

# **VIETNAM DAILY**

# [Market Commentary]

Vietnam's stock market fell on intensified inflation pressures in the second half of the year, according to the representative of the General Statistics Office

# [Futures/ETFs]

Futures contracts dropped in line with the movements of the underlying market

[Market Movers] PVT, NLG

[Company Updates] DPM

# June 30, 2022

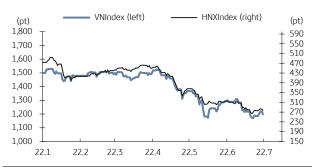
		Chg
	Index	(%, bp)
Ho Chi Minh	1,197.60	-1.68
VN30	1,248.92	-1.92
VN30 futures	1,240.10	-1.62
Hanoi	277.68	-1.65
HNX30	489.24	-3.31
UPCoM	88.58	-0.34
USD/VND	23,282	+0.12
10-yr govt bond (%)	3.24	-0
Overnight rate (%)	0.68	+25
Oil (WTI, \$)	110.00	+0.20
Gold (LME, \$)	1,813.58	-0.23



# Market Commentary

VNIndex 1	,197.60P (-1.68%)
Volume (mn sh	rs) 510.2 (+5.2%)
Value (U\$mn)	486.5 (-4.4%)
HNXIndex	277.68P (-1.65%)
Volume (mn sh	rs) 59.0 (+1.4%)
Value (U\$mn)	46.1 (+6.7%)
UPCoM	88.58P (-0.34%)
Volume (mn sh	rs) 35.3 (-34.8%)
Value (U\$mn)	24.7 (-15.6%)
Net foreign bu	y (U\$mn) +0.7

Vietnam's stock market fell on intensified inflation pressures in the second half of the year, according to the representative of the General Statistics Office. Data from the Ministry of Industry and Trade showed that power generation and import hit about 133,039 billion kWh (+3.5% YoY) in 1H22, of which hydropower mobilization was 41,669 million kWh, an increase of 10,209 million kWh compared to Decision No. 3598/QD-BCT dated December 31, 2020. The positive news made Gia Lai Electricity (GEG, +1.2%), Vinh Son – Song Hinh Hydropower (VSH, +0.2%) trade higher. The General Statistics Office said shrimp production stood at 339.5 thousand tons (+11.5% YoY) in 2Q22, of which shrimp aquaculture reached 300.3 thousand tons (+13.6% YoY), helping Minh Phu Seafood (MPC, +1.7%) to grow. Foreign investors were net buyers, focusing on Ha Do Group (HDG, -0.9%), Sacombank (STB, -4.9%), and HDBank (HDB, -1.6%).

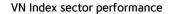


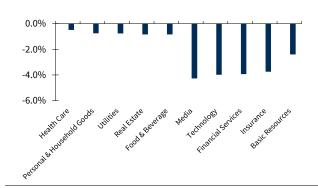
# VN Index & HNX Index

Source: Bloomberg, KB Securities Vietnam

#### USD/VND & 10-year government bond rates







Vietnam - 3-mth cumulative net foreign buy



# **Futures/ETFs**

VN30	1,248.92P (-1.92%)
VN30 futures	1,240.1P (-1.62%)
Open	1,262.0P
High	1,264.8P
Low	1,240.1P

Futures contracts dropped in line with the movements of the underlying market. The basis opened at -12.4 bps, then fluctuated around -13.3 bps before closing at -8.8 bps. Foreign investors traded in balance today with a decrease in market liquidity.

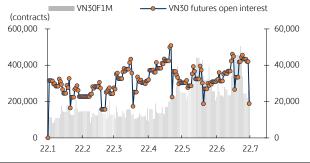
Contracts 257,336 (-11.6%)

### VN30 futures & VN30 index



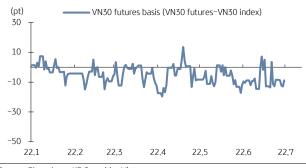
Source: Bloomberg, KB Securities Vietnam

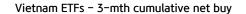
### VN30 futures volume & open interest

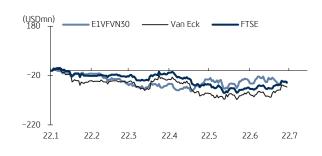


Source: Bloomberg, KB Securities Vietnam

### Front month VN30 futures basis



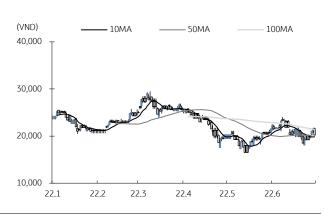




Source: FiinPro, KB Securities Vietnam

# **Market Movers**

### PV Transportation (PVT)



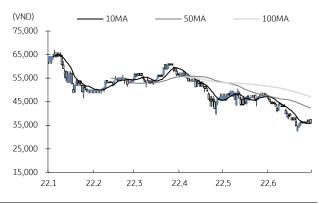
PVT closed down 6.05% to VND20,200.PVT approved its consolidated business plan with earnings of

VND480 billion (-42% YoY) and revenue of VND6,500 billion (-15.6% YoY) in 2022.

- Currently, 80% of the company's fleet works on international routes, contributing to 60–65% of total transportation revenue. This year the company will liquidate two ships, Athena (out of use) and Regan.

Source: Bloomberg, KB Securities Vietnam

### Nam Long Group (NLG)



- NLG closed down 4.15% to VND35,800.
- After the groundbreaking ceremony on February 28, 2022, the joint venture Nam Long Group – Hankyu Hanshin Properties – Nishi Nippon Railroad and contractors held the construction commencement ceremony for Akari City (phase 2 – Lot F).
- Akari City (phase 2) features four apartment buildings: Flora Akari AK7, AK8, AK9, and AK10, each with 29 floors, one basement, and 1,690 apartments.

June 30, 2022

Analyst Thai Huu Cong congth@kbsec.com.vn

# **PV Fertilizer & Chemicals (DPM)** FY21 AGM Update

# Business results outperformed in 1Q22 thanks to surging fertilizer prices

— At the FY21 AGM, the BOD of PV Fertilizer & Chemicals Corporation (DPM) approved the 2022 business plan with PBT of VND4,130 billion (+9.5% YoY) on consolidated revenue of VND17,239 billion (+34.8% YoY). Previously, the company announced its preliminary plan with PBT of VND1,130 billion and total revenue of VND11,058 billion, assuming the FO price of USD326/ton and crude oil price of USD60/barrel. The Russian–Ukraine war since the end of February 2022 has caused disruptions in fertilizer and gas supplies, pushing their prices higher over the past few months. It boosted fertilizer exports and business results of DPM in the first quarter of 2022. Specifically, net revenue tripled YoY to VND5,829 billion, gross profit margin improved significantly by 26 ppts YoY, and PAT jumped by 11.8x YoY to VND2,126 billion.

# DPM's NPAT in 1H22 is forecasted to fulfill the whole-year plan

- Urea prices had witnessed a strong recovery after Russia extended restrictions on exporting urea until the end of 2022. However, they have dropped 30% from their peak in April 2022, dragging domestic prices down. In particular, urea prices have decreased by 10% from their peak to VND15,500–16,000/kg (still 67% higher than prices in 2021). Urea prices may continue to fall in the second half of 2022 when China ends its fertilizer export ban. Meanwhile, NPK prices stay high alongside the world price movement, fluctuating around VND16,500–18,000/kg. Besides, limited potassium supply will likely continue in the short term, further driving NPK prices in 2022.
- Input gas costs increased 13% QoQ and 54% YoY to USD10/MMBTU in 2Q22. With fertilizer prices cooling down, DPM's estimated profit is VND1,400–1,500 billion, lower than the previous quarter. Thus, DPM's NPAT may reach VND3,500–3,600 billion over the first half of 2022, fulfilling the full-year plan.

# The BOD approved the plan to pay cash dividend at 50% for FY21

— At the FY21 AGM, the BOD approved the plan to pay cash dividend in 2021 at the rate of 50%. Accordingly, the business advanced a 10% cash dividend in 1Q22 and would pay for the rest in 3Q22. Also, DPM plans to pay cash dividend at VND5,000/share for FY22.

# **KBSV Model Portfolio**

# **KBSV Research Team**

### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-1.92%	-1.41%
Cum. return	-18.67%	-2.98%

### Performance vs VN30 Index



### KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/06/30	Daily return (%)	Cumulative return (%)	Main investment catalysts
M = 1:1 = 10/1-1					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	71,500	-2.1%	89.0%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
Disk Os a Definenci					- High crack spreads would boost BSR's revenue and profit
Binh Son Refinery (BSR)	22/06/30	28,500	0.0%	- 17.1%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat R
Phu Nhuan Jewelry					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
(PNJ)	19/03/22	128,500	-0.8%	68.9%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(1143)					- Core business activities growing again after the "ERP" incident
N <b>T</b> U					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	170,000	0.6%	-12.0%	- Positive long-term outlook for industrial park industry
(NIC)					- Healthy financial structure
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	86,200	-0.2%	192.2%	- Strategic investments in utility industry provides stable/long-term dividend stream
EDT O					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	86,200	-4.2%	271.0%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020 E
(1 - 1)					- 20%+ earnings momentum by 2020E
Mistin Daula					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	20/01/31	26,150	-2.6%	42.0%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	115,500	-1.3%	59.4%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	22,300	-2.0%	104.3%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	32,700	-1.5%	223.1%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

# **Market Monitors**

# Ho Chi Minh – Net foreign buys/sells

Chg	For. own	Net buy
(%)	(%, -1d)	(VND bn)
-0.9%	12.6%	49.5
-4.9%	21.4%	44.6
-1.6%	17.0%	40.2
-6.2%	17.3%	36.9
-4.4%	9.9%	30.3
Chg	For. own	Net sell
(%)	(%, -1d)	(VND bn)
-2.1%	48.8%	-107.7
-0.1%	54.5%	-61.0
0.1%	12.3%	-10.3
-0.8%	6.1%	-17.0
-0.5%	93.0%	-16.3
	(%) -0.9% -4.9% -1.6% -6.2% -4.4% Chg (%) -2.1% -0.1% 0.1% -0.8%	(%) (%, -1d)   -0.9% 12.6%   -4.9% 21.4%   -1.6% 17.0%   -6.2% 17.3%   -4.4% 9.9%   Chg For. own   (%) (%, -1d)   -2.1% 48.8%   -0.1% 54.5%   0.1% 12.3%   -0.8% 6.1%

Source: FiinPro, KB Securities Vietnam

### Sectors - Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Personal & Household Goods	4.4%	YEG, PNC
Media	3.2%	FTS, OGC
Financial Services	2.6%	PNJ, TLG
Basic Resources	1.9%	REE, GEX
Food & Beverage	1.6%	BIC, PGI
	Chg	Key
Top 5 worst performers	(%)	stocks
Chemicals	-2.0%	VHM, VIC
Oil & Gas	-1.4%	TNH, IMP
Retail	-1.1%	HOT, VNS
Utilities	-0.6%	GAS, POW
Insurance	-0.1%	BVH, MIG

Source: Bloomberg, KB Securities Vietnam

# Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVS	-4.4%	8.9%	2.5
PVG	0.0%	0.9%	0.5
SD5	-1.1%	2.8%	0.5
IDC	-2.3%	1.9%	0.4
PVI	0.2%	58.5%	0.3
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
TNG	-0.7%	3.9%	-1.2
DXP	-7.8%	0.0%	-0.6
BVS	-4.8%	8.0%	-0.4
NVB	1.6%	12.3%	-0.3
VTC	7.6%	13.1%	-0.2

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Personal & Household Goods	0.7%	PNJ, TLG
Insurance	-0.6%	BIC, PGI
Food & Beverage	-1.2%	VNM, SBT
Utilities	-1.5%	VSH, GEG
Retail	-1.5%	FRT, AST
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Financial Services	-20.8%	VND, SSI
Basic Resources	-17.6%	HPG, HSG
Automobiles & Parts	-11.6%	TCH, HHS
Oil & Gas	-11.5%	PLX, PVD
Real Estate	-9.7%	VHM, VIC

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	F	Performa	ince(%)	
000101	0000	company name	11100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	138,004	22.5	249.4	88.0	14.7	1.0	3.0	2.7	2.7	0.1	-0.9	-6.7	-2
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	196,765 (8.5)	26.6	8.4	7.1	35.9	22.8	21.9	1.8	1.5	- 1.9	- 1.7	- 10.8	-2
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	55,333 (2.4)	17.8	28.9	19.6	-7.6	7.2	9.8	2.0	1.9	0.4	1.8	-5.3	
estate	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	213,665 (9.2)	31.3	26.6	21.0	6.7	15.1	16.4	3.6	3.2	-0.8	-0.5	-4.5	-
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	30,263 (1.3)	11.6	18.7	15.3	13.7	12.9	17.2	2.2	1.9	- 1.0	2.1	-7.5	-
	DXG	DAT XANH GROUP	21,130	12,594 (547)	213,721 (9.2)	13.9	10.4	10.3	-	13.5	11.6	1.2	1.2	-4.4	-3.5	-29.5	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	68,385 (2.9)	6.3	13.2	11.0	11.7	21.3	21.8	2.6	2.1	-0.9	- 1.4	-5.2	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	38,730 (1.7)	12.7	13.3	11.0	-5.3	16.0	17.2	1.8	1.5	-4.0	8.1	-5.1	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	172,884 (7.4)	0.0	5.7	4.8	14.3	20.9	19.9	1.1	0.9	-3.3	- 1.1	-4.3	-
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	103,863 (4.5)	1.4	7.1	5.9	50.3	18.3	20.5	1.1	1.0	-2.6	3.6	-6.3	-
Banks	VPB	VIETNAMPROSPERI	22,944	101,381 (4.406)	284,059 (12.2)	0.0	6.6	6.5	18.8	21.1	17.1	1.3	1.0	-3.3	1.9	-6.5	
	MBB	MILITARYCOMMERC	19,407	73,327 (3.187)	210,561 (9.1)	0.0	5.8	4.7	14.6	24.1	22.9	1.2	1.0	-2.0	0.6	- 12.8	
	HDB	HDBANK	20,400	40,641 (1.766)	49,321 (2.1)	4.2	6.5	5.5	23.3	22.4	21.2	1.3	1.1	- 1.6	2.1	-8.0	
	STB	SACOMBANK	18,600	33,548 (1.458)	307,564 (13.2)	14.0	10.8	9.8	26.5	11.6	14.9	1.1	0.9	-4.9	0.9	-3.8	
	TPB	TIEN PHONG COMME	20,630	28,732 (1.249)	69,646 (3.0)	0.0	11.7	6.6	37.4	22.3	21.0	1.3	1.1	-0.9	2.5	- 16.1	
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	8,727 (0,4)	0.2	-	-	27.3	12.6	11.9	-	-	0.0	0.5	-3.6	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	84,654 (3.6)	21.0	16.4	13.5	15.8	11.0	12.2	1.7	1.5	-4.5	-0.4	-0.2	
manance	BMI	BAOMINHINSURANC	22,250	2,439 (106)	13,738 (0.6)	14.2	14.4	11.7	9.1	13.0	15.2	1.6	1.5	- 1.7	0.0	-4.2	
	SSI	SSI SECURITIES C	20,676	19,947 (867)	384,219 (16.6)	55.4	6.8	6.4	-3.2	19.3	16.4	1.1	0.9	-4.8	1.6	-32.5	
Securities	VCI	VIET CAPITAL SEC	27,500	9,108 (396)	157,485 (6.8)	71.9	7.2	6.9	-4.0	24.7	20.6	1.5	1.3	-6.9	-2.2	- 15.3	
Securities	HCM	HOCHIMINHCITY	22,265	8,907 (387)	83,602 (3.6)	52.4	7.2	6.9	- 19.0	18.2	15.9	1.1	1.0	-6.7	0.5	- 14.9	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	351,324 (15,1)	27.2	7.5	6.3	36.3	25.7	24.3	1.7	1.4	-6.2	2.7	-31.1	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	142,810 (6.1)	42.1	16.5	15.1	4.0	28.1	28.9	4.4	4.1	-0.1	2.1	0.7	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	21,099 (0.9)	36.9	23.2	19.3	7.3	20.0	21.3	4.2	3.8	0.4	0.8	0.7	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	111,033 (4.8)	16.5	24.5	19.7	-51.9	18.2	21.2	4.1	3.3	- 1.8	1.8	-0.4	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	24,570 (1.1)	48.8	-	-	-	-	-	-	-	-5.7	- 1.8	-22.7	
	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	86,648 (3.7)	11.0	57.2	-	-88.5	7.7	-	-	-	- 1.7	1.4	-0.7	
Industrials transport)	GMD	GEMADEPTCORP	33,100	9,976	182,593 (7.9)	10.8	19.8	16.1	-57.0	12.1	13.5	2.2	2.0	-4.6	- 1.9	-6.8	
,	CII	HOCHIMINHCITY	22,600	5,398	78,126	38.4	5.5	27.0	65.7	14.1	2.6	0.7	0.7	-6.2	-5.9	-28.6	
	ROS	FLC FAROS CONSTR	3,670	2,083	20,448 (0.9)	46.4	-	-	-92.4	-	-	-	-	-6.8	17.1	-29.9	
Industrials	GEX	GELEXGROUP JSC	15,802	10,411 (452)	232,737	37.7	-	-	- 14.4	-	-	-	-	-4.4	1.8	- 17.7	
(capital goods)	CTD	COTECCONS CONSTR	73,200	5,438	29,996	3.6	45.0	10.9	-52.4	1.3	4.5	-	-	-3.8	3.9	- 1.1	
	REE	REE	51,826	18,419 (800)	145,491 (6.3)	0.0	13.4	11.9	-4.5	15.8	14.1	1.9	1.9	-0.2	1.1	-4.8	

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	<u>(X)</u>	EP S C A G	ROE	(%)	P/B	( X)	Pe	rforma	nce (%	<u>)</u>
000101	ooue	company name	THUC	USDmn)	(VNDmn, USDmn)	avan (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	206,547 (8.9)	46.1	17.0	16.4	- 17.5	22.6	21.3	3.8	3.5	- 1.3	- 1.1	- 1.9	20
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	78,636 (3.4)	31.4	12.1	11.0	- 10.5	15.0	15.0	1.6	1.6	-2.4	-0.8	6.0	-5.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	2,887 (0.1)	34.1	14.1	7.4	-5.1	8.4	16.0	-	-	-0.6	- 1.1	-2.2	-27
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6.314)	638,217 (27.5)	18.0	4.7	4.9	21.9	28.9	23.4	1.1	1.0	-2.0	2.3	- 16.5	-37
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	303,805 (13.1)	36.5	5.1	8.0	-0.5	31.9	19.2	1.4	1.4	2.0	-3.8	- 14.4	2
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	272,977 (11.8)	46.5	6.2	8.9	-4.5	35.7	20.6	1.8	1.7	1.4	-7.6	- 12.1	- 10
	HSG	HOA SEN GROUP	22,636	11,063 (481)	155,999 (6.7)	38.9	3.3	3.9	67.9	23.1	15.8	0.6	0.5	-6.7	6.3	-29.4	-57
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	47,384 (2.0)	97.2	-	-	17.2	-	-	-	-	-4.6	-3.4	- 10.3	-44
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	47,981 (2.1)	4.6	18.8	15.3	-51.0	11.0	12.3	2.0	1.8	- 1.7	- 1.0	-8.4	-25
Energy	PVD	PETROVIETNAM DRI	19,500	9,854 (428)	192,127 (8.3)	39.9	31.0	15.5	- 11.9	1.9	4.1	0.6	0.6	-4.6	-3.5	-27.5	-32
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	84,869 (3.7)	35.9	8.7	8.1	2.2	14.6	14.4	1.2	1.2	-6.0	2.5	-5.6	- 16
	MWG	MOBILEWORLDINV	46,500	65,024 (2.826)	273,673 (11.8)	0.0	17.6	15.4	14.4	27.0	26.8	4.5	4.2	-2.1	- 1.4	- 1.3	5
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	148,826 (6.4)	0.0	20.9	16.6	2.4	22.3	22.2	3.6	3.1	-0.8	6.6	11.8	33
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	11,287 (0.5)	70.6		-				-	-	-5.9	9.3	20.2	- 12
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	155,573 (6.7)	30.3	19.6	17.0	-75.2	30.0	27.0	5.2	4.1	0.0	1.6	10.4	36
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	37,206 (1.6)	34.6	9.1	10.5	41.2	33.0	24.6	2.6	2.4	-6.9	-0.3	- 1.5	- 8
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	958 (0.0)	45.4	13.4	12.3	10.7	22.3	21.7	2.7	2.4	-0.2	2.0	-6.5	-22
neanncare	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	222,232 (9.6)	0.0	18.0	14.8	15.5	26.9	28.6	4.6	4.0	-4.2	0.8	-5.9	1

### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

### Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information Technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Real Estate, Construction & Materials ngaphb@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Retails & Consumers dungInt@kbsec.com.vn

Tieu Phan Thanh Quang Analyst – Oil & Gas, Utilities quangtpt@kbsec.com.vn

Nguyen Duc Huy Analyst - Banks, Insurance & Securities huynd1@kbsec.com.vn Research Division research@kbsec.com.vn

### Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst – Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

### Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.