds are in the similar trend, comparable to 1Q20 but increase of more than three times compared to the beginning of 2020.

### Improving asset quality in difficult credit conditions

- Substandard & below non-performing loan ratio has cooled down to 0.91% from 1Q20's 1.09%, besides, precautionary & below non-performing loan ratio reduced to 1.91% from 1Q20's 2.11%. The fifth group (bad loans) was cut more than half versus 1Q's, however, the third (substandard loans) and fourth group (doubtful loans) increased sharply, up 97% YoY and 35% YoY, respectively. Lessen pressure on asset quality, credit costs in 2Q20 accounted for 0.19% of total loans vs 1Q20's 0.33%, also the lower in both reserve coverage for substandard & below non-performing loan ratio to 108.6% from 1Q20's 117.9% and precautionary & below non-performing loan ratio to 51.4% from 1Q20's 61.0%.

### Dynamic increase from non-interest income

- Net interest income was VND 3,935 billion (-7% QoQ, + 26% YoY) and estimated net profit margin (NIM) was at 4.3% vs 4Q19's 4.2% and 2Q19's 3.85%. Fee and commission income also reached VND1,113 billion (+29% QoQ, +34% YoY) together with other activities such as gain from trading securities, VND92 billion (+34 % YoY); gain from trading investment securities, VND235 billion (-172% YoY). Meanwhile, the forex business recorded a loss of VND30 billion. Lowering credit costs to only VND439 billion (-43% QoQ), but six times higher than 2Q19. Cost-to-income ratio (CIR) improved to 29.5% vs 1Q's 35.5% and 2Q19's 33.5%.

# Vietinbank (CTG)

## Double pretax earnings on curtailing credit cost

### Doubled 2Q pretax earnings due to contraction in credit cost

- 2Q pretax earnings in of VND4,486 billion (+51%QoQ, +106% YoY), making 1H20 pretax reached VND7,460 billion (+40%YoY). Credit still recorded a negative YTD growth in 1Q20 has showed forward-looking signals as at the end of 2Q20, credit increased by 0.7%YTD vs 2Q19's 2.4%YTD. Up to 2Q20, total credit increased by 6.3% YoY vs 1Q20's 7.1% YoY, aligned with customer loan growth of 6.3% YoY vs 1Q20's 7.2% YoY.
- Deposit of customer reached VND913,320 billion (+2% YoY, +8% YoY) was still the pivot of banks' capital mobilization resources. Besides, current account & saving account ratio (CASA) improved in 2Q to reach 15.7% vs 1Q20's 14.3% and 2Q19's 14.4%.

### Improving asset quality lessens pressure on credit costs

- Substandard & below non-performing loan ratio has been falling to 1.70% from 1Q20's 1.83%, besides, precautionary & below non-performing loan ratio also got better at 2.32% vs 1Q20's 2.69% and 2.31% in the same period. In comparison to 2Q19, all debt groups decreased except for the counter direction of third group (substandard loans) which increased three times in value, however, regarding 1Q20, the fourth (doubtful loans) and fifth group (bad loans) increased by 10.2% QoQ and 28.9% QoQ respectively, while second (special mentioned loans) and third group decreased by about 26%QoQ. Under less pressure from non-performing loan, 2Q20's credit costs dropped to blanket only 0.23% of total loans vs 1Q20's 0.48%, also lower reserve coverage witnessed for both substandard & below non-performing loan ratio to 80.9% from 4Q19's 119.7% and precautionary & below non-performing loan ratio to 59.2% from 4Q19's 78.5%.

### Blooming non-interest activities despite flat net interest income

- Net interest income reached VND7,798 billion (-7% QoQ, -5% YoY) and estimated net interest margin (NIM) down to 2.61% from 2Q19's 2.92% as the bank offered preferential loans to support customers. A crucial contribution to the bottom line was fee and commission income, reaching VND1,102 billion (+4% QoQ, +12% YoY) as well as other non-interest activities such as forex trading, reaching VND 644 billion (1.6 times higher than 1Q20 and 1.7 times than 2Q19). In addition, minimizing credit cost to only half of 1Q20 to be VND2,207 billion and supported Vietinbank's 2Q sound results. Operating expenses slightly moved up, leading to marginally higher cost-to-income ratio (CIR) to 32.9% vs 1Q's 31.1% and lower than 2Q19's 36.4%.



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# Vincom Retail (VRE)

## 2Q earnings hit by COVID-19 lockdown

### 2Q earnings fell by 46% YoY due to the COVID-19

- 2Q earnings decreased by 46% YoY to VND343 billion due to: 1) a VND375 billion support package for tenants at retail malls during the nationwide lockdown. (2) A decrease in ancillary revenue including utilities revenue and parking and 3) a decline in the GPM to 40% from 44% during the same period last year.

### Significant recovery after Covid-19 lockdown.

- After Covid-19 lockdown, the occupancy rate in May sharply rose to 80%, compared to 27% in April. Foot traffic in Hanoi and HCMC's malls significantly recovered and reached 95% and 75% respectively of pre-Covid.
- By the end of 2Q2020, VRE's retail GFA was 1.6 million sqm, up 6.7% yoy. The occupancy rate in 2Q2020 was 84.9%, remained relatively stable to 1Q2020 and decreased 5.9bps yoy due to the Vinpro closure from 1Q2020.

### VRE may now only launch one megamall vs original plan for three new megamalls.

- The company expects to reduce new Mega Mall openings to one from three previously. The company's original plan for 2020E was launching three Mega Malls. Due to the impact of Covid 19, VRE may only launch Vincom Mega Mall (VMM) Ocean Park in November 2020 and delay the openings of VMM Smart City and VMM Grand Park to 2021.
- For VMM Ocean Park's leasing plan, 70% has been leased, of which all anchor tenant including leading international fashion chain and F&B chain have been secured.



# KBSV Model Portfolio

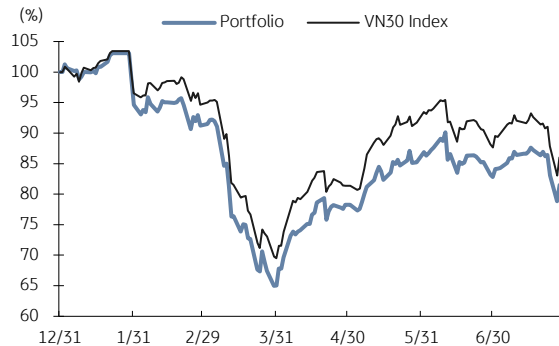
KBSV Research Team

## Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	3.59%	3.33%
Cum. return	-13.98%	-18.52%

## Performance vs VN30 Index



## KBSV domestic model portfolio

Ticker	Inclusion date	Close 20/07/28	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile World (MWG)	19/08/09	76,000	3.1%	-34.4%	<ul style="list-style-type: none"> <li>- Optimizing revenue from DMG &amp; TGDD chains</li> <li>- BHX expects to reach break-even point soon at stores and distribution centers</li> <li>- In the long term, BHX aims to capture 10-15% of the food retail market</li> </ul>
Nam Long Invest (NLG)	19/06/03	25,600	0.8%	-4.5%	<ul style="list-style-type: none"> <li>- Leader in mid- to high-end housing &amp; Japanese partners for large urban area (UA) projects</li> <li>- Largest urban area developer (Mizuki Park UA, Akari City UA &amp; Waterpoint US)</li> </ul>
Phu Nhuan Jewelry (PNJ)	19/03/22	54,000	3.6%	-29.5%	<ul style="list-style-type: none"> <li>- Strong topline supported by transaction volumes (2018 +34%) &amp; ASPs (2018 +5%)</li> <li>- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)</li> <li>- Core business activities growing again after the "ERP" incident</li> </ul>
Military Bank (MBB)	18/12/18	16,300	6.2%	-17.4%	<ul style="list-style-type: none"> <li>- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income</li> <li>- Retail loan mix (M credit) supports 4%NIM against pricing competition (ACB/MBB)</li> <li>- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt</li> </ul>
Refrig Elec Eng (REE)	18/10/11	32,300	1.9%	-5.0%	<ul style="list-style-type: none"> <li>- Office lease management &amp; E-town Central occupancy generates stable cash flow</li> <li>- Strategic investments in utility industry provides stable/long-term dividend stream</li> </ul>
FPT Corp (FPT)	18/09/06	45,700	4.6%	36.5%	<ul style="list-style-type: none"> <li>- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR</li> <li>- Telecoms stable 15%growth/solid subscriber growth &amp; profitable Pay-TV from 2020E</li> <li>- 20%+ earnings momentum by 2020E</li> </ul>
Vietin Bank (CTG)	20/01/31	21,700	4.8%	-11.1%	<ul style="list-style-type: none"> <li>- Building on strong earnings recovery in 2019 &amp; optimistic outlook for 2020</li> <li>- Growing expectations for capital increase in 2020 to offset loan-growth concerns</li> <li>- Already improved asset quality and benign credit risks for 2020</li> </ul>
Vietjet (VJC)	19/02/05	96,500	-1.4%	-25.3%	<ul style="list-style-type: none"> <li>- nCoV outbreak impact meaningful but short-lived &amp; fully-reflected in stock price</li> <li>- Lower fuel costs silver lining to offset lower passenger volumes</li> <li>- Growth prospects intact as Long Thanh airport project schedule pulled forward</li> </ul>
Hoa Pha Group (HPG)	19/12/04	27,350	5.4%	16.6%	<ul style="list-style-type: none"> <li>- Steel consumption starts to rebound</li> <li>- Construction steel prices show signs of rising again</li> <li>- Increased capacity from Dung Quat project helps HPG expand market share</li> </ul>
Kinhbac City Development (KBC)	20/03/09	13,250	4.3%	-3.3%	<ul style="list-style-type: none"> <li>- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19</li> <li>- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA</li> <li>- Re-location of supply chains from China after COVID-19 scare</li> </ul>

Source: Bloomberg, KB Securities Vietnam

# Market Monitors

## Ho Chi Min – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
VHM	6.9%	20.1%	47.1
HPG	5.4%	35.7%	23.8
VNM	6.3%	58.7%	20.4
POW	5.8%	11.2%	19.4
MBB	6.2%	23.0%	15.1
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VJC	-1.4%	18.0%	-12.6
VRE	1.5%	30.9%	-11.7
HSG	7.0%	10.9%	-6.7
NLG	0.8%	48.8%	-5.3
MSN	2.0%	38.8%	-5.2

Source: FinPro, KB Securities Vietnam

## Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
VCS	10.0%	2.8%	0.0
DHT	5.6%	3.6%	0.0
HUT	5.3%	3.8%	0.0
IDV	1.2%	14.8%	0.0
PGN	4.7%	0.9%	0.0
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
PLC	4.4%	1.2%	-0.3
VIX	9.9%	0.9%	-0.2
SD6	5.0%	11.1%	-0.1
DNP	5.3%	0.6%	-0.1
AMV	10.0%	3.8%	-0.1

Source: FinPro, KB Securities Vietnam

## Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Industrial Goods & Services	-3.4%	CAV, THI
Health Care	-4.1%	DBD, SPM
Oil & Gas	-5.3%	PVD, PLX
Utilities	-7.2%	TBC, SFC
Technology	-7.8%	ICT, ITD
Top 5 worst performers	Chg (%)	Key stocks
Media	-29.2%	YEG, PNC
Real Estate	-16.8%	VIC, VHM
Chemicals	-16.2%	GVR, PHR
Automobiles & Parts	-15.7%	TCH, DRC
Banks	-10.6%	VCB, CTG

Source: Bloomberg, KB Securities Vietnam

## Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Industrial Goods & Services	-13.5%	CAV, THI
Health Care	-14.5%	DBD, OPC
Food & Beverage	-19.0%	VCF, MSN
Travel & Leisure	-19.8%	DAH, HOT
Technology	-20.5%	ICT, ITD
Top 5 worst performers	Chg (%)	Key stocks
Insurance	-34.8%	BVH, BMI
Automobiles & Parts	-33.8%	TCH, DRC
Retail	-33.5%	MWG, FRT
Media	-32.8%	YEG, PNC
Personal & Household Goods	-30.2%	PNJ, MSH

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%-1d)	PER (X)		EPS CAGR (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	85,200	288,183 (12,432)	29,479 (1.3)	22.8	46.0	29.5	19.0	7.4	8.9	3.2	2.9	0.2	-5.5	-6.9	-25.9
	VHM	VINHOMES JSC	75,800	249,345 (10,757)	129,704 (5.6)	28.9	9.4	8.7	33.7	38.1	29.0	3.0	2.3	6.9	-3.8	0.3	-10.6
	VRE	VINCOM RETAIL JS	27,200	61,807 (2,666)	64,252 (2.8)	18.1	23.5	17.9	4.6	9.4	11.9	2.2	2.0	1.5	3.4	3.8	-20.0
	NVL	NOVA LAND INVES	63,600	61,663 (2,660)	60,409 (2.6)	32.1	18.8	20.2	-2.0	13.4	12.2	2.4	2.1	1.3	2.1	1.9	6.9
	KDH	KHANGDIENHOUSE	23,700	12,433 (536)	13,354 (0.6)	5.1	12.1	9.7	12.6	14.1	15.3	1.6	1.4	3.0	-4.2	0.4	-11.9
	DXG	DATXANH GROUP	9,130	4,737 (204)	40,727 (1.8)	9.7	4.6	4.1	-14.2	12.3	14.3	0.6	0.5	4.0	-10.0	-23.9	-37.0
Banks	VCB	BANK FOR FOREIGN	78,500	291,147 (12,560)	67,305 (2.9)	6.3	17.5	14.4	11.9	19.8	19.5	3.0	2.5	1.9	-4.8	-5.8	-13.0
	BID	BANK FOR INVESTM	37,850	152,233 (6,567)	37,939 (1.6)	12.3	33.0	18.5	-11.3	9.1	12.3	2.0	1.8	6.5	-7.2	-5.1	-18.0
	TCB	VIETNAM TECHNOLO	18,750	65,628 (2,831)	30,085 (1.3)	0.0	6.5	5.5	3.8	15.8	15.5	0.9	0.8	3.3	-8.5	-7.9	-20.4
	CTG	VIETNAM JS COMM	21,700	80,798 (3,486)	97,177 (4.2)	0.0	12.1	9.0	16.4	10.1	12.0	1.0	0.9	4.8	-9.0	-3.8	3.8
	VPB	VIETNAM PROSPERI	20,700	50,461 (2,177)	66,934 (2.9)	0.0	6.6	5.4	0.4	16.5	16.7	1.0	0.9	4.8	-9.0	-5.9	3.5
	MBB	MILITARYCOMMERC	16,300	39,306 (1,696)	62,631 (2.7)	0.0	5.4	4.5	7.8	18.4	18.2	0.9	0.7	6.2	-5.8	-6.1	-21.6
	HDB	HDBANK	24,000	23,182 (1,000)	25,920 (1.1)	9.5	6.1	4.8	16.8	20.4	21.9	1.0	0.9	1.9	-9.6	-5.3	-12.9
	STB	SACOMBANK	10,550	19,029 (821)	113,320 (4.9)	14.7	10.5	6.8	10.6	8.3	10.0	-	-	3.9	-8.3	-6.6	5.0
	TPB	TIEN PHONG COMME	20,850	17,026 (734)	1,663 (0.1)	0.0	6.0	4.9	34.4	22.4	18.4	1.1	0.9	6.9	-3.0	-1.4	-1.0
	EIB	VIETNAM EXPORT-I	16,500	20,286 (875)	2,718 (0.1)	0.0	35.5	34.0	-6.9	3.6	3.6	1.2	1.2	0.6	-4.6	-7.0	-7.3
Insurance	BVH	BAOVIETHOLDING	41,900	31,103 (1,342)	24,809 (1.1)	20.8	29.9	22.5	-5.4	5.9	7.5	1.6	1.5	3.3	-10.3	-11.8	-38.9
	BMI	BAOMINHINSURANC	20,800	1,900 (082)	2,597 (0.1)	13.9	-	-	-	7.6	8.6	0.8	0.8	4.3	-4.4	-3.0	-16.1
Securities	SSI	SSI SECURITIES C	14,200	8,533 (368)	83,956 (3.6)	51.1	10.0	7.9	-17.7	8.2	10.7	0.8	0.8	6.8	-6.9	-8.4	-8.7
	VCI	VIETCAPITAL SEC	21,000	3,450 (149)	16,924 (0.7)	71.9	7.5	5.8	-24.9	11.1	13.0	0.8	0.7	5.0	-9.5	-6.5	-28.8
	HCM	HOCHIMINH CITY	17,150	5,232 (226)	34,333 (1.5)	48.2	11.7	7.3	-22.5	11.0	17.1	1.2	1.1	6.9	-8.5	-10.4	-19.7
	VND	VNDIRECTSECURIT	11,650	2,429 (105)	5,987 (0.3)	13.3	10.5	6.6	-19.1	7.4	11.2	0.7	0.7	4.0	-7.9	-14.7	-19.1
Consumer staples	VNM	VIETNAM DAIRYP	109,900	191,377 (8,256)	122,930 (5.3)	41.3	18.9	17.7	5.4	37.7	38.5	6.4	5.7	6.3	-5.3	-5.2	-5.7
	SAB	SAIGON BEER ALCO	180,000	115,431 (4,980)	32,851 (1.4)	36.7	28.9	25.0	-2.2	20.5	23.0	5.7	5.1	4.0	-5.4	9.2	-21.1
	MSN	MASANGROUP CORP	50,500	59,032 (2,547)	61,255 (2.6)	10.3	52.3	24.8	-50.7	3.0	7.2	1.3	1.3	2.0	-7.7	-10.5	-10.6
	HNG	HOANGANH GIA LA	12,000	13,303 (574)	8,731 (0.4)	48.7	-	-	-	-	-	-	-	3.0	-14.9	-21.6	-13.7
Industrials (transport)	VJC	VIETJET AVIATION	96,500	50,550 (2,181)	33,211 (1.4)	12.0	176.7	11.9	-76.5	9.6	24.2	3.2	3.4	-1.4	-11.0	-11.1	-34.0
	GMD	GEMADEPT CORP	18,350	5,449 (235)	4,128 (0.2)	0.0	14.2	12.6	-54.2	6.9	7.7	0.9	0.9	5.8	-6.1	-6.4	-21.2
	CII	HOCHIMINH CITY	17,200	4,108 (177)	23,948 (1.0)	33.2	12.1	12.8	105.5	7.7	7.0	0.8	0.8	0.6	-5.0	-8.5	-23.6
Industrials (capital goods)	ROS	FLC FAROS CONSTR	2,380	1,351 (058)	29,131 (1.3)	47.2	-	-	-	-	-	-	-	5.3	-17.4	-22.5	-86.2
	GEX	VIETNAM ELECTRIC	19,200	9,023 (389)	65,602 (2.8)	33.5	12.4	9.7	-16.2	11.7	13.9	-	-	2.9	-8.6	11.3	-0.8
	CTD	COTECCONS CONSTR	71,000	5,417 (234)	67,530 (2.9)	3.1	9.6	9.6	-39.4	6.6	6.8	0.6	0.6	3.6	-13.9	6.3	38.4
	REE	REE	32,300	10,015 (432)	12,846 (0.6)	0.0	6.6	5.8	-10.3	12.9	14.0	0.9	0.8	1.9	-1.1	3.5	-11.0

Source: Bloomberg, KB Securities Vietnam

## Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	PER (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							19E	20E		19E	20E	19E	20E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	67,800	129,766 (5,598)	41,897 (1.8)	45.7	17.8	13.6	-20.1	15.2	19.5	2.6	2.5	5.9	-4.5	-6.1	-27.6
	NT2	PETROVIETNAM NHO	20,950	6,031 (260)	7,268 (0.3)	30.7	8.6	8.3	-2.4	16.7	17.9	1.4	1.4	3.7	-9.7	-4.3	-3.2
	PPC	PHA LAI THERMAL	23,600	7,566 (326)	3,149 (0.1)	32.5	7.9	8.6	-7.3	16.0	14.5	1.2	1.2	1.7	-4.3	-3.3	-12.3
Materials	HPG	HOA PHAT GRP JSC	27,350	75,515 (3,258)	345,352 (14.9)	13.3	8.3	6.7	2.5	18.2	19.5	1.4	1.2	5.4	-2.7	0.6	16.4
	DPM	PETROVIETNAM FER	14,100	5,518 (238)	33,091 (1.4)	38.2	9.2	9.5	-0.7	8.8	8.1	0.7	0.7	6.0	-3.8	-4.7	8.9
	DCM	PETROCA MAU FER	8,310	4,399 (190)	15,255 (0.7)	47.1	-	-	-	-	-	-	-	6.3	-6.3	-10.2	27.8
	HSG	HOA SEN GROUP	10,400	4,621 (199)	110,361 (4.8)	38.2	6.1	6.3	38.6	13.9	11.4	0.7	0.6	7.0	-8.4	-15.1	39.8
	AAA	ANPHAT BIOPLAST	11,500	2,429 (105)	20,126 (0.9)	97.0	6.0	6.8	37.9	13.4	10.4	0.6	0.5	4.1	-9.8	-10.2	-9.4
Energy	PLX	VIETNAM NATIONAL	43,600	52,573 (2,268)	37,772 (1.6)	5.4	36.8	15.2	-35.7	7.1	15.3	2.2	1.9	3.2	-5.0	-4.8	-22.1
	PVD	PETROVIETNAM DRI	9,390	3,954 (171)	29,693 (1.3)	37.2	36.0	17.8	-14.7	1.0	0.9	0.3	0.3	4.0	-9.3	-10.1	-37.6
	PVT	PETROVIET TRANSP	9,550	2,688 (116)	11,711 (0.5)	26.6	6.4	5.4	-19.1	8.9	9.9	0.5	0.5	6.9	-8.2	-11.2	-43.2
Consumer discretionary	MWG	MOBILEWORLD INV	76,000	34,414 (1,485)	57,241 (2.5)	0.0	9.4	7.2	13.0	27.7	28.6	2.2	1.7	3.1	-9.2	-9.7	-33.3
	PNJ	PHU NHUAN JEWELR	54,000	12,157 (524)	25,309 (1.1)	0.0	13.6	11.1	-1.9	21.5	24.2	2.3	2.2	3.6	-9.1	-9.4	-37.2
	YEG	YEAH1 GROUP CORP	49,300	1,455 (063)	1,096 (0.0)	69.3	20.7	15.1	-28.1	6.7	8.5	1.3	1.2	6.8	-15.0	-8.7	33.2
	FRT	FPT DIGITAL RETA	22,450	1,773 (076)	16,784 (0.7)	13.9	11.2	8.9	-31.9	11.8	13.7	1.2	1.1	4.9	-9.5	-5.3	6.7
Healthcare	PHR	PHUOC HOA RUBBER	51,500	6,978 (301)	66,546 (2.9)	38.9	6.7	7.2	27.8	36.8	29.8	2.3	2.0	5.0	-6.0	1.0	34.8
	DHG	DHG PHARMACEUTIC	92,000	12,029 (519)	1,000 (0.0)	45.4	18.6	17.3	4.6	19.5	19.4	3.4	3.2	1.1	-0.9	1.0	0.5
	PME	PYMEPHARCO JSC	61,000	4,576 (187)	591 (0.0)	37.9	-	-	-	-	-	-	-	0.0	-1.6	-3.6	12.3
IT	FPT	FPT CORP	45,700	35,824 (1,545)	74,429 (3.2)	0.0	10.3	8.7	19.5	24.3	25.9	2.3	2.0	4.6	-4.4	-2.5	-9.9

Source: Bloomberg, KB Securities Vietnam

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## Investment ratings & definitions

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### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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