# **KB SECURITIES VIETNAM JOINT STOCK COMPANY** (Incorporated in the Socialist Republic of Vietnam)

FINANCIAL STATEMENTS FOR THE 1<sup>st</sup> QUARTER OF 2023

G,M,  $2^{nd}$  &  $7^{th}$  Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

# FORM B 01-CTCK

Issued under Circular No.334/2016/TT-BTC Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF FINANCIAL POSITION

As at 31 Mar 2023

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
ASSETS A. CURRENT ASSETS (100=110+130) I. Finacial assets (110=111+112+113+114+115+116+1 17+118+119+122+129)	100 110	_	10,724,281,498,188	9,787,250,759,663 9,777,192,297,273
1. Cash	111	4	237,085,492,038	301,883,794,321
1.1. Cash	111.1		137,085,492,038	101,883,794,321
1.2. Cash equivalents	111.2		100,000,000,000	200,000,000,000
2. Financial assets at fair value through profit or loss (FVTPL)	112	6.1	3,337,812,083,055	2,792,273,479,450
3. Held-to-maturity (HTM) investments	113	6.2 (a)	2,375,627,748,890	1,216,197,000,000
4. Loans	114	6.3	4,706,708,936,360	5,415,334,608,285
5. Available-for-sale (AFS) financial assets	115	6.4	897,376,000	897,376,000
6. Provisions for impairment of financial assets and mortgages	116	6.3	(107,873,460,788)	(107,873,460,788)
7. Receivables	117	7.1	125,264,752,431	144,037,896,070
7.1. Receivables from disposals of financial assets	117.1		Ξ	ž
7.2. Receivable, interest of financial assets	117.2		125,264,752,431	144,037,896,070
7.2.1. Interest receivables	117.4		125,264,752,431	144,037,896,070
8. Prepayments to suppliers	118	7.2	15,331,247,456	2,873,785,115
9. Receivables from services provided by the Company	119	7.3	3,000,000	3,000,000
10. Other receivables	122	7.4	14,378,725,338	11,564,818,820
II. Other current assets (130=131+133+134)	130		19,045,597,408	10,058,462,390
1. Advances for business activities	131		224,500,000	-
2. Equipment	132		52,887,000	52,887,000
3. Short-term prepaid expenses	133	8.1	7,998,527,553	3,847,636,135
4. Short-term mortgages and deposits	134		10,769,682,855	6,157,939,255

FORM B 01-CTCK

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Issued under Circular No.334/2016/TT-BTC Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Mar 2023

ITEMS	Codes	Notes	Closing balance	Opening balance
B. NON-CURRENT ASSETS (200=220+250)	200	-	84,466,688,053	86,750,853,168
II. Fixed assets	220	9.1	29,637,666,044	30,640,148,864
1. Tangible fixed assets	221		8,473,474,515	8,054,851,892
- Cost	222		38,539,714,313	37,033,242,113
- Accumulated depreciation	223a		(30,066,239,798)	(28,978,390,221)
2. Intangible assets	227	9.2	21,164,191,529	22,585,296,972
- Cost	228		45,256,545,248	45,148,545,248
- Accumulated amortization	229a		(24,092,353,719)	(22,563,248,276)
III. Other non-current assets	250	,	<b>54,829,022,</b> 009	<b>56,1</b> 10,7 <b>04,</b> 304
1. Long-term mortgages and deposits	251		15,000,000	15,000,000
2. Long-term prepaid expenses	252	8.2	6,28 <b>0,23</b> 5,800	6,709,912,707
	253		18,462,335,348	18,462,335,348
3. Deposit to Settlement support fund	254	10	20,000,000,000	20,857,019,789
4. Other long - term assets	255	11	10,071,450,861	10,066,436,460
TOTAL ASSETS (270=100+200)	270		10,808,748,186,241	9,874,001,612,831

G,M, 2<sup>nd</sup> & 7<sup>th</sup> Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

# **FORM B 01-CTCK**

Issued under Circular No.334/2016/TT-BTC Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Mar 2023

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
RESOURCES C. LIABILITIES (300=310+340)	300	-	6,842,813,235,592	5,966,031,310,009
I. Current liabilities	310		6,842,812,714,472	5,966,030,751,732
1. Short-term loans and obligations under finance leases	311	12	6,631,960,000,000	5,813,410,000,000
1.1. Short-term loans	312		6,631,960,000,000	5,813,410,000,000
<ul><li>2. Trading obligations</li><li>3. Short-term trade payables</li></ul>	318 320		3,377,756,580 3,628,223,366	4,872,676,723 3,053,702,918
4. Short-term advances from customers	321		60,000,000,000	=
5. Taxes and amounts payable to the State budget	322	13	18,442,451,791	46,683,276,763
6. Payables to employees	323		2,331,129,052	1,881,355,464
7. Other employee benefits payables	324		946,000	*
8. Short-term accrued expenses	325	14	86,460,141,441	81,010,254,549
9. Deferred Revenue	327	15	14,803,931,508	-
10. Other short-term payables	329	16	21,255,882,230	13,098,208,086
11. Bonus and welfare fund	331		552,252,504	2,021,277,229
II. Long-term liabilitie	340	P	5 <b>21,1</b> 20	5 <b>58,277</b>
1. Deferred tax liabilities	356		521,120	558,277
D. EQUITY (400=410)	400		3,965,934,950,649	3,907,970,302,822
I. Owners' equity	410		3,965,934,950,649	3,9 <b>07,</b> 970, <b>302,</b> 822
1. Owner's contributed capital	411	17	3,001,686,130,000	3,001,686,130,000
1.1. Owner's contributed capital	411.1		3,001,686,130,000	3,001,686,130,000
a. Ordinary shares	411.1a		3,001,686,130,000	3,001,686,130,000
2. Charter capital supplement reserve	414		30,307,448,921	30,307,448,921
3. Financial and risk reserves	415		45,177,869,447	45,177,869,447
4. Retained earnings	417		888,763,502,281	830,798,854,454
4.1 Realised post tax profits	417.1		888,880,369,487	830,915,674,140
4.2. Unrealized profit	417.2	<u>~</u>	(116,867,206)	(116,819,686)
TOTAL LIABILITIES AND EQUITY (440=300+400)	440	_	10,808,748,186,241	9,874,001,612,831

G,M, 2<sup>nd</sup> & 7<sup>th</sup> Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

# **FORM B 01-CTCK**

Issued under Circular No.334/2016/TT-BTC Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Mar 2023

# **OFF-BALANCE SHEET ITEMS**

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
A. COMPANY'S ASSETS AND ASSETS MAN	IGA <b>GED</b> L	JNDER CO	MMITMENTS	
Vietnam Dong (VND)				
1. Number of shares in issue (shares)	006		300,168,613	300,168,613
2. Treasury shares	007		-	
3. The Company's financial assets	008			
listed/registered for trading at the Vietnam Securities Depository			47,990,000	13,230,000
a. Transferable financial assets	008.1		11,620,000	13,230,000
	008.5			
b. Financial assets to be settled	F		<i>36,370,000</i>	-
4. The Company's financial assets registered but not trading at the Vietnam Securities Depository	009		-	-
a. Transferable financial assets registered but	r			
not trading at the Vietnam Securities Depository	009.1		-	-
<ol><li>The Company's financial assets not yet registered at the Vietnam Securities Depository</li></ol>	012		336,000,000	336,000,000
B. ASSETS AND LIABILITIES IN CUSTODY	,			
Number of securities (unit)				
The investors' financial assets listed/registered for trading at the Vietnam Securities Depository	021		15,888,571,990,000	15,888,571,990,000
	r			
a. Transferable financial assets	021.1		13,846,479,930,000	13,846,479,930,000
b. Limited trading financial assets	021.2		12,134,060,000	12,134,060,000
c. Collateralized financial assets	021.3		1,264,357,670,000	1,264,357,670,000
d. Blocked financial assets	021.4		497,795,490,000	497,795,490,000
d. Financial assets to be settled	021.5		267,804,840,000	267,804,840,000
The investor's financial assets registered but not trading at the Vietnam Securities     Depository	022		50,672,990,000	242,960,530,000
a. Transferable financial assets registered but not trading at the Vietnam Securities Depository	022.1		1,490,990,000	120,532,530,000
b. Limited trading financial assets	022.2		49,182,000,000	122,428,000,000

G,M, 2<sup>nd</sup> & 7<sup>th</sup> Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

# **FORM B 01-CTCK**

Issued under Circular No.334/2016/TT-BTC Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 Mar 2023

Unit: VND

ITEMS	Codes	Notes	Closing balance	Opening balance
B. ASSETS AND LIABILITIES IN CUSTODY Vietnam Dong (VND)	(CONTI	NUED)		
3. Investors' deposits	026		1,337,101,282,219	1,276,028,109,948
3.1. Investors' deposits for securities trading managed by the Company	027		1,304,659,441,205	1,227,557,569,727
a. Customer's deposit at VSD	027.1		32,441,841,014	39,093,903,221
3.2. Deposits for clearing and settlement of trading securities	029		-	9,376,637,000
a. Domestic investors' deposits for clearing and settlement of trading securities	029.1		-*	
b. Foreign investors' deposits for clearing and settlement of trading securities	029.2		.*	9,376,637,000
5. Payables to investors for deposits for securities trading managed by the Company	031		1,259,825,293,476	1,276,163,413,842
5.1. Payables to domestic investors for their deposits for securities trading managed by the Company	031.1		1,259,825,293,476	1,155,129,750,919
5.2. Payables to foreign investors for their deposits for securities trading managed by the Company	031.2	,	G P 07 = 0 P	121,033,662,523

Ha Thanh Hoa Chief Accountant

Choi Yun Sun Chief Financial Officer Jeon Mun Cheol Chief Executive Officer

Hanoi, 14 Apr 2023

G,M, 2<sup>nd</sup> & 7<sup>th</sup> Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

Issued under Circular No.334/2016/TT-BTC

FORM B 02-CTCK

Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF INCOME

For the 1st quarter of 2023

Unit: VND

					Accumulated Current	Accumulated
ITEMS	Codes	Notes	Current period	Prior period	period	Prior period
<ol> <li>OPERALING REVENUE</li> <li>Gain from financial assets at fair value through profit or loss</li> </ol>	01		50,108,434,208	27,459,704,680	50,108,434,208	27,459,704,680
a. Gain from sales of financial assets at fair value through profit or loss	01.1		(2,176,854,023)	1,505,113,127	(2,176,854,023)	1,505,113,127
b. Gain from revaluation of financial assets at fair value through profit or loss	01.2		(185,785)	(39,600,613)	(185,785)	(39,600,613)
c. Dividends and interest on financial assets at fair value through profit or loss	01.3		52,285,474,016	25,994,192,166	52,285,474,016	25,994,192,166
1.2. Gain from held-to-maturity investments	02		31,277,342,295	16,008,522,530	31,277,342,295	16,008,522,530
1.3. Gain from loans and receivables	03		134,122,791,692	116,781,772,334	134,122,791,692	116,781,772,334
1.4. Revenue from securities brokerage services	90		40,484,491,158	101,743,290,367	40,484,491,158	101,743,290,367
1.5. Revenue from securities underwriting and public offering agent	07		•	1,510,000,000		1,510,000,000
1.6. Revenue from consultant investment securities	80		Ē	ı	ı	
1.7. Revenue from securities depository services	60		1,382,891,646	1,072,080,773	1,382,891,646	1,072,080,773
1.8. Revenue from financial advisory services	10		ť	2,094,000,000		2,094,000,000
1.9. Other revenue	11		1,166,125,013	707,169,090	1,166,125,013	707,169,090
Total operating revenue (20=01+02+03+06+07+09+10+11)	20		258,542,076,012	267,376,539,774	258,542,076,012	267,376,539,774

 $G_rM$ ,  $2^{nd}$  &  $7^{th}$  Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

Issued under Circular No.334/2016/TT-BTC

FORM B 02-CTCK

Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF INCOME(Continued)

For the 1st quarter of 2023

Unit: VND

ITEMS	Codes Notes	Notes	Current period	Prior period	Accumulated Current	Accumulated
II. OPERATING EXPENSES					polied	rior period
2.1. Loss on financial assets at fair value through profit or loss	21		73,803,602	157,864,454	73,803,602	157,864,454
a. Loss from sale of financial assets at fair value through profit or loss	21.1		73,941,867	160,303,747	73,941,867	160,303,747
<ul><li>b. Loss from revaluation of financial assets at fair value through profit or loss</li></ul>	21.2		(138,265)	(2,439,293)	(138,265)	(2,439,293)
2.3. Expenses for securities brokerage services	27		46,715,937,761	95,022,793,625	46,715,937,761	95,022,802,965
2.4. Expenses for securities depository	30	k.	1,406,062,664	1,557,361,317	1,406,062,664	1,557,361,317
2.5. Expenses for financial advisory services	31		1,334,099,793	2,408,564,055	1,334,099,793	2,408,564,055
2.6. Other expenses	32		ı	•		1
Total operating expenses (40=21+24+27+30+31)	40		49,529,903,820	99,146,583,451	49,529,903,820	99,146,592,791

G,M, 2<sup>nd</sup> & 7<sup>th</sup> Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

FORM B 02-CTCK

Issued under Circular No.334/2016/TT-BTC
Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF INCOME(Continued)

For the 1st quarter of 2023

				)		Unit: VND
ITEMS	Codes	Notes	Current period	Prior period	Accumulated Current period	Accumulated Prior period
III. FINANCIAL INCOME						
3.1. Realised and unrelised gains from foreign exchange difference	4		1,884,349	2,297,439,856	1,884,349	2,297,439,856
3.2. Dividends and demand deposit interest earned and accrued	42		1,114,496,143	997,437,881	1,114,496,143	997,437,881
Total financial income $(50 = 41+42)$	20		1,116,380,492	3,294,877,737	1,116,380,492	3,294,877,737
IV. FINANCIAL EXPENSES						
4.1. Realised and unrelised loss from foreign exchange differences	51		ı		,	1
4.2. Borrowing cost	52		113,179,618,711	51,197,899,369	113,179,618,711	51,197,899,369
4.3. Other finance charges	52	ı	435,954,872	2,299,237,661	435,954,872	2,299,237,661
Total financial expenses (60=51+52+55)	09		113,615,573,583	53,497,137,030	113,615,573,583	53,497,137,030
V. GENERAL AND ADMINISTRATION EXPENSES	62		24,057,255,979	12,931,747,594	24,057,255,979	12,931,747,594
VI. OPERATING RESULTS (70=20+50-40-60-62)	70		72,455,723,122	105,095,949,436	72,455,723,122	105,095,940,096
VII. OTHER INCOME AND EXPENSES						
7.1. Other income	71		î.	,1	•	
7.2. Other expenses	72		ř	450,000,000		450,000,000
Other operating results (80=71-72)	80		ť	(450,000,000)	•	(450,000,000)

G,M, 2<sup>nd</sup> & 7<sup>th</sup> Floors, Sky City Tower, No. 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam.

FORM B 02-CTCK

Issued under Circular No.334/2016/TT-BTC

Dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF INCOME(Continued)

For the 1st quarter of 2023

						Unit: VND
VIII ACCOUNTING BEGODE TAV						
(90=70+80)	06		72,455,723,122	104,645,949,436	72,455,723,122	104,645,940,096
8.1. Realized accounting profit	91		72,455,770,642	104,683,110,756	72,455,770,642	104,683,101,416
8.2. Unrealized accounting profit	95		(47,520)	(37,161,320)	(47,520)	(37,161,320)
IX. CORPORATE INCOME TAX EXPENSE	100		14,491,075,295	20,928,702,028	14,491,075,295	20,928,702,028
9.1. Current corporate income tax expense	100.1	18	14,491,112,452	20,936,622,151	14,491,112,452	20,936,622,151
9.2. Deffered corporate income tax expense	100.2		(37,157)	(7,920,123)	(37,157)	(7,920,123)
X. ACCOUNTING PROFIT AFTER TAX (200=90-100)	200		57,964,647,827	83,717,247,408	57,964,647,827	83,717,238,068
10.1. Profit after tax attributable to shareholders	201		57,964,647,827	83,717,247,408	57,964,647,827 8, 07 = 8	83,717,238,068
					CÔ PHẦN *	

Jeon Mun Cheol Chief Executive Officer

Chief Financial Officer

Ha Thanh Hoald Chief Accountant

Choi Yun Sun

CHÚNG KHOÁN KB

Hanoi, 14 Apr 2023

**KB SECURITIES VIETNAM JOINT STOCK COMPANY FORM B 03-CTCK** G, M, 2<sup>nd</sup> & 7<sup>th</sup> Floors, Sky City Tower, No. 88 Lang Ha Issued under Circular No.334/2016/TT-BTC Street Dong Da District, Hanoi, Vietnam dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF CASH FLOWS

For the quarter ended 31 Mar 2023

Unit: VND

ITEMS	Codes	Current year	Prior year
I. Cash flows from operating activities		4	
1. Profit before corporate income tax	01	72,455,723,122	103,722,904,047
2. Adjustments for:	02	(10,582,683,036)	(2,192,012,287)
- Depreciation and amortization	03	2,616,955,020	1,940,999,771
- Provisions	04	-	-
- (-Gain)/(+Loss) from unrealised foreign exchange	05	(8,193)	2
- Interest expense	06	113,179,618,711	49,368,109,826
- (Gain) from investing activities	07	(1,114,496,143)	(997,437,881)
- Accrued interests	08	(125,264,752,431)	(52,503,684,003)
- Other adjustment	09		-
3. Increase in non-cash expenses	10	(138,265)	(2,429,953)
Increase in revaluation losses of financial assets at $\ensuremath{FVTPL}$	11	(138,265)	(2,429,953)
4. Decrease in non-cash income	18	193,978	39,600,613
Decrease in revaluation gains of financial assets at $FVTPL$	19	185,785	39,600,613
Other gains	21	8,193	
<ol><li>Operating profit before movements in working capital</li></ol>	30	(943,6 <b>06,92</b> 5,8 <b>82)</b>	(1,050,890,926,503)
- Decrease (increase) in financial assets at fair value through profit or loss	31	(545,538,651,125)	(120,689,832,270)
<ul> <li>Decrease (increase) in held-to-maturity investments</li> </ul>	32	(1,159,430,748,890)	(359,024,000,000)
- (Increase) decrease in loans receivable	33	708,625,671,925	(587,319,209,997)
- Decrease in receivables from sales of financial	35	.=	-
- Decrease in dividends and interests accrued and receivables on financial assets	36	145,147,377,812	77,995,714,834
- (Increase) decrease in receivables from services rendered	37		(650,000,000)
- (Increase) decrease in other receivables	39	(15,271,368,859)	1,800,258,225
- (Increase) decrease in other assets	40	(224,500,000)	(147,900,000)
<ul> <li>Increase (decrease) in accrued expenses (excluding accrued loan interest)</li> </ul>	41	(57,902,812,640)	(10,602,757,721)
- Increase/(decrease) in prepaid expenses	42	(3,721,214,511)	(1,299,732,908)
- Corporate income tax paid	43	(30,518,383,714)	(15,417,853,309)
- Interest paid	44	(49,826,919,179)	(51,504,949,022)
- Decrease (increase) in trade payables	45 46	(920,399,695) 946,000	1,224,940,672 (1,320,334,401)
- Increase (decrease) in Other employee benefits payables			
<ul> <li>Increase (decrease) in taxes and amounts payable to the State budget (excluding corporate income tax payable)</li> </ul>	47	(12,213,553,710)	(3,841,116,373)
- Increase, (decrease) in payables to employees	48	449,773,588	10,300,165
- Increase in other short-term payables	50	82,961,605,652	(11,107,019,153)
- Other cash inflows	51	857,019,789	2
<ul> <li>Other cash outflows</li> <li>Net cash (used in)/generated by operating activities</li> </ul>	52 <b>60</b>	(6,080,768,325) <b>(881,733,830,083)</b>	1,711,511,379 <b>(949,322,864,083)</b>

KB SECURITIES VIETNAM JOINT STOCK COMPANY
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FORM B 03-CTCK
Issued under Circular No.334/2016/TT-BTC
27 December 2016 of the Ministry of Finance

# STATEMENT OF CASH FLOWS (Continued)

For the quarter ended 31 Mar 2023

Unit: VND

ITEMS	Codes	Current year	Prior year
II. Cash flows from investing activities			
1. Acquisition and construction of fixed assets, investment properties and other non-current assets	61	(1,614,472,200)	(588,000,000)
2. Proceeds from interest earned, dividends and profits received from long-term investments	65	-	-
Net cash generated by investing activities	70	(1,614,472,200)	(588,000,000)
III. Cash flows from financial activities			
1. Proceeds from issuance of shares	71	-	-
2. Proceeds from borrowings	73	7,370,800,000,000	5,679,247,614,782
2.1. Other borrowings	73.2	7,370,800,000,000	5,679,247,614,782
3. Repayment of borrowings	74	(6,552,250,000,000)	(5,214,527,615,579)
<ul> <li>3.1 Repayment of borrowings - support Fund</li> <li>3.2 Repayment of borrowings - financial assets</li> <li>3.3. Repayment of other borrowings - principal</li> <li>Net cash generated by/(used in) financial</li> </ul>	74.1 74.2 74.3 <b>80</b>	(6,552,250,000,000)	- (5,214,527,615,579) <b>464,719,999,203</b>
activities	80	818,550,000,000	464,719,999,203
IV. Net decrease in cash	90	(64,798,302,283)	(485,190,864,880)
V. Cash and cash equivalents at the beginning of the year	101	301,883,794,321	569,100,517,573
- Cash	101.1	101,883,794,321	39,100,517,573
- Cash equivalents	101.2	200,000,000,000	530,000,000,000
VI. Cash and cash equivalents at the end of the year	103	23 <b>7,</b> 085,4 <b>92,0</b> 38	83,909,652,693
- Cash	103.1	137,085,492,038	83,909,652,693
- Cash equivalents	103.2	100,000,000,000	

# STATEMENT OF CASH FLOWS (Continued)

For the quarter ended 31 Mar 2023

Unit: VND

# CASH FLOWS FROM CUSTOMERS' SECURITIES BROKERAGE AND ENTRUSTED INVESTMENTS SERVICES

ITEMS	Codes	S Current year	Prior year
I. Cash flows from brokerage and entrusted investment services		-	-
1. Proceeds from sale of customers' securities	01	13,209,257,980,166	34,457,432,583,944
2. Payment for purchase of customer's securities	02	(17,284,173,238,498)	(41,954,933,244,432)
7. Receipts for settlement of customers' transactions	07	4,165,016,104,653	8,440,745,207,805
8. Payment for settlement securities transactions of customer	08	(29,027,674,050)	(161,548,452,620)
Net increase/decrease in cash	20	61,073,172,271	781,696,094 <b>,697</b>
II. Cash and cash equivalents at the beginning of the year	30	1,276,028,109,948	1,796,320,274,853
Bank deposits at the beginning of the year	31	1,276,028,109,948	1,796,320,274,853
- Investors' deposits for securities trading managed by the Company	32	1,227,557,569,727	1,510,942,114,241
- Deposits for clearing and settlement of trading securities	34	48,470,540,221	285,378,160,612
III. Cash and cash equivalents at the end of the year (40=20+30)	40	1,33 <b>7,1</b> 01,2 <b>82,2</b> 19	2,578,016,369,550
Bank deposits at the beginning of the year	41	1,337,101,282,219	2,578,016,369,550
- Investors' deposits for securities trading managed by the Company	42	1,304,659,441,205	1,966,212,567,373
- Deposits for clearing and settlement of trading securities	44	32,441,841,014 P. B7 - C.	611,803,802,177

Ha Thanh Hoa Chief Accountant

Choi Yun Sun Chief Financial Officer Jeon Mun Cheol Chief Executive Officer

Hanoi, 14 Apr 2023

KB SECURITIES VIETNAM JOINT STOCK COMPANY G,M, 2<sup>nd</sup> & 7<sup>th</sup> Floor, Sky City Tower, No. 88 Lang Ha Street Dong Da District, Hanoi, S.R. Vietnam

FORM B 04-CTCK Issued under Circular No.334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance

# STATEMENT OF CHANGES IN EQUITY

For the quarter ended 31 Mar 2023

Unit: VND

	1	Opening balance	balance	For period ended 31.03.2022	.03.2022	For period ended 31.03.2023	31.03.2023	Closing balance	balance
ITEMS	Notes	2022	2023	Increase	Decrease	Increase	Decrease	2022	2023
		VND	AND	QNA	VND	NA	VND		
1. Owner's contributed capital	17	3,001,686,130,000	3,001,686,130,000	(4.)	it:	T	v	3,001,686,130,000	3,001,686,130,000
1.1.0wner's contributed capital		3,001,686,130,000	3,001,686,130,000			,		3,001,686,130,000	3,001,686,130,000
2. Charter capital supplement reserve		18,275,822,797	30,307,448,921	ě		c		18,275,822,797	30,307,448,921
3. exchange rate differences		٠	ī		X	i		•	,
4. Financial and risk reserves		33,146,243,323	45,177,869,447	x	,	r	i	33,146,243,323	45,177,869,447
5. Retained earnings		680,889,461,952	830,798,854,454	83,717,238,068	31.	57,964,647,827	r	764,606,700,020	888,763,502,281
5.1 Realised post tax profits	ofits	680,861,416,953	830,915,674,140	83,754,399,388		57,964,695,347	. 10	764,615,816,341	888,880,369,487
5.2. Unrealized profit		28,044,999	(116,819,686)	(37,161,320)	<b>X</b>	(47,520)	10 d	(9,116,321)	(116,867,206)
Total	l.	3,733,997,658,072	3,907,970,302,822	83,717,238,068		57,964,647,827	CÓNG	3,817,714,896,140	3,965,934,950,649
Ha Thanh Hoa	oa &			Choi Yun Sun	The state of the s		CHÚNG KHOÁN KB CHÚNG KHOÁN KB VIỆ NAG VIỆ NAG JEẨM MUN CHEOI Chief Executive	CO PHAN *  HUNG KNOAN KB  VIÈ NAG CHO  Dear Mun Cheol  Chief Executive Officer	
					5		Hanoi, 14 Apr 2023	Apr 2023	

### 1. GENERAL INFORMATION

# Structure of ownership

KB Securities Vietnam Joint Stock Company (formerly known as Maritime Securities Incorporation) the ("Company") was incorporated in Vietnam for an indefinite term under Decision No. 77/UBCK-GPHDKD dated 11 June 2008 of the State Securities Commission of Vietnam with the initial name of Standard Securities Joint Stock Company. During the course of operations, the Company was granted License No. 371/UBCK-GP dated 22 November 2010 on change of legal representative, License No. 381/UBCK-GP dated 31 December 2010 on increase in charter capital, License No. 09/GPDC-UBCK dated 27 January 2011 on change of the name of the Company and addition of business lines, License No. 25/GPDC-UBCK dated 08 April 2011 on change of the registered office address, Decision No. 401/QD-UBCK dated 02 July 2013 approving the establishment of Ho Chi Minh branch, Decision No. 379/QD-UBCK dated 26 May 2014 approving the establishment of Hanoi branch, License No. 35/GPDC-UBCK dated 07 August 2015 on changing the name of the Company and License No. 07/GPDC-UBCK dated 17 January 2018 on changing the name of the Company from Maritime Securities Incorporation to KB Securities Vietnam Joint Stock Company.

The Company is currently a member of Ho Chi Minh City Stock Exchange, Hanoi Stock Exchange and Vietnam Securities Depository.

The Company has three branches: Ho Chi Minh branch located on the 2<sup>nd</sup> Floor, No. 180-192 Nguyen Cong Tru street, Nguyen Thai Binh ward, district 1; Hanoi branch located at 1<sup>th</sup>, 2<sup>nd</sup> floor, Office building, No. 5 Dien Bien Phu, Ba Dinh district and Sai Gon Branch located on 1<sup>st</sup> Floor, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe ward, District 1.

The number of the Company's employees as at 31 Mar 2023 was 420.

# Operating industry and principal activities

The Company operates in the securities sector.

The principal activities of the Company are to provide securities brokerage; financial advisory, securities investment advisory; proprietary securities trading; securities underwriting and depository services and other activities in accordance with regulations applicable to securities companies.

# **Investment restrictions**

The Company complies with the following limitations set out in Article 44 of Circular No. 210/2012/TT-BTC dated 30 December 2012 and Circular No. 07/2016/TT-BTC dated 18 January 2016 issued by the Ministry of Finance:

A securities company is prohibited to purchase and contribute funds to buy real estate unless they are used as working office.

For the securities company which owns or invests in real estate as prescribed at Clause 1 of the Article 44 and fixed assets, the total carrying value of fixed assets and real estate should not exceed fifty percent (50%) of the total asset value of the securities company.

The securities company is prohibited to invest more than seventy percent (70%) of its owners' equity in corporate bonds. The securities company who is licensed for proprietary trading shall trade on quoted bonds in accordance with current regulations on bonds trading transactions.

The securities company is prohibited to directly perform or entrust any other entity or individual to perform the followings:

- a) Invest in shares or contribute capital to a company that owns more than fifty percent (50%) of its shares, except for buying of odd lots of shares at the request of customers;
- b) together with related parties, invest five percent (5%) or more of any other securities company's shares.
- c) invest more than twenty percent (20%) of the total shares and fund certificates which are in circulation of a listed company;
- d) invest more than fifteen percent (15%) of the total shares and fund certificates that are in circulation of a non-listed company. This regulation is not applicable to private fund certificates; portfolio conversion fund and open-ended fund.
- dd) invest or contribute capital of more than ten percent (10%) of the total contributed capital of a limited liability company or a business project;
- e) invest or contribute capital of more than fifteen percent (15%) of the total contributed capital of a business organization or a business project;
- g) invest more than seventy percent (70%) its equity in shares, contributed capital and business project, shall not invest more than twenty percent (20%) of the securities company's equity in unlisted shares, contributed capital and business project.

A securities company is allowed to establish or acquire a fund management company as its subsidiary. In this case, the securities company is exempted from the provisions of Points c, d and dd, Clause 4 of this Article. The securities company that intends to establish or acquire a fund management company as its subsidiary must meet the following conditions:

- a) The owners' equity, after contribution for establishment or acquisition of a fund management company, must be at least equal to the legal capital for its business operations;
- b) The capital adequacy ratio after contribution for establishment or acquisition of a fund management company must reach at least one hundred and eighty percent (180%);
- c) The securities company after capital contribution for the establishment or acquisition of a fund management company must ensure compliance with the loan restrictions specified in Article 42 of this Circular and the investment restrictions specified in Clause 3 of this Article and Point e, Clause 4 of this Article.

In case where securities company's investments exceed the limitation due to fulfillment of the obligation of underwriting in the form of a firm commitment, or consolidation/merger, or changes in its assets and/or its owners' equity or its investor, the securities company shall apply necessary measures to comply with the investment restrictions as stipulated in clauses 2, 3 and 4 of this Article within one (01) year.

# Disclosure of information comparability in the financial statements

Comparative figures are the figures of the audited financial statements for the year ended 31 December 2021.

# 2. ACCOUNTING CONVENTION AND ACCOUNTING YEAR

## Accounting convention

The Company has adopted the accounting regime for securities companies issued by the Ministry of Finance as stipulated in Circular No. 210/2014/QD-BTC, Circular No. 334/2016/TT-BTC guiding the accounting regime for securities companies. These Circulars set out regulations relating to accounting documents, chart of accounts as well as methods of preparation and presentation of financial statements of a securities company.

The accompanying financial statements are not intended to present the financial position, results of operations, cash flows and changes in equity in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

# Declaration on compliance with accounting standards and accounting regime

The financial statements of the Company are presented in Vietnam Dong ("VND") in accordance with Vietnamese Accounting Standards, accounting regulations applicable to securities companies issued by Ministry of Finance as stipulated in Circular No. 210/2014/TT-BTC, Circular No. 334/2016/TT-BTC and legal regulations relating to financial reporting.

# Accounting year

The Company's financial year begins on 01 January and ends on 31 December.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Company in the preparation of these financial statements, are as follows:

### **Estimates**

The preparation of the financial statements in conformity with Vietnamese Accounting Standards, accounting regime applicable to securities companies issued by Ministry of Finance as stipulated in Circular No. 210/2014/TT-BTC, Circular No. 334/2016/TT-BTC and legal regulations relating to financial reporting requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the financial year. Although these accounting estimates are based on the management's best knowledge, actual results may differ from those estimates.

# Cash

Cash comprises cash in bank and bank deposit for clearing and settlement of trading secureties.

Cash in bank includes demand deposits of the Company.

Bank deposits for clearing and settlement of securities trading include deposits in place of the Company for securities clearance and settlement.

# Financial assets at fair value through profit or loss

The financial assets at fair value through profit and loss (FVTPL) include financial assets held for trading, or other financial assets which are deemed to be more appropriate if classified as at FVTPL.

At the date of initial recognition, financial assets at PVTPL are recognised at cost and revaluated at maket price of fair value in the Company's statement of financial position. Any revaluation difference will be recognised as income or expense arising on financial assets at FVTPL in the Company's statement of income.

# Held-to-maturity investments

Held-to-maturity investments are any non-derivative financial assets with fixed maturity and fixed payments or may be determined that the Company has a positive intention and ability to hold to maturity, except for non-derivative financial assets classified as financial assets recognized at fair value through profit/loss, available-for-sale financial assets or a group of non-derivative financial assets that meet the definition of loans and receivables.

Held-to-maturity financial assets are initially recognized at cost of acquisition plus transaction costs arising directly from the acquisition of these financial assets. After initial recognition, held-to-maturity financial assets are recorded at amortized cost using the effective interest rate method.

## Loan receivables

Loan receivables are non-derivative financial assets with fixed or determinable payments, in compliance with current regulations applicable to securities companies. Loans are recognised at cost.

# Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets designated on initial recognition as available for sale or any other instruments that are not classified as loans and receivables or held-to-maturity investments or financial assets at fair value through profit or loss.

Available-for-sale financial assets are initially recognised at purchase price plus directly attributable expenses arising from the acquisition of the financial assets. Subsequently, available-for-sale financial assets are recognised at fair value in the statement of financial position. In case the available-for-sale financial asset is an equity instrument which the price is not quoted on an active market or the fair value of the investment is not reliably measured, the available-for-sale financial asset is recognised at cost.

Fair value changes are recognized in the items "Gain/(loss) from re-measurement of available-for-sale financial assets" under "Other income" in the statement of income.

# Principles of revaluation of financial assets

The financial assets recognized at fair value through profit/loss and available for sale financial assets are revalued at the market price or fair value determined by the legal-accepted valuation method. In the absence of market prices at the latest trading date, the Company used fair value to revalue financial assets. Fair value is determined on the basis of the principles and methods or theoretical models of valuation of financial assets which has been approved by the Board of Management.

The market value of securities listed on the Hanoi Stock Exchange and Ho Chi Minh City Stock Exchange shall be the closing price on the latest trading date before the date of revaluation.

For securities of companies not listed on the stock market but has registered for trading on the market of the unlisted public companies (UPCom), the market value shall be the closing price on the latest trading date before the date of revaluation.

For delisted or suspended securities from the 6th trading day onwards, the stock price shall be the book value in the latest financial statements.

For unlisted securities and unregistered transactions on the trading market of unlisted public companies (UPCom), the stock price shall be the average price of the actual transactions according to the quoting of 3 companies trading securities at the latest date which is not more than one month before the date of revaluation.

The stock price without above references will be evaluated its impairment based on a review of the latest financial positions and the book value of the issuer.

# Provision for impairment of financial assets

The Company makes provision for impairment of held-to-maturity and available-for-sale financial assets when there is objective evidence of impairment of the fair value of financial assets under the guidance of Circular No. 210/2014/TT-BTC.

## Receivables

Receivables represent the amounts recoverable from customers or other debtors. Receivables are recognised at cost less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

Receivables include receivables from securities trading activities, receivables from providing brokerage, consulting services to investors, interest accruals on financial services, and receivables on other services.

Receivable from securities trading activities: Receivable from securities trading activities includes loans receivable from margin trading, receivable from securities brokerage services and depository services.

# Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices, and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Tangible fixed assets are depreciated using the straight-line method over the following estimated useful lives:

# KB SECURITIES VIETNAM JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS (Continued)

# **FORM B 09-CTCK**

Current year (Years)

Machinery and equipment

03 - 05

# Intangible assets and amortisation

Intangible asset comprises computer software. Computer software is initially recognized by purchased cost and is amortised using the straight-line method over the period from 03 years to 05 years.

# Long-term prepayments

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting periods.

Long-term prepayments comprise prepaid expenses for services, costs of tools and supplies. These prepayments are expected to provide future economic benefits to the Company for one year or more. Long-term prepayments are allocated to profit or loss, using the straight-line method in accordance with the current prevailing accounting regulations.

# Dividends, principal and interest of bonds payment on behalf of other individuals and organizations

Dividends, principal and interest of bonds payment on behalf of other individuals and organizations are the amounts of dividends, bond principal and interest payable by the Company on behalf of holders of securities issued by issuers of securities commissioner rights.

# Payables from securities trading activities

Payables from securities trading activities include amounts paid for business activities, securities services provided by the Stock Exchanges, Vietnam Securities Depository and other payables.

## Revenue

# Investments in financial instruments

Income from investments in financial instruments includes interest income from financial assets recognized at fair value through profit/loss, held-to-maturity investments, loans and receivables and available-for-sale financial assets; gain from sale of the Company's financial assets (which is recorded based on the result notification of clearing securities trading from Vietnam Securities Depository); dividends on shareholders' equity (which is recorded in profit or loss based on the dividends notification of shares' issuers); interest on bonds and gain from joint venture and associates (which is recorded in profit or loss based on accrual basis).

# Securities brokerage and depository

Revenue from securities brokerage and depository activities are recognized in the statement of income when all four (4) of the following conditions are satisfied:

(a) the amount of revenue can be measured reliably;

- (b) it is probable that the economic benefits associated with the transaction will flow to the Company;
- (c) the percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) the costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Securities underwriting and public offering agent

Revenue from underwriting and public offering agent is recognized in the statement of income upon completion of notification of securities issuance.

Advisory services

Revenue from advisory services is recognized in the statement of income upon completion of services, reliable measurement of revenue, and of the costs incurred for the transaction and costs to complete the transaction.

Auction fiduciary activities

Revenue from auction fiduciary activities is recognized in the statement of income when received.

Other income

Other income is recognized in the statement of income on accrual basis.

Revenue relating to multiple accounting periods are recorded at the stage of completion or allocated using the straight-line method during service term. Unallocated values are recorded as deferred revenue in the statement of financial position.

## Operating expenses

Operating expenses include loss and transaction costs for the acquisition of financial assets, expenses for proprietary activities and services rendering.

Loss and transactions cost for the acquisition of financial assets represent loss on disposal of financial assets at fair value through profit/loss, transactions cost for the acquisition of financial assets at fair value through profit/loss, provision expenses for impairment of financial assets, provision expenses for doubtful debts and losses arising from financial assets under the Company's financial investment portfolio, including financial assets at fair value through profit/loss, available-for-sale financial assets, loan and receivable and expenses for securities trading.

Expenses for services rendering include directly attributable expenses for the provision of securities trading brokerage services, securities underwriting and public offering agent services, advisory services and other operating expenses.

## General and administration expenses

General and administration expenses include overheads of the Company, comprising salaries and employee benefits of administrative employees, office materials, tools and supplies, depreciation and amortization, outsourced services and other monetary expenses related to the management of the Company.

# **Borrowing costs**

Borrowing costs are recognised in the profit and loss in the year when incurred unless they are capitalised in accordance with Vietnamese Accounting Standard No. 16 "Borrowing costs". Accordingly, borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalised even when the construction period is under 12 months.

## **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit before tax as reported in the statement of income because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit and is accounted for using balance sheet method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examination.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

# KB SECURITIES VIETNAM JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS (Continued)

# **FORM B 09-CTCK**

# 4. CASH

Closing balance	Opening balance
VND	VND
137,085,492,038	90,961,624,649
-	10,922,169,672
100,000,000,000	200,000,000,000
237,085,492,038	301,883,794,321
	VND 137,085,492,038 - 100,000,000,000

# 5. VALUE AND VOLUME OF TRANSACTIONS DURING THE PERIOD

	Volume of transactions Quantity	Value of transactions VND
Proprietary trading	14,800	244,967,390
Stocks	14,800	244,967,390
Bond	-	-
Investors' securities	1,595,994,945	27,720,029,106,950
Stocks	1,595,994,945	27,720,029,106,950
Bond	<del>-</del> -	-

# 6. FINANCIAL ASSETS

# 1. Financial assets measured at fair value through profit or loss ("FVTPL")

	Closing B	alance	Opening I	Balance
	Book value	Fair value	Book value	Fair value
	VND	VND	VND	VND
Financial assets r	neasured at fair value thr	ough profit or loss (FVTP	PL)	
Listed stock				
Other listed stock	7,545,460	4,950,667	7,512,899	4,965,627
Bank CD			÷	- -
CD SHB	203,568,848,302	203,568,848,302	506,784,791,989	506,784,791,989
CD MBB	500,000,000,000	500,000,000,000	159,943,599,834	159,943,599,834
CD Vietabank	150,000,000,000	150,000,000,000	150,000,000,000	150,000,000,000
CD HDBank	200,000,000,000	200,000,000,000	441,000,000,000	441,000,000,000
CD BIDV	1,778,291,884,085	1,778,291,884,085	1,328,593,722,000	1,328,593,722,000
CD Vietinbank	205,946,400,000	205,946,400,000	205,946,400,000	205,946,400,000
	300,000,000,000	300,000,000,000		
Total	3,337,814,677,847	3,33 <b>7,81</b> 2,08 <b>3,0</b> 54	2,792,276,026,722	2,792,273,479,450

# KB SECURITIES VIETNAM JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 6. FINANCIAL ASSETS (Continued)

Movements in market value of financial assets as at 31 Mar 2023 are as follows:

As at 31 Mar 2023

Revaluation differences

	Book value	Increase value	Decrease value	Fair value
	ONA	VND	VND	VND
Stock	7,545,460	46,015	(2,640,808)	4,950,667
Bank CD	3,337,807,132,387	į	t	3,337,807,132,387
Total	3,337,814,677,847	46,015	(2,640,808)	3,337,812,083,054

Movements in market value of financial assets as at 31 December 2022 are as follows:

As at 31 Dec 2022

Revaluation differences

	Book value	Increase value	Decrease value	Fair value
	VND	ONA	QNA	DNV
Stock	7,512,899	231,801	(2,779,073)	4,965,627
		ï	Τ	
Bank CD	2,792,268,513,823			2,792,268,513,823
Total	2,792,276,026,722	231,801	(2,779,073)	2,792,273,479,450

# 6. FINANCIAL ASSETS (Continued)

# 2. Held-to-maturity (HTM) financial assets

	Closing balance VND	Opening balance VND
(a) Deposits with term over 3 months to under 1 year		
Asia Commercial Joint Stock Bank	250,000,000,000	-
Lien Viet Post Bank Commercial Joint Stock Bank	499,372,095,890	-
Bank for Investment and Development of Vietnam	460,000,000,000	210,000,000,000
Vietnam Maritime Commercial Joint Stock Bank	205,000,000,000	155,000,000,000
Vietnam Joint Stock Commercial Bank for Industry and Trade	561,255,653,000	201,197,000,000
Vietnam Prosperity Joint stock commercial Bank	300,000,000,000	150,000,000,000
Vietnam Export Import Commercial Joint stock Bank	100,000,000,000	100,000,000,000
Kookmin Bank - Ha Noi Branch	-	400,000,000,000
-	2,375,627,748,890	1,216,197,000,000

# 3. Loans

	Closing B	Salance	Opening I	Balance
	Original value VND	Provision VND	Original value VND	Provision VND
Margin loans	4,520,892,376,036	(107,873,460,788)	5,152,612,212,458	(107,873,460,788)
Trading advances	185,808,811,071		262,710,221,649	
Overdraft - derivatives	7,749,253	-	12,174,178	
	4,706,708,936,360	(107,873,460,788)	5,415,334,608,285	(107,873,460,788)

# 4. Available-for-sale financial assets

	Closing Bala	ince	Opening Bala	ance
	Book value	Fair value	Book value	Fair value
BTL	<b>VND</b> 897,376,000	<b>VND</b> 897,376,000	<b>VND</b> 897,376,000	<b>VND</b> 897,376,000
Total	897,376,000	897,376,000	897,376,000	897,376,000

# KB SECURITIES VIETNAM JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS (Continued)

# FORM B 09-CTCK

# 7. SHORT - TERM RECEIVABLES

-	Closing balance	Opening balance
1. Dividends and interests accrued and receivables on financial assets	VND	VND
Accrued interest on term deposits	32,963,154,514	29,467,912,951
Accrued interest on investment bank CD	50,404,315,065	68,830,889,042
Margin interest receivables	41,897,282,852	45,739,094,077
	125,264,752,431	144,037,896,070
2. Advances to suppliers		
Deahong Communications Viet Nam Co., Ltd.	1,333,377,100	1,487,398,275
Continental VN Travel Services Co., Ltd	-	715,117,000
CMC Technology and Solution Company Limited.	_	387,398,000
AK Interior trading company limited	11,960,853,406	-
Shojiki Advertising JSC	691,152,000	-
Tien Du Light Co., Ltd.	654,810,200	
Other suppliers	691,054,750	283,871,840
-	15,331,247,456	2,873,785,115
3. Receivables from services rendered		
Financial consultancy service fees receivable	3,000,000	3,000,000
-	3,000,000	3,000,000
4. Other receivables		
Receivable from securities trading	10.070.010.642	7 710 720 021
Receivable from securities trading	10,079,010,643	7,718,730,021
Receivable from securities custody service	1,623,037,139	1,623,037,139
***	2 5% 5 5 5 5 5 5 7 7 7 7 7 7 7 7 7 7 7 7	
Receivable from securities custody service	1,623,037,139	1,623,037,139

# 8. PREPAID EXPENSES

	Closing balance	Opening balance
	VND	VND
1. Short-term prepaid expenses		
- Rental fee	~	229,594,001
- Other short-term prepaid expenses (maintainace, IT)	7,998,527,553	3,618,042,134
	7,998,527,553	3,847,636,135
2. Long-term prepaid expenses		
- Prepaid expenses of office repairs	1,028,992,872	1,278,120,963
- Other long-term prepaid expenses	5,251,242,928	5,431,791,744
Total	6,280,235,800	6,709,912,707

# 9. FIXED ASSETS

# 1. INTANGIBLE FIXED ASSETS

Machinery,	151 (51)
2023	2022
VND	VND
37,033,242,113	31,318,152,855
1,506,472,200	588,000,000
-	-
38,539,714,313	31,906,152,855
(28,978,390,221)	(25,253,185,185)
(1,087,849,577)	(815,568,150)
-	-
(30,066,239,798)	(26,068,753,335)
8,054,851,892	6,064,967,670
8,473,474,515	5,837,399,520
	2023 VND 37,033,242,113 1,506,472,200  38,539,714,313 (28,978,390,221) (1,087,849,577)  (30,066,239,798) 8,054,851,892

# 9. FIXED ASSETS (Continued)

# 2.TANGIBLE FIXED ASSETS

	Computer software		
	2023	2022	
COST	VND	VND	
Opening balance	45,148,545,248	32,340,711,915	
- Purchases	108,000,000	245,000,000	
- Disposal			
Closing balance	45,256,545,248	32,585,711,915	
ACCUMULATED AMORTISATION			
Opening balance	(22,563,248,276)	(21,293,937,553)	
- Charge for the year	(1,529,105,443)	(2,218,654,723)	
- Disposal	5	<del>-</del>	
- Adjust to tangible accumulated depreciation			
Closing balance	(24,092,353,719)	(23,512,592,276)	
NET BOOK VALUE			
Opening balance	22,585,296,972	11,046,774,362	
Closing balance	21,164,191,529	9,073,119,639	

# 10. DEPOSIT TO SETTLEMENT SUPPORT FUND

According to Decision No. 45/QĐ-VSD dated 22 May 2014 issued by the Vietnam Securities Depository, the Company is required to deposit an initial amount of VND 120,000,000 at the Vietnam Securities Depository and an additional annual contribution equivalent to 0.01% of the total value of brokered securities in the previous year up to the maximum limit of VND 2,500,000,000 per year. The maximum amount of contribution to the Settlement Supporting Fund is VND 20,000,000,000.

	Closing balance	Opening balance	
	VND	VND	
Initial deposit	120,000,000	120,000,000	
Accumulate additional deposit	19,880,000,000	17,418,067,383	
Accumulate interests	-	3,318,952,406	
	20,000,000,000	20,857,019,789	

# 11. OTHER LONG - TERM ASSETS

	Closing balance VND	Opening balance VND
Deposit in the Derivatives Trading Clearing Fund (*)	10,066,436,460	10,046,379,713
Interests earned for the year	5,014,401	20,056,747
	10,071,450,861	10,066,436,460

(\*) This is a deposits in the Derivatives Trading Clearing Fund. According to the Policy on Management and Use of Derivatives Trading Clearing Fund issued in conjunction with Decision No. 97/QĐ-VSD dated 23 March 2017 by the Vietnam Securities Depository,

the minimum amount of initial contribution applicable to direct clearing members is VND 10 billion.

# 12. SHORT-TERM LOANS AND OBLIGATIONS UNDER FINANCE LEASES

Short-term borrowing	Opening balance	Increases	Decreases	Closing balance
	VND	VND	VND	VND
Vietnam Maritime Commercial Joint Stock Bank	90,000,000,000	790,000,000,000	835,000,000,000	45,000,000,000
Joint Stock Commercial Bank for Investment and Development of Vietnam - Ha Thanh Branch	829,000,000,000	912,000,000,000	1,594,000,000,000	147,000,000,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam	450,000,000,000	3,149,000,000,000	1,580,000,000,000	2,019,000,000,000
Vietnam International Bank	50,000,000,000	200,000,000,000	50,000,000,000	200,000,000,000
KB Kookmin Bank Tokyo Branch	1,781,560,000,000	-	÷	1,781,560,000,000
KB Kookmin Bank Ha Noi Branch	333,000,000,000	713,800,000,000	684,300,000,000	362,500,000,000
Deagubank	120,000,000,000	ž		120,000,000,000
Indovina Bank Limited	100,000,000,000	830,000,000,000	480,000,000,000	450,000,000,000
Vietnam Technological and commercial Joint stock Bank	541,420,000,000	-	(5)	541,420,000,000
SMBC - Singapore Branch	1,158,430,000,000	-	452,950,000,000	705,480,000,000
Nonghup Bank	110,000,000,000	110,000,000,000	110,000,000,000	110,000,000,000
Vietnam Asia Commercial Joint Stock Bank	50,000,000,000	50,000,000,000	50,000,000,000	50,000,000,000
Vietnam Joint stck commercial bank for Industry and trade	200,000,000,000		200,000,000,000	,
VIETNAM Export Import Commercial Joint Stock Bank	-	100,000,000,000		100,000,000,000
Total	5,813,410,000,000	6,854,800,000,000	6,036,250,000,000	6,631,960,000,000

# 13. TAXES AND AMOUNTS PAYABLE TO THE STATE BUDGET

		Amount payable in	Amount paid in the	
Items	Opening balance	the year	year	Closing balance
	VND	VND	VND	VND
Corporate income tax	30,518,383,715	14,491,112,452	30,518,383,714	14,491,112,453
Personal income tax withheld and paid on behalf of investors	13,172,172,405	27,187,313,634	34,901,931,342	5,457,554,697
Personal income tax withheld and paid on behalf of employees	1,930,527,962	4,025,011,198	8,121,141,338	(2,165,602,178)
Value added tax	227,505,791	19,501,535	230,282,636	16,724,690
Foreign Contractor Tax	834,686,890	2,421,825,739	2,613,850,500	642,662,129
Total	46,683,276,763	48,144,764,558	76,385,589,530	18,442,451,791

# 14 SHORT-TERM ACCRUED EXPENSES

	Closing balance	Opening balance
	VND	VND
Accruals of loans' interest expense	86,102,661,441	77,800,703,083
Other accrued expenses	357,480,000	3,209,551,466
	86,460,141,441	81,010,254,549

# 15. DEFERRED REVENUE

	Closing balance	Opening balance
	VND	VND
Deferred revenue of term deposit at Lienvietpost bank	14,803,931,508	-
	14,803,931,508	-

# 16. OTHER SHORT-TERM PAYABLES

	Closing balance	Opening balance	
	VND	VND	
Payble to investors	14,323,436,296	13,042,369,568	
Vin Group	6,873,512,416		
Others	58,933,518	55,838,518	
	21,255,882,230	13,098,208,086	

# 17. OWNER'S CONTRIBUTED CAPITAL

-	Closing balance		Opening balance	
-	Number of shares	VND	Number of shares	VND
Authorised share capital	300,168,613	3,001,686,130,000	300,168,613	3,001,686,130,000
Issued share capital				
Ordinary shares	300,168,613	3,001,686,130,000	300,168,613	3,001,686,130,000
Outstanding shares				
Ordinary shares	300,168,613	3,001,686,130,000	300,168,613	3,001,686,130,000

# 18. CURRENT CORPORATE INCOME TAX EXPENSE

Current period VND	prior period VND
72,455,770,642	104,683,110,756
(138,265)	
(138,265)	
70,115	
255,900	
(185,785)	
0	
72,455,562,262	104,683,110,756
20%	20%
14,491,112,452	20,936,622,151
(37,157)	(7,920,123)
14,491,075,295	20,928,702,028
	VND 72,455,770,642 (138,265) (138,265) 70,115 255,900 (185,785) 0 72,455,562,262 20% 14,491,112,452 (37,157)

Ha Thanh Hoa Chief Accountant

Choi Yun Sun Chief Financial Officer Jeon Mun Cheol Chief Executive Officer

Hanoi, 14 Apr 2023